

Registration number: 00294940

**EQUINE AND LIVESTOCK  
INSURANCE COMPANY LIMITED (THE)  
ANNUAL REPORT AND FINANCIAL STATEMENTS  
FOR THE YEAR ENDED  
30 SEPTEMBER 2017**

SATURDAY



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**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**

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**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)  
COMPANY INFORMATION**

**DIRECTORS**

F D Martin  
C J Hall  
K Howells  
A K Martin  
P E Myers  
E M Walker

**SECRETARY**

C J Hall

**REGISTERED OFFICE**

Thorpe Underwood Hall  
Thorpe Underwood  
York  
YO26 9SZ

**BANKERS**

Lloyds TSB Bank plc  
8/11 Cambridge Crescent  
Harrogate  
HG1 1PQ

Nat West Bank plc  
P O Box 51  
7 Hustlergate  
Bradford  
BD1 1PP

Barclays Bank plc  
25 James Street  
Harrogate  
HG1 1QX

**AUDITORS**

Watson Buckle Limited  
Statutory Auditor & Chartered Accountants  
York House  
Cottingley Business Park  
Bradford  
BD16 1PE

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
**STRATEGIC REPORT**  
**Year Ended 30 September 2017**

The directors present their strategic report for the year ended 30 September 2017.

**Principal activity and Strategic review**

The principal activity of the company during the period remains the transaction of general insurance classified as Miscellaneous Financial Loss. There have not been any significant changes in the company's principal activities in the year under review. The directors are not aware, at the date of this report, of any likely major changes in the company's activities in the next year. The company is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

As shown in the company's profit and loss account: technical account on page 7, the underwriting profit for the year is £534,000 (2016 - £196,000). The net claims loss ratio was 92.8% (2016 - 94.9%).

The balance sheet on pages 9 and 10 of the financial statements shows that the company's capital position at the year end increased by 10% to £36,450,000 (2016 - 154% to £33,002,000), following the issue of £2,000,000 of Share Capital.

The company's directors believe that further key performance indicators for the company are not necessary or appropriate for an understanding of the development, performance or position of the business, and that the ones identified are the key indicators that are used by the Board to monitor the company's performance.

Both the level of business for the year and the year end financial position are considered satisfactory.

**Going concern**

As set out in the Directors' Responsibilities statement, the directors are required to prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business. The current economic conditions present increased risks for all businesses. In response to such uncertain conditions, the directors have carefully considered these risks and the extent to which they might affect the preparation of the financial statements on a going concern basis. In particular, the directors of the company have considered in detail the company's forecast performance, including its capital adequacy, forecast solvency position and the valuation of its investments. On this basis, the directors have a reasonable expectation that the company will maintain adequate solvency to continue in operational existence for the foreseeable future. Accordingly the directors of the company have adopted the going concern basis in preparing these financial statements.

**Principal risks and uncertainties**

Competitive pressure in the UK is a continuing risk for the company. The company manages this risk by focusing on customer needs and adapting the product offering to maintain leading coverage and pricing. Promotion has been enhanced with focus on a new brand identity. Procedures are constantly updated to make application, renewal and claims processing as quick and streamlined as possible. Achieving the best customer outcomes remains a key aspect of the business strategy.

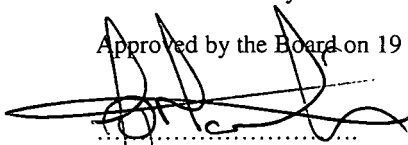
The company has strengthened its Corporate Governance framework with the appointment during the year of two Non Executive Directors to fill the roles of Chairman and Head of Audit, Risk and Remuneration Committees.

As a result of its normal business activities, the company is exposed to a number of financial risks, including insurance risk on the business underwritten. In order to manage these risks effectively the Board has established clear policies and procedures and approved the use of reinsurance, and these are monitored on an ongoing basis.

The company's transactions are all in pound sterling and therefore there is no exposure to a movement in exchange rates.

Credit risk on policyholders is immaterial owing to the risk being spread across a number of counterparties. Credit risk in terms of brokers is managed by spreading the risk across a number of brokers and assessing whether the brokers are suitably creditworthy.

Approved by the Board on 19 December 2017 and signed on its behalf by:

  
F.D. Martin  
Director

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
**DIRECTORS' REPORT**  
**Year Ended 30 September 2017**

The directors present their report and the audited financial statements for the year ended 30 September 2017.

**Directors of the company**

The directors of the company throughout the period were as follows:

F D Martin

C J Hall

K Howells

A K Martin

P E Myers (appointed on 7 August 2017)

E M Walker (appointed on 15 September 2017)

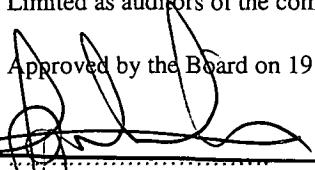
**Disclosure of information to the auditors**

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and which they know the auditors are unaware of.

