WILLINGTON MEDICALS LINETED AND TOTAL STATEMENTS

FOR THE TEAR ENDED 29 SEPPEMBER 1990

KPMG PEAT MARWICK McLINTOCK
Chartered Accountants
Churchill House, Regent Road, Stoke on Trent, ST1 3RG

REPORT OF THE DIRECTORS

The directors present their report and the audited financial statements for the year ended 29 September 1990.

Principal activities

The company continued to trade as suppliers of veterinary medicines and equipment.

Results and future developments

The results for the year are shown on page 4.

During the year the process of modernising the branch network continued with the business previously served from Bristol and Great Dunmow transferred to Stoke.

Dividend

The directors do not propose the payment of a dividend for the year (1989 - £nil).

Fixed assets

The changes in fixed assets during the year are summarised in note 9 on page 10 of the accounts.

Following a valuation of freehold properties conducted by independent Chartered Surveyors those properties have been revalued from £250,185 to £500,000. The basis of the valuation was to establish the open market value of the properties as at 29 September 1990 in accordance with the Guidance Notes for such valuations of the Royal Institute of Chartered Surveyors.

Direct s and their interests

The directors who served during the year are listed below. None of the directors had any interest in the shares of the company.

- I D Parsons (appointed 3 September 1990)
- S E Oakley
- D C White
- K Beevers (resigned 3 September 1990)
- M A W Baggott (resigned 27 March 1990)

The interests of I D Parsons and S E Oakley in the share capital of Macarthy PLC are disclosed in the financial statements of that company. D C White had no interest in the share capital of Macarthy PLC at 29 September 1990 or 30 September 1989.

REPORT OF THE DIRECTORS (CONTINUED)

Auditors

In accordance with Section 385 of the Companies Act 1985, a resolution for the re appointment of KPMG Peat Marwick McLintock as auditors of the company is to be proposed at the Annual General Meeting.

FOR AND ON BEHALF OF THE BOARD

Secretary 24 January 1991

REPORT OF THE AUDITORS, KPMG FEAT MARWICK MCLINTOCK TO THE MEMBERS OF WILLINGTON MEDICALS LIMITED

We have audited the financial statements on pages 4 to 13 in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 29 September 1990 and of its loss and source and application of funds for the year then ended and have properly prepared in accordance with the Companies Act 1985.

Churchill House Regent Road Stoke on Trent ST1 3RG 24 January 1991 KANG Part Marinet Mhidoule

Chartered Accountants

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WILLINGTON MEDICALS LIMITED

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 29 SEPTEMBER 1990

	Notes	<u>1990</u> £	<u>1989</u> £
TURNOVEK	2	13,547,466	19,086,233
Cost of sales		(12,713,965)	(18,534,204)
GROSS PROFIT		833,501	552,029
Distribution costs Administrative expenses		(1,026,993) (307,520)	(1,456,285) (432,800)
OPERATING LOSS		(501,012)	(1,337,056)
Exceptional item Interest payable	3 4	(235,043)	(215,943) (218,061)
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION	5	(736,055)	(1,771,060)
Taxation on loss on ordinary activities	8	260,000	935, د 52
LOSS ON ORDINARY ACTIVITIES AFTER TAXATION		(476,055)	(1,245,125)
RETAINED LOSS FOR THE FINANCIAL YEAR		(476 .055)	(1,245,125)
Retained (loss)/profit brought	forward	(117,459)	1,127,666
RETAINED LOSS CARRIED FORWARD		(593,514)	(117,459)

The notes on pages 7 to 13 form part of these financial statements.

BALANCE SHEET AS AT 29 SEPTEMBER 1990

7	Ditta					¥
, # 1		Notes	<u>199</u> £	ō ē	<u>19</u> £	8 <u>9</u> £
	FIXED ASSETS Tangible assets	9		735,445		526,924
	CURRENT ASSETS Stocks	10 11	2,107,489 1,602,533 500		2,770,486 2,408,129 755	
**	Debtors Cash at bank and in hand		3,710,522		5,179,370	
	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	12	(4,773,277)		(5,814,753)	
MELINTOCK	NET CURRENT LIABILITIES			(1,062,755		(635,383) ——— (108,459)
farwick	NET LIABILITIES			(327,31	0) -	-
KPMG Pear Jarwick MicLintock	CAPITAL AND RESERVES Called up share capital Revaluation reserve Profit and loss account	14 15		9,00 257,20 (593,5))4	9,000 - (117,459)
	The accounts were approve the Board of Divertors on	d by 24 Varuary) Director				
	1. 3. 4.	,		(327,	310)	(108,459)

The notes on pages 7 to 13 form part of these financial statements.

