MODIFIED ACCOUNTS

For The Year Ended

31ST MARCH 1991

ROBSON LAIDLER
Chartered Accountants
101 Jesmond Road
NEWCASTLE UPON TYNE NE2 1NH

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REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST MARCH 1991

Stuart Halbert
Miss M. Halbert
Miss J. Halbert
Miss E.L. Halbert
S.A. Halbert
J.R. Halbert
D.S. Halbert

SECRETARY

D. Waton

To be presented at the Annual General Meeting of the Company to be held at the offices of the Company at Haltwhistle.

The directors submit their report for the year together with the audited accounts.

ACTIVITIES AND REVIEW OF THE BUSINESS

The Company's principal activity is that of the manufacture of aircraft de-icing fluids.

The directors are pleased with the results for the current year.

TRADING RESULT

The results for the year are shown in the annexed Profit and Loss Account.

FIXED ASSETS

The movement in fixed assets is shown in the notes to the accounts.

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST MARCH 1991

CONTINUED

DIVIDENDS

The Directors recommend that there be a dividend paid in respect of the ordinary shares for the year ended 31st March 1991 of £1 per share payable on the 2nd July 1991.

DIRECTORS' INTEREST IN SHARES

The directors at the end of the year and their interests in the share capital of the Company were as follows