**Auditors**

In accordance with section 485 of the Companies Act 2006, a resolution for the re-appointment of Watson Buckle Limited as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

Approved by the Board on 19 December 2017 and signed on its behalf by:



F D Martin  
Director

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
**STATEMENT OF DIRECTORS' RESPONSIBILITIES**  
**Year Ended 30 September 2017**

**Directors' responsibilities**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates which are reasonable and prudent;
- state whether applicable United Kingdom Accounting Standards have been followed; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## **INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**

### **Opinion**

We have audited the financial statements of Equine and Livestock Insurance Company Limited (The) for the year ended 30 September 2017, which comprise the Profit and Loss Account, Balance Sheet, Statement of Changes in Equity, Cash Flow Statement and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice) having regard to the statutory requirement for insurance companies to maintain equalisation provisions. The nature of equalisation provisions, the amounts set aside as at 30 September 2017, and the effect of the movement in those provisions during the year on the shareholders' funds, the balance on the general business technical account and profit before tax, are disclosed in notes 2 and 17.

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 September 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

### **Other information**

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF  
EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement in the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

**Opinion on other matter prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and Directors' Report have been prepared in accordance with applicable legal requirements.

**Matters on which we are required to report by exception**

In the light of our knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report and the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

**Responsibilities of directors**

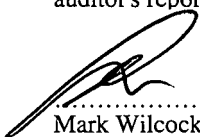
As explained more fully in the Directors' Responsibilities set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

**Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

  
.....  
Mark Wilcock FCA (Senior Statutory Auditor)  
for and on behalf of Watson Buckle Limited  
Chartered Accountants & Statutory Auditor  
Bradford

Date 19/12/17 .....



**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
**Profit and Loss Account: technical account - general business**  
**Year Ended 30 September 2017**

	Note	2017		2016	
		£'000	£'000	£'000	£'000
Gross premiums written	4		42,190		34,856
Outward reinsurance premiums			(328)		(290)
Net premiums written			<u>41,862</u>		<u>34,566</u>
Change in the gross provision for unearned premiums	17	(802)		(425)	
Change in the provision for unearned premiums, reinsurers' share	17	7		7	
Change in the net provision for unearned premiums			<u>(795)</u>		<u>(418)</u>
Earned premiums, net of reinsurance			<u>41,067</u>		<u>34,148</u>
Other technical income, net of reinsurance			148		-
Claims paid	4				
- gross amount		(37,963)		(31,021)	
- reinsurers' share		-		-	
- net of reinsurance		<u>(37,963)</u>		<u>(31,021)</u>	
Change in the provision for claims					
- gross amount	17	(287)		(1,390)	
- reinsurers' share	17	-		-	
- net of reinsurance		<u>(287)</u>		<u>(1,390)</u>	
Claims incurred net of reinsurance			(38,250)		(32,411)
Net operating expenses	5		(2,431)		(1,541)
Balance transferred to non-technical account			<u>534</u>		<u>196</u>

The notes on pages 13 to 25 form an integral part of these financial statements.

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
**Profit and Loss Account: non-technical account - general business**  
**Year Ended 30 September 2017**

	Note	2017 £'000	2016 £'000
<b>Balance transferred from the general business technical account</b>		534	196
Investment income	8	1,262	839
<b>Profit on ordinary activities before tax</b>		<u>1,796</u>	<u>1,035</u>
Tax on profit on ordinary activities	9	(348)	(263)
<b>Retained profit for the financial year</b>	15	<u><u>1,448</u></u>	<u><u>772</u></u>

The notes on pages 13 to 25 form an integral part of these financial statements.

Company No. 00294940

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
**BALANCE SHEET**  
as at 30 September 2017

	Note	2017		2016	
		£'000	£'000	£'000	£'000
<b>Assets</b>					
<b>Investments</b>					
Land and buildings	10		7,319		7,269
<b>Reinsurer's share of technical provisions</b>					
Provision for unearned premiums	17		18		11
<b>Debtors</b>					
Policy holders		69		52	
Intermediaries		4,099		2,974	
Debtors arising out of direct insurance operations			4,168		3,026
<b>Other assets</b>					
Tangible assets	11	55		61	
Other debtors	12	20,821		19,300	
Cash at bank and in hand		19,286		16,604	
			40,162		35,965
<b>Prepayments and accrued income</b>					
Deferred acquisition costs	13	90		26	
Other prepayments and accrued income		127		12	
			217		38
<b>Total assets</b>			<u>51,884</u>		<u>46,309</u>


The notes on pages 13 to 25 form an integral part of these financial statements.

Company No. 00294940

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
**BALANCE SHEET**  
as at 30 September 2017

		2017		2016	
	Note	£'000	£'000	£'000	£'000
<b>Liabilities and reserves</b>					
<b>Capital and reserves</b>					
Called up share capital	14	25,050		23,050	
Profit and loss account	15	11,199		9,751	
Revaluation reserve		<u>201</u>		<u>201</u>	
<b>Shareholders' funds</b>	16		36,450		33,002
<b>Technical provisions</b>					
Provision for unearned premiums	17	2,324		1,522	
Claims outstanding	17	10,377		10,090	
Equalisation provisions	17	<u>-</u>		<u>-</u>	
			12,701		11,612
<b>Provisions for other risks and charges</b>					
Provision for taxation	18		(20)		(20)
<b>Creditors</b>					
Arising out of direct insurance operations		25		25	
Arising out of reinsurance operations		343		186	
Other creditors including taxation and social security	19	<u>2,333</u>		<u>1,470</u>	
			2,701		1,681
<b>Accruals and deferred income</b>					
Other accruals			52		34
<b>Total liabilities and reserves</b>			<u>51,884</u>		<u>46,309</u>

The financial statements were approved by the Board of Directors on 19 December 2017 and signed on its behalf by:

  
C J Hall  
Director

The notes on pages 13 to 25 form an integral part of these financial statements.

