



The Weyburn Engineering Company Limited

Annual Report and Accounts 1975



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Notice of Meeting

Notice is hereby given that the Fortieth Annual General Meeting of the Company will be held at The Churchill Hotel, Portman Square, London, W.1 on 9th March, 1976 at 12 noon for the following purposes:—

- To receive the Directors' Report and Statement of Accounts.
- 2 To confirm the payment of Dividends to the Preference Shareholders on 28th February and 1st September, 1975 and the payment of an Interim Dividend to the Ordinary Shareholders on 18th July, 1975 and to accept the recommendation of the Directors for a Final Dividend to the Ordinary Shareholders.
- 3 To authorise the Directors to fix the remuneration of the Auditors.
- 4 To transact any other ordinary business competent at an Annual General Meeting.

Elstead, Surrey 16th February, 1976 By Order of the Board A. 'N. Hyams Secretary

A member entitled to attend and vote at the meeting is entitled to appoint one or more proxies to attend and on a poll to vote instead of him. A proxy need not also be a member. A form of proxy for the use of Ordinary shareholders is enclosed with this booklet.

Copies of all contracts of service of the Directors of the Company with the Company and statements of all transactions made during the past year in the shares of the Company by the Directors and their families will be available for inspection at the registered office of the Company from the date of this notice until the date of the meeting during normal business hours, and at the place of the meeting from tifteen minutes before it to the termination of the meeting.

Directors P. R. Royston, Chairman

F. H. P. Buckner, Chief Executive

J. A. Reeves F. M. O'Brien

Thomson McLintock & Co., Chartered Accountants, **Auditors**

70 Finsbury Pavement, London EC2A 1SX

Solicitors Berwin Leighton,

Adelaide House, London Bridge, London EC4R 9HA

Bankers Midland Bank Limited,

Godalming, Surrey

GU7 1DP

Secretary and

A. W. Hyams, A.C.I.S., Registered Office Elstead, Godalming, Surrey

GU8 6LD

Transfer Office Granby House,

> 95 Southwark Street, London SE1 0JA

We certify the within to be a true copy of the last audited Balance Sheet and of the Auditors' Certificate thereon.

Director

Secretary



Statement by the Chairman

Year to 31st October, 1975

Dear Shareholder,

In my statement last year I indicated to you my confidence that the Company would maintain an impressive increase in profit performance over the next few years.

I am pleased therefore to report that pre-tax profits for the year ended 31st October, 1975 have risen to £1,114,332 compared with £415,117 in 1974. Earnings per ordinary share have increased from 17.1p to 44.3p. Sales have increased from £2,911,686 to £5,528,351 and for the first time direct exports have exceeded £1 million at £1,045,696 (1974 £837,793). Cash at bank which was £141,614 at the beginning of the year increased to £611,322 at the year end.

The Directors recommend payment of a final ordinary dividend of 3.3041p per share which with the interim dividend of 2.7286p per share makes a total dividend of 6.0327p for the year (1974 5.653p). This is the maximum increase permissible under present legislation.

In 1974 profits rose to record levels after the initiation of the Board's new policies. The main actions were the effective slimming down of the product range by the elimination or reduction of the less profitable product groups, the strict control of overhead costs and the improvement of the ratio of stocks and work-in-progress to sales thereby creating greater positive cash flow. In 1975, still continuing the progress made in the previous year, attention was focused on the need to make extensive new investment in plant and machinery and to increase both the levels of production and productivity. At the same time, not-withstanding the increasing trend in the rate of inflation, overheads continued to be held overall at the rate of the previous year.

In spite of difficult trading conditions, the successful implementation of these policies has been due in no small way to the level of commitment accepted by both management and shop floor alike. In this atmosphere, the Bo I has not found it difficult to communicate its strategic aims. Consequently there has be a lear understanding at all levels of the objectives to be achieved.

