# **Premium Aircraft Interiors UK Limited**

Directors' report and financial statements Registered number 278391 Year ended 31 December 2007

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Premium Aircraft Interiors UK Limited Directors' report and financial statements Year ended 31 December 2007

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# Directors' report

The directors present their annual report and audited financial statements for the year ended 31 December 2007

# Principal activities

The principal activity of the company is the manufacture of aircraft interior equipment

# Review of business and future developments

The profit and loss account for the year is set out on page 6

The company experienced a difficult year, although the recovery plan embarked upon in early 2004 significantly benefited the 2007 results

The recovery plan is almost complete and the directors believe the company is well placed to take advantage of the expected improvements in the aircraft industry and therefore anticipate an improvement in the company's performance in the medium term

#### Dividends

The directors do not recommend the payment of a dividend (2006 £Nil)

### Research and development

The company maintains a continuing commitment to carrying out research and development in support of existing activities and specific new products. In the year, expenditure on research and development (including customer funded work) was £20,678,000 (2006 £12,261,000)

#### **Directors**

The directors of the company who served during the year are as follows

**RJ** Bettell

PD Carter (appointed 5 November 2007)

MC Crompton (appointed 12 February 2007)

SL Duffield (resigned 30 April 2007)

JP Findler (appointed 30 April 2007, resigned 4 December 2007)

J McComasky (appointed 30 April 2007)

DG Robertson (resigned 30 April 2007)

DK Weston

MA Kayser was appointed as a director of the company on 10 April 2008

## Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditors are unaware, and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information

# Directors' report (continued)

#### **Employees**

Management of the company are responsible for

- (a) the development of employee involvement and communication policies which are appropriate to their own particular needs and in line with accepted practices,
- (b) ensuring that no employee or potential employee receives less favourable treatment on the grounds of sex, marital status, colour, race, nationality, religious beliefs or disability,
- (c) selection and promotion being based on the suitability of an individual's skills, aptitude and experience for the job, and
- (d) fully and fairly considering applications for employment from disabled persons having regard to the aptitudes and abilities of the applicant. In the event of disability, every effort is made to ensure that suitable training for employment with the Company or elsewhere is given

#### Political and charitable contributions

The company made no political contributions during the year Donations to UK charities amounted to £378 (2006 £600)

# Auditors

The company has elected to dispense with the annual re-appointment of auditors and in the absence of a specific resolution KPMG LLP will continue in office

By order of the board

SD McCaslin

For Seton House International Services Limited,

Secretary

24 April 2008

# Statement of directors' responsibilities in respect of the Directors' Report and the financial statements

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with UK Accounting Standards

The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss for that period

In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



KPMG LLP 2 Cornwall Street Birmingham B3 2DL

# Independent auditors' report to the members of Premium Aircraft Interiors UK Limited

We have audited the financial statements on pages of Premium Aircraft Interiors UK Limited for the year ended 31 December 2007 which comprise the Profit and Loss Account, the Balance Sheet, the Statement of Total Recognised Gains and Losses and the related notes. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

## Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities on page 3

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

# Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements

# Independent auditors' report to the members of Premium Aircraft Interiors UK Limited (continued)

# **Opinion**

In our opinion the financial statements

- give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2007 and of its loss for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements

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KPMG LLP

Chartered Accountants Registered Auditor 24 April 2008

# Profit and loss account

for the year ended 31 December 2007

	Note	2007 £000	2006 £000
Turnover	2	125,970	97,034
Cost of sales		(114,886)	(86,493)
Gross profit		11,084	10,541
Distribution costs Administrative expenses		(1,201) (12,028)	(908) (8,285)
Operating (loss)/profit	3	(2,145)	1,348
Net interest payable	4	(2,124)	(1,549)
Loss on ordinary activities before taxation		(4,269)	(201)
Tax credit on ordinary activities	7	221	1,183
(Loss)/profit on ordinary activities after taxation		(4,048)	982
Profit and loss account brought forward		(13,759)	(14,741)
Profit and loss account carried forward		(17,807)	(13,759)

# Statement of total recognised gains and losses

for the year ended 31 December 2007

The company has no recognised gains or losses other then the profits and loss for the years above and therefore no separate statement of total recognised gains and losses has been presented