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
**STATEMENT OF CHANGES IN EQUITY**  
**Year Ended 30 September 2017**

	<b>Ordinary share capital £'000</b>	<b>Preference share capital £'000</b>	<b>Profit and loss account £'000</b>	<b>Revaluation reserve £'000</b>	<b>Total £'000</b>
At 1 October 2016	23,050	-	9,751	201	33,002
Profit before tax for the year	-	-	1,796	-	1,796
Corporation Tax	-	-	(348)	-	(348)
Reclassification of preference shares	-	-	-	-	-
Issue of ordinary shares	2,000	-	-	-	2,000
Revaluation of land and buildings	-	-	-	-	-
At 30 September 2017	<u>25,050</u>	<u>-</u>	<u>11,199</u>	<u>201</u>	<u>36,450</u>

	<b>Ordinary share capital £'000</b>	<b>Preference share capital £'000</b>	<b>Profit and loss account £'000</b>	<b>Revaluation reserve £'000</b>	<b>Total £'000</b>
At 1 October 2015	750	3,250	8,979	-	12,979
Profit before tax for the year	-	-	1,035	-	1,035
Corporation Tax	-	-	(263)	-	(263)
Reclassification of preference shares	3,250	(3,250)	-	-	-
Issue of ordinary shares	19,050	-	-	-	19,050
Revaluation of land and buildings	-	-	-	201	201
At 30 September 2016	<u>23,050</u>	<u>-</u>	<u>9,751</u>	<u>201</u>	<u>33,002</u>

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
**CASH FLOW STATEMENT**  
**Year Ended 30 September 2017**

	<b>2017</b> <b>£'000</b>	<b>2016</b> <b>£'000</b>
<b>Cash flows from operating activities</b>		
Profit for the year	1,448	772
Adjustments to cash flows from non-cash items		
Depreciation and amortisation	(44)	256
Finance income	(555)	(304)
Finance costs	8	6
Corporation tax expense	348	263
	<u>1,205</u>	<u>993</u>
Working capital adjustments		
(Increase)/decrease in debtors, prepayments and accrued income	(2,842)	(18,809)
Increase/(decrease) in creditors, accruals and deferred income	958	566
Increase/(decrease) in net technical provisions	1,082	1,808
Cash generated from operations	<u>403</u>	<u>(15,442)</u>
Corporation taxes paid	(268)	(252)
<b>Net cash flows from operating activities</b>	<u>135</u>	<u>(15,694)</u>
<b>Cash flows from investing activities</b>		
Interest received	555	304
Acquisitions of tangible assets	-	(202)
Acquisitions of investment properties	-	(5,100)
<b>Net cash flows from investing activities</b>	<u>555</u>	<u>(4,998)</u>
<b>Cash flows from financing activities</b>		
Interest paid	(8)	(6)
Proceeds from issue of ordinary shares, net of issue costs	2,000	19,050
<b>Net cash flows from financing activities</b>	<u>1,992</u>	<u>19,044</u>
Net increase/(decrease) in cash and cash equivalents	2,682	(1,648)
Cash and cash equivalents at 1 October 2016	16,604	18,252
<b>Cash and cash equivalents at 30 September 2017</b>	<u><u>19,286</u></u>	<u><u>16,604</u></u>

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended 30 September 2017**

**1. General information**

The company is a private company limited by share capital, incorporated in England & Wales.

The address of the registered office is:

Thorpe Underwood Hall  
Thorpe Underwood  
York  
YO26 9SZ

**2. Accounting policies**

**Summary of significant accounting policies and key accounting estimates**

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

**Statement of compliance**

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", Financial Reporting Standard 103, "Insurance Contracts", the Companies Act 2006 and the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations relating to insurance companies.

**Basis of preparation**

These financial statements have been prepared using the historical cost convention except that as disclosed in the accounting policies certain items are shown at fair value.

**Judgements and key sources of estimation uncertainty**

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities as at the balance sheet date and the amounts reported for revenues and expenses during the year. However, the nature of estimation means that actual outcomes could differ from those estimates. The following judgements (apart from those involving estimates) have had the most significant effect on amounts recognised in the financial statements.

**Significant judgements in applying accounting policies**

*Insurance contracts*

Significant judgements in applying the accounting policies have been detailed in the Insurance contracts section.

*Shared expenses*

All shared expenses are allocated across related companies via recharges. Recharge split percentages are calculated on an appropriate allocation basis, such as turnover, staff numbers and building usage, according to expense type.

