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H & R JOHNSON TILES LIMITED REGISTERED NO 307859
H & R JOHNSON ANNUAL REPORT AND ACCOUNTS 2005



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Directors Report

The Directors present their report and the audited financial statements for the year ended 31 March 2005.

Principal Activities, Business Review and Future Outlook

The principal activities of the company are the manufacture, importation and sale of ceramic wall and floor tiles.

The year to 31 March 2005 has been a year of consolidation. The Directors are pleased to report that encouraging progress has been made this year improving both sales and profitability. A solid base has now been built for the future.

Turnover for the year increased 1% to £47,554k (2004: £47,071k), whilst the retained loss for the year improved to £348k (2004 loss: £1,295k).

Exceptional costs of £65k (2004: £484k) have been included within these financial statements to cover the remaining balance of the restructuring programme.

Results and Dividends

The loss for the year after taxation amounts to £348k (2004: £1,295k). The Directors do not recommend payment of a dividend. The loss for the year will be charged against reserves.

Taxation

Norcros Ltd has assumed responsibility for discharging any liability for United Kingdom corporation tax, current or deferred, so long as the Company remains a member of the Norcros Group.

Research and Development

The Company has progressed its development of new designs and products through the launch of new ranges during the year. The Company continues to recognise the significance of research and development in all aspects of production and design in its quest to satisfy the ever-changing trends and fashions of the wall and floor tile markets.

Directors Report (cont'd)

Directors

The following served as directors during the course of the year:

Mr J Matthews

(Chairman)

Mr N P Kelsall

Mr D Hamilton

Mr S Dixon

Mr I Crowther

Mr B Mandry Dr R W Hodgkinson (Resigned 12.04.05)

(Appointed 03.02.05)

Directors' Interests

Mr J Matthews, Mr N P Kelsall and Mr D Hamilton are Directors of the Company's ultimate holding company, Norcros (Holdings) Ltd, and therefore their interests in the shares of Norcros (Holdings) Ltd are shown in the annual report of that company.

According to the register kept by the Company, the other Directors who held office at 31 March 2005 had no interest in the shares of any Norcros group company (31 March 2004: no holdings).

None of the Directors had any beneficial interest in any significant contract to which the Company was a party during the year.

The Company benefits from Directors' and Officers' liability insurance arranged by Norcros (Holdings) Ltd on behalf of the Company and its Directors and Officers.

Employment of Disabled Persons

The Company applies the following policies with regard to employment of disabled persons:

- (a) Full and fair consideration is given to all disabled applicants for employment in the light of the Company's requirements and the qualifications, aptitudes and ability of each individual.
- (b) Where existing employees become disabled during the course of their employment (whether from illness or accident) every effort is made to continue to provide suitable employment, either in the same or an alternative job.
- (c) All employees are eligible for consideration for appropriate training, career development and promotional opportunities. Disabled persons are not treated differently in this respect from those not so disabled.

Directors Report (cont'd)

Employment Policies

The Company believes that the success of its business depends heavily upon the productivity and ingenuity of its employees and the *Johnson Improvement Programme* combined with "University on the Shop Floor" represents a significant investment in its human assets.

Employee involvement is encouraged through training in team-working and problemsolving techniques and the operation of continuous improvement teams in the workplace.

The Directors are confident that the business will continue to benefit progressively through this and the continued use of employee initiatives including annual personal development reviews, team briefs and internal newsletters.

Directors' Responsibilities

Company law requires the directors to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the company and of the profit of the company for that period. The directors are required to prepare the Financial Statements on the going concern basis, unless it is inappropriate to presume that the company will continue in business.

The directors confirm that suitable accounting policies have been used and applied consistently, and reasonable and prudent judgements and estimates have been made in the preparation of the financial statements for the year ended 31 March 2005. The directors also confirm that applicable accounting standards have been followed.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Directors Report (cont'd)

Auditors

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office and a resolution that they will be re-appointed will be proposed at the Annual General Meeting.

By order of the Board

S Dixon Company Secretary

Date: 11 504 2005

Independent auditors' report to the members of H & R Johnson Tiles Limited

We have audited the financial statements which comprise the profit and loss account, the note of historical cost profit and losses, the balance sheet, and the related notes.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable United Kingdom law and accounting standards are set out in the statement of directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards issued by the Auditing Practices Board. This report, including the opinion, has been prepared for and only for the company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

Basis of audit opinion

We conducted our audit in accordance with auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

Independent auditors report to the members of H & R Johnson Tiles Limited (cont.)