KPMG Peat Marwick Nieuntock

WILLINGTON MEDICALS LIMITED

STATEMENT OF SOURCE AND APPLICATION OF FUNDS

FOR THE YEAR ENDED 29 SEPTEMBER 1990

		.990		<u> 1989</u>
SOURCE OF FUNDS Loss before taxati a Adjustment for item not involving the movement of funds:-	£	£ (736,055)	£	£ (1,771,060)
Depreciation (after adjusting for disposals)		106,969		135,337
TOTAL GENERATED FROM OPERATIONS		(629,086)		(1,635,723)
FUNDS FROM OTHER SOURCES Sale of fixed assets Group relief received		66,835		55,108 506,000
APPLICATION OF FUNDS Purchase of fixed assets (net		(562,686)		(1,074,615)
of inter group transfers) ACT paid	(125,121)		(408,972) (93,333)	
		(125,121)		(502,305)
DECREASE IN WORKING CAPITAL		(687,372)		(1,576,920)
COMPONENTS OF DEGREASE IN WORKING CAPITAL Stocks		4660,007)		
Debtors Creditors		(662,997) (805,596)		(903,200) (722,535)
Creditors		939,412		(451,510)
Movement in net liquid funds		(529,181)		(2,077,245)
Cash at bank and in hand Bank loans and overdrafts	(255) (157,936)		(3,236) 503,561	
-		(158,191)	<u></u>	500,325
		(687,372)		(1,576,920)

The notes on pages 7 to 13 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

1 Accounting policies

a) Basis of accounts

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of freehold properties, and on a going concern basis which assumes that the company will contine trade, as a holding company, Macarthy plc, has indicated that it intends to provide such funds as are necessary for the company to continue to trade for the foreseeable future.

b) <u>Depreciation</u>

Tangiole assets are depreciated on a straight line basis at annual rates estimated to write them off over their estimated useful lives. The rates used are as follows:-

Freehold buildings - 2% per annum

Long leasehold land and buildings - over period of the lease Motor vehicles - 25% and 33 1/3% per annum Furniture and equipment - 10% to 20% per annum

c) Stocks

Valuation of stock is at the lower of cost and net realisable value.

d) <u>Deferred taxation</u>

Deferred taxation is provided only to the extent that a liability is expected to become payable within the foreseeable future.

e) Leased assets

The annual rentals on operating leases are charged to the profit and loss account as incurred.

f) Pension scheme

The company is a member of the Macarthy Group Pension Scheme, a defined benefit scheme. The adjustment arising on implementation of SSAP 24 is being spread over the average remaining service lives of current employees in accordance with the Standard.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

2 <u>Turnover</u>

Turnover represents amounts invoiced in respect of goods sold during the year, excluding value added tax. All sales are made within the UK.

3 Exceptional item

This relates to exceptional costs arising on the closure of the branches at Bristol, Great Dunmow and Whitefield.

4	Interest payable	<u>1990</u> £	<u>1989</u> £
	Payable on bank balance to Group companies		218,061
5	Loss on ordinary activities before taxation		
	The loss on ordinary activities before taxation is stated after charging the following:-		
	Depreciatio	106,969	140,917
	Directors' _moluments (see note 7)	48,953	71,983
	Auditors' remuneration and expenses	15,662	17,145
	Rentals payable under operating leases:-		,
	- Hire of plant and machinery	3,388	13,417
	- Other operating leases	45,362	45,961
		Per milita hal Villand jammaran, jerupa magi	
6	Staff numbers and costs	Number	Number
	The average number of persons employed by the company (including directors) during		
	the year was as follows:	89	112
	·	***************************************	
	The aggregate payroll costs of these persons was as follows:	£	£
	Wages and salaries	675,968	907,194
	Social security costs	54,210	73,747
			ميرسيني مستحديد وماهمانين والتا
		730,178	980,941

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

i *	7	Directors' emoluments	. <u>1990</u> £	<u>1989</u> £
į		Fees as directors	45,456	64,921
		Other emoluments (including pension contributions)	3,497	7,062
,			48,953	71,983
,		Emoluments (excluding pension contributions) of:		en hampenere productive (ert
1 K		Chairman Highest paid director	45,456 ————	nil 38,768
ck . Linto		Other directors received emoluments (excluding pension contributions) in the following ranges:	Number	<u>Number</u>
KPMG Peat Marwick Lintock		£nil - £5,000 £5,000 - £10,000 £10,000 - £15,000 £35,000 - £40,000	3 - - -	1 1 1
KPN	8	Tax on profit on ordinary activities	£	£
1 - Za		Corporation tax credit on losses for the year at 35% (1989 - 35%) Deferred taxation	(264,000) 4,000	(506,000) (19,935)
			(260,000)	(5 ⁶⁶ 935)
				c

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

9 <u>Tangible assets</u>

	<u>Freehold</u> £	Furniture and equipment	Motor vehicles £	<u>Total</u> £
Cost or valuation At 30 September 1989 Additions Revaluation during year Inter group transfers	239,111 11,074 249,815	388,496 4,947 (57,436) (64,161)	336,447 140,413 - - (245,158)	964,054 156,434 249,815 (57,436) (309,319)
Disposals At 29 September 1990	500,000	271,846	231,702	1,003,548
Depreciation At 30 September 1989 Courge for the year Adjustment on revaluation Inter group transfers On disposals At 29 September 1990	2,391 4,998 (7,389)	207,393 41,898 (26,123) (35,534)	227,346 60,073 - (206,950) 80,469	437,130 106,969 (7,389) (26,123) (242,484) 268,103
<u>Net book value</u> At 29 September 1990	5170,000	84,212	151,233	735,445
At 30 September 1989	236,720	181,103	109,101	526,924