**Key sources of estimation uncertainty**

*Useful economic lives of tangible assets*

The annual depreciation charge for tangible assets and their carrying amount is determined by the estimated useful economic lives and residual values of the assets. The useful economic lives and residual values are re-assessed annually and amended when necessary to reflect current estimates, based on technological advancement, future investments, economic utilisation and the physical condition of the assets. The carrying amount is £55,000 (2016: £61,000).

*Fair value of land and buildings*

The valuation of the company's property portfolio is inherently subjective due to, among other factors, the individual nature of each property, its location and the expected future rental revenues from that particular property. As a result, the valuations, performed by professionally qualified valuers, are subject to a degree of uncertainty and are made on the basis of assumptions which may not prove to be accurate, particularly in periods of volatility or low transaction flow in the property market. The carrying value at year end is £7,319,000 (2016: £7,269,000).

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended 30 September 2017**

**2. Accounting policies (continued)**

**Insurance contracts**

*Classification of insurance contracts*

The company issues contracts that transfer insurance risk or financial risk or both.

Insurance contracts are those contracts that transfer significant insurance risk. Such contracts may also transfer financial risk. All of the company's insurance products are classified as insurance contracts.

The results are determined on an annual basis whereby the incurred cost of claims, commission and related expenses are charged against the earned proportion of premiums, net of reinsurance as follows:

*Premiums written*

Written premiums comprise total premium receivable for the whole period of cover provided by contracts inception during the financial period, together with adjustments arising in the financial period to such premiums receivable in respect of business written in previous financial years. Where premiums are earned through brokers they are shown gross of commission payable, and are exclusive of taxes and duties levied on premiums. Where premiums are earned on policies sold to intermediaries on a wholesale basis, and where the intermediary is responsible for setting the final amount payable by the insured, the written premium comprises the element receivable by the company, and is exclusive of taxes and duties levied on premiums. The annual basis of accounting has been applied to all classes of business, all of which are continuing.

*Unearned premiums*

This represents the proportion of general business premiums written in the period which relates to cover provided for a future year. The reserve for unearned premium has been calculated on the 24th method after which an appropriate deduction for reinsurance costs associated with the premium including commissions has been deducted. No provision has been provided for any future year on the company's monthly policies.

*Acquisition costs*

Acquisition costs comprise all direct costs of acquiring new business and renewal of existing business. Deferred acquisition costs are determined by applying average acquisition costs for each category of business written to the unearned element of premiums.

*Claims incurred*

Claims incurred comprise claims and related expenses paid in the year and changes in the provisions for outstanding claims, including provisions for claims incurred but not reported and related expenses, together with any other adjustments to claims from previous years.

*Claims provisions and related reinsurance recoveries*

These are assessed on an individual case basis for the estimated cost of claims notified but not settled by the balance sheet date after taking into account handling and settlement costs. A provision for claims incurred but not reported is established on a consistent statistical basis. Any difference between provisions and subsequent settlements are dealt with in the technical accounts of later years. Claims provisions are not discounted. The company takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established.

The estimation of claims incurred but not reported ("IBNR") is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the company, where more information about the claim event is generally available. Classes of business where the IBNR proportion of the total reserve is high will typically display greater variations between initial estimates and final outcomes because of the greater degree of difficulty of estimating these reserves. Classes of business where claims are typically reported relatively quickly after the claim event tend to display lower levels of volatility. In calculating the estimated cost of unpaid claims the company uses a variety of estimation techniques, generally based upon statistical analysis of historical experience, which assumes that the development pattern of the current claims will be consistent with past experience.



**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended 30 September 2017**

**2. Accounting policies (continued)**

Allowance is made, however, for changes or uncertainties which may create distortions in the underlying statistics or which might cause the cost of unsettled claims to increase or reduce when compared with the cost of previously settled claims including:

- changes in company processes which might accelerate or slow down the development and/or recording of paid or incurred claims compared with the statistics from previous periods;
- changes in the legal environment;
- the effects of inflation;
- changes in the mix of business;
- the impact of large losses; and
- movements in industry benchmarks.

A component of these estimation techniques is usually the estimation of the cost of notified but not paid claims. In estimating the cost of these, the company has regard to the claim circumstance as reported, any information available from loss adjusters and information on the cost of settling claims with similar characteristics in previous periods.

Where possible, the company adopts multiple techniques to estimate the required level of provisions. This assists in giving greater understanding of the trends inherent in the data being projected. The projections given by the various methodologies also assist in setting the range of possible outcomes. The most appropriate estimation technique is selected taking into account the characteristics of the business class and the extent of the development of each accident year.

Provisions are calculated gross of any reinsurance recoveries.

*Reinsurance*

Contracts entered into by the company with reinsurers, under which the company is compensated for losses on one or more contracts issued by the company and that meet the classification requirements for insurance contracts are classified as reinsurance contracts. Insurance contracts entered into by the company under which the contract holder is another insurer (inwards reinsurance) are included with insurance contracts, provided there is significant transfer of insurance risk.

*Equalisation provision*

An equalisation provision is maintained for certain types of general business to provide for exceptional fluctuations in claims experience. The provision is determined in accordance with the requirements of INSPRU 1.4 and by the Regulations to be included within technical provisions at the balance sheet date, notwithstanding that it does not represent a liability.

