Eli Lilly and Company Limited

Report and Financial Statements

31 December 2013

Registered No: 00284385



COMPANIES HOUSE

Eli Lilly and Company Limited Registered No: 284385

Company Information

Directors

S Pezzack

P Troutt

D Brooks

E Zinn

K Ingram

T Thorpe

J Cossery

T Clarke

Secretary

S Pezzack

Auditors

Ernst & Young LLP Wessex House 19 Threefield Lane Southampton SO14 3QB

Bankers

National Westminster Bank Plc 3 London Street Basingstoke Hampshire RG21 2NS

Registered Office

Lilly House Priestley Road Basingstoke Hampshire RG24 9NL BNP Paribas (Fortis Bank SA/NV) 10 Harewood Avenue London NW1 6AA

Strategic report

The directors present their strategic report for the year ended 31 December 2013.

Review of the business

The principal activities of the company are the production and supply of pharmaceuticals and animal health products to fellow subsidiaries and third parties in the United Kingdom and certain selected areas of the world. The company is a wholly owned subsidiary of Eli Lilly and Company, its US parent company. The UK company manufactures, promotes and supplies products from the Eli Lilly global product portfolio and performs significant research and development in the UK as part of the global research and development programme. (Further details on the current global product portfolio and research pipeline can be obtained from the Eli Lilly and Company annual accounts at the following web address http://investor.lilly.com/annuals.cfm).

The key financial performance indicators performance during the year were as follows:

	2013	2012	Change
	£'000	£'000	%
Turnover	762,478	664,992	14.7
Operating profit	78,791	78,058	0.9
Profit after tax	87,632	99,500	(11.9)
Equity shareholder's funds	532,651	443,440	20.1

The global nature of Eli Lilly and Company's business and associated strategies results in significant intercompany trading, the level of which is driven by third party sales in different geographic markets. Eli Lilly and Company Limited manages its business with reference to UK and Ireland third party sales and control of operating expenditure.

The company increased turnover by 14.7% in the year which was driven by sales of product from the UK manufacturing site to other group undertakings. Sales of pharmaceuticals and animal health products to third parties, principally in the UK and Republic of Ireland increased by 1% and were in line with local and global management expectations.

Operating expenses were also in line with expectations although operating profit only increased by 0.9% as increased income from royalties were offset by higher production costs and depreciation charges. Profit after tax in 2012 was boosted by a current tax credit in respect of prior periods.

Equity shareholder's funds were increased by £89.2m as a result of the profit for the year and net actuarial gains on the defined benefit pension scheme of £2.3m.

Principal risks and uncertainties

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The company faces risks in relation to successful patent challenges by generic manufacturers, failure to obtain approval for new products and license extensions from NICE (National Institute for Health and Clinical Excellence) and/or the Scottish Medicines Consortium (SMG). In Q4 2013, the Department of Health introduced a revised PPRS (Pharmaceutical Price Regulation Scheme) effective 1 January 2014. This new scheme outlines proposed rebate percentages payable to the Department of Health over the next 5 years. However, these proposed rebate percentages beyond 2014 are subject to future variation according to the overall UK DoH medicines bill.

The company does not hedge against foreign currency exposure; this risk is managed by the US parent company on a global basis.

By order of the board

S Pezzack Secretary

11 September 2014

Directors' report

The Directors present their report for the year ended 31 December 2013.

Directors of the Company

The current directors are shown on page 1 and details of changes in directors are listed below:

S Harper (resigned 1 February 2014)

S Chatham (resigned 1 March 2013)

P Troutt

J Brown (resigned 1 February 2014)

E Zinn

K Ingram

T Thorpe

J Cossery

T Clarke (appointed 1 March 2013)

D Brooks (appointed 1 February 2014)

S Pezzack (appointed 1 February 2014)

Research and development

The company continues to invest in research and development in four main areas. These are cardiovascular, neuroscience, oncology and endocrine disorders.

Future developments

The company will continue to provide its customers "Answers That Matter" through innovative medicines, information and exceptional customer service in order to enable people to live longer, healthier, and more active lives.

Going Concern

The company's business activities, the factors likely to affect its future development and its financial position are discussed in the 'Principal risks and uncertainties' section of the Strategic report.

The directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Accordingly they continue to adopt the going concern basis in preparing the annual report and accounts.

Employees

It is the policy of this company that disabled persons, whether registered disabled or not, should receive full and fair consideration for all job vacancies, company training and development programmes and promotion opportunities for which these persons are suitable and qualified applicants. Employees who become disabled during their working life with the company will be retrained in employment wherever practicable and will be given reasonable assistance with any necessary retraining.

The company has continued to maintain and develop its policy of involving and communicating with its employees, as appropriate to the various components of its organisation, and has continued its policy of providing annually a detailed report to each employee of its performance and business progress.

Dividends

There was no dividend declared or paid in the year (2012: £250m)

Directors' report (continued)

Disclosure of information to the auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all the steps that they are obliged to take as a director in order to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

Re-appointment of auditors

In accordance with section 485 of the Companies Act 2006, a resolution is to be proposed at the Annual General Meeting for reappointment of Ernst & Young LLP as auditor of the Company.

