

Registered number 00209606

# **Avon Insurance plc Annual Report 2021**



**AVON  
INSURANCE**

## **Board of Directors**

*Chief Executive*

Nicholas Turner (appointed 1 April 2021)

Joanne Cribb

Richard Morley



## Strategic Report

Avon Insurance plc's (the Company's) business model is to operate a closed book of business following the decision to close to new business in 2013. The Company's profit continues to be underpinned by the personal accident book together with the investment performance of the Company's fixed interest securities. Since the outbreak of the Coronavirus in early 2020 the Company has successfully maintained its ability to service its customers despite challenging conditions.

Gross written premium for the year was £20.0m compared to £21.5m in 2020. During the year the Company made a profit on ordinary activities before taxation of £7.7m (2020: £9.8m) and paid a dividend of £8.0m in 2021 (2020: £8.0m).

The claims run-off from the Broker and Intermediary business continues to be managed as part of The National Farmers Union Mutual Insurance Society Limited's (the ultimate parent company's) outstanding claims.

Avon Insurance plc has complied with all Solvency II regulatory requirements throughout the reporting year. Eligible Own Funds available to cover the Solvency Capital Requirement (SCR) as at 31 December 2021 (unaudited) is £30.0m (2020: £31.8m), a £25.1m excess (2020: £26.4m excess) over the SCR at 31st December 2021 of £4.9m (2020: £5.4m). The impact of market fluctuations on the Company's solvency position has been limited due to the nature of assets held by the Company and the reinsurance arrangements the Company has in place.

## Principal Risks And Uncertainties

The management of the business and the execution of the Company's strategy are subject to a number of risks. The key business risks and uncertainties affecting the Company are Insurance risk and Financial risk alongside other risks relating to the competitive environment, technology and the skill base and performance of its employees. The risk associated with the outbreak of Coronavirus has been considered by The National Farmers Union Mutual Insurance Society Limited (the Group), further details are shown in the Group Annual Report.

### *Insurance Risk*

The insurance risk with any one contract is twofold, firstly the uncertainty that an insured event will occur and secondly the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this is an estimate and therefore unpredictable. Further details can be found in Risk Management Note 3 on pages 20 to 21.

These risks are managed through the Company's underwriting strategy, adequate reinsurance arrangements and proactive claims handling.

The run-off book is partially reinsured by the Company's ultimate parent company, The National Farmers Union Mutual Insurance Society Limited.

The key components of financial risk are interest rate, credit and liquidity risk.

### *Interest Rate Risk*

The financial assets of Avon Insurance plc are held in fixed interest stocks and gilts and as such their market value is sensitive to interest rate changes. The investment portfolio is considered at Group level at the quarterly Board Investment Committee meetings.

### *Credit Risk*

For the Personal Accident business, there is no premium credit risk exposure as monthly premiums are paid in advance of cover.

The creditworthiness of reinsurers is reviewed by the Group Reinsurance Security Forum. The Company considers that both its liquidity and capital position are sufficient to cover any default by a reinsurer. In terms of the claims run-off from the Broker and Intermediary business, an element of credit risk is carried by the parent company via reinsurance.

### *Liquidity Risk*

Liquidity positions are considered at a Group level at quarterly Board Investment Committee meetings. Corporate governance matters are dealt with at Group level and are reported in detail in the parent company's Annual Report "Governance section".

### *Brexit*

Following the UK's departure from the EU, and the agreed trade deal, the impact on the Company's results is not expected to be significant.

### *Climate change*

Climate change is an emerging risk and is considered at a Group level. Emerging risks which may have the potential to change the risk profile of the Group in 2021 or beyond are being monitored in order to determine the relevance and impact. Further details of climate change risk and the Group's strategy to help drive the transition to a low carbon economy through initiatives that improve the Group's sustainability and streamline its energy and carbon reporting can be found in the parent company's Annual Report "Risk and Risk Management section".

## Key Performance Indicators

	2021	2020
	£m	£m
Gross Written Premium	20.0	21.5
Profit before tax	7.7	9.8

## Future Outlook

Over the coming years Avon Insurance plc will continue to focus on providing good levels of customer service to its existing customer base and maximising the financial return to the Group while meeting its regulatory obligations.

## Section 172

Section 172 of the Companies Act 2006 requires directors to act in the way which they consider, in good faith, would be most likely to promote the success of the Company for the benefit of its members as a whole. In doing this, directors should take into account factors which will affect the success of the Company such as the long term consequences of any decision, the interests of employees, the needs of its customers, relationships with suppliers, regulators and other stakeholders and the wider community and the Company's reputation.

