ACCOUNTS for the nine months ended 30 SEPTEMBER 1983

Coopers &Lybrand



Report of the directors for the nine months ended 30 September 1983

The directors present herewith the audited accounts for the nine months ended 30 September 1983.

Results and activities

- The results for the nine months are set out in the profit and loss account on page 4.
- 3 The principal activity of the company, which is unchanged from last year, is in the field of precision engineering and involves the manufacture of components for truck, tractor, automobile, marine and stationary engines.
- On 31 December 1982 the entire share capital of the company was acquired by Cranhold Limited, which is itself a subsidiary of JP Industries Inc. Prior to 31 December 1982 the ultimate holding company was the British Petroleum Company plc and comparative figures included in these accounts for the year then ended reflect the results of trading under the ownership of that company.

Business review and future developments

- During the nine months ended 30 September 1983 the company incurred exceptional costs relating to the reorganisation and rationalisation of facilities. This reorganisation, which is now complete, has improved the company's operating efficiency and a reasonable trading result was achieved for the period.
- The company has received new orders which are a significant development of its customer base and should therefore improve sales and trading results over the next year. However, the general economic climate, which has been with us for some time, and in particular the difficult situation in the automotive, agricultural and construction equipment markets, continue to depress traditional underlying business levels.

Dividends

7 The directors recommend that no dividends should be paid (1982 - £1,600,000).

Changes in fixed assets

The movements in tangible fixed assets during the period are set out in note 11 to the accounts. An extensive programme of plant replacement and investment in new "state of the art" machine tools was undertaken in the period and will continue during 1984. The net book value of plant, machinery and equipment at 31 December 1982 was reassessed in March 1983, giving rise to a write off of £699,000 in the 1982 accounts. This reassessment has been treated as a valuation and the gross value and accumulated depreciation of plant, machinery and equipment restated accordingly.



Directors

- The directors of the company at 30 September 1983 who have been directors for the whole of the nine months ended on that date were:-
- J Psarouthakis (USA)
- J Menson

(USA)

Mr S Finch who was reappointed to the board on 4 February 1983 resigned from the board on 30 September 1983.

Directors' interests in shares

The directors, according to the register required to be kept under section 29 of the Companies Act 1967, did not have, at the beginning or end of the period any interests in shares which are required by the Act to be notified to the company.

Directors' interests in contracts

11 None of the directors had a material interest in any contract of significance to which the company was party during the financial period.

Employment of disabled persons

12 The company's policy is to consider disabled workers for all suitable employment vacancies and to give appropriate training assistance necessary to introduce the worker to his job and to develop his skill and capability.

Political and charitable contributions

13 The company did not make any charitable donations during the period (1982 - £280). There were no political contributions (1982 - None).

Close company provision

As far as the directors are aware, the company is not a close company within the terms of the Income and Corporation Taxes Act 1978, as amended.

Auditors

A resolution to reappoint the auditors, Coopers & Lybrand, will be proposed at the general meeting.

BY ORDER OF THE BOARD

Joint Secretary

February 1984

Elstead Godalming Surrey

Report of the auditors to the members

We have audited the accounts on pages 4 to 18 in accordance with approved Auditing Standards. The accounts have been prepared under the historical cost convention as modified by the revaluation of fixed assets.

In our opinion the accounts give a true and fair view of the state of affairs of the company at 30 September 1983 and of its loss and source and application of funds for the nine months then ended and comply with the Companies Acts 1948 to 1981.