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31st March 2005 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Pricewaterhouse Coopers LLP

Chartered Accountants and Registered Auditors

Manchester

Date: 22 Fuly 2005

Profit and Loss Account for the year ended 31 March 2005

	Notes	2005 £'000	2004 £'000
Turnover	2	<u>47,554</u>	<u>47,071</u>
Operating Profit/(Loss)	3	67	(441)
Loss on Twice Fired Operation being Terminated	8	<u>(65</u>)	(484)
Profit/(Loss) on Ordinary Activities Before Interest		2	(925)
Interest Payable	4	<u>(350</u>)	<u>(370</u>)
Loss on Ordinary Activities Before Taxation	5	(348)	(1,295)
Taxation	7		
Loss on Ordinary Activities After Taxation		(348)	(1,295)
Dividend		-	
Loss for the financial year	17	<u>(348</u>)	<u>(1,295</u>)

All of the above is derived from continuing operations.

The Company has no recognised gains and losses other than the losses/profits above and therefore no separate statement of total recognised gains and losses has been presented.

Note of historical cost profits and losses

	2005 £'000	2004 £'000
Reported loss on ordinary activities	(348)	(1,295)
Difference between historical cost depreciation charge and the actual depreciation charge for the year calculated on the re-valued amount	<u>197</u>	<u>197</u>
Historical cost loss on ordinary activities before taxation	(<u>151</u>)	(<u>1,098</u>)
Historical cost loss for the year after taxation and dividend	(<u>151</u>)	(<u>1,098</u>)

Balance Sheet as at 31 March 2005

	Notes	2005 £'000	2004 £'000
Fixed Assets			
Tangible assets	9	25,393	26,896
Current Assets			
Stocks	11	7,544	8,128
Debtors	12	8,930	9,095
Cash at bank and in hand		13	<u> 15</u>
		16,487	17,238
Current Liabilities			
Creditors: amounts falling due			
within one year	13	(<u>15,567</u>)	(<u>17,585</u>)
Not Current Assets//Lishilities		020	(247)
Net Current Assets/(Liabilities)		<u>920</u>	<u>(347)</u>
Total Assets less Current Liabilities		26,313	26,549
Provision for liabilities and charges	14		<u>(78</u>)
		<u> 26,313</u>	<u> 26,471</u>
Financed by:		<u>==,0</u>	==1
Creditors: amounts falling due			
after more than one year	13	5,683	5,493
Capital and Reserves			
Non equity share capital	15	50,000	50,000
Equity share capital	15	12	12
Revaluation reserve - equity	16	4,503	4,700
Profit and loss account - equity	16	(<u>33,885</u>)	(<u>33,734</u>)
Total Shareholders' Funds	17	<u>20,630</u>	<u>20,978</u>
		<u>26,313</u>	<u> 26,471</u>

The financial statements on pages 8 to 24 were approved by the Board of Directors on 12 304 2005 and were signed on its behalf by:

Directors

Notes to the financial statements for the year ended 31 March 2005

1. Statement of Accounting Policies

Accounting Convention

The financial statements have been prepared on the historical cost basis of accounting, modified to include the revaluation of certain properties, and in accordance with the Companies Act 1985 and applicable accounting standards in the United Kingdom.

Basis of Preparation

The parent company, Norcros (Holdings) Ltd has indicated that it will continue to provide financial support for the foreseeable future, and as such the financial statements have been prepared on the going concern basis.

Turnover

Turnover represents the total amount, less value added tax, receivable by the Company for goods supplied during the year. Sales are recognised on the despatch of goods to the customer.

Research and Development

All expenditure on research and development is charged against the profits of the year in which it is incurred.

Overseas Currencies

Assets and liabilities expressed in foreign currencies are translated into sterling at rates applicable at the year-end, or at forward contract rates if they are in place. Transactions denominated in foreign currency are translated into sterling using the exchange rate ruling on the day. Exchange gains and losses are included in the loss before taxation.

Leases

Operating lease rentals are charged against profit in the year in which they are incurred.

1. Statement of Accounting Policies continued

Leasehold Buildings

Additions to leasehold land and buildings are capitalised in tangible fixed assets and depreciated over the the period of the lease.