The Company's key stakeholders and the principal ways it engages with them are:

- **People** – The Board engages with employees through the annual engagement survey. In addition, the Group has formal and informal consultation forums, which directors participate in, which support workforce engagement with effective communication and help provide an employee voice. Through these groups the workforce is involved in the review and development of workforce policies and procedures and two-way dialogue is encouraged.
- **Policyholders** – the Board regularly considers the impact of its actions on its policyholders.
- **Suppliers** – The Group works with its suppliers to ensure performance and to identify opportunities for enhanced value and innovation. Business Relationship Managers hold regular meetings with key suppliers to ensure there is regular engagement in line with our procurement policies and practices.
- **Regulators** – There is regular dialogue by directors with all relevant regulators concerning regulatory matters relevant to the business.

- **Shareholders** – There is regular dialogue with the shareholders of the Company; the Company is a wholly owned subsidiary of The National Farmers Union Mutual Insurance Society Limited (NFU Mutual). Regular reports on performance and other relevant matters are provided directly to NFU Mutual.
- **Communities** – The Board receives reports, as appropriate, on the Responsible Business activities and its impact on the environment.

The relevance of each stakeholder group will be different for each issue considered by the Board. Therefore, it is important that the Board understands the needs of each stakeholder group during its discussions and as part of its decision making. Together with the consideration of the long term consequences and the maintenance of our reputation for high standards of business conduct, this is integral to the way the Board operates.

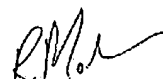
The views of stakeholders are heard by the Board through information provided by management and by Directors' direct engagement with stakeholders. Consideration of stakeholders is at the heart of what we do as a business. The Group's customers are at the heart of its strategy and the strategic objectives directly link into the requirements under section 172.

- **To deliver Sustainable Profitable Growth** – requires the Group to consider the long term consequences of decisions and the needs of our customers.
- **To be a Great Company to do Business With** – requires the Group to put its customers at the heart of what we do; it also ensures that suppliers and business partners are fully considered.
- **To be a Great Place to Work** – requires the Group to consider the needs and expectations of employees, including their engagement.

The Strategic Report has been approved by the Board of Directors and signed on its behalf by:



Nicholas Turner  
Chief Executive



Richard Morley  
Director

Stratford-upon-Avon 28 March 2022

## Directors' Report

### Principal Activities

The principal activity of the Company is the transaction of Personal Accident insurance business.

### Directors

The directors during the year and up to the date of signing of the financial statements are listed on the front cover.

The Parent Company, The National Farmers Union Mutual Insurance Society Limited, has put in place deeds of indemnity for the benefit of the Directors and Company Secretary of the Parent Company and of its associated Companies. The deeds of indemnity are qualifying third party indemnity provisions in accordance with the Companies Act 2006. The indemnity provisions were in force throughout the financial year and at the date the financial statements were approved.

### Dividends

During the year the Company paid a dividend of £8.0m (2020: £8.0m). The directors have not proposed any further dividends.

### Diversity

The Company is committed to providing an inclusive environment at all levels of the organisation. HR Policies are considered at Group level. The Group has been awarded Disability Confident Employer status, in recognition of its HR policies and processes being fair in the way it treats people with disabilities. Further details can be found in the parent company's Annual Report "Directors Report".

### Principal Risks And Uncertainties

The principal risks and uncertainties faced by the Company are discussed in the Strategic Report.

### Going Concern basis of Accounting

The financial statements have been prepared on a going concern basis.

The Directors have reviewed the Company's business activities, financial position, principal risks and uncertainties, financial commentary as set out in the Strategic Report on page 1, medium term plans and its liquidity and operational resilience as part of the NFUM Group response to the impacts of Coronavirus since early 2020. Further details are shown in the Group Annual Report.

The Company is included within the Group's Own Risk & Solvency Assessment (ORSA) to demonstrate an integrated approach to strategic

planning, risk management and capital management and has the support of the Group.

The Directors consider that the Company has adequate resources and continues to have a strong solvency ratio which remains within the Company's risk appetite to continue in operation and are satisfied that it is appropriate to continue to adopt the going concern basis in preparing the financial statements.

### Statement Of Directors' Responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 102, have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. The Directors are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

There are no post balance sheet events that require disclosure in the financial statements, we have considered the likely future events in the strategic report.

### **Statement of Disclosure Of Information To Independent Auditor's**

The auditor's, Deloitte LLP, appointed in June 2018, have indicated their willingness to continue in office and a resolution that they be reappointed will be proposed at the Annual General Meeting.

