T&N Trade Marks Limited

Company Number 305253

Directors' Report for the Year Ended 31st December 1995



Activities

The business of the Company is to deal with intellectual property matters on behalf of T&N plc.

Directors

The following served as Directors during (and, unless otherwise indicated, throughout) the year:-

H F Baines

J D Bell, resigned 31/12/95

J A Crux

J H Devonald, appointed 31/12/95

D W Finnett

Directors' Interests

The interests, all beneficial, of the Directors in the share capital of T&N plc comprise:-

									Ordinary Shares	5
					<u> </u>			31.12.9	5	31.12.94
HF Baines JA Crux JH Devonal	i							640		63 6
) W Finnett								640		636
<u> </u>			Number of Granted during year	Exercised		Exercise Price	Market price on date exercised	Date of Grant	Date from which exercisable	Expiry Date
		1.1.95			31.12.95					
H F Baines	(1)	41.827 15.685 25.416 25.416	50.000 5.077	41.827 - - - -	15,685 25,416 25,416 50,000 5,077	111.4 172.1 226.2 207.5 159.0 135.9	159.0 - - - -	19.3.92 15.4.93 12.4.94 6.10.94 10.5.95 1.7.95	19.3.95 15.4.96 12.4.97 6.10.97 10.5.98 1.7.2000	18.3.200 14.4.200 11.4.200 5.10.200 9.5.200 31.12.200
		108.344	55,077	41.827	121,594					
) A Crux	(1) (1)	4,424	5.077	-	4.424 5.077	101.7 135.9		6.5.92 1.7.95	1.6.97 1.7.2000	1.12.199 31.12.200
		4,424	5.077		9,501					
J H Devonal	i	10.457 12.548 10.166	20.000	- - -	10.457 12.548 10.166 20.000	127.1 172.1 226.2 159.0	•	11.9.92 15.4.93 12.4.94 10.5.95	11.9.95 15.4.96 12.4.97 10.5.98	11.9.200 14.4.200 11.4.200 9.5.200
		33.171	20.000		53,171					
D W Finnett		10.166 20.333	20.000	- - -	10.166 20.333 20.000	226.2 207.5 159.0	- -	12.4.94 6.10.94 10.5.95	12.4.97 6.10.97 10.5.98	11.4.200 5.10.200 9.5.200
		30,499	20.000	-	50,499					

⁽¹⁾ These options have been granted under the Savings-Related Scheme. All other options have been granted under the Executive Scheme.

None of the directors have any other registered interests in the shares of the Company or any other company in the T&N Group.

T&N Trade Marks Limited

Directors' Report for the Year Ended 31st December 1995 (continued)

Dividends

There was no dividend declared in respect of the year ended 31st December 1995.

By Order of the Board

Miss J M Hogg

<u>Secretary</u>

17th October 1996

J.M. Herrs

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those financial statements, the directors are required to:

- * select suitable accounting policies and then apply them consistently;
- * make judgements and estimates that are reasonable and prudent;
- * state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- * prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

AUDITORS' REPORT TO THE MEMBERS OF TEN TRADE MARKS LIMITED

We have audited the financial statements on pages 5 to 9.

Respective responsibilities of directors and auditors

As described on page 3 the Company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the Company as at 31 December 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG

KRSIB

Chartered Accountants Registered Auditors LONDON 2 2 OCT 1996

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31ST DECEMBER 1995

		1995	1994
	Notes	£	£
Other operating income		2,631,214	2,074,144
Operating profit	2	2,631,214	2,074,144
Interest receivable from group undertakings		35,833	260,000
Profit on ordinary activities before taxation		2,667,047	2,334,144
Tax on profit on ordinary activities	4	-	_
Profit on ordinary activities after taxation		2,667,047	2,334,144
Dividend paid		-	(3,211,000)
Transfer to/(from) reserves		2,667,047	(876,856)

The Company has no recognised gains or losses other than the profit for the period.

There is no difference between the result as disclosed above and the result given by an unmodified historical cost basis.