During the year a start was made to the acquisition programme. In February, 1975 a complete camshaft line was purchased in Australia from British Leyland. This equipment was shipped back to England and is now operating at our factory in Liss, Hampshire. In March we acquired all the issued share capital of Horstman Camshafts Limited from Lucas Industries Limited. Horstman, although considerably smaller than Weyburn, is a leading camshaft manufacturer supplying the U.K. diesel engine industry. This acquisition has provided an additional skilled and experienced labour force enabling the group to expand facilities of its camshaft division to meet the increasing demand of international customers.





Statement by the Chairman—continued

The total cost of the Horstman acquisition amounted to £170,000 which was paid in cash and its contribution to the Group's profits for the year, as anticipated, amounted to approximately £100,000. Construction is underway of a new purpose built factory, close to the present premises in Bath, which will be ready for occupation in December, 1976 and will add considerable capacity to production facilities there.

It is the Company's policy not only to diversify its activities geographically but also to extend the range of manufactured parts into related products. In October, 1975 the Company acquired a substantial part of the assets of Creffield Blackstock Engineering Company Limited. High precision components for the truck and tractor industry will continue to be manufactured in modern premises at Tonbridge, Kent where a long term lease has been signed. The consideration was approximately £415,000 cash of which £160,000 was paid in October. This acquisition is expected to contribute in excess of £300,000 to profit growth in 1976.

During the year an extensive market research programme carried out into the United States diesel engine business indicated that there were exciting opportunities there for the Company in its own and related fields of activity. The Board therefore decided to invest in this rapidly growing market by first acquiring management control of an established and experienced camshaft manufacturing unit.

In December, 1975 the Company announced that it had agreed to acquire a majority stake in Camshaft Specialties Inc. of Grand Haven, Michigan. The agreements provide, subject to the fulfilment of various conditions including the grant of the Bank of England consent which has now been obtained, for Weyburn to acquire 57% of Camshaft Specialties, for a consideration of \$1.4 million. Mutual options will also be granted under which the Company may acquire the remaining 43% of the capital in two years' time.

Camshaft Specialties is a leading manufacturer in the United States of a wide range of camshafts and has technical expertise complementary to our own. Upon completion Engine Dynamic Parts Corporation, at present an associate company of Camshaft Specialties, which distributes components to the automotive replacement market will become a wholly owned subsidiary of Camshaft Specialties Inc. The acquisition of these companies will provide Weyburn with the desired access to the United States original equipment market for diesel engines which we believe to have dynamic growth over the next few years.

In view of the above acquisitions and in line with the policy of seeking further expansion opportunities, the Board considers it prudent to raise further equity capital and it is therefore proposed to raise £675,000 by way of rights. It is also intended to put forward proposals to shareholders to raise the issued share capital to a figure in excess of £1,000,000 thereby achieving wider range investment status under the Trustee Investments Act (1961).



10

Statement by the Chairman—continued

It is proposed that the arrangement in respect of the rights issue and the achievement of trustee status should be effected by one action and that there should, therefore, be an issue to ordinary shareholders of nine new ordinary shares for every four presently held at 25p per share. The issue will be subject to an increase in the authorised share capital. The new ordinary shares, when fully paid, will rank pari passu with existing ordinary shares and the Board expects that it will be able to recommend a total dividend for the year ending 31st October, 1976 of 6.0327p per share (9.2811p including tax credit) on the share capital as increased by the above issue and H.M. Treasury have indicated that permission will be granted for payment of such a dividend in the context of raising fresh capital. It is anticipated that the notice of the meeting to increase the authorised share capital will be despatched to shareholders in March, 1976, when completion of the acquisition of Camshaft Specialties Inc. is expected.

In the last three years your company has made remarkable progress in a period of deep world recession. It has established itself as an international leader in its own field, has no short or long term debt and is starting the new year with two acquisitions, neither of which to date has made any contribution to the Group's profit.