# Balance sheet at 31 December 2007

	Note	20	007	200	)6
		£000	£000	£000	£000
Fixed assets					
Tangible assets	8		9,793		9,299
Capitalised engineering costs Investments	9		2,992		150
HIVESTHICHES	y		155		150
Current assets			12,940		9,449
Stocks	10	25,790		25,529	
Debtors	11	28,098		33,665	
Cash at bank and in hand		27		2,135	
		53,915		61,329	
Creditors amounts falling due within one year	12	(57,660)		(63,772)	
Net current liabilities			(2.745)		(2.442)
Net current nadmittes			(3,745)		(2,443)
Total assets less current liabilities			9,195		7,006
Provisions for liabilities and charges	13		(1,138)		(765)
Net assets			8,057		6,241
Capital and reserves			<del></del>		
Called up share capital	15		25,864		20,000
Profit and loss account	16		(17,807)		(13,759)
	,,,		(17,007)		(13,739)
Equity shareholders funds	17		8,057		6,241

These financial statements were approved by the directors and signed on their behalf on 24 April 2008 by

PD Carter Director

# Notes

(forming part of the financial statements)

# 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements

## Basis of accounting

The financial statements are prepared in accordance with applicable UK Accounting Standards and under the historical cost convention

The company is exempt, by virtue of section 228 of the Companies Act 1985, from the requirement to prepare group financial statements. These financial statements present information about the company as an individual undertaking and not about its group.

#### Going concern

The financial statements have been prepared on a going concern basis. The financial statements show net current liabilities of £3,745,000. However, the directors believe that the company will continue to trade for the foreseeable future and have concluded that the going concern basis of preparation is appropriate as they have received an undertaking from Seton House Group Limited that they will provide such financial support as is necessary to enable the company to continue trading for at least one year from the date of signing these financial statements

#### Depreciation

Depreciation is calculated on cost on a straight line basis to write off the relevant assets over their expected useful lives. The principal annual rates used are as follows

Plant and office equipment 10% Vehicles 50% Computer hardware and software 20-331/3% Production tooling 331/3%

Leasehold properties are amortised over the shorter of 50 years and the unexpired portion of the lease

## Stocks and work in progress

Stocks and work in progress are stated at the lower of cost and estimated realisable value. Cost includes materials, direct labour and the appropriate proportion of production overheads

In addition the company also has certain long term contracts for the supply of products where prices are determined and invoiced according to the separate parts of the contract. For such contracts, turnover and profit are recognised when the products are delivered, and provision is made for any foreseeable loss on the overall project

#### 1 Accounting policies (continued)

### Finance and operating leases

Assets held under finance leases are capitalised as tangible fixed assets and depreciated over the shorter of the term of the lease, including any secondary period, and the expected useful life. The obligation to pay future rentals is included in creditors net of finance charges allocated to future periods. The financial charge element of rentals is calculated on the reducing balance of capital outstanding and charged to the appropriate accounting period through the profit and loss account. Costs in respect of operating leases are charged to the profit and loss account on a straight line basis over the term of the lease.

#### **Taxation**

The charge for taxation is based on the result for the year and takes into account taxation deferred because of timing differences between results as stated in the financial statements and as computed for taxation purposes

Deferred taxation is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19

#### Warranty provisions

Provision is made for the estimated liability of all products under warranty

#### **Pensions**

The ultimate parent undertaking operates a number of defined benefit pension schemes for its employees. All the schemes are funded, liabilities are provided on a systematic basis over the period of employment of scheme members. Variations disclosed by actuarial valuations are spread over the average remaining service lives of current scheme members.

The ultimate parent undertaking also operates a money purchase pension scheme. The assets of the scheme are held separately from those of the company in independently administered funds. The pension cost charge for the year includes contributions payable by the company to the fund during the year.