Chartered Accountants
LONDON, 6 February 1984

Profit and loss account for the nine months ended 30 September 1983

| | Notes | Nine months ended 30 September 1983 | Year ended 31 December 1982 |
|---|--------|---|-----------------------------------|
| | | £1000 | £'000 |
| Turnover Cost of sales | 2 | 3,490 2,995 | 5,485 4,902 |
| Gross profit | | 495 | 583 |
| Net operating expenses: | | | |
| Distribution costs Administrative expenses Other operating income | | 87 198 (3) ——————————————————————————————————— | 177 467 (15) 629 |
| Operating profit/(loss) | 3 | 213 | (46) |
| Other interest receivable and similar income Interest payable and similar charges | 6 7 | 24 (14) | 625 |
| Profit before taxation and exceptional charges | | 223 | 579 |
| Exceptional charges | 8 | (391) | (1,503) |
| Loss before taxation | | (168) | (924) |
| Tax on loss on ordinary activities | 9 | - | (126) |
| Loss on ordinary activities after taxation | | (168) | (1,050) |
| Extraordinary income less tax | 10 | | 808 |
| | | (168) | (242) |
| Dividend paid | | | 1,600 |
| Loss for the financial period | | (168) | (1,842) ===== |

The notes on pages 7 to 18 form part of these accounts Auditors' report page 3

Balance sheet - 30 September 1983

| | Notes | 30 Septemb | er 1983 | 31 December | 1982 |
|---|----------------|-------------------|-----------------------|-------------------|-----------------------|
| | | £'000 | £'000 | £'000 | £"000 |
| FIXED ASSETS | | | | | |
| Tangible assets | 11 | | 2,110 | | 1,832 |
| CURRENT ASSETS | | | | | |
| Stocks Debtors Cash at bank and in hand | 12 13 | 764 910 164 | | 886 800 648 | |
| | | 1,838 | | 2,334 | |
| CREDITORS: amounts falling due within one year | g 14 | 943 | | 1,165 | |
| NET CURRENT ASSETS | | | 895 | | 1,169 |
| Total assets less current liabilities | | | 3,005 | | 3,001 |
| Less: non-current liabilities: | | | | | |
| CREDITORS: amounts fallin due after more than one | g | | | | |
| year | 15 | | 184 | • | 12 |
| | | | 2,821 | | 2,989 |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital Revaluation reserve Profit and loss account | 18 19 19 | 3 | 2,500 583 (262) | | 2,500 604 (115) |
| | | | 2,821 | | 2,989 |

These accounts were approved by the board on 6 February 1984

-Directors

The notes on pages 7 to 18 form part of these accounts Auditors' report page 3

Statement of source and application of funds for the nine months ended 30 September 1983

| | Nine mon 30 Septe | ths ended mber 1983 | Year en 31 Dece | ded Mber 1982 |
|--|----------------------|------------------------|--------------------|------------------|
| SOURCE OF FUNDS | £'000 | £'000 | £'000 | £'000 |
| Sale proceeds of fixed assets Disposal of investments in subsidiary companies | 21 | | 44 | X. |
| Obligation under finance leases | 172 | | 2,136 | |
| Total source of funds | | 193 | | 2,180 |
| APPLICATION OF FUNDS | | | | ŕ |
| Loss before taxation Adjustment for items not involving the movement of funds: | (168) | | (924) | |
| Depreciation of tangible fixed assets Amount written off in respect | 101 | • | 241 | , |
| of plant and machinery Profit on sale of fixed assets | _ (4) | | 699 (26) | |
| Funds used in operations | (71) | | (10) | |
| OTHER APPLICATIONS OF FUNDS | | | | |
| Dividend paid Tax paid | _ (238) | | (1,600) | |
| Purchase of fixed assets | (396) | | (606) (224) | |
| Total application of funds | | (705) | | (2,440) |
| Decrease in working capital | | (512) | | (260) |
| DECREASE IN WORKING CAPITAL | | | | |
| (Decrease) in stocks Increase/(decrease) in debtors (Increase)/decrease in current creditors | (122) 110 | | (179) (1,686) | ÷ |
| | (16) | | 1,491 | |
| Movement in net liquid funds: | | (28) | | (374) |
| Bank and cash balances | r | (484) | | 114 |
| | | (512) | | (260) |
| | | | | |

Auditors' report page 3.