By order of the Board

S Pezzack Secretary

11 September 2014

Directors' responsibilities statement

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditor's report to the members of Eli Lilly and Company Limited

We have audited the financial statements of Eli Lilly and Company Limited for the year ended 31 December 2013 which comprise the Profit and Loss Account, the Balance Sheet, the Statement of Total Recognised Gains and Losses and the related notes 1 to 26. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the report and financial statements to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2013 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
 and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Independent auditor's report to the members of Eli Lilly and Company Limited (continued)

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

David Brown (Senior Statutory Auditor)

for and on behalf of Ernst & Young LLP, Statutory Auditor

Southampton

11 September 2014

Profit and loss account

for the year ended 31 December 2013

			reclassified
	Notes	2013	2012
		£000	£000
Turnover	2	762,478	664,992
Change in stocks of finished goods and work in progress		(19,861)	124,764
Raw materials and consumables		(524,426)	(583,391)
Staff costs	5	(104,383)	(99,272)
Depreciation		(28,848)	(20,049)
Other operating charges		(152,625)	(160,935)
Other operating income		146,456	151,949
		(683,687)	(586,934)
Operating profit	3	78,791	78,058
Exceptional items	7	3,343	4,843
Interest receivable	8	450	1,204
Interest payable and similar charges	8	(1,733)	(2,511)
Other finance income	24	30,002	29,624
Profit on ordinary activities before taxation	•	110,853	111,218
Tax on profit on ordinary activities	9	(23,221)	(11,718)
Profit on ordinary activities after taxation and retained for the financial year	22	87,632	99,500

All income and expenses relate to continuing operations

Statement of total recognised gains and losses

for the year ended 31 December 2013

	Notes	2013	2012
		£000	£000
Profit for the financial year		87,632	99,500
Actuarial gain recognised on retiree benefits	17	3,052	7,831
Deferred tax on retiree benefits		(610)	(1,801)
Actuarial loss recognised on pension	24	(742)	(55,166)
Deferred tax on pension		148	12,688
Total recognised gains and losses relating to the year	-	89,480	63,052

Balance Sheet

at 31 December 2013

	Notes	2013 £000	2012 £000
Fixed assets			
Intangible assets	10	-	10,390
Tangible assets	11	241,166	225,427
Investments	12	8,228	8,228
	-	249,394	244,045
Current assets			
Stocks	13	277,032	283,560
Debtors	14	344,478	291,269
Cash at bank and in hand		446	3,053
Pension asset	24	78,400	54,978
	-	700,356	632,860
Creditors: amounts falling due within one year	15	(153,962)	(169,012)
	-	746.004	462.040
Net current assets		546,394	463,848
Total assets less current liabilities		795,788	707,893
Creditors: amounts falling due after more than one year	16	(238,580)	(239,343)
Provisions for liabilities and charges			
Other provisions for liabilities and charges	19	(24,557)	(25,110)
	-	(263,137)	(264,453)
Net assets		532,651	443,440
Capital and recomes			
Capital and reserves	20	8,202	8,202
Called up share capital Contributed capital	20 22	85,021	8,202 85,021
Profit and loss account	22	439,428	350,217
Equity shareholders' funds	22	532,651	443,440
	:		

E Zinn Director

11 September 2014

at 31 December 2013

1 Accounting Policies

Basis of preparation

The financial statements of Eli Lilly and Company Limited were approved for issue by the Board of Directors on 11 September 2014.

The financial statements are prepared under the historical cost convention and in accordance with applicable accounting standards. The Profit and loss account for 2012, together with note 7, have been reclassified to show severance costs in Other operating charges and not in Exceptional. The costs incurred during 2012 were not as the reslut of a fundamental regoranisation, but ongoing efficiences.

Cash flow statement

The company has taken advantage of the dispensation within Financial Reporting Standard No.1 (revised) not to present a cash flow statement. The cash flows of the company have been included in the financial statements of the ultimate parent undertaking.

Preparation of group financial statements

The company is exempt from the obligation to prepare group financial statements by virtue of section 401 of the Companies Act 2006. Consequently these financial statements present the results of the company as an individual undertaking and not of its group.

The results of the Company are included in the consolidated financial statements of Eli Lilly and Company, which is incorporated in the United States of America.

Revenue recognition

Revenue is recognised from sales of products, net of VAT and rebates payable, at the point the products are delivered to the customer.