#### Research and development

Expenditure on research and development, to the extent it is not funded by customers, is written off in the year in which it is incurred

# Foreign currencies

Unless hedging arrangements are in place, transactions in foreign currencies are recorded at the exchange rates at the dates of the transactions and monetary assets and liabilities are translated at the closing rates. Where hedging arrangements are in place the rates under those arrangements are used

## Cash flow statement

A cash flow statement has not been prepared because the company is a wholly owned subsidiary of Seton House Group Limited whose consolidated cash flow statement includes the cash flows of the company

#### Related party transactions

As permitted by paragraph 3(c) FRS8 (related party disclosures) the company has taken advantage of the exemption for 90% subsidiaries not to disclose related party transactions with group entities. There were no other related party transactions disclosable under FRS8

#### Government grants

Government grants are treated in accordance with the nature of the grant that has been received

#### Fixed asset investments

Investments in subsidiary undertakings are stated at cost less provision for impairment where necessary to reduce book value to recoverable amount

# 2 Turnover

Turnover represents the invoiced value, excluding value added tax, of goods, and services provided to customers

The analys	sis of	turnover	bν	geographical	area is	as follows
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The analysis of turnover by geographical area is as follows		***
	2007	2006
	£000	£000
United Kingdom	13,783	9,375
Europe	28,778	24,085
Rest of the world	83,409	63,574
	125,970	97,034
	====	<del></del>
3 Operating (loss)/profit	2007	2006
	£000	£000
Operating (loss)/profit is stated	*000	2000
after charging		
Depreciation	1,763	1,546
Auditors' remuneration		
Audıt	64	61
Non audit	-	2
Operating leases		
Plant and machinery	1,119	660
Land and buildings	1,768	1,356
Research and development expenditure (including customer funded work)	20,678	12,261

The land and buildings operating lease charge in 2007 of £1,768,000 (2006 £1,356,000) is net of a utilisation of £Nil (2006 £60,000) of provisions for vacant premises

# 4 Net interest payable

4 Net interest payable	2007 £000	2006 £000
Bank interest payable	2,186	1,444
Interest payable to group undertakings	-	172
Interest receivable from group undertakings	(62)	(67)
	2,124	1,549

# 5 Employee information

The average number of persons employed by the company (including directors) during the year, analysed by category, was as follows

emegery, was as removes	Number of empl	
	2007	2006
By activity: Production	855	779
Sales and distribution	35	19
Administration	134	115
	1,024	913
The aggregate payroll costs of these persons were as follows		
185 - 68 k.1)	£000	£000
Wages and salaries	26,642	22,399
Social security costs	2,710	2,306
Pension costs (see note 21)	667	599
	30,019	25,304
6 Directors' emoluments		
	2007	2006
	£000	£000
Aggregate emoluments	347	151
Company contributions to money purchase schemes	29	8
	376	159
Encolumnate manufals to the highest and demoster one of Cillana		
Emoluments payable to the highest paid director are as follows	£000	£000
Aggregate emoluments	227	111
Money purchase scheme Contributions during the year	21	7
		<del></del>

There are no retirement benefits accruing to the directors (2006 £Nil) under the Britax Pension Fund defined benefit schemes Retirement benefits are accruing to 2 directors (2006 1) under the Britax Pension fund money purchase scheme

# 7 Tax on profit on ordinary activities

Anal	ocic /	f ch	arao	m	11007
Anai	V313 C	u cm	игче	m	veur

Analysis of Charge in Year	200	07	2000	5
	£000£	£000	£000	£000
UK corporation tax Group relief receivable	_		(134)	
Adjustments in respect of prior years	(221)		452	
Total current tax		(221)		318
Deferred tax				
Origination and reversal of timing differences		-		19
Adjustments in respect of prior years		-		(1,520)
Tax charge/(credit) on (loss)/profit on ordinary activities		(221)		(1,183)
				<del></del>

# Factors affecting the tax charge for the current year

The standard rate of tax for the year based on the UK standard rate of corporation tax is 30%. The actual tax credit for the current and previous year differs from the standard rate for the reasons set out in the following reconciliation.