World trading is moving into a more expansionary phase and I therefore view the future with considerable optimism in the knowledge that the Company is operating from a sound financial structure. The substantial investments made in modern efficient machinery and the latest acquisitions will double the sales base of the Company. We shall continue to concentrate on overseas markets and believe that this strategy, together with the international nature of the diesel engine business, will ensure that the Company's future prospects are largely independent of the British economy.

The Board of Directors once again wishes to accord its sincere appreciation to all employees, customers, suppliers and advisers for their co-operation and support during 1975.

P. R. Royston Chairman



Directors' Report

The directors have pleasure in submitting their annual report together with the audited accounts for the year ended 31st October, 1975.

Profit and appropriations

The sales, profit for the year and appropriations are shown in the consolidated profit and loss account on page 9. The directors recommend that a final ordinary dividend of 3·3041p per share be paid on 9th March, 1976 to shareholders on the register on 6th February, 1976, making, with the interim dividend of 2·7286p per share already paid, a total of 6·0327p for the year as compared with 5·653p for the previous year.

Acquisitions

During the year the company acquired all the issued share capital of Horstman Camshafts Limited, which is based in Bath. On 31st October, 1975 a substantial part of the assets of Creffield Blackstock Engineering Company Limited were purchased and a lease of premises at Tonbridge, Kent has been signed.

The activities at both these new factories of the group fall into the definition given below.

Activities and employees

The group are precision engineers engaged in the manufacture of components and accessories for truck, tractor, automobile, marine and stationary engines. There have been no material changes in these activities during the year. Exports made within Europe during the year amounted to £1,046,000 (1974—£838,000).

In the directors' opinion the company is engaged in only one class of business as defined by the Companies Act, 1967.

The average number of employees of the group during the year was 807 (1974—663) and their aggregate remuneration was £2,115,000 (1974—£1,251,000).

Other matters considered helpful for an appreciation of the group's affairs are referred to in the chairman's statement beginning on page 4 and a statistical summary of the results of the last five years is given on page 19.

Directors

The holdings of each director, whether direct or indirect and including those of his spouse and infant children, in the share capital of the company were as follows:—

	31st Oct	31st October, 1975		ober, 1974
	Ordinary	Preference	Ordinary	Preference
P. R. Royston	140,000		109,500	
F. H. P. Buckner	160,717		124,050	
J. A. Reeves	8,556	600	1,056	600
F. M. O'Brien	3,884	300	845	300
H. G. Hunt	4,980	1.000	2.640	1.000

Between 31st October, 1975 and 9th February, 1976 Mr. Royston increased his holdings to 144.600 shares. There were no other changes to directors' holdings during this period.

Mr. H. G. Hunt resigned as a director of the company on 3rd November, 1975.



Directors' Report-continued

The company has no material contracts other than service contracts, in which any director has an interest. There are no arrangements between the company and any of its directors whereby a director is able to obtain benefits by the acquisition of shares or loan capital of the company or any body corporate.

Auditors The auditors, Messrs. Thomson McLintock & Co., will continue in office under the provisions of Section 159 (2) of the Companies Act, 1948 and a resolution fixing their remuneration will be submitted to the annual general meeting.

Other matters

Contributions during the year made by the company for exclusively charitable purposes totalled £205 (1974—£397). There were no political contributions.

As far as the directors are aware the company is not a close company within the terms of the Finance Act, 1965 as amended.

At 31st October, 1975 the only company, as far as the directors are aware, holding 10 per cent or more of the ordinary share capital of the company was Pensman Nominees Limited, which held 120,000 ordinary shares representing 10 per cent of the ordinary share capital.