Intangible fixed assets

Intangible fixed assets are stated at cost less accumulated amortisation and accumulated impairment provisions. Amortisation is provided on all intangible fixed assets at rates calculated to write off the cost, less estimated residual value based on prices prevailing at the date of acquisition, of each asset evenly over its expected useful life, as follows:

Marketing intangibles - over 20 year

The carrying values of intangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment provisions. Depreciation is provided on all tangible fixed assets, other than freehold land and assets in the course of construction, at rates calculated to write off the cost, less estimated residual value based on prices prevailing at the date of acquisition, of each asset evenly over its expected useful life, as follows:

Freehold buildings - over 40 to 50 years
Plant and equipment - over 3 to 20 years

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

Investments

Investments are valued at cost. The carrying values of investments in subsidiary undertakings are reviewed for impairment if events indicate that the carrying value may not be recoverable.

at 31 December 2013

1 Accounting Policies (continued)

Stocks

Stocks are stated at the lower of cost incurred in bringing each product to its present location and condition and net realisable value as follows:

Raw materials

- purchase cost on a first-in, first-out basis

Work in progress and finished goods

cost of direct materials and labour plus attributable overheads and production variances based on a normal level of activity

Net realisable value is based on estimated selling price less any further costs expected to be incurred to completion and disposal.

Provision for liabilities

A provision is recognised when the company has a legal or constructive obligation as a result of a past event and it is probable that an outflow of economic benefits will be required to settle the obligation

Deferred taxation

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or right to pay less tax, with the following exceptions:

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

Research and development

Research and development expenditure is written off as incurred.

Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and are depreciated over their useful lives. The capital elements of future obligations under the leases and hire purchase contracts are included as liabilities in the balance sheet.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

Pensions

The company operates a defined benefit pension scheme for certain employees. The assets of the scheme are held separately from those of the company.

Pension scheme liabilities are measured on an actuarial basis using the projected unit credit method and are discounted at the current rate of return on a high quality corporate bond of equivalent term and currency to the liability. Pension scheme assets are measured using market values at the balance sheet date.

Any pension scheme surplus is recognised, to the extent that it is recoverable, on the balance sheet. The deferred tax relating to a surplus is offset against the surplus and not included with other deferred tax assets or liabilities.

Any pension scheme deficit is recognised in full on the balance sheet. The deferred tax relating to a benefit liability is offset against the benefit liability and not included with other deferred tax assets or liabilities.

at 31 December 2013

1 Accounting Policies (continued)

Pensions (continued)

A credit representing the expected return on assets of the scheme is included within interest payable and similar charges. This is based on the market value of the assets at the start of the financial year. A charge representing the expected increase in the liabilities of the scheme during the year is included within interest payable and similar charges. This arises from the liabilities of the scheme being one year closer to retirement. Differences between actual and expected returns on assets during the year are recognised in the statement of total recognised gains and losses, together with the impact of changes in assumptions.

The company provides healthcare benefits to certain retired employees. Payments are made to beneficiaries when claimed. The cost of the scheme and associated liabilities have been fully recognised on an actuarially determined basis.

The company also operates a defined contribution pension scheme. Contributions are recognised in the profit and loss account in the period in which they become payable.

Share-based payments

FRS 20 'Share based payment' requires the recognition of the fair value of share-based compensation within the company's operating expenses, and a corresponding entry is made through equity. Share based payments comprise performance awards, shareholder value awards and restricted stock units; all received in shares of the ultimate parent company Eli Lilly and Company. Grants are accounted for at the fair value (determined using an appropriate pricing model) at the date of grant and recognised evenly over the vesting period. Where employer national insurance liabilities arise on the issuance of share awards, this liability is accrued.

2 Turnover

Turnover, which is stated net of value added tax, represents the amounts invoiced less trade discounts.

The turnover and pre-tax profit is attributable to one activity, the production and supply of pharmaceuticals, animal health products and associated research and development. All turnover is derived from activities undertaken in the United Kingdom and Republic of Ireland

An analysis of turnover by destination is given below:

	All allarysis of furnover by destination is given below.				
				2013	2012
				£000	£000
	Third party sales to United Kingdom and Republic of Ireland			355,751	351,550
	Sales to group undertakings			406,727	313,442
			_	762,478	664,992
3	Operating Profit				
	This is stated after charging/(crediting):				
		2013	2013	2012	2012
		£000	£000	£000	£000
	Auditors' remuneration (see note 4)		126		133
	Amortisation & impairment of owned intangible assets (see not	e 10)	-		1,525
	Depreciation of owned fixed assets (see note 11)	22,017		23,203	
	Depreciation of assets held under finance leases and hire	2,724		2,987	
		24,741	_	26,190	
	Depreciation capitalised in inventory	4,107	_	(6,141)	
	Depreciation		28,848		20,049
	Loss on disposal of fixed assets		352		450
	Research and development expenditure written off		148,096		153,952
	Operating lease rentals - plant and machinery		275		36
	- land and buildings		373		364
	Research and development expenditure recharged		(144,903)		(150,237)
	Royalties received		(46,770)		(28,442)
	Exchange loss		1,447		729