Each of the directors at the date of approval of this report confirms that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditor's are unaware; and
- the director has taken all the steps that they ought to have taken as director in order to make them self-aware of any relevant audit information and to establish that the Company's auditor's are aware of that information:

The confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

The Directors' Report has been approved by the Board of Directors and signed on its behalf by:



Nicholas Turner  
Chief Executive



Richard Morley  
Director

Stratford-upon-Avon 28 March 2022

# **Independent auditor's report to the members of Avon Insurance plc**

## **Report on the audit of the financial statements**

### **1. Opinion**

In our opinion the financial statements of Avon Insurance plc (the 'company'):

- give a true and fair view of the state of the company's affairs as at 31 December 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements which comprise:

- the profit and loss account;
- the balance sheet;
- the statement of changes in equity;
- the statement of cash flow;
- the statement of accounting policies; and
- the related notes to the financial statements 1 to 21, excluding the capital adequacy disclosures in note 4 calculated in accordance with the Solvency II regime which are marked as unaudited.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

### **2. Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard as applied to public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We confirm that we have not provided any non-audit services prohibited by the FRC's Ethical Standard to the company.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **3. Summary of our audit approach**

---

<b>Key audit matters</b>	The key audit matter that we identified in the current year was the valuation of general insurance incurred but not reported ('IBNR') claims reserves. Within this report, key audit matters are identified as follows:
--------------------------	--

---



Similar level of risk

<b>Materiality</b>	The materiality that we used in the current year was £891k which was determined on the basis of 3% of net assets.
<b>Scoping</b>	The company consists of one operating unit and we have therefore performed audit procedures on the financial statements as a whole. Audit work to respond to the risks of material misstatement was performed directly by the audit engagement team.
<b>Significant changes in our approach</b>	There were no significant changes in our approach.

#### 4. Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Our evaluation of the directors' assessment of the company's ability to continue to adopt the going concern basis of accounting included:

- Challenging management's key assumptions underpinning the going concern basis of accounting, by assessing the reasonableness of significant movements in forecast cash flows and considering their consistency with other available information and our understanding of the company's businesses;
- Assessing whether management's future forecasts and assumptions were used consistently across the preparation of the financial statements;
- Evaluating the historical accuracy of forecasts made by management by comparing them to actual results; and
- Evaluating the appropriateness of disclosures in the financial statements relating to going concern.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### 5. Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period and include the most significant assessed risks of material misstatement (whether or not due to fraud) that we identified. These matters included those which had the greatest effect on the overall audit strategy, the allocation of resources in the audit; and directing the efforts of the engagement team.

These matters were addressed in the context of our audit of the financial statements "as a whole", and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

##### 5.1. Valuation of general insurance incurred but not reported ('IBNR') claims reserves



<b>Key audit matter description</b>	The general insurance claims outstanding reserves at year end include the estimated cost of settling general insurance claims incurred at the balance sheet date. This balance comprises of estimates for claims that have been reported to the company and those claims that have been Incurred But Not Reported (IBNR). As a result of the significant judgement required in estimating the future costs of claims, this was identified as a key
-------------------------------------	--

---

audit matter. Both reported claims and IBNR consist of the actuarial best estimate plus an additional reserve for prudence.

The IBNR claims reserves are inherently subject to greater uncertainty than reported claims. We have focused our audit work on the valuation of IBNR for personal accident insurance and the company's historical book of business underwritten prior to 2003. The directors apply significant judgement in selecting the assumptions and methodology used to estimate how claims will develop in the future.

The company's accounting policy for IBNR is disclosed in note 2. b. to the financial statements and the movement in insurance liabilities is disclosed in note 6.

---

<b>How the scope of our audit responded to the key audit matter</b>	<p>We performed the following procedures:</p> <ul style="list-style-type: none"><li>• We obtained an understanding of the relevant controls in place to mitigate the risk of inappropriate assumptions being used in valuing the IBNR claims reserves;</li><li>• We evaluated the methodology and challenged the key assumptions used against recognised actuarial practices and by applying our industry knowledge and;</li><li>• We evaluated and challenged management's selection of documented methodology and assumptions through year-on-year comparison of the applied linear run-off assumptions and review of claims exposure data used.</li></ul> <p>We also performed the following wider audit procedures as part of testing the IBNR claims reserves:</p> <ul style="list-style-type: none"><li>• We tested the mechanical accuracy of the model and accuracy and completeness of data used to determine the IBNR claims reserves and agreed a sample of key data inputs back to underlying source data.</li></ul>
---	--

---

<b>Key observations</b>	We found that management's methodology for determining IBNR claims reserves and the key assumptions to be reasonable.
-------------------------	---

---

## 6. Our application of materiality

### 6.1. Materiality

We define materiality as the magnitude of misstatement in the financial statements that makes it probable that the economic decisions of a reasonably knowledgeable person would be changed or influenced. We use materiality both in planning the scope of our audit work and in evaluating the results of our work.