Notes to the accounts - 30 September 1983

Principal accounting policies

1(a) Fixed assets and depreciation

Fixed assets are stated at cost or valuation less accumulated depreciation. The basis of valuation is explained in note 11. Depreciation on plant and machinery is provided at rates varying between 10% and 33 1/3% per annum on a straight line basis on cost or valuation, depending on type of asset. Leased plant under finance leases is depreciated over 10 years. Buildings are depreciated over 30 years on cost or, where applicable, valuation.

(b) Stocks and work in progress

Stocks and work in progress are stated at the lower of cost or net realisable value. In the case of finished goods and work in progress, cost includes all direct expenditure and production overheads based on the normal level of activity. Net realisable value is the price at which stocks can be realised in the normal course of business after allowing for the costs of realisation and, where appropriate, the cost of conversion from their existing state to a finished condition. Provision is made for obsolete, slow moving and defective stocks. Tools stores held by the company are valued on a base stock method.

(c) Foreign currencies

Assets and liabilities expressed in for on currencies are translated to sterling at rates of exchange ruling at the end of the financial period.

(d) Turnover

Turnover, which excludes value added tax, represents the invoiced value of goods delivered, less returns and allowances.

(e) Deferred taxation

Provision is made for deferred tax at the effective rate of taxation applicable in the period in which the timing differences arise (the "deferral method"), except in respect of tax deferrals which can reasonable be expected to continue for the future.

No provision is made for the taxation which would arise on the disposal of revalued properties unless a sale of the properties is foreseen.

(f) Pension scheme

The company has contracted out of the State Pension Scheme and its pension arrangements are provided through a managed fund. Contributions are made in accordance with the rates and premiums calculated by the actuaries to the fund and charged to the profit and loss account on an accruals basis.

Notes to the accounts - 30 September 1983 - continued

Principal accounting policies - continued

1(g) Subsidiary companies

On 23 December 1982 the company sold its shares in all of its subsidiaries, with the exception of a dormant subsidiary, E D Farts Limited. As the company is a wholly owned subsidiary of Cranhold Limited, which is incorporated in the United Kingdom, it is not required to produce consolidated accounts.

Turnover

A geographical analysis of the company's sales is set out below:-

| | Nine months ended 30 September 1983 | Year ended 31 December 1982 |
|---------------------------------|--|-----------------------------------|
| | £'000 | £'000 |
| United Kingdom | 2,669 | 3,712 |
| Europe (other than Scandinavia) | 248 | 847 |
| Scandinavia | 334 | 430 |
| North America | 233 | 487 |
| Rest of the World | 6 | 9 |
| | 3,490 | 5,485 |
| | | |

Operating profit/(loss)

3 Operating profit/(loss) is stated after charging/(crediting):

| | Nine months of ended 30 September 1983 | Year ended %1 December 1982 |
|---|---|-----------------------------------|
| | £ '000 | £'000 |
| Auditors' remuneration | 17 | 14 |
| Hire of plant and machinery | 36) | 79 |
| Depreciation of tangible fixed assets (owned Depreciation of leased plant under | | 241 |
| finance leases | 12 | |
| Directors' emoluments (see note 4) | | |
| including pension contributions | 44 | 73 |
| (Gain) on sale of fixed assets | (4) | (26) |
| • | == | |

Notes to the accounts - 30 September 1983 - continued

Directors' emoluments

4 Emoluments of directors of Weyburn-Bartel Limited (including pension contributions) were as follows:-

| | Nine months ended 30 September 1983 | Year ended 31 December 1982 |
|---|--|-----------------------------------|
| As directors | £ *000 | £'000 |
| For management services Compensation for loss of office | _ 21 · | - 43 |
| One 5 | · 23 | 30 |

One former executive director received a pension from the company amounting to £2,169 (1982 £2,769).