at 31 December 2013

4	Auditors'	Remuneration	

4	Auditors' Remuneration		
	The remuneration of the auditors is further analysed as follows:		
		2013	2012
		£000	£000
	Audit of the financial statements *	116	123
	Other fees to auditors	10	10
		126	133
	* Included in these fees are the financial statement audits of Eli Lilly Holdings Limited and Eli L	illy Group Limited.	
5	Staff Costs		
		2013	2012
		£000	£000
	Wages and salaries	77,451	70,907
	Social security costs	9,326	9,693
	Other pension costs	17,481	17,361
	Share based payment - Cost of performance awards issued	125	1,311
		104,383	99,272
	The average monthly number of employees during the year was made up as follows:		
	1 · · · · · · · · · · · · · · · · · · ·	2013	2012
		No.	No.
	Manufacturing	479	443
	Other	845	846
		1,324	1,289
6	Directors' Remuneration		
		2013	2012
		£000	£000
	Aggregate remuneration in respect of qualifying services	2,678	2,195
		2013	2012
		No.	No.
	Number of directors accruing benefits under defined benefit schemes	4	4
		2013	2012
	In respect of the highest paid director:	£000	£000
	Aggregate remuneration	607	465
	Accrued pension at the end of the year	152	154

at 31 December 2013

7 Exceptional items

·		reclassified
	2013	2012
	£000	£000
Income associated with sale of intangible assets (see note 10)	(3,343)	_
Asset impairment & site disposal costs	-	(458)
Income associated with disposal of Basingstoke manufacturing plant		(4,385)
	(3,343)	(4,843)

Severance costs of £725,000 (2012: £1,364,000) are included in staff costs whereas in 2012, they were presented within exceptional items. Asset impairment & site disposal costs, and income associated with the disposal of Basingstoke manufacturing plant both relate to the disposal of the Basingstoke manufacturing plant.

8 Interest

	2013 £000	2012 £000
Interest receivable:		
Bank interest	16	12
Group Deposits	434	1,192
	450	1,204
Interest payable and similar charges:		
Group loans	1,436	2,109
Finance charges payable under finance leases and hire purchase contracts	297	402
	1,733	2,511

at 31 December 2013

9 Tax

(a) Tax on	profit on	ordinary	activities
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The tax charge is made up as follows:

The tax charge is made up as follows:	2013 £000	2012 £000
Current tax: UK Corporation tax at 23.25% (2012: 24.5%) Adjustments in respect of previous periods	21,074 (16)	13,631 (5,863)
Total current tax (note 9(b))	21,058	7,768
Deferred tax: Origination and reversal of timing differences Effect of decreased tax rate on deferred tax balance	8,651 (6,488)	7,191 (3,241)
Tax on profit on ordinary activities	23,221	11,718

(b) Factors affecting the current tax charge

The tax for the period is lower (2012: Lower) than the standard effective rate of corporation tax in the UK of 23.25% (2012: 24.5%). The differences are reconciled below:

	2013 £000	2012 £000
Profit on ordinary activities before tax	110,853	111,218
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 23.25% (2012: 24.5%)	25,773	27,249
Non deductible expenses / (Non taxable income)	171	(565)
Capital allowances for period less than / (in excess of) depreciation	1,876	(2,511)
Other short term timing differences	298	47
Adjustment in respect of prior periods	(16)	(5,863)
Pension contribution greater than charge	(6,311)	(7,155)
R&D tax credits	(733)	(3,434)
Total current tax (note 9(a))	21,058	7,768

(c) Factors that may affect future tax charges

The rate of corporation tax was reduced to 21% effective from 1 April 2014 and a further rate reduction to 20% is to be effective 1 April 2015.

at 31 December 2013

10 Intangible Fixed Assets

	Marketing Intangibles
	£000
Cost:	
At 1 January 2013	12,939
Disposal	(12,939)
At 31 December 2013	
Amortisation:	
At 1 January 2013	2,549
Disposal	(2,549)
At 31 December 2013	
Net book value:	
At 31 December 2013	
At 1 January 2013	10,390

During 2013 Eli Lilly and Company sold their intangible assets which comprised of the European rights to a portfolio of certain animal health products (see note 7).

11 Tangible Fixed Assets

	Land & Buildings Freehold £000	Plant & machinery £000	Construction in progress £000	Total £000
Cost:				
At 1 January 2013	144,226	303,486	29,960	477,672
Additions	-	4,104	37,960	42,064
Transfers from construction in progress	10,388	23,933	(34,321)	-
Disposals	(186)	(13,741)	-	(13,927)
At 31 December 2013	154,428	317,782	33,599	505,809
Depreciation:		,		
At 1 January 2013	40,218	212,027	-	252,245
Provided during the year	3,955	20,786	-	24,741
Disposals	(124)	(12,219)	-	(12,343)
At 31 December 2013	44,049	220,594		264,643
Net book value:				
At 31 December 2013	110,379	97,188	33,599	241,166
At 1 January 2013	104,008	91,459	29,960	225,427

The net book value of tangible fixed assets above includes an amount of £6,932,000 (2012: £6,776,000) in respect of assets held under finance leases and hire purchase contracts.