For the purposes of capital gains tax, the market quotations of the company's share capital on 5th April, 1965 were:-

> Ordinary shares 84p Preference shares 40p

> > By Order of the Board A. W. Hyams Secretary

Elstead, Surrey 16th February, 1976



Consolidated Profit and Loss Account for the year ended 31st October, 1975

	Notes	197! £'000	5 £′000	1974 £'000	£′000
SALES			5,528		2,912
GROUP PROFIT BEFORE TAXATION Less: Taxation Investment grants credited	2 4 5	603 23	1,114 580 534	230 22	208 207
PROFIT AFIER TAXATION Less: Extraordinary item—deferred taxation rate adjustment					6
PROFIT AVAILABLE FOR APPROPRIATION			534		201
DIVIDENDS Cumulative preference shares Ordinary shares Interim 2.7286p per share paid 18th July, 1975 Final 3.3041p per share proposed		2 33 40	7 6	2 30 38	70
SURPLUS FOR THE YEAR retained in the busin (of which £414,000 is retained by the parent com			459		131
MOVEMENT IN RESERVES At beginning of year Retained surplus for the year At end of year .			1,290 459 1,749		1,159 131 1,290
EARNINGS PER ORDINARY SHARE	6		44•3p		17·1p

The notes on pages 12 to 15 form part of these accounts.





Consolidated Balance Sheet as at 31st October, 1975

	Notes	197	5	197	4
	,10.05	£'000	£'000	£'000	£'000
SOURCES OF FINANCE					
SHAREHOLDERS FUNDS	* 7		000		360
Share capital Reserves	7		360 1,749		1,290
110301703					1,650
	_		2,109		
INVESTMENT GRANTS	5		34		44
DEFERRED TAXATION	8		311		103 ·
CORPORATION TAX payable		•			
after 31st October, 1976	9		422		229 ·
			2,876		2,026
INVESTED IN					
FIXED ASSETS	10				
Land and buildings			860		858
Plant, machinery and equipment			899		429
			1,759		1,287
CURRENT ASSETS					
Stocks and work in progress		856		645	
Debtors		1,325		644	
Cash and short term deposits		611		142	
		2,792		1,431	
CURRENT LIABILITIES					
Creditors	11	1,359		601	
Taxation		276		53	
Proposed dividend		40		38	
		1,675		692	
			1,117		739
			2,876		2,026

P. R. Royston, Director F. H. P. Buckner, Director

The notes on pages 12 to 15 form part of these accounts.



Company Balance Sheet as at 31st October, 1975

	Notes	197	5	197	
		£'000	£'000	£'000	£'000
SOURCES OF FINANCE					
SHAREHOLDERS FUNDS					
Share capital	7		360		360
Reserves			1,704		1,290
			2,064		1,650
INVESTMENT GRANTS	5		27		44
DEFERRED TAXATION	8		277		103
CORPORATION TAX payable					
after 31st October, 1976	9		405		229
			2,773		2,026
					-
INVESTED IN					
FIXED ASSETS	10				
Land and buildings	10		860		8F3
Plant, machinery and equipment			791		429
			1,651		~ .E7
INVESTMENT IN SUBSIDIARY	12		87		
CURRENT ASSETS			٠,		
Stocks and work in progress		773		648	
Debtors		1,056		644	
Cash and short term deposits		611		142	
		2,440		1,431	
CURRENT LIABILITIES					
Creditors	11	1,152		601	
Taxation	•••	213		53	
Proposed dividend		40		38	
		1,405		692	
		····	1,035		739
			2,773		2,026

P. R. Royston, Director F. H. P. Buckner, Director

The notes on pages 12 to 15 form part of these accounts.





Notes to the Accounts

ACCOUNTING POLICIES

The following are the major accounting policies adopted by the group.

The consolidated accounts include the results of the company and its subsidiary made up to 31st October, 1975. The subsidiary was acquired during the year and its results have been included for the period from the date of acquisition.

Stocks and work in progress

Raw materials and general stores are valued at the lower of cost and net realisable value. Work in progress is valued at the lower of cost and net realisable value, cost in this context being confined to the cost of direct materials, direct wages and variable manufacturing expenses.

Depreciation

Plant, machinery and equipment are included at cost, less depreciation. Depreciation is provided at rates varying, depending on the type of asset, between 10% and 25% on cost. No depreciation is being provided on freehold properties.