Depreciation

Depreciation on cost or valuation is calculated by the straight-line method at rates considered appropriate to the class and the life of the asset concerned.

Principal depreciation rates for land are Nil, buildings 4%, plant and other equipment between 10% and 25% and motor vehicles at 25%.

Stock and Work in Progress

Stock and work in progress is valued at the lower of cost, including a proportion of manufacturing overheads, and net realisable value.

Pension Funding (note 18)

The Company's occupational pension schemes are funded by contributions partly from the employees and partly from the Company at rates determined by independent actuaries. Group pension costs have been calculated in accordance with SSAP 24.

Cash Flow Statement

The Company has not published a cash flow statement as its parent company, Norcros (Holdings) Ltd, includes a consolidated cash flow statement in its accounts which are publicly available, as allowed by FRS 1 (revised 1996).

Government Grants (note 20)

A Government revenue grant relating to job retention received during the year has been partly recognised in the profit and loss account to offset expenditure on wages. The element of the grant in respect of future wages has been included within deferred income in the balance sheet.

Taxation

Norcros Limited has assumed responsibility for discharging the Company's liabilities for corporation tax. Deferred taxation has been disclosed as a potential liability or potential asset if transactions have occurred at the balance sheet date that give rise to an obligation to pay more taxation in the future, or a right to pay less taxation in the future. A potential asset is not recognised to the extent that the transfer of economic benefits is uncertain. Potential deferred tax assets and liabilities have not been discounted.

2. Turnover

	2005 £'000	2004 £'000
United Kingdom	42,561	42,420
Continental Europe	2,422	1,600
Other Overseas	2,571	3,051
Turnover	<u>47,554</u>	<u>47,071</u>
3. Operating Profit/(Loss)		
	2005 £'000	2004 £'000
Turnover	47,554	47,071
Cost of Sales	(34,783)	(<u>34,503</u>)
Gross Profit	12,771	12,568
Distribution, marketing and development costs	(10,144)	(9,789)
Administration	<u>(2,560</u>)	(3,220)
Operating Profit/(Loss)	<u>67</u>	<u>(441</u>)
4. Interest Payable		
	2005 £'000	2004 £'000
Interest payable – bank overdraft	<u>350</u>	<u>370</u>

5. Loss on Ordinary Activities before Taxation

	2005 £'000	2004 £'000
The loss on ordinary activities before taxation is stated after charging:		
Loss arising on disposal of fixed assets	2	-
Depreciation: Tangible fixed assets – owned assets	2,403	2,351
Research and development expenditure	259	254
Auditors' remuneration for: Audit	32	32
Hire of plant and machinery	5	15
Operating lease rentals - equipment - property	571 17	630 ~

6. Directors and Employees

The average weekly number of persons (including Executive Directors) employed by the Company during the year was:

	2005 Number	2004 Number
Manufacturing	305	312
Administration	27	24
Selling, Marketing and Development	<u>140</u>	<u>128</u>
	<u>472</u>	<u>464</u>

6. Directors and Employees continued

Staff costs (for the above persons):	2005 £'000	2004 £'000	
Wages and salaries	9,630	9,120	
Social Security costs	777	730	
Other pension costs	<u>881</u>	897	
	<u>11,288</u>	<u>10,747</u>	
Included within wages and salaries are redundancy costs of £72k (2004: £225k)			
The remuneration paid to Directors was:	2005 £'000	2004 £'000	
Aggregate emoluments	<u>300</u>	<u>254</u>	
Company pension contributions to money purchase schemes	2	<u> </u>	

Retirement benefits are accruing to two Directors under a defined benefit scheme.

The amounts included within Directors' remuneration for Mr J Matthews, Mr N P Kelsall and Mr D Hamilton was £nil (2004: £nil). As Directors of the Company's ultimate holding Company, Norcros (Holdings) Ltd, details of their remuneration can be found in the Annual Report and Accounts of Norcros (Holdings) Ltd.

The remuneration paid to the highest paid Director was:

Aggregate emoluments <u>102</u> <u>95</u>

7. Taxation

No charge to UK taxation has been provided on the results for the year. Any UK tax liability which may arise and is not eliminated by the offset of group relief will be discharged by Norcros Ltd so long as the company remains part of the Norcros Group.