Included in construction in progress is £17.3m for the building of a new animal health production plant in Speke.

at 31 December 2013

12 Investments

Subsidiary Undertakings £000

Cost:

At 1 January 2013 and at 31 December 2013

8,228

Details of the investments in which the company (unless indicated) holds 20% or more of the nominal value of a class of share capital are as follows:

Eli Lilly and Company Limited own 100% of the ordinary share capital of the following subsidiaries all of which are registered in England and Wales:

Dista Products Limited *
Elanco Products Limited *
Lilly Industries Limited *
Eli Lilly (Basingstoke) Limited *
Eli Lilly Leasing Limited*
Eli Lilly Property Limited *
Eli Lilly Resources Limited *
Greenfield Pharmaceuticals Limited *
Lilly Property Limited *
Lilly Research Centre Limited *

Lilly Resources Limited *

In the opinion of the directors the value of investments in subsidiary undertakings is not less than the amounts stated above.

13 Stocks

	2013	2012
	£000	£000
Raw materials and consumables	7,120	5,479
Work in progress	234,205	225,948
Finished goods and goods for resale	35,707	52,133
	277,032	283,560

The difference between purchase price or production cost of stocks and their replacement cost is not material.

^{*} The subsidiaries have no trading activities other than as attorneys for Eli Lilly & Company Limited. Apart from the amounts loaned, without any terms specified, to Eli Lilly & Company Limited, the subsidiaries have no other assets and liabilities.

at 31 December 2013

14	De	ht	a	rs

14	Debtors			
			2013	2012
			£000	£000
	Trade debtors		69,156	69,753
	Amounts owed by group undertakings		106,097	102,401
	Advances to affiliates		159,910	110,842
	Other debtors		1,775	2,196
	Prepayments and accrued income		5,487	6,077
	Corporation tax		2,053	-
		_	344,478	291,269
		=		
15	Creditors: amounts falling due within one year			
			2013	2012
	1	Votes	£000	£000
	Obligations under finance leases and hire purchase contracts	18	2,576	2,592
	Trade creditors		17,717	20,133
	Amounts owed to group undertakings		90,546	100,778
	Corporation tax		•	440
	Other taxes and social security costs		3,479	3,697
	Other creditors		8,839	8,630
	Accruals	_	30,805	32,742
		_	153,962	169,012
	There are no repayment terms for, or interest payable on, the amounts shown above.			
40				
16	Creditors: amounts falling due after more than one year		2013	2012
	,	N7 - 4	£000	£000
	1	Votes	x000	£000
	Loans from group undertakings		190,092	190,092
	Obligations under finance leases and hire purchase contracts	18	4,356	4,183
	Medical costs of retirees	17	42,300	43,000
	Liabilities under disability scheme		1,832	2,068
			238,580	239,343
		=		

Included within loans from group undertakings is £187,979,000 from Kinsale Financial Services repayable within 10 years from 1 February 2005 at LIBOR plus 18.75 basis points.

Obligations under finance leases and hire purchase contracts are secured against the respective assets acquired.

at 31 December 2013

17 Retiree medical costs

Employees and former employees who joined before 1 January 1997 are provided with post retirement benefits in the form of cover for medical costs. The net present value of the liability was assessed with the advice of independent qualified actuaries at 1 January 2010 and updated using the following main assumptions.

Discount rate 4.55%

Medical expense inflation 6.0%				
				£000
Liability as at 1 January 2013				43,000
Service Cost				610
Interest on liability				1,957
Amortisation of actuarial loss				856
Employer's contribution				(1,071)
Actuarial gain				(3,052)
Liability as at 31 December 2013			_	42,300
18 Obligations under leases and hire purchase	contracts			
Amounts due under finance leases and hire purchase conf	tracts:		2013	2012
			£000	£000
			LUUU	2000
Amounts payable:				
Within one year			2,576	2,592
Within two to five years			4,356	4,183
		_		
		=	6,932	6,775
Annual commitment under non-cancellable operating lea	ses are as follows:			
		2013		2012
	Land and	Plant and	Land and	Plant and
	buildings	machinery	buildings	machinery
	£000	£000	£000	£000
Operating leases which expire:				
Within two to five years	-	162	-	162
In over five years	444	-	444	-
	444	162	444	162

at 31 December 2013

19 Provisions for liabilities and charges

Provision for deferred taxation		•
	2013	2012
	£000	£000
Deferred taxation	24,557	25,110
The movements in deferred taxation during the current year are as follows:		
·	2013	2012
	£000	£000
At 1 January	25,110	24,223
Charge for the year	2,508	1,323
Rate change 23% to 20% (2012: 25% to 23%)	(3,671)	(2,237)
Actuarial gain on retiree benefits	610	1,801
At 31 December	24,557	25,110
Full provision has been made for deferred taxation at 20% (2012: 23%) as follows:		
	2013	2012
	£000	£000
Capital allowances in advance of depreciation	26,348	27,993
Other short term timing differences	(1,791)	(2,883)
	24,557	25,110
Total provisions for liabilities and charges	24,557	25,110