The deferred taxation account represents tax deferred by reason of the excess of tax allowances on plant and machinery over the corresponding depreciation charge, calculated at the corporation tax rate applicable at the end of the year and also includes tax deferred by reason of stock appreciation relief.

Investment grants are credited to profits in equal instalments over eight years, being the estimated average life of the assets qualifying for grants. The balance of grants not so credited to profit and loss account is carried forward in the investment grant reserve.

Sales represents the value of goods despatched to customers, less returns, excluding value added tax.

2	GROUP	PROFIT	FOR	THE	YEAR
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2	The group profit for the year is stated after charging and crediting the following items:	1975 £'000	1974 £'000
	Charging: Bank interest Hire of plant and machinery Depreciation of fixed assets Directors' emoluments (note 3) Compensation to former director Auditors' fees and expenses	2 41 181 89 — 10	16 18 131 49 37 5
	Crediting: Interest receivable	22	3
3	DIRECTORS EMOLUMENTS Particulars of emoluments are as follows: Fees Other Pension contributions	1975 £'000 2 62 25	1974 £'000 2 44 3
	Chairman's emoluments, excluding pension contributions	£17,000	£12,833



Notes to the Accounts—continued

Other directors received emoluments, excluding pension contributions, within the ranges shown below:

	1975	1974
£ 0-£ 2,500	_	1*
£ 2,501-£ 5,000	-	-
£ 5,001-£ 7,500	_	2
£ 7,501-£10,000	2	Ĩ
£10,001-£12,500		i
£12 501_£15 000	2	

*Part of year only.

A former executive director received a pension from the company amounting to £1,226 (1974—£1,013).

4 TAXATION

The tax charge for the year comprises:

Corporation tax on the profits for the year at 52%(1974—52%) Transfer to/(from) deferred taxation account	1975 £'000 515 83	1974 £'000 253 (24)
Prior year adjustments	598 5	229 1
	603	230

The charge for corporation tax has been reduced, and deferred taxation increased, by £20,000 being the relief for appreciation in the value of stocks and work in progress. This relief has been taken on the assumption that the government will grant relief in 1975 on a similar basis to 1974.

		43	9/5	1974
5	INVESTMENT GRANTS	Group	Company	
		£'000	£'000	£,000
	Investment grant reserve at 31st October, 1974	44	44	56
	New subsidiary	13	****	_
	Grants received not previously credited		_	10
	Credited to profit and loss account	(23)	(17)	(22)
	Investment grant reserve at 31st October, 1975	34	27	44

6 EARNINGS PER SHARE

The earnings per share is based on (i) the profit after taxation but before extraordinary items, after deducting the cost of dividends on preference shares of £2,520 (1974—£2,520) and (ii) 1,200,000 ordinary shares in issue throughout the year.

7	1,200,000 Ordinary shares of 25p each	issued and fully paid £'000 300
	120,000 6% Cumulative preference shares of 50p each	60
		360

There has been no change in the authorised or issued share capital during the year. By virtue of the Finance Act, 1972 dividends payable on the preference shares are payable at the rate of 4-2% without any deduction of tax.

Authorised.





Notes to the Accounts—continued

8	DEFERRED TAXATION	1!	975	1974
-		Group £'000	Company £'000	£'000
	Taxation equalisation Balance at 31st October, 1974	121	121	145
	Transfer from current taxation (see below)	71	71	
	Transfer for the year from/(to) profit and loss account	83	106	(24)
	On acquisition of subsidiary	57		``
,	Advanced corporation tax recoverable	332 21	298 21	121 (18)
		311	277	103
			Marian Control of the	

Stock appreciation relief of £90,000 in respect of the three years ended 31st October, 1975 is included above. The transfer from current taxation represents stock appreciation relief relating to the two years ending 31st October, 1974 which had not previously been dealt with in the deferred taxation account.