BALANCE SHEET

AS AT 31ST DECEMBER 1995

	Notes	1995 £	1994 £
Fixed Assets			
Intangible assets	5	13,113,555	9,979,104
Current Assets			
Cash		44	445,015
Debtors	6	617,701	6,957,940
Creditors: amounts falling du within one year	e 7	_	(178,891)
Net current assets		617,745	7,224,064
Total assets less current liabilities		13,731,300	17,203,168
<u>Creditors:</u> amounts falling du after more than one year	le 8	(8,706,109)	(14,845,024)
Net Assets		5,025,191	2,358,144
Capital and Reserves			
Called up share capital	9	24,000	24,000
Profit and loss account	10	5,001,191	2,334,144
Shareholders' funds - equity	11	5,025,191	2,358,144

The financial statements on pages 5 to 9 were approved by the Board on Mth Ourober 1996 and were signed on its behalf by:-

D W Finnett - Director

NOTES FORMING PART OF THE FINANCIAL STATEMENTS

1. ACCOUNTING POLICIES

(a) Basis of accounting

The financial statements have been prepared in accordance with applicable Accounting Standards and under the historical cost convention.

(b) Deferred taxation

Deferred tax is recognised in the Company's financial statements only to the extent that it is probable it will be payable in the foreseeable future.

(c) Cash flow statement

Under Financial Reporting Standard 1, the Company is exempt from the requirement to prepare a cash flow statement on the grounds that it is a wholly owned subsidiary undertaking.

2.	OPERATING PROFIT	1995	1994
		£	£

Is after crediting

Trademark royalties 2,710,916 2,240,173

There were no audit fees charged in the year (1994: fnil).

3. DIRECTORS AND EMPLOYEES

The directors have not received any remuneration for services to the company during the period (1994: fnil).

There are no employees of the Company.

4. TAXATION

The charge for the year has been reduced by £880,000 (1994: £825,000) to finil (1994: finil) as a result of Group Relief received for which no consideration will pass.

NOTES FORMING PART OF THE FINANCIAL STATEMENTS

5. INTANGIBLE ASSETS

These consist of trademarks whose value is carried at cost.

		£	
	Cost at 1st January 1995 Additions in the period Adjustments to cost of trademarks	9,979,104 3,355,000	
	previously acquired	(220,549)	
	Cost at 31st December 1995	13,113,555	
6.	DEBTORS	1995 £	1994 £
	Amounts owed by parent undertaking or fellow subsidiary undertakings Accrued income	43,092 574,609	5,592,099 1,365,841
		617,701	6,957,940
7.	CREDITORS: Amounts falling due within one year		
	Deferred income		178,891
8.	CREDITORS: Amounts falling due after more than one year		
	Amounts owed to parent undertaking or fellow subsidiary undertaking	8,706,109	14,845,024
9.	CALLED UP SHARE CAPITAL	Allotted and 1995 £	fully paid 1994 £
	Ordinary shares of £1 each Authorised £25,000	24,000	24,000

NOTES FORMING PART OF THE FINANCIAL STATEMENTS

10. RESERVES

Opening reserves 2,334,144
Profit for the year 2,667,047

Closing reserves 5,001,191

11. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	1995 £	1994 £
Profit for the financial year Dividends	2,667,047 -	2,334,144 (3,211,000)
Net addition to/(reduction in) shareholders' funds Opening shareholders' funds	2,667,047 2,358,144	(876,856) 3,235,000
Closing shareholders' funds	5,025,191	2,358,144

12. ULTIMATE PARENT COMPANY

The Company's immediate parent company is T&N PLC and the Company's ultimate parent company is T&N plc. Both are registered in England and Wales. Copies of the T&N plc Annual Report and Accounts can be obtained from the Company Secretary at Bowdon House, Ashburton Road West, Manchester, M17 1RA.

13. ASSETS SECURED

All assets of the Company are charged, by way of a floating charge in favour of the Trustee of the mortgage debenture stocks of T&N plc.