at 31 December 2013

20 Authorised and issued share capital

Authorised, allotted, called up and fully paid	2013 No.	2012 No.	2013 £000	2012 £000
Ordinary shares of £1 each	8,202,196	8,202,196	8,202	8,202
21 Dividends and other appropriations			2013	2012
Declared and paid during the year			£000	£000
Equity dividend on ordinary shares:				
Interim:			-	250,000
22 Reconciliation of shareholders' funds and	d movements on res	serves		
	Share capital	Contributed	Profit and	Total
	£000	capital £000	loss account £000	£000
At 1 January 2012	8,202	85,021	536,480	629,703
Profit for the year	-	-	99,500	99,500
Dividends declared and paid	-	-	(250,000)	(250,000)
Actuarial loss on pension and retiree benefits Deferred tax on actuarial gain	-	-	(47,335) 10,887	(47,335) 10,887
Share based payments charge from parent	-	-	(626)	(626)
Share based payments FRS20 credit	-	-	1,311	1,311
At 1 January 2013	8,202	85,021	350,217	443,440
Profit for the year	-	-	87,632	87,632
Actuarial gain on pension and retiree benefits	-	-	2,310	2,310
Deferred tax on actuarial loss	=	-	(462)	(462)
Share based payments charge from parent Share based payments FRS20 credit	- -	-	(394) 125	(394) 125
At 31 December 2013	8,202	85,021	439,428	532,651
23 Capital commitments				
			2013	2012
			£000	£000
Amounts contracted but not provided for in the finance	ial statements		719	1,180

at 31 December 2013

24 Retirement Benefits

The company operates a defined contribution pension scheme for certain employees. Contributions in the year amounted to £3,368,000 (2012: £2,268,000)

The company operates a defined benefit pension scheme for certain employees. The assets of the scheme are held separately from those of the company.

Pension scheme liabilities are measured on an actuarial basis using the projected unit credit method and are discounted at the current rate of return on a high quality corporate bond of equivalent term and currency to the liability. Pension scheme assets are measured using market values at the balance sheet date.

Asset allocations are intended to achieve a total asset return target over the long term. Expected rates of return detailed below are based on historical data and future long-term expectations. The assumed rate of return on pension scheme assets is consistent with the scheme's long-term investment return objective.

The principal actuarial assumptions at the balance sheet date (expressed as weighted averages):

	2013	2012
Rate of return on investments	5.70%	7.70%
Rate of increase in salaries	3.40%	3.00%
Rate of pension increases		
- for pensions accrued before 5 April 1997, on excess over GNP	NIL	NIL
- for pensions accrued from 6 April 1997	3.10%	2.85%
- for pensions accrued from 6 April 2005	2.00%	1.90%
Rate of pension increases for in-deferment pensions		
- for pensions accrued before 5 April 2009, on excess over GMP	2.40%	2.30%
- for pension accrued from 6 April 2009	2.40%	2.30%
Discount rate	4.45%	4.55%
Inflation assumption - RPI	3.40%	3.00%
Inflation assumption - CPI	2.40%	2.30%
Longevity at age 65 for pensioners:		
- Men	23.40	23.40
- Women	24.70	24.60

These mortality figures have been based upon the following assumptions:

	2013	2012
- before retirement	AMC00/ AFC00	AMC00/ AFC00
- after retirement (actives/deferreds)	110% of S1NMA_L/S1NFA_L (with 2013 CMI projections and 1.5% long-term improvement rate)	110% of S1NMA_L/S1NFA_L (with 2011 CMI projections and 1.5% long-term improvement rate)
- pensioners	110% of S1NMA_L/S1NFA_L (with 2013 CMI projections and 1.5% long-term improvement rate)	110% of S1NMA_L/S1NFA_L (with 2011 CMI projections and 1.5% long-term improvement rate)

at 31 December 2013

24 Retirement Benefits (continued)

Employee benefit obligations

The amounts recognised in the balance sheet are as follows:

	2013	2013 Supplementary	2012	2012 Supplementary
	Main Plan	scheme	Main Plan	scheme
	£000	£000	£000	£000
Present value of funded obligations Fair value of plan assets	(839,000) 942,000	(5,000)	(768,000) 844,000	(4,600)
Overall surplus/(deficit)	103,000	(5,000)	76,000	(4,600)
Related deferred tax (liability)/asset	(20,600)	1,000	(17,480)	1,058
Net Asset/(Liability)	82,400	(4,000)	58,520	(3,542)
Amounts in the balance sheet				
Liabilities	_	(4,000)	_	(3,542)
Assets	82,400	-	58,520	-
Net Asset/(Liability)	82,400	(4,000)	58,520	(3,542)
The amounts recognised in profit or loss are as follo				
	2013	2013	2012	2012
	Main Plan	Supplementary scheme	Main Plan	Supplementary scheme
	Main Pian £000	£000	Main Pian £000	£000
	£000	£000	£000	£000
Employer's current service cost	16,300	556	14,600	323
Total operating charge	16,300	556	14,600	323

The operating charge above reflects the total charge for the pension scheme. A total of £4,424,000 (2012: £1,698,000) was recharged to other group companies.