9	CO	RP	QR.	ATI	ON	TAX
---	----	----	-----	-----	----	-----

The dates of payment of corporation tax are as follows:	1	975	1974
	<i>Group</i> £'000	Company £'000	CIOOO
1st November, 1976	16	1.000	£,000
1st January, 1977	406	405	229

	422	405	229

10	FIXED ASSETS		GROUP	(COMPANY
-		Freehold land and buildings £'000		Freehold land and buildings £'000	Plant, machinery and equipment £'000
	Revaluation 31st October, 1973	858	_	858	_
	Cost:				
	At 31st October, 1974	_	1,477		1,477
	Additions	2	488	2	485
	Disposals		(40)	_	(23)
	On acquisition of subsidiary	_	421	_	-
	At 31st October, 1975	860	2,346	860	1,939
	Depreciation				
	At 31st October, 1974	_	1,048	_	1,048
	Charge for year		181	-	123
	On disposals		(34)	_	(23)
	On acquisition of subsidiary		252		-
	At 31st October, 1975		1,447		1,148
	Net book value 31st October, 1975	860	899	860	791
	Net book value 31st October, 1974	858	429	858	429



Notes to the Accounts—continued

11 CREDITORS

A provision of £158,000 has been made for the estimated costs to be incurred in 1975/76 of moving and installing certain plant purchased in the year and for the cost of re-furbishing the factory of Horstmar. Camshafts, These costs were taken into consideration in arriving at the purchase price of the assets when the relevant assets were acquired.

12 INVESTMENT IN SUBSIDIARY	1975
Shares at cost Less: Amount due to subsidiary	£′000 170 83
	
	07

During the year the company acquired the whole of the issued share capital of Horstman Camshafts Limited, which is incorporated in England.

13 CAPITAL COMMITMENTS		1975	1974
At 31st October, 1975 capital commitments were as follows: Contracted for but not provided	<i>Group</i> £'000 211	Company £'000 211	£'000 6

14 CONTINGENT LIABILITIES

As the directors have no present intention of disposing of any of the group's properties no provision has been made following the revaluation in 1973 for taxation which would arise in the event of a disposal (the amount involved is estimated not to exceed £88,000).

15 COMPARATIVE FIGURES

The results for the year ended 31st October, 1974 and the comparative figures at 31st October, 1974 relate to the company only.





Auditors' Report

To the members of the Weyburn Engineering Company Limited:

We have audited the books and records of The Weybur. Sineering Company Limited for the year ended 31st October, 1975. The accounts on pages 9 to 15 (including the statement of source and application of funds on page 17) have been properly prepared in accordance with the provisions of the Companies Acts, 1948 and 1967.

In our opinion these accounts give a true and fair view of the state of affairs and profit of the company.

Thomson McLintock & Co. Chartered Accountants

London 12th February, 1976.



Source and Application of Funds

	1975 £′000	f'000	1974 £'000	£'000
SOURCE OF FUNDS Profit before tax		1,114		415
Adjustments not involving the movement of funds: Depreciation		181		131
TOTAL GENERATED FROM OPERATIONS		1,295	-	546
Funds from other sources Fixed asset sales and investment grants		6	-	34
		1,301		580
APPLICATION OF FUNDS Dividends paid Tax paid Purchase of fixed assets Purchase of Horstman Camshafts Limited	73 43 490 170	776 525	65 40 13 —	118 462
INCREASE/DECREASE IN WORKING CAPITAL Increase in stock Increase in debtors Increase in creditors (excluding dividends and taxation)	112 558 (614)	56	71 188 (92)	167
MOVEMENT IN NET LIQUID FUNDS Increase in cash and short-term deposits		469		295

NOTE ON THE BOOK VALUE OF THE FIXED ASSETS

The Company has calculated a value of the plant, machinery and equipment using a price index specially prepared for it, and in making this calculation has allowed for depreciation at 12½%.