Directors emoluments, disclosed in accordance with sections 6 and 7 of the Companies Act 1967, and excluding pension contributions, are as follows:-

| | Nine months ended 30 September 1983 | Year ended 31 December 1982 |
|---|--|-----------------------------------|
| Emoluments of the chairman | Nil | Ni.1 |
| Emoluments of the highest paid director | £18,797 | £22,770 |
| Number of 12 | | |

Number of directors (excluding those above) whose emolument were within the

| £N41 no £ 5 000 | Number | Number |
|---|--|--------|
| £N11 to £ 5,000 | - | _ |
| £10,001 to £15,000 | | 6 |
| £15,001 to £20,000 | - | 1 |
| , | 1 | |
| | ************************************** | ` === |
| Directors' emoluments waived | | |
| | - | - |
| | | |

Notes to the accounts - 30 September 1983 - continued

Employee information

5(a) The average number of persons employed by the company, including executive directors, during the period is analysed below:

| By type of work: | Nine months ended 30 September 1983 Number | Year ended 31 December 1982 Number |
|--|--|---|
| Production Selling, distribution and administration | 155 45 200 | 232 52 284 |

(b) Company employment costs for all employees, including executive directors:-

| | Nine months ended 30 September 1983 | Year ended 31 December 1982 |
|--|--|-----------------------------------|
| | £'000 | £'000 |
| Aggregate gross wages and salaries paid Employer's national insurance contributions Employer's pension contributions under the | 1,268 133 | 2,310 263 |
| company pension scheme | 7 | 84 |
| Total direct costs of employment | 1,408 | 2,657 |

Other interest receivable and similar income

| 6 | Nine months ended 30 September 1983 | Year ended 31 December 1982 |
|---|--|-----------------------------------|
| Interest receivable: | £'000 | £'000 |
| On loans to former affiliated companies | | 103 |
| On loans to group companies | 22 | _ |
| Other interest receivable | 2 | 25 |
| Waiver of interest payable to a former | | |
| affiliated company | - | 497 |
| | | |
| | 24 | 625 |
| | | |

Notes to the accounts - 30 September 1983 - continued

Interest payable and similar charges

| 7 | Nine months ended 30 September 1983 | Year ended 31 December 1982 |
|--|--|-----------------------------------|
| | £'000 | £'000 |
| Interest payable on sums wholly repayable within five years: | | |
| Bank loans and overdrafts Finance leases | 6 8 | |
| | 14 | - |

Exceptional charges

8 Exceptional charges comprise the following:-

| • | nine months ended 30 September 1983 | Year ended 31 December 1982 | |
|---|--|-----------------------------------|--|
| • | £'000 | £'000 | |
| Costs of rationalisation Amount written off in respect of | 391 | 544 | |
| plant, machinery and equipment Effect of refinement; on basis | _ | 699 | |
| of valuation of stocks | | 260 | |
| • | 391 | 1,503 | |

Notes to the accounts - 30 September 1983 - continued

Taxation

9 The (charge)/credit for taxation is made up as follows:-

| | Nine months ended 30 September 1983 | 1982 |
|--|--|-----------------------------------|
| | £'000 | £'000 |
| On the loss for the year: | | |
| United Kingdom corporation tax at 52% (1982 - 52%) | - | 287 |
| Adjustment in respect of prior years: | | |
| United Kingdom taxation | | (413) |
| | *** | (126) |
| Extraordinary income | • | |
| 10 | Nine months ended 30 September 1983 | Year ended 31 December 1982 |
| | £'000 | £1000 |
| Profit on sale of shares in subsidiary companies | - | 1,095 |
| Taxation thereon | ****** | 287 |
| | - | 808 |
| | | |