	2005 £'000	2004 £'000
Loss Before Tax	<u>(348</u>)	<u>(1,295</u>)
Corporation Tax @ 30%	105	389
Depreciation Disallowed	(124)	(124)
Capital allowances and other timing differences	697	731
Permanent Differences	(68)	(56)
Pensions Contributions settled by Norcros Limited	-	(169)
Group relief not paid for	<u>(610)</u>	<u>(771)</u>
Taxation charge for the year		

8. Exceptional Items

Exceptional costs amounting to £65k (2004: £484k) have been included within these financial statements to cover.

	2005 £'000	2004 £'000
Restructuring Provision	<u>65</u>	<u>484</u>

The restructuring provision includes redundancy costs of £36k (2004: £260k)

9. Tangible Fixed Assets

	Freehold Land and	Leasehold Land and	Plant, Machinery, Equipment	
	Buildings	Buildings	and Motor Vehicles	Total
	£'000	£'000	£'000	£'000
Cost or Valuation				
At 1 April 2004	17,190	-	21,989	39,179
Additions	72	46	785	903
Disposals			(33)	(33)
At 31 March 2005	<u>17,262</u>	<u>46</u>	<u>22,741</u>	<u>40,049</u>
Accumulated Depreciatio	n			
At 1 April 2004	2,683	-	9,600	12,283
Charge for the year	601	-	1,802	2,403
Disposals	_		(30)	<u>(30</u>)
At 31 March 2005	<u>3,284</u>		<u>11,372</u>	<u>14,656</u>
Net Book Value				
At 31 March 2005	<u>13,978</u>	<u>46</u>	<u>11,369</u>	<u>25,393</u>
At 31 March 2004	<u>14,507</u>		<u>12,389</u>	<u> 26,896</u>

Freehold land and buildings were re-valued on the basis of an open market valuation for existing use at 31 March 1996 adjusted for any permanent diminution in value.

If freehold land and buildings had not been re-valued they would have been included at the following amounts:

	2005 £'000	2004 £'000
Cost	11,057	10,985
Aggregate depreciation based on cost	(<u>1,513</u>)	(<u>1,109</u>)
Net book value	<u>9,544</u>	<u>9,876</u>

9. Tangible Fixed Assets continued

Freehold land and buildings at cost comprise:

	2005 £'000	2004 £'000
Freeholds	<u>17,262</u>	<u>17,190</u>
Land and Buildings at valuation	7,818	7,818
At cost	9,444	9,372
	<u>17,262</u>	<u>17,190</u>

The Company has adopted the transitional rules in relation to re-valued fixed assets as prescribed by FRS 15, retaining the valuations as the basis of cost.

10. Future Commitments

Capital	2005 £'000	2004 £'000
Capital expenditure that has been contracted for but has not been provided for in the financial statements	<u>168</u>	<u>34</u>

Revenue

The Company has future revenue commitments on assets other than land and buildings for the annual payment of operating lease rentals on leases, which expire:

	2005 £'000	2004 £'000
Within one year	41	55
Two to five years	<u>409</u>	<u>463</u>
	<u>450</u>	<u>518</u>

10. Future Commitments continued

The Company has future revenue commitments on land and buildings for the annual payment of operating lease rentals on leases, which expire:

	2005 £'000	2004 £'000
Within one year	-	-
Two to five years	-	-
Greater than five years	<u>84</u>	
	84	-
11. Stocks Stocks comprise:	2005 £'000	2004 £'000
Raw materials and consumables	1,089	1,059
Work in progress	467	558
Finished goods	<u>5,988</u>	<u>6,511</u>
	<u>7,544</u>	<u>8,128</u>
12. Debtors Amounts falling due within one year:	2005 £'000	2004 £'000
Trade debtors	8,409	8,080
Amounts owed by fellow group undertakings	183	194
Prepayments and accrued income	_338	_821
	<u>8,930</u>	<u>9,095</u>

Amounts owed from group and associated undertakings are unsecured, interest free, and payable within normal trading terms.