**Tax**

The tax expense for the period comprises current tax. Tax is recognised in profit or loss, except that a change attributable to an item of income or expense recognised as other comprehensive income is also recognised directly in other comprehensive income.

The current corporation tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the company operates and generates taxable income.

Deferred tax is recognised in respect of all temporary differences between taxable profits and profits reported in the financial statements.

Unrelieved tax losses and other deferred tax assets are recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date and that are expected to apply to the reversal of the timing difference, except for revalued land and investment property where the tax rate that applies to the sale of the asset is used.

**Tangible assets**

Tangible assets are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
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**Year Ended 30 September 2017**

**2. Accounting policies (continued)**

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

**Depreciation**

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

Plant and machinery	10% straight line basis
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**Land and buildings**

Investment property is carried at fair value, derived from the current market prices for comparable real estate determined annually. The valuers use observable market prices, adjusted if necessary for any difference in the nature, location or condition of the specific asset. Changes in fair value are recognised in profit or loss.

Short leasehold land and buildings are held under the revaluation model where the fair value can be measured reliably. They are carried at a revalued amount, being its fair value at the date of revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Revaluations are made with sufficient regularity to ensure that the carrying amount does not differ materially from that which would be determined using fair value at the end of the reporting period.

**Depreciation**

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

Owner occupied short leasehold land and buildings	4% straight line basis
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**Provisions**

Provisions are recognised when the company has an obligation at the reporting date as a result of a past event, it is probable that the company will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

**Share capital**

Ordinary shares are classified as equity. Equity instruments are measured at the fair value of the cash or other resources received or receivable, net of the direct costs of issuing the equity instruments. If payment is deferred and the time value of money is material, the initial measurement is on a present value basis.

**Defined contribution pension obligation**

A defined contribution plan is a pension plan under which fixed contributions are paid into a pension fund and the company has no legal or constructive obligation to pay further contributions even if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

Contributions to defined contribution plans are recognised as employee benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as a prepayment.

**Financial instruments**

The company has chosen to adopt Sections 11 and 12 of FRS 102 in respect of financial instruments.

*Financial assets*

Basic financial assets, including trade and other receivables, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest for a similar asset. Such assets are subsequently carried at amortised cost using the effective interest method.

At the end of each reporting period financial assets measured at amortised cost are assessed for objective evidence of impairment. If an asset is impaired the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss and any subsequent reversal is recognised in profit or loss.

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**2. Accounting policies (continued)**

Financial assets are derecognised when (a) the contractual rights to the cash flows from the asset expire or are settled, or (b) substantially all the risks and rewards of the ownership of the asset are transferred to another party or (c) control of the asset has been transferred to another party who has the practical ability to unilaterally sell the asset to an unrelated third party without imposing additional restrictions.

*Financial liabilities*

Basic financial liabilities, including trade and other payables, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest for a similar debt instrument.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Financial liabilities are derecognised when the liability is extinguished, that is when the contractual obligation is discharged, cancelled or expires.

**3. Management of insurance and financial risk**

The company issues contracts that transfer insurance or financial risk or both. The company is also exposed to a range of financial risks through its financial assets, financial liabilities and policy holder liabilities. This section summarises the way the company manages them.

*Insurance Risk*

Insurance risk can be broken down into several elements.

- Underwriting risk refers to the risk of loss, or of adverse change in the value of insurance liabilities, due to inadequate pricing and reserving assumptions.
- Reserving risk includes the fluctuations in the timing, frequency and severity of insured events, relative to the expectations of the undertaking at the time of underwriting. This risk can also refer to fluctuations in the timing and amount of claims settlements.
- Concentration risk means all risk exposures with a loss potential which is large enough to threaten the solvency or the financial position of undertakings.

The company manages its exposure to downside insurance risk by controlling pricing, underwriting and reserving assumptions and through the effective use of reinsurance.

The company recognises that the future is subject to uncertainty and has therefore considered key stresses and scenarios which may impact upon its plans and expectations. This testing includes the exposure to a major underwriting loss event such as a major animal epidemic which could put the company in breach of the Solvency II SCR. The company has also considered scenarios whereby claims increase faster than premium growth, thereby eroding the profit margin. Such testing includes projected profit, loss and solvency position for these events.

*Sensitivity analysis*

The following tables present the sensitivity of the value of insurance liabilities disclosed in this note to movements in the assumptions used in the estimation of insurance liabilities. The sensitivities to economic movements relate solely to business in the UK.

	Claims inflation		Claims handling		IBNR Claims	
	0.5%	(0.5)%	10.0%	(10.0)%	5.0%	(5.0)%
	£'000	£'000	£'000	£'000	£'000	£'000
General insurance sensitivities as at 30 September 2017						
<b>2017 Impact on Profit after Tax</b>						
Gross of Reinsurance	(242)	242	(120)	120	(237)	237
General insurance sensitivities as at 30 September 2016						
<b>2016 Impact on Profit after Tax</b>						
Gross of Reinsurance	(206)	206	(139)	139	(296)	296

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
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**3. Management of insurance and financial risk (continued)**

*Claims development*

The following table shows the development of claims over a period of time on a gross basis.