Notes to the accounts - 30 September 1983 - continued

Tangible fixed assets

| Cost or valuation (see (a) below) | Freehold land and buildings £'000 | Plant and machinery £'000 | Leased plant £'000 | Total £'000 |
|---|--|---------------------------|--------------------------|------------------------|
| At 1 January 1983 Adjustment arising on | 1,272 | 3,542 | - | 4,814 |
| valuation Additions Disposals | - (15) | (2,899) 158 (28) | 238 — | (2,899) 396 (43) |
| At 30 September 1983 | 1,257 | 773 | 238 | 2,268 |
| <u>Depreciacion</u> | | | | |
| At 1 January 1983 Adjustment arising on | 15 | 2,967 | - | 2,982 |
| valuation Charge for period Disposals | - 8 - | (2,899) 81 (26) | _ 12 _ | (2,899) 101 (26) |
| At 30 September 1983 | 23 | 123 | 12 | 158 |
| Net book value | | | | |
| At 30 September 1983 | 1,234 | 650 | 226 === | 2,110 |
| Net book value At 31 December 1982 | 1,257 | 575 | o =: | 1,832 |

Notes to the accounts - 30 September 1983 - continued

Tangible fixed assets - continued

(a) The amount of freehold land and buildings and plant and machinery reflects certain revaluations (see note (c)). The historical cost and related accumulated depreciation of tangible fixed assets are set out below:

| | Freehold land and buildings £'000 | Plant and machinery | Leased plant £1000 | 1983 <u>Total</u> £'000 |
|--|--|---------------------|--------------------|-------------------------------|
| Cost | 212 | 3,533 | 238 | 3,983 |
| Less: Accumulated depreciation | 121 | 2,322 | 1,2 | 2,455 |
| Net book value At 30 September 1983 | 91 | 1,211 | 226 | 1,528 |
| Net book value At 31 December 1982 | 94 | 1,274 | _ | 1,368 |

- (b) Depreciation has not been charged on freehold land, which is stated at its revalued amount of £921,100 (1982 £928,600)
- (c) In May 1982 the company's freehold properties were revalued on a depreciated replacement cost basis by Ralph Wenger and Company, real estate appraisers and consultants of Spring Lake, Michigan, USA. This disclosed a surplus of £604,000 over the net book value which was incorporated in the 1982 accounts.

In March 1983, plant, machinery and equipment were revalued at 31 December 1982 on the basis of the prevailing market conditions in the engineering industry. This reassessment gave rise to a write off of £699,000 in the 1982 accounts, which amount was reflected as additional accumulated depreciation. In 1983, the amount of cost and accumulated depreciation of tangible fixed assets were reclassified to reflect this valuation at its net amount of £575,000.

~ C

Notes to the accounts - 30 September 1983 - continued

| Stocks | | |
|--|-------------|------------|
| 12 | | |
| | 1983 | 1982 |
| | £'000 | £'000 |
| Raw materials and consumables Work in progress | 250 | 257 |
| Finished goods and goods for resale | 306 208 | 231 398 |
| • | 200 | 370 |
| | 764 | 886 |
| | | |
| Debtors | | |
| 13 | 1983 | 1982 |
| | £'000 | £'000 |
| Trade debtors | onn | |
| Amounts owed by group companies | 833 | 730 |
| (holding company and fellow subsidiaries) | 50 | 6 |
| Other debtors Prepayments and accrued income | 15 12 | 56 8 |
| riepayments and accided income | | |
| | 910 | 800 |
| 6 | | |
| Creditors: amounts falling due within one year | | |
| 14 | 1983 | 1982 |
| • | £'000 | £'000 |
| Obligations under finance leases | 41 | |
| Trade creditors | 609 | 509 |
| Amounts owed to group companies | 81 | 10 |
| (holding company and fellow subsidiaries) | 91 | 19 |
| Other creditors including taxation and social security (see below) | 141 | 416 |
| Costs of rationalisation | 71 | 221 |
| | 943 | 1,165 |