at 31 December 2013

24 Retirement Benefits (continued)

2013 2013 2013 2013 2013 2012 2012 2012 2012 2010 2000	Changes in the present value of the defined benefit	obligation are as	follows:		
Main Plan (2000) Supplementary (2000) Main Plan (2000) Supplementary (2000) Coord (2000) E0000 £0000 <th></th> <th>_</th> <th></th> <th>2012</th> <th>2012</th>		_		2012	2012
Renefit obligation, beginning of year 768,000 4,600 694,000 3,800					
Current service cost					• -
Current service cost	Benefit obligation, beginning of year	768,000	4,600	694,000	3,800
Interest cost	• • •	•	· ·	14,600	323
Actuarial loss 43,560 40 52,136 642 Benefit obligation, end of year 839,000 5,000 768,000 4,600 Changes in the fair value of plan assets are as follows: 2013 Main Plan		•	-		-
Renefit obligation, end of year 839,000 5,000 768,000 4,600	Actuarial loss		40	52,136	642
Changes in the fair value of plan assets are as follows: 2013 2012 Main Plan 4 Main Plan 4 Main Plan 6000 Fair value, beginning of year 844,000 795,000 Expected return 65,142 63,688 Actuarial gain/(loss) 42,858 (2,388) Employer contribution 14,000 14,500 Benefits paid (24,000) (26,800) The Company expects to contribute £14.0 million to its defined benefit pension plan in 2014. The major categories of plan assets as a percentage of total plan assets are as follows: Equities 44% 41% 41% Bonds 25% 20% 20% Other 31% 39% 39% Analysis of the amount credited to other finance income 2013 2012 Expected return on pension plan assets 65,142 63,688 Interest on pension liabilities 65,142 63,688 Interest on pension liabilities (35,140) (34,064)			(196)	(26,800)	(165)
Pair value, beginning of year 844,000	Benefit obligation, end of year	839,000	5,000	768,000	4,600
The Company expects to contribute £14.0 million to its defined benefit pension plan in 2014. The major categories of plan assets as a percentage of total plan assets are as follows: 2013 2012 Equities 44% 41% Bonds 25% 20% Other 31% 39% Analysis of the amount credited to other finance income 2013 2012 Main Plan 4000 £000 Expected return on pension plan assets Interest on pension liabilities (35,140) (34,064)	Fair value, beginning of year Expected return Actuarial gain/(loss) Employer contribution	ws:		Main Plan £000 844,000 65,142 42,858 14,000 (24,000)	Main Plan £000 795,000 63,688 (2,388) 14,500 (26,800)
The major categories of plan assets as a percentage of total plan assets are as follows:	The Company expects to contribute £14.0 million to its de	fined benefit pension	on plan in 2014		=======================================
Equities	The Company expects to contribute £14.0 million to its de	rmed benefit pensic	ni pian ni 2014.		
Equities 44% 41% Bonds 25% 20% Other 31% 39% Analysis of the amount credited to other finance income 2013 2012 Main Plan Main Plan Main Plan £000 £000 £000 Expected return on pension plan assets 65,142 63,688 Interest on pension liabilities (35,140) (34,064)	The major categories of plan assets as a percentage of total	l plan assets are as f	follows:	2012	2012
Bonds Other 25% 20% Other 31% 39% Analysis of the amount credited to other finance income $\begin{array}{c ccccccccccccccccccccccccccccccccccc$				2013	2012
Bonds Other 25% 20% Other 31% 39% Analysis of the amount credited to other finance income $\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Equition			110	11%
Other 31% 39% Analysis of the amount credited to other finance income					
Analysis of the amount credited to other finance income 2013 2012 Main Plan £000 £000 Expected return on pension plan assets Interest on pension liabilities 65,142 63,688 [35,140] (34,064)					
Expected return on pension plan assets 65,142 63,688 Interest on pension liabilities (35,140) (34,064)	Other			31%	39%
Expected return on pension plan assets Interest on pension liabilities Main Plan £000 £000 65,142 63,688 (35,140) (34,064)	Analysis of the amount credited to other finance in	come			
Expected return on pension plan assets 65,142 63,688 Interest on pension liabilities (35,140) (34,064)				2013	2012
Expected return on pension plan assets Interest on pension liabilities 65,142 63,688 (34,064) (34,064)				Main Plan	Main Plan
Interest on pension liabilities (35,140) (34,064)				£000	£000
Interest on pension liabilities (35,140) (34,064)	Expected return on pension plan assets			65,142	63,688
Net return 29,624					
	Net return			30,002	29,624