Year	Development year										In current	
	0	1	2	3	4	5	6	7	8	9	10	year
31/05/2003	3,058,000	1,750,000	-	-	-	-	18,267	554	693	1,332	2,219	-
31/05/2004	4,555,000	2,379,000	-	-	-	35,305	19,093	13,593	155	-	(230)	-
31/05/2005	5,433,000	2,958,000	-	-	51,455	150,139	7,210	1,213	(2,171)	(184)	1,666	-
31/05/2006	6,824,000	3,032,000	-	117,134	48,893	11,119	494	-	(3,269)	-	1,360	-
31/05/2007	8,022,000	3,965,000	318,699	94,783	2,333	329	711	-	(1,817)	-	1,306	1,306
31/05/2008	8,806,000	5,564,307	186,228	77,176	43,909	45,033	52,699	12,916	6,205	-	-	-
31/05/2009	13,295,322	5,679,545	298,812	140,866	140,398	85,542	29,098	15,106	47	-	-	47
31/05/2010	9,824,367	3,618,599	281,384	163,481	85,768	44,151	48,354	-	-	-	-	-
31/05/2011	9,555,367	4,430,841	519,601	225,787	166,032	177,621	5,972	-	-	-	-	5,972
31/05/2012	9,811,240	6,321,033	453,799	324,162	158,258	79,277	-	-	-	-	-	79,277
31/05/2013	13,965,309	6,008,033	605,879	270,548	69,971	-	-	-	-	-	-	69,971
31/05/2014	14,660,400	6,507,322	550,265	128,494	-	-	-	-	-	-	-	128,494
31/05/2015	16,822,517	7,275,369	247,888	-	-	-	-	-	-	-	-	247,888
31/05/2016	21,124,437	11,853,741	-	-	-	-	-	-	-	-	-	11,853,741
31/05/2017	24,380,547	-	-	-	-	-	-	-	-	-	-	24,380,547
<b>Total</b>											<b>36,767,243</b>	

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
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**3. Management of insurance and financial risk (continued)**

*Market Risk*

Market risk is the risk of losses arising from fluctuations in market prices. The company is not exposed to significant market risk, linked only to falls in property values and/or interest rates. Market risk is managed within the company's portfolio guidelines.

The company has invested in commercial property with long term profitable tenants where the receipt of the rent is not a major risk. The company undertakes stress testing for the adverse change in property values (by 10% and 20% of the SCR) and continues to monitor property values closely.

*Credit Risk*

Credit risk refers to the risk of loss or of adverse change in the financial position resulting, directly or indirectly, from fluctuations in the credit standing of issuers of securities, counterparties and any debtors to which undertakings are exposed, in the form of counterparty default risk, or spread risk, or market risk concentrations. The company's two key credit risk exposures are reinsurer failure and counterparty failure. Credit risk within the company's investment portfolio is controlled through application of the investment guidelines, which cannot be changed without Board approval.

The company stress tests adverse changes in bank credit ratings; falls to BBB and BB have been tested.

*Liquidity risk*

Liquidity risk refers to the risk that the company would be unable to meet its financial obligations when they fall due. The company has a low appetite for liquidity risk, and it carries out cash-flow matching projections to ensure that sufficient liquid funds are available to meet liabilities as they fall due.

Liquidity risk is controlled through the company's bank holdings which is intended to provide sufficient liquidity for the short to medium term needs. No change to holdings is made without Board approval as agreed by the Board.

**4. Particulars of business**

Gross premiums written and gross premiums earned by class of business:

	<b>Gross premiums written</b>		<b>Gross premiums earned</b>	
	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>
	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>
<b>Direct insurance</b>				
Miscellaneous	42,190	34,856	41,388	34,431
<b>Total per profit and loss account</b>	<b>42,190</b>	<b>34,856</b>	<b>41,388</b>	<b>34,431</b>

Gross claims incurred and gross operating expenses by class of business:

	<b>Gross claims incurred</b>		<b>Gross operating expenses</b>	
	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>
	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>
<b>Direct insurance</b>				
Miscellaneous	38,250	32,411	2,431	1,541
<b>Total per profit and loss account</b>	<b>38,250</b>	<b>32,411</b>	<b>2,431</b>	<b>1,541</b>

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
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**5. Net operating expenses gross and net of reinsurance**

	<b>2017</b> <b>£'000</b>	<b>2016</b> <b>£'000</b>
Acquisition costs	1,717	606
Deferred acquisition costs carried forward	(90)	(26)
Deferred acquisition costs brought forward	26	17
(Increase)/decrease	(64)	(9)
Incurred acquisition costs	1,653	597
Administrative expenses	778	944
	<u>2,431</u>	<u>1,541</u>

Included above are commissions totalling £1,345k (2016: £302k). These figures include the deferred acquisition movement as shown above.