Notes to the accounts - 30 September 1983 - continues

Creditors: amounts falling due within one year - continued

Other creditors, including taxation and social security, comprises:-

| United Kingdom corporation tax for | <u> 1983</u> £'060 | 1982 £'000 |
|---|-----------------------|---------------|
| year ended 31 December 1981 ACT payable | , mar. | 101 137 |
| VAT, social security taxes and | | 238 |
| PAYE withheld | 141 | 178 |
| | 141 | 416 |
| Creditors: amounts falling due after more than one year | , | |
| 15 | 1983 | 1982 |
| | £'000 | £'000 |
| Amounts owed to subsidiary company | 12 | 12 |
| Obligations under finance leases (see note 21) | 172 | |
| | 184 | 12 |
| | | |

Pensions and similar obligations

The company staff scheme is contributory (2%) and provides all staff employees with a pension on retirement. At the last actuarial valuation in 1983, the scheme was found to be overfunded. The 1983 charge to profits has consequently been reduced. A further valuation will be made in 1984 to monitor the level of funding.

Deferred taxation

17 No provision for deferred taxation has been made as tax losses carried forward are in excess of the remaining timing differences. The full potential liability for deferred taxation is analysed as follows:-

| | £'000 | 1982 £'000 |
|--|-------------|---------------|
| Excess of capital allowances over depreciat. | 333 (10) | 294 (124) |
| | 323 | 170 |
| Losses available for offset against future tax liabilities | (323) | (170) |
| | 144 | |
| | ****** | |

.....

Notes to the accounts - 30 September 1983 - continued

Deferred taxation - continued

As the directors have no present intention of disposing of any of the company's properties, no provision has been made for the taxation which would arise in the event of their disposal at the amount of the revaluation in 1982. If, however, all properties had been sold at their balance sheet value and the proceeds had not been reinvested in similar assets, the tax liability would not have exceeded £170,000.

Called up share capital

| 18 | 1983 Authorised £'000 | Issued £'000 | 1982 Authorised £'000 | Issued £'000 |
|--|-----------------------------|-----------------|---|-------------------------------------|
| Ordinary shares of 50p each Deferred shares of 50p each | 2,498 | 2,498 ——— | 2 2,498 | 2 2,498 |
| | 2,500 | 2,500 | 2,500 | 2,500 |
| Reserves | | | | |
| 19 | | | Revaluation reserve 1983 £'000 | Profit and loss account 1983 £ '000 |
| At 1 January 1983 (Loss) for the period Revaluation surplus realised | | , | (21) | (115) . (168) |
| At 30 September 1983 | ì | | 583 ==== | (262) === |
| Capital commitments | | | | |
| 20 | | | 1983 £'000 | 1982 £'000 |
| Contracted for, but not provi | ided in these | accounts | 595 95 | 141 148 |
| | | | 690 | 289 |

- COMPANY OF THE PARTY.

Notes to the accounts - 30 September 1983 - continued

Leasing commitments

The future minimum lease payments to which the company is committed as at 30 September 1983 under finance leases and non-cancellable operating leases are as follows:-

| | Finance <u>leases</u> | Operating <u>leases</u> |
|------------------------------------|--------------------------|----------------------------|
| | £ '000 | £'000 |
| Year ending 30 September: | | |
| 1984 | 58 | 24 |
| 1985 | 58° | 27 |
| 1986 | 58 | 21 |
| 1987 | ` 58 | 14 |
| 1988 | 24 | 11 |
| | | |
| | 256 | 97 |
| Less: finance charges allocated to | • | |
| future periods | 43 | 7446 7444 |
| 4 | 213 | 97 |
| | | |

Ultimate holding company

The company's ultimate holding company at 30 September 1983 was J P Industries Inc., located in Ann Arbor, Michigan, United States of America. Prior to 31 December 1982 the ultimate holding company was the British Petroleum Company plc and comparative figures included in these accounts for the year then ended reflect the results of trading under the onwership of that company.

Reservation of title

Part of the amounts owing to trade creditors may be secured by the reservation by the supplier of legal title to the goods supplied and to the proceeds of their sale. The amount secured in this way depends on the legal interpretation of individual contracts and cannot readily be determined.