	Beginning of Year	End of Year	
	Ordinary Shares	Ordinary Shares	
	~~~~~~~~~~~		
Stuart Halbert	360	360	
Miss J. Halbert	2,220	2,220	
Miss E.L. Halbert	100	100	
Miss M. Halbert	3,900	3,900	
S.A. Halbert	2,200	2,200	
J.R. Halbert	1,865	1,865	
D.S. Halbert	1,815	1,815	

Mr. J.G. Cross resigned as company secretary on the 9th April 1990 and Mr. D. Waton was appointed secretary on that date.

### AUDITORS

In accordance with section 384 of the Companies Act 1985 a resolution proposing the re-appointment of Robson Laidler as auditors of the Company will be put to the Annual General Meeting.

By Order Of The Board D. Waton Secretary

8/5/91

### REPORT OF THE AUDITORS

PURSUANT TO PARAGRAPH 10 OF SCHEDULE 8 TO COMPANIES ACT 1985

TO THE DIRECTORS OF KILFROST LIMITED

MODIFIED ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 1991

In our opinion the directors of the Company are entitled to deliver modified accounts in respect of the financial year, as claimed in the directors statement, and the modified accounts are properly prepared in accordance with Schedule 8 of the Companies Act 1985. We are not required to express an opinion as to the truth and fairness of these modified accounts.

as to the truth and fairness of these modified accounts.

As auditors we reported to the members of the Company on 8/5/91 on the accounts prepared under section 227 of the Companies Act 1985 for the current financial year. Our audit opinion was as follows:

"We have audited the financial statements in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of affairs as at the Company's financial year end and of the profit and source and application of funds for the year and have been properly prepared in accordance with the Companies Act 1985.

101 Jesmond Road NEWCASTLE UPON TYNE NE2 1NH ROBSON LAIDLER Chartered Accountants 8/5/91

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 1991

	1991			1990	
	£	£	£	£	
GROSS PROFIT FOR YEAR		4161217		2298372	
Staff Costs (Note 2)	1511874		1013223		
Depreciation	97508		45775		
Other Operating Charges	1229535		663604	Ĭ	
	** ** ** ** ** ** **	2838917		1722602	
		1222200			
Investment Income		1322300 734468		575770 48409	
Interest Payable ( Note 8 )		2056768 425		624179 1519	
Profit(Loss)on Ordinary Activities		*****			
before Taxation (Note 7)		2056343		622660	
Tax on Profit on Ordinary					
Activities ( Note 3 )		545048		223172	
Profit ( Loss ) on Ordinary					
Activities after Taxation		1511295		399488	
Extraordinary Item (Note 13)		25749		-	
Profit for the Financial Year	1	1537044		3994 3	
Dividends Paid and Proposed		79000		21000	
		14580	· '	378488	
etained Profits brought forward		1405131		1026643	
etained Profits carried forward		2863175		1405131	

Note: Gross profit comprises turnover and other operating income less the change in stocks of finished goods and work in progress, purchases of raw materials and consumables and other external charges.

### BALANCE SHEET AS AT 31ST MARCH 1991

	1991		1990	
	£	 £	£	£
HARE CAPITAL				•
Authorised				
25,000 Ordinary Shares of £1 each	25000		25000	
25.000 6% Cumulative Preference Shares of £1 each	25000		25000	
	50000		50000 ======	
Issued and fully paid				
21,000 Ordinary Shares of £1 each		21000		21000
ESERVES				
Capical Redemption Reserve		21000		21000
Capi;;al Reserve		1400		1400
Profit and Loss Account		2863174		1405131
		2906574		1448531
		======		======

We have relied on sections 247 to 249 of the Companies Act 1985 as entitling us to deliver modified accounts and have done so on the basis that the company is entitled to the benefit of those sections as a medium company.

Approved by the board of directors:

Stuart Halbert A Halbert
Miss M. Halbert M Halbert

8/5/91

C. L. Bar D. D. C	ST LIMITED			
BALANCE SHEET A	S AT 31ST	MARCH 1991		
	19	9 1	19	90
	£	£	<del>\$</del>	£,
FIXED ASSETS				
Tangible Assets ( Note 4 )		397836		231486
INVESTMENTS				
Shares in Subsidiary Companies				
(Note 5)		1500		480_
		200226		226007
		399336		236287
CURRENT ASSETS	*****		201001	
Stocks (Note 10) Debtors (Note 11)	503844 2672132		396881 952963	
Advance Corporation Tax Recoverable	7000		7000	
Prepayments and Accrued Income	15897		32238	
Bank Deposit Account Cash at Bank	2382000 182568		975000 197122	
Cash in Hand	99		163	
	5763540		2561367	
CREDITORS: DUE WITHIN ONE YEAR				
Bank Overdraft	2830		_	
Trade Creditors (Note 12) Sundry Creditors	1475930 405000		526843 210000	
Other Taxation and Social				
Security Provision for Advance	102802		52567	
Corporation Tax	7000		7000	
Corporation Tax Proposed Dividend	527515 21000		225272 21000	
Other Creditors and Accrued				
Charges	709425		292841	
	3251502		1335523	
NET CURRENT ASSETS	=======================================	2512038	z=====	1225844
ASSETS LESS CURRENT LIABILITIES		2911374		1462131
PROVISION FOR LIABILITIES AND CHARG	ES			
Deferred Taxation (Note 1c)		4800		13600
		2906574		1448531

NOTES ON THE FINANCIAL ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 1991

### 1. ACCOUNTING POLICIES

#### a) Convention

The accounts have been prepared in accordance with the historical cost convention. The principal policies which the directors have adopted within that convention are set out below.

### b) Depreciation

Depreciation is provided each year in order to write off the cost of the fixed assets over their anticipated useful lives. Depreciation rates used are shown below.

Freehold Property	Reduced to market value if
	below cost
Fixtures and Fittings	20% Reducing Balance
Plant and Machinery	25% Reducing Balance
Loose Tools	15% Reducing Balance
Motor Vehicles	25% Reducing Balance

### c) Taxation

Taxation is based upon the profits for the year and takes into account taxation deferred due to the different treatment of certain items for accounting and taxation purposes. Full provision is made using the liability method within the accounts for taxation deferred because of the above. if in the opinion of the directors there is reasonable evidence that such deferred taxation will be paid in the fireseeable future. The full potential liability to deferred taxation, which has been provided in these accounts, is as follows:

	=====	=====
	4,800	13,600
Short Term Timing Differences	(482)	(2,189)
Accelerated Capital Allowances	5,282	15,789
	1991	1990

#### d) Revenue Reserves

These are in respect of fully realised profits accumulated by the trading activities of the company.

#### e) Stock in Trade

Stocks of raw mate hals and finished goods are stated at the lower of cost and net realisable value.

### NOTES ON THE FINANCIAL ACCOUNTS FOR THE YEAR FROUD 31ST MARCH 1991

2. EMPLOYEES AND STAFF COSTS	1991	1990
Average number of people	ware was gard put	<del></del>
(including directors) employed by the Company during the year:	37	3.5
	£	£
Wages and Salaries	1283522	845709 113069
Pension Costs Social Security Costs	121909 128016	78653
boctar becarity out		
	1533447	1037431
	=======================================	======

Company operates a group pension scheme of the defined benefits for employees other than directors providing benefits based on final pensionable pay. The assets of the scheme are held separately from those of the Group, being invested with insurance companies. Contributions to the scheme are charged to the Profit and Loss Account so as to spread the cost of pensions over employees working lives of the Company. The contributions are determined by a qualified actuary on the basis of triennial valuations using the "aggregate method" of funding incorporating a control period of 20 years. The most recent valuation was at 1st August, 1987. Since this date the disposal of the Company's subsidiary T.K.S. (Aircraft Di-Icing) Limited has involved a number of members leaving the scheme. At the date of signing the accounts a new actuarial valuation was not available. The assumptions at the last valuation on the 1st August 1987 which have the most significant effect on the results of the valuation are those relating to the rate of return of investments and the rates of increase in salaries and pensions. It was assumed that the investment return would be 8 1/2 per annum and that salary increases would average 7 1/2 per annum.

The Company's pension charge for the period was £56,663 (1990  $\pm 42,435$ ).

The most recent actuarial valuation showed that the market value of the scheme's assets was £473.000 and that the market value of those assets represented 119% of those benefits that had accrued to members, after allowing for expected increases in earnings.

Staff members contribute 4% of pensionable salaries with the employer paying the balance of the cost of the scheme which was forcast as 15% for the 1991 year.

The Company also operates defined contribution pension schemes for the benefit of the Directors. The assets of the scheme are held sperarately from those of the company in independently administered funds.

The pension cost charges, represent contributions payable by the Company to these funds and were £65,246 (1990 £70,634).

NOTES ON THE FINANCIAL ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 1991

#### 3. TAX ON PROFIT ON ORDINARY ACTIVITIES

Corporation Tac on Cu Profits at 34% (1990		5 5 3	848	225272
		5 5 3	848	225272
Deferred Taxation		(8	800)	(2100)
		5 4 5	048	223172
4. TANGIBLE ASSETS	Freehold Property £	Plant & Fixtures £	Motor Vehicles £	Total £
At Cost: At Start of Year Additions Disposals	67415 190839 -	389243 34920	136358 48590 (30789)	593016 274349 (30789)
At End of Year	258254	424163	154159	836576
Depreciation At Start of Year Charge for the Year Disposals	40839 -	305287 27115 	56243 29554 (20298)	361530 97508 (20298)
At End of Year	40839	332402	65499	438740
Net Book Value 1991	217415	91761	88660	397836
Net Book Value 1990	67415	83956	80115	231486

## NOTES ON THE FINANCIAL ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 1991

### 5. SUBSIDIARY COMPANIES

The company has the following subsidiary which is incorporated in the U.K.

	Equity Held	Activities	Cost/Valuation
Kilfrost Products Ltd	100%	Dormant	1,500

### 6. AMOUNTS WRITTEN OFF INVESTMENTS

The amount written off investments represents a write off against the investment in Kilfrost Products Limited a dormant company which is reflected in the accounts at market value.

#### 7. TRADING PROFITS

This is after charging:

- •	1991	1990
Depreciation	97,508	45,775
Auditors Remuneration	4,800	4,400
Directors Fees	430,000	225,000
Directors Salaries	412,583	317,850
Directors Pension Scheme	65,246	70,634

### 8. INTEREST PAYABLE AND SIMILAR CHARGES

Interest Payable upon Bank Overdrafts		
Repayable within five years	425	1,519
	=====	=====

NOTES ON THE FINANCIAL ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 1991 

# 9. DIRECTORS REMUNERATION

The remuneration of the Chairman (excluding pension contributions) was 1991 £100.000 (1990 £160,000). The remuneration of the other directors were as follows, the highest paid director receiving

£270,833. " To llows. the	highest paid di	ion of the othe rector receivin
£270,001 - £275.000	1991	1990
~~~~,UUI ~ £150 000	1	— <del>— — —</del>
£ 95.001 - £100.000 £ 90,001 - £ 95,000	2	1
~ (2100) ~ £ 50 000	3	-
£ 40,001 - £ 45,000		3
10 STOCKS AND WORK IN PROGRESS	-	2
- and the first the start was the		
Raw Materials	1991	1990
Raw Materials and Consumables Finished Goods	194,472	200.0
Packaging and Containers	299,154	200,312 185,789
	10,218	10,780
	502 044	~~~~~
11. TRADE DEBTORS	503,844 ======	396,881

Trade Debtors	1991	1990
Value Added Tax Dake.	2,308,019	9.04 4.5 5
Judgitaty Company	64 112	891,482 12,690
T.K.S. (Aircraft De-Icing) Limited	200 000	48,791
	300,000	44
	2,672,132	0.52 0.52
The loan made to T.K.S. (Aircraft as follows:-	*****	952,963
	De-Icing) Limited	is receivable
Within one year More than one year	150,000	
and the year	150,000	
	200	
12. TRADE CREDITORS	300,000 ======	
The state of the s		
To a large	1991	1990
Trade Creditors	1 676 40-	1770
Subsidiary Company Loan Account	1,474,430	525,343 1,500
13	1,475,930	526,843
13. EXTRACEDINARY TORS		~~~,043

13. EXTRAORDINARY ITEM

This relates to the disposal of one of the Company's subsidiaries T.K.S. (Aircraft De-Icing) Limited.

Net Profit of Sale

25,749

This sale has resulted in a capital loss for taxation purposes.