**6. Administration expenses**

Administration expenses include the following items:

	<b>2017</b> <b>£'000</b>	<b>2016</b> <b>£'000</b>
Auditors' remuneration		
Audit services	67	21
Non-audit services	7	5
Land and buildings (see note 10)	(50)	17
Depreciation - owned assets (see note 11)	6	256
Bank interest payable	8	6
Aggregate staff costs (see note 7)	<u>1,433</u>	<u>1,386</u>

Auditors' remuneration for audit services comprises fees payable to the Company's auditor for the audit of the Company's annual accounts. Non-audit services relates to taxation services.

**7. Staff numbers and costs**

The average number of persons employed by the company during the year,

	<b>2017</b> <b>No.</b>	<b>2016</b> <b>No.</b>
Technical	39	41
Office and management	8	5
	<u>47</u>	<u>46</u>

The aggregate payroll costs of these persons were as follows:

	<b>£'000</b>	<b>£'000</b>
Salaries	1,277	1,223
Social security costs	122	105
Pension contributions	34	58
	<u>1,433</u>	<u>1,386</u>

**Directors' remuneration**

Emoluments for services as directors	291	397
Directors' pension contributions	<u>22</u>	<u>50</u>

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
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**Year Ended 30 September 2017**

**7. Staff numbers and costs (continued)**

	<b>2017</b> <b>£'000</b>	<b>2016</b> <b>£'000</b>
<b>Highest paid director:</b>		
Emoluments	125	191
Pension contributions	<u>6</u>	<u>25</u>

The number of directors accruing benefits under this scheme is 4, (2016: 4).

**8. Investment Income**

	<b>2017</b> <b>£'000</b>	<b>2016</b> <b>£'000</b>
Bank interest	555	304
Income from land and buildings	707	535
	<u>1,262</u>	<u>839</u>

**9. Taxation**

	<b>2017</b> <b>£'000</b>	<b>2016</b> <b>£'000</b>
Current year		
UK corporation tax charge	343	166
Adjustment in respect of previous years	5	-
Corporation tax charge	<u>348</u>	<u>263</u>

Tax on profit on ordinary activities for the year is higher than (2016: higher than) the standard rate of corporation tax in the UK of 19% (2016: 20%). The differences are reconciled below:

Profit on ordinary activities before tax	<u>1,796</u>	<u>1,035</u>
Tax on profit on ordinary activities at standard rate	341	207
Prior year under provision	5	
Expenses not deductible for tax purposes	(8)	56
Change in tax rates	10	-
Total amount of current tax for the year	<u>348</u>	<u>263</u>

**Factors affecting current and future tax charges**

From 1 April 2017 the rate of corporation tax reduced from 20% to 19%.

**Deferred tax**

Deferred tax assets and liabilities

**2017**

	<b>Asset</b> <b>£'000</b>
Difference between accumulated depreciation and amortisation and capital allowances	20
	<u>20</u>

**2016**

	<b>Asset</b> <b>£'000</b>
Difference between accumulated depreciation and amortisation and capital allowances	20
	<u>20</u>

The amount of the net reversal of deferred tax assets expected to occur during the year beginning after the reporting period is £1,000 (2016 - £nil). This related to the timing differences on capital allowances.

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
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<b>10. Land and buildings</b>	<b>Owner occupied short leasehold land and buildings £'000</b>	<b>Investment properties £'000</b>	<b>Total £'000</b>
<b>Cost</b>			
As at 1 October 2016	2,433	5,100	7,533
Additions	-	-	-
Revaluation	-	-	-
At 30 September 2017	<u>2,433</u>	<u>5,100</u>	<u>7,533</u>
<b>Depreciation</b>			
As at 1 October 2016	111	153	264
Charge for year	103	(153)	(50)
Revaluation	-	-	-
At 30 September 2017	<u>214</u>	<u>-</u>	<u>214</u>
<b>Net book value</b>			
At 30 September 2017	<u>2,219</u>	<u>5,100</u>	<u>7,319</u>
At 30 September 2016	<u>2,322</u>	<u>4,947</u>	<u>7,269</u>

Owner occupied short leasehold properties with a net book value of £2,024,000 as at 30 September 2017 were revalued on 20 August 2015 at a value of £2,200,000. The historical cost of these properties is £3,209,000, accumulated depreciation would have been £1,467,000 and the carrying amount would have been £1,742,000.

The remaining owner occupied short leasehold properties with a net book value of £195,000 were assessed by the directors as having a current value equal to cost on an existing use basis.

The investment properties were valued by the directors on 30 September 2017 on a rental yield basis; the historical costs of investment properties is £5,100,000.

**11. Tangible assets**

	<b>Plant and machinery £'000</b>	<b>Total £'000</b>
<b>Cost</b>		
As at 1 October 2016	63	63
Additions	-	-
Revaluation	-	-
At 30 September 2017	<u>63</u>	<u>63</u>
<b>Depreciation</b>		
As at 1 October 2016	2	2
Charge for year	6	6
Revaluation	-	-
At 30 September 2017	<u>8</u>	<u>8</u>
<b>Net book value</b>		
At 30 September 2017	<u>55</u>	<u>55</u>
At 30 September 2016	<u>61</u>	<u>61</u>

<b>12. Other debtors</b>	<b>2017 £'000</b>	<b>2016 £'000</b>
Amount owed by fellow group undertakings	20,821	19,300
	<u>20,821</u>	<u>19,300</u>

Included in the above is £20,821,000 (2016: £19,300,000) due in over 1 year.