2007	2006
£000	£000
(4,269)	(201)
(1,281)	(60)
312	57
(116)	(112)
1,080	-
5	(19)
(221)	452
(221)	318
	2007 £000 (4,269) ————————————————————————————————————

# Factors affecting future tax charges

A deferred tax asset of £261,000 (2006 £558,000) has not been recognised in respect of timing differences relating to depreciation charged in excess of capital allowances claimed

A deferred tax asset of £11,183,000 (2006 £7,964,000) has not been recognised in respect of timing differences relating to tax losses carried forward

The above deferred tax assets will be recovered if sufficient taxable profits arise against which these assets may be fully utilised

The corporation tax rate applicable to the UK companies within the group changed from 30% to 28% on 1 April 2008

8	Tangible fixed assets	Short leasehold	Plant and	Total
		property £000	vehicles £000	£000
	or valuation			
	eginning of year	6.840	11,241 2,019	18,081 2,271
Addı		252	(290)	(290)
Disp	osais	<u> </u>	(290)	—————
At er	nd of year	7,092	12 970	20,062
Dans	reciation			
	eginning of year	1,678	7,104	8,782
	ge for the year	317	1,446	1,763
Disp		-	(276)	(276)
Δter	nd of year	1,995	8,274	10,269
Atti	id of year			
	book value			
At 3	1 December 2007	5,097	4,696	9,793
At 3	December 2006	5,162	4,137	9,299
9	Fixed asset investments			
			Sha	res in group undertaking
Cos	<b>,</b>			£000
At b	<i>peginning of year</i> litions			1,061 5
At e	nd of year			1,066
Pro	vision for diminution in value			<del></del>
At b	eginning and end of year			911
	book value			
At 3	31 December 2007			155
At 3	1 December 2006			150
The	company holds 100% of the share capital	of Heath Tecna Ptv Ltd. incorpora	ted in Australia an	 id 90% of the
	e capital of Sell Premium Aircraft Interiors (			
10	Stocks			***
			2007 £000	2006 £000
_				
	materials and consumables		16,428	18,551
	k in progress		4,715 4,647	4,391
Long	g term contract balances		4,647	2,587
			25 700	25.520

25,529

25,790

11 Debtors		
	2007	2006
	£000	£000
Amounts falling due within one year:		
Trade debtors	14,513	16,947
Amounts owed by group undertakings	2,959	2,790
Other debtors	425	4,904
Taxes recoverable	1,440	1,205
Group tax relief receivable	3,822	3,601
Deferred tax asset (see note 14)	3,300	3,300
Prepayments and accrued income	1,639	918
	28,098	33,665
12 Creditors: amounts falling due within one year		
	2007	2006
	£000	£000
Bank loans and overdrafts	28,606	35,548
Payments received on account	547	3,924
Trade creditors	19,588	19,377
Amounts owed to group undertakings	972	1,465
Other taxes and social security	933	762
Other creditors	5,407	153
Accruals and deferred income	1,607	2,543
	57,660	63,772

The bank loans and overdrafts are secured by a joint and several guarantee with PAIG International Limited and certain other subsidiaries of Seton House Group Limited

# 13 Provisions for liabilities and charges

	Restructuring provision £000	Warranty provision £000	Total £000
At beginning of year Profit and loss account Utilised	101 (54)	664 820 (393)	765 766 (393)
At end of year	47	1,091	1,138

# Restructuring provision

The restructuring provision was created for the relocation of the Aircraft Seating and Customer Services businesses to Cwmbran, South Wales The closing provision at 31 December 2007 relates largely to the vacant surplus premises

# Warranty provision

The warranty provision covers future product costs arising in the normal course of business from prior period sales

# 14 Deferred tax

The elements of deferred taxa	tion are as follows		
		2007	2006
		000£	£000
		2000	
Other timing differences		100	100
Losses		3,200	3,200
		<u> </u>	
Deferred tax asset		3,300	3,300
Deferred tax asset			
Asset at start of year		3,300	1,800
Asset at start of year		5,500	1,519
Prior year movement	1 6 41	_	(19)
Deferred tax credit in profit and	loss account for the year	-	(19)
Asset at end of year (see note 11)	)	3,300	3,300
15 Called up share capit	al		
to cance up share supr	···	2007	2006
		£000	£000
Authorised:		2000	2000
35,000,000 ordinary shares of £1	each	35,000	35,000
33,000,000 0.4.1.4.3 5.1.4.65 6.2.			
Allested and advanced Gally mand		_	
Allotted, called up and fully paid		20,000	20,000
At the beginning of the year	20,000,000 ordinary shares of £1 each	,	20,000
Increase during the year	5,864,297 ordinary shares of £1 each	5,864	-
At the end of the year	25,864,297 ordinary shares of £1 each	25,864	20,000
At the end of the year	(2006 20,000,000)	25,004	20,000
	(2000-20,000,000)		

The ordinary shareholders are entitled to receive all distributions that may be declared from the company's retained earnings. On return of capital, the surplus assets, after payment of liabilities, shall be paid to the ordinary shareholders according to the paid up amount on the shares.