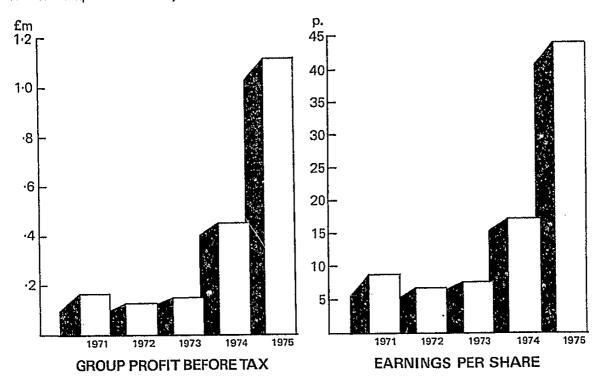
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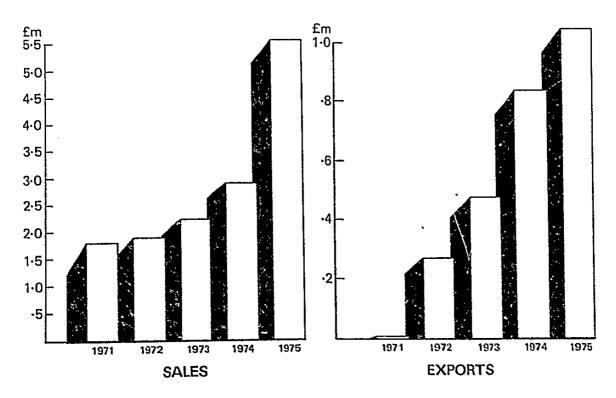
Plant, machinery and equipment	£'000 1,825	Balance sheet values £'000 899
THE COMPANY'S SHARES		
Year ended 31st October, 1975 Highest price Lowest price Number of shareholders at 31st October, 1975 31st October, 1974	<i>Preference</i> 18p 8p 126 132	<i>Ordinary</i> 340p 60p 906 824





Results compared for each year from 1971 to 1975







Five Year Statistical Table

31st October	1975 £'000	1974 £′000	1973 £'000	1972 £'000	1971 £'000
SOURCE OF FINANCE Share capital Reserves	360 1,749	360 1,290	360 1,159	360 532	360 529
Net assets Investment grants	2,109 34	1,650 44	1,519 56	892 85	889 87
Deferred taxation Tax equalisation Corporation tax payable	311 422	103 229	131 39	94 13	58 38
Corporation tax paysions	2,876	2,026	1,745	1,084	1,072
INVESTED IN Fixed assets Current assets Current liabilities	1,759 2,792 (1,675)	1,287 1,431 (692)	1,429 1,030 (714)	707 879 (502)	632 803 (363)
Canoni need a series	2,876	2,026	1,745	1,084	1,072
SALES, PROFITS AND DIVIDENDS Sales	5,528	2,912	2,240	1,903	1,793
Profit before taxation Less: Taxation	1,114 580	415 208	150 57	113 29	153 47
Profit after taxation Less: Extraordinary items	534	207 6	93 24	84	106
Profit available for appropriation	534	201	69	84	106
Used for:— Dividends—Preference Ordinary Income tax on dividends	2 73 —	2 68 —	63 1	2 48 31	2 48 32
	75	70	66	81	82
Profit retained in the business	459	131	3	3	24
Ratios per ordinary share:— Trading profit	92·5p	34·3p	12·2p	9·2p	12·5p
Dividend:— Paid Including tax credit Earnings	6·0327p 9·2811p 44·3p £1·71	5·653p 8·437p 17·1p £1·32	5·25p 7·5p 7·5p £1·22	6·5p 	6·5p — 8·5p £0·69
Net assets		4070			

NOTES: 1. Freehold property was revalued at 31st October, 1973.

2. Taxation is stated after the deduction for investment grants.

^{3.} The gross equivalent of the preference dividend has been deducted from the trading profit in calculating the trading profit per share.

DOCUMENT

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