at 31 December 2013

24 Retirement Benefits (continued)

Analysis of the amount recognised in	statement of to	tal recognised o	gains and losses (\$ 2013	STRGL) 2012	2012
		2013	Supplementary	2012	
		14 ' DI		14 : DI	Supplementary
		Main Plan	scheme	Main Plan	scheme
		£000	£000	£000	£000
Actual return less expected return on plan assets		42,858	(40)	(2,388)	(642)
Experience losses arising on the plan's liab		-	-	(3,136)	-
Changes in assumptions underlying the pla	n liabilities	(43,560)	-	(49,000)	-
Actuarial loss recognised in the STRGL	-	(702)	(40)	(54,524)	(642)
	=				
RECOGNITION OF SURPLUS/(DEFICIT	ר				
Movement during the year		2012	2012	2012	2012
		2013	2013	2012	2012
		14 : DI	Supplementary		Supplementary
		Main Plan	scheme	Main Plan	scheme
		£000	£000	£000	£000
Surplus/(deficit) in plan at beginning of the year Movement in year:		76,000	(4,600)	101,000	(3,800)
Employer's current service cost		(16,300)	(360)	(14,600)	(158)
Employer's contributions		14,000	(500)	14,500	(150)
Other finance income		30,002	_	29,624	_
Actuarial loss		(702)	(40)	(54,524)	(642)
Actualiarioss	-	(702)		(34,324)	(0+2)
Surplus/(deficit) in plan at end of the year		103,000	(5,000)	76,000	(4,600)
	•				
Amounts for the current and previous	four periods ar	e as follows:			
	2013	2012	2011	2010	2009
	£000	£000	£000	£000	£000
Defined benefit obligation	(844,000)	(772,600)	(697,800)	(637,200)	(597,240)
Plan assets	942,000	844,000	795,000	684,000	576,000
Surplus/(Deficit)	98,000	71,400	97,200	46,800	(21,240)
Experience adjustments on plan					
liabilities	-	(3,136)	11,265	1,110	(20,706)
Experience adjustments on plan assets	42,818	(3,030)	22,388	46,517	39,875

at 31 December 2013

25 Share-based payments

FRS 20 'Share based payment' requires the recognition of the fair value of share-based compensation within the company's operating expenses. Share based payments comprise performance awards, shareholder value awards and restricted stock units and are all received in shares of the ultimate parent company Eli Lilly and Company.

Performance awards

Performance awards are granted to directors and key employees and are payable in shares of the ultimate parent company; these vest at the end of the financial year following the year of grant. The number of shares actually issued, if any, varies depending on the achievement of certain pre-established earnings-per-share targets over a 2 year period. Performance awards are accounted for at fair value based upon the closing stock price on the date of grant and are spread equally across the vesting period. The fair values of performance awards granted during the year ended 31 December 2013 was \$50.19 (2012: \$35.74). Approximately 40,000 performance awards were granted in 2013 (2012: 48,000)

Shareholder value awards

Shareholder values awards are granted to directors and key employees and are payable in shares of the ultimate parent company; these vest across a three year period from the date of grant. The number of shares actually issued, if any, varies depending on the share price at the end of the three year vesting period compared to pre-established target share prices. The corresponding expense for shareholder value awards is accounted for at fair value and spread evenly over the vesting period. We measure the fair value of the shareholder value awards on the grant date using a Monte Carlo simulation model. The Monte Carlo Simulation model uses multiple input variables that determine the probability of satisfying the market condition stipulated in the award grant and calculates the fair value of the award. Expected volatilities utilized in the model are based on implied volatilities from traded options on our stock, historical volatility of our stock price, and other factors. Similarly, the dividend yield is based on historical experience and our estimate of future dividend yields. The risk-free interest rate is derived from the U.S. Treasury yield curve in effect at the time of grant. The weighted-average fair values of the shareholder value awards granted during the year ended 31 December 2013 was \$45.17 (2012: \$30.35). The following assumptions were used to calculate the fair values:

	2013	2012
Expected dividend yield	3.50%	4.50%
Risk-free interest rate	0.08-0.43	0.1-0.36%
Range of volatilities	18.95-22.37	22.4-25.64%

Approximately 27,000 shareholder value awards were granted in 2013 (2012: 32,000)

Restricted Stock Units

Restricted stock units are granted to certain employees and are payable in shares of the ultimate parent company. Restricted stock units are accounted for at fair value based upon the closing stock price on the date of grant. The corresponding expense is spread evenly over the vesting period, typically 3 years. The fair values of restricted stock units granted during the year ended 31 December 2013 was \$54.10 (2012: \$39.65). Approximately 42,000 restricted stock units were granted in 2013 (2012: 60,000)

The total expense recognised in the profit and loss account for the year ended 31 December 2013 is £125,000 (2012: £1,311,000)

Eli Lilly and Company Limited Registered No: 284385

Notes to the financial statements

at 31 December 2013

26 Ultimate Parent Undertaking and Related Party Transactions

The ultimate parent undertaking is Eli Lilly & Company which is incorporated in the United States of America. The consolidated financial statements of Eli Lilly & Company are those of the smallest and largest group of which the company is a member and for which consolidated financial statements are prepared. The consolidated financial statements can be obtained from Eli Lilly & Company, Lilly Corporate Center, Indianapolis, Indiana, USA.

The company has utilised the exemption under Financial Reporting Standard No. 8 as a 100% owned subsidiary undertaking not to disclose transactions with other entities that are wholly owned subsidiaries of the Eli Lilly & Company Group.