16	Reserves
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		Profit and loss account £000
At beginning of year		(13,759)
Loss on ordinary activities after taxation		(4,048)
At end of year		(17,807)
17 Reconciliation of movements in shareholders' funds		
	2007	2006
	000£	£000
(Loss)/profit for the financial year	(4,048)	982
Shares issued during the year	5,864	-
Opening shareholder's funds	6,241	5,259
Closing shareholders' funds	8,057	6,241
	<del></del>	

#### 18 Capital commitments

Capital expenditure contracted but not provided for totalled £503,000 at 31 December 2007 (2006 £1,510,000)

#### 19 Financial commitments

At 31 December 2007 the company had annual commitment under non-cancellable operating leases as follows

	Land and buildings		Other	
	2007	2006	2007	2006
	£000	£000	0003	£000
Expiring within one year	26	26	145	618
Expiring between two and five years inclusive	104	7	5,788	103
Expiring in over five years	616	616	919	919
	746	649	6,852	1,640
	<del></del>		=====	

# 20 Contingent liabilities

The company is a party to multilateral cross guarantee structures in respect of the indebtedness of PAIG International Limited and certain other subsidiaries of Seton House Group Limited to Barclays Bank PLC and HSBC Bank plc

The company is also a guarantor of term and revolving debt facilities, totalling at 31 December 2007 £51 million, which are available to Seton House Group Limited and certain of its subsidiaries

The company has a duty deferment guarantee of £150,000 in respect of HM Customs and Excise

## 21 Pensions

The company participates in a funded group wide pension scheme providing benefits based on final pensionable pay, contributions being charged to the profit and loss account so as to spread the cost of pensions over employees' working lives with the company The contributions are determined by a qualified actuary on the basis of triennial valuations using the projected unit method

Following negotiations with the pension regulator in anticipation of the disposal of Britax Childcare Group Limited and the Public Safety Division, the Britax Pension Fund was split as at 1 August 2005 into three schemes the Britax Pension Fund, The Britax Childcare Pension Fund and the Public Safety Equipment Pension Fund

Because the company is unable to identify its share of the scheme assets and liabilities on a consistent and reasonable basis, as permitted by FRS17 'Retirement benefits' the scheme will be accounted for in these financial statements as if the scheme was a defined contribution scheme. At 31 December 2007 the Britax Pension Fund had a surplus on an FRS17 basis of £3 1 million (2006 surplus for this fund £0 2 million, 2006 deficit including Public Safety Equipment Fund £0 1 million)

The latest full actuarial valuation was carried out at 31 March 2006 for the full scheme and for the two separate schemes was updated for FRS 17 purposes to 31 December 2007 by a qualified independent actuary. The contribution for the year was £268,000 (2006 £219,000) Further details of these valuations are set out in the consolidated financial statements of the ultimate parent company, Seton House Group Limited

The future rate of contributions applicable to the scheme is 140%

The pension costs in relation to the defined contribution pension scheme have been assessed as the contributions payable in respect of the members concerned

The company's defined contribution pension cost included within operating profit for the year was £399,000 (2006 £380,000)

# 22 Related party transactions

As a wholly owned subsidiary, the company is exempt from disclosure of transactions with group undertakings under Financial Reporting Standard 8

# 23 Ultimate parent company

The company's immediate parent company is PAIG German Holdings Limited and the ultimate parent company is PAIG Investments Limited The largest group in which the results of the company are consolidated is that headed by Seton House Group Limited, incorporated in Great Britain

The consolidated financial statements of Seton House Group Limited are available to the public and may be obtained from The Secretary, Watchmoor Point, Watchmoor Road, Camberley, Surrey GU15 3EX