**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
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<b>13. Deferred acquisition costs</b>	<b>2017</b>	<b>2016</b>
	<b>£'000</b>	<b>£'000</b>
At 1 October 2016	26	16
Expenses for the acquisition of insurance contracts deferred during the year	64	10
At 30 September 2017	<u>90</u>	<u>26</u>

<b>14. Share capital</b>	<b>2017</b>	<b>2016</b>
	<b>£'000</b>	<b>£'000</b>
Allotted, called up and fully paid shares		
50,100,000 (2016: 46,100,000) Ordinary shares of 50p each	25,050	23,050
	<u>25,050</u>	<u>23,050</u>

During the year 4,000,000 50p shares, having an aggregate nominal value of £2,000,000, were allotted for an aggregate consideration of £2,000,000 in the form of £1,000,000 cash and a £1,000,000 loan secured on property.

<b>15. Profit and loss account</b>	<b>2017</b>	<b>2016</b>
	<b>£'000</b>	<b>£'000</b>
At 1 October 2016	9,751	8,979
Retained profit for the year	1,448	772
At 30 September 2017	<u>11,199</u>	<u>9,751</u>

<b>16. Reconciliation of movement in shareholders' funds</b>	<b>2017</b>	<b>2016</b>
	<b>£'000</b>	<b>£'000</b>
Profit for the year	1,448	772
Issue of ordinary share capital	2,000	19,050
Revaluation of leasehold land & buildings	-	201
Net addition to shareholders' funds	<u>3,448</u>	<u>20,023</u>
Opening shareholders' funds	33,002	12,979
Closing shareholders' funds	<u>36,450</u>	<u>33,002</u>

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
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**17. Technical Provisions**

	Provision for Unearned Premiums £'000	Claims outstanding £'000	Total £'000
<b>Gross amount</b>			
As at 1 October 2016	1,522	10,090	11,612
Movement in year	802	287	1,089
At 30 September 2017	<u>2,324</u>	<u>10,377</u>	<u>12,701</u>
<b>Reinsurance amount</b>			
As at 1 October 2016	11	-	11
Charge for year	7	-	7
At 30 September 2017	<u>18</u>	<u>-</u>	<u>18</u>
<b>Net technical provisions</b>			
At 30 September 2017	<u>2,306</u>	<u>10,377</u>	<u>12,683</u>
At 30 September 2016	<u>1,511</u>	<u>10,090</u>	<u>11,601</u>

**Equalisation reserves**

An equalisation provision has been established in accordance with the requirements of the Equalisation Reserve Rules contained within the Prudential Sourcebook and the General Prudential Sourcebook. It is required by FRS 103 "Insurance Contracts" to be included within the technical provisions at the balance sheet date notwithstanding that it does not represent a liability at the balance sheet date, and is in addition to the provisions required to meet the anticipated ultimate cost of claims outstanding at the balance sheet date. At 30 September 2017 the equalisation reserve was £Nil (2016: £Nil).

As there has been no movement in equalisation provisions during the year there has been no effect in the general business technical account result and in the profit before taxation in respect of the above.

**18. Deferred tax and other provisions**

	Deferred tax £'000
At 1 October 2016	(20)
At 30 September 2017	<u>(20)</u>

**19. Other creditors including tax and social security**

	2017 £'000	2016 £'000
Insurance premium tax	1,991	1,208
Corporation tax	342	262
	<u>2,333</u>	<u>1,470</u>

**20. Pension and other schemes**

The company operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the company to the scheme and amounted to £34,000 (2016: £58,000). There were no outstanding contributions payable to the scheme at either period end.

**EQUINE AND LIVESTOCK INSURANCE COMPANY LIMITED (THE)**  
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<b>21. Financial instruments</b>	<b>2017 £'000</b>	<b>2016 £'000</b>
<i>Financial assets</i>		
Debt instruments measured at amortised cost	43,736	38,930
	<u>43,736</u>	<u>38,930</u>
<i>Financial liabilities</i>		
Measured at amortised cost	2,018	1,235
	<u>2,018</u>	<u>1,235</u>

**22. Related Party Transactions**

**Key management personnel**

There are no key management other than the directors.

**Summary of transactions with other related parties**

Entities under common control:

	<b>Other related parties</b>
<b>Income and receivables from related parties</b>	
<b>2017</b>	
Rent received	707,000
Sale of wholesale policies	16,477,000
Interest received	522,000
Amounts receivable from related parties	24,920,000
<b>2016</b>	
Rent received	535,000
Sale of wholesale policies	28,283,000
Interest received	249,000
Amounts receivable from related parties	22,274,000
<b>Expenditure and payables to related parties</b>	
<b>2017</b>	
Rent payable	19,000
Profit commission payable	75,000
<b>2016</b>	
Rent payable	19,000
Profit commission payable	-

**23. Ultimate controlling party**

Mr Lindsay Leggat Smith is considered to be the ultimate controlling party by virtue of the fact that he owns all of the company's share capital.