13. Creditors

	2005 £'000	2004 £'000
Amounts falling due within one year:		
Bank overdraft (see note 21)	6,646	6,543
Trade creditors	5,582	7,471
Amounts owed to fellow group undertakings	-	58
Amounts owed to associated undertaking	395	221
Other taxation and social security payable	649	645
Other creditors	255	228
Accruals and deferred income	2,040	2,419
	<u>15,567</u>	<u>17,585</u>
Amounts falling due after more than one year:		
	2005	2004
	£'000	£'000
Loan from parent company	<u>5,683</u>	<u>5,493</u>

The loan from the parent Company is interest free and is not repayable until after 31 March 2006.

Amounts owed to group and associated undertakings are unsecured, interest free, and payable within normal trading terms.

14. Provisions for Liabilities and Charges

Restructuring Provision

	£'000
As at 1 April 2004	78
Charged to profit and loss account in the year	65
Utilised during the year	(<u>143</u>)
As at 31 March 2005	0

14. Provisions for Liabilities and Charges continued

The restructuring provision covers the ongoing costs of discontinuation of the twice fired operation to which the company is obligated at the year end.

Deferred Taxation

Potential deferred tax assets of the company have arisen during the year as follows:

	2005 £'000	2004 £'000
Accelerated Capital Allowance	-	-
STTD	15	38
Tax Losses	<u>5,248</u>	<u>5,137</u>
Total	<u>5,263</u>	<u>5,175</u>

The deferred tax asset noted above has not been recognised in the year (2004: nil) because in the view of the directors, whilst the company is covered by the taxation indemnity, as per Note 7, the asset is not likely to be recoverable.

15. Called Up Share Capital

Authorised	2005 £'000	2004 £'000
30,000 ordinary shares of £1 each	30	30
15,000,000 zero coupon A preference shares of £1 each	15,000	15,000
35,000,000 zero coupon B preference shares of £1 each	35,000	35,000
	<u>50,030</u>	<u>50,030</u>

15. Called Up Share Capital continued

Allotted, called up and fully paid	2005 £'000	2004 £'000
12,000 ordinary shares of £1 each	12	12
15,000,000 zero coupon A preference shares of £1 each	15,000	15,000
35,000,000 zero coupon B preference shares of £1 each	35,000	35,000
	<u>50,012</u>	<u>50,012</u>

The 15,000,000 A preference shares were issued on 15 January 2001. They are zero coupon and are redeemable at the subscription price on 31 January 2006. The A preference shares carry no voting rights, and rank ahead of the ordinary shares and the B preference shares in the event of a winding up of the company.

The 35,000,000 B preference shares were issued on 27 March 2003. They are zero coupon and are redeemable at the subscription price on 28 March 2008. The preference shares carry no voting rights, and rank ahead of the ordinary shares but behind the A preference shares in the event of a winding up of the company.

16. Reserves

	Revaluation Reserve	Profit and Loss Account
	£'000	£'000
At 1 April 2004	4,700	(33,734)
Loss for the year	-	(348)
Transfer to Distributable Reserves	<u>(197</u>)	<u>197</u>
At 31 March 2005	<u>4,503</u>	(<u>33,885</u>)

The revaluation reserves of the Company may not legally be distributed under Section 263 of the Companies Act 1985.

The transfer from revaluation reserves to profit and loss account represents the amortisation of the revaluation reserve over the useful life of the assets to which it relates, and a release of revaluation reserve in line with the disposal of revalued assets.

17. Reconciliation of Movements in Shareholders' Funds

	2005 £'000	2004 £'000
Loss for the financial year	_(348)	(1,295)
Net increase/(reduction) in shareholders' funds	(348)	(1,295)
Opening shareholders' funds	20,978	22,273
Closing shareholders' funds	20,630	20,978

18. Pension Commitments

The group accounts for pension costs under SSAP 24 and a recharge is made to subsidiaries. In regards to disclosures required by FRS 17, under the definitions set out in FRS 17: Retirement Benefits, the Norcros Security Plan is a multi-employer pension scheme. The company is unable to identify its share of the underlying assets and liabilities of the scheme. Accordingly, under FRS17 the company will disclose for pension costs as though the Norcros Security Plan was a defined contribution scheme. Details of the group scheme, including details of the latest actuarial valuation, can be found in the Financial Statements of Norcros (Holdings) Limited.

19. Non - Equity Shareholders Funds

The non-equity shareholders funds are as follows:-

	2005 £'000	2004 £'000
A Preference shares	15,000	15,000
B Preference shares	35,000	<u>35,000</u>
Total non-equity shareholders funds	50,000	50,000