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

10	Stocks	<u>19</u>	90	<u>1989</u> £
	Finished goods and goods for resale	2,107,	489	2,770,486
11	<u>Debtors</u>			
	Trade debtors Amounts owed by group companies	1,490	,507 ,216	1,770,058 517,724
	Other debtors Prepayments and accrued income Advance corporation tax recoverable		,477 ,333	27,014 93,333
		1,602	, 533	2,408,129
12	Creditors: amounts falling due within one year	No. of the Control of		
	Bank loans and overdrafts Trade creditors Amounts owed to group companies Amounts owed to holding company	1,186	,170	20,124 1,920,385 98,162 3,630,185
	Other creditors including tax and social security Accruals and deferred income		,785 ,874 ,277	105,976 39,921 5,814,753
	Other creditors including taxation and social security comprises:			
	Other taxes Social security		.,644 6,197	84,399 11,577
	Other creditors	18	5,841 3,944 5,785	95,976 10,000 105,976
		and the		The second secon
13	Provision for liabilities and charge	s 1990 Provided Unprovided E E		989 Unprovided E
	The provision for deferred taxation is set out below:-			
	Revalued assets Accelerated capital allowances	- 89,681 	-	**
		89,681		

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

Ē.	14	Share capital	<u>1990</u> £	<u>1989</u> £
1		Authorised 10,000 ordinary shares of £l each	10,000	10,000
		Allotted, called up and fully paid 9,000 ordinary shares of £1 each	9,000	9,000
KPMG Peat Marwick Is. Lintock	15	Revaluation reserve Balance at 30 September 1989 Surplus on revaluation of freehold property Balance at 29 September 1990		257,204 257,204
KPMG F	16	Capital commitments Capital commitments at the year end for which no provision accounts were as follows:	n has been mad 1990 E	e in these 1939 E
		Contracted Authorised but not contracted	• •	10,200 97,426

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

17 Commitment under operating leases

At 29 September 1990 the annual commitment under non-cancellable operating leases was:

	<u>Land and bui</u> 1990 £	<u>ldings</u> <u>1989</u> £
Operating leases which expire:		_
 within one year in the second to fifth years inclusive after five years 	12,500	28,730

18 Contingent liabilities

The company has given an unlimited guarantee in respect of the overdraft facilities of the holding company.

19 Ultimate holding company

The ultimate holding company is Macarthy plc, a company incorporated in England.

20 Pension scheme

In accordance with the provisions of SSAP 24 the effect of pensions on the profit and loss account before taxation was a credit of £10,000 arising from the amortisation of surpluses over a period of 13 years, being the weighted average remaining service lives of the currently active members of the scheme. On the basis of advice of consulting Actuaries no contributions are being paid to the scheme for the time being. The assumptions used in accounting for pension costs were the same used in the most recent actuarial valuation which was performed at 1 January 1989 details of which are included in the financial statements of the parent company, Macarthy plc

TRADING ACCOUNT

FOR THE YEAR ENDED 29 SEPTEMBER 1990

			19	98 <u>9</u>
	<u>19</u> £	9 <u>0</u>	£	£
	~	13,547,466		19,086,233
Turnover		13,547,400		
			15,894,508	
Cost of sales Materials Stock movements	10,869,229 662,997 1,269,957		920,497 1,719,199	
Discounts allowed		(12,742,183)		(18,534,204)
		805,283		552,029 -
Gross profit Other income		28,218		
Expenses Distribution and motor vehicle expenses Salaries and wages Publicity Rent and rates Light, heat and power		833,501		552,029
Expenses Distribution and motor	200 006		260,727	
vehicle expenses	202,906 671,859		1,013,235 19,458	
Salaries and wages	34,141		124,493	
Publicity Rent and rates	58,091 23,996		27,587	
Light, heat and power	38,585		24,881	
cundry trade expenses	10,286		9,088 12,379	
arbar craft expenses	13,779		10,065	
Repairs and renewals Legal expenses			2,145	
Trade subscriptions	1,212 62,734		26,185	
Rad debt provision	106,969		140,917	
: Depreciation			(5,580	Δ.
Profit on fixed	(44,202	!)	32,509	,
asset disposals	20,706		45,005	Ì
Insurance Computer maintenance	28,865) 1	30,125	;
printing and stationers	23,283 3,38		13,417	<u>!</u> -
Equipment hire	34,10		65,185	
· Telephone	4,34	, 5	10,119) c
Bank charges	15,66	2	17,145 10,00	ე ∩
, Audit	23,80		το, σο	
Professional		(1,334,513	3)	(1,889,
		(501,01	- 2)	(1,337
Operating loss		/20m1	-,	