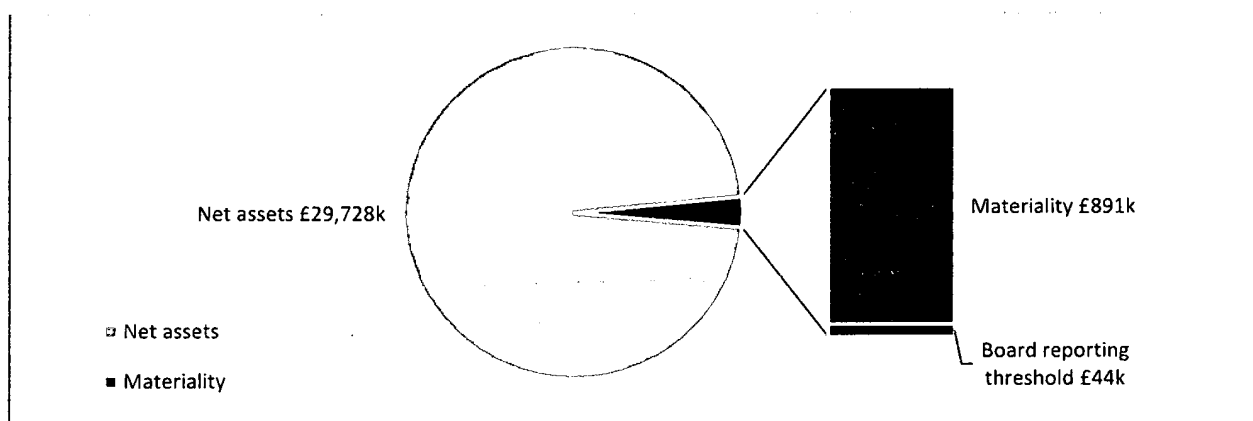
Based on our professional judgement, we determined materiality for the financial statements as a whole as follows:

---

<b>Materiality</b>	£891k (2020: £940k)
<b>Basis for determining materiality</b>	3% of net assets (2020: 3% of net assets)
<b>Rationale for the benchmark applied</b>	We have used net assets as a base for our materiality to reflect the capital strength of the company which is of interest to the users of insurance company financial statements.

---





## 6.2. Performance materiality

We set performance materiality at a level lower than materiality to reduce the probability that, in aggregate, uncorrected and undetected misstatements exceed the materiality for the financial statements as a whole. Performance materiality was set at 70% of materiality for the 2021 audit (2020: 70%). In determining performance materiality, we considered the quality of the control environment, the results of our risk assessment procedures performed, and the low number of corrected and uncorrected misstatements identified in the prior year audit.

## 6.3. Error reporting threshold

We agreed with the audit committee that we would report to the committee all audit differences in excess of £44k (2020: £47k), as well as differences below that threshold that, in our view, warranted reporting on qualitative grounds. We also report to the audit committee on disclosure matters that we identified when assessing the overall presentation of the financial statements.

# 7. An overview of the scope of our audit

## 7.1. Scoping

Avon Insurance plc does not have any components or subsidiaries and we have performed our audit at the legal entity level. Our audit was scoped by obtaining an understanding of the entity and its environment, including internal controls, and assessing the risks of material misstatement. Audit work to respond to the risks of material misstatement was performed directly by the audit engagement team.

## 7.2. Our consideration of the control environment

We identified key IT systems, applications and tools in respect of the financial reporting system, underwriting and claims business cycle used to support business processes and reporting. We utilised our IT specialists to perform testing of General IT Controls ("GITCs") of these systems, typically covering controls surrounding user access management, change management and interfaces with other systems relating to in scope IT systems (Navision and TIA) as well as controls over key reports generated from the IT systems and their supporting infrastructure (database and operating system). Based on the testing performed, we adopted a controls reliance across the IT systems identified.

Consistent with the prior year we tested the relevant manual business controls over gross written premium and claims business cycles and adopted a controls reliance approach.

# 8. Other information

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated.

If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## 9. Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## 10. Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

## 11. Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

### 11.1. Identifying and assessing potential risks related to irregularities

In identifying and assessing risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, we considered the following:

- the nature of the industry and sector, control environment and business performance including the design of company' remuneration policies, key drivers for directors' remuneration, bonus levels and performance targets;
- the company's own assessment of the risks that irregularities may occur either as a result of fraud or error;
- results of our enquiries of management, internal audit, and the audit committee about their own identification and assessment of the risks of irregularities;
- any matters we identified having obtained and reviewed the company's documentation of their policies and procedures relating to:
  - identifying, evaluating and complying with laws and regulations and whether they were aware of any instances of non-compliance;

- detecting and responding to the risks of fraud and whether they have knowledge of any actual, suspected or alleged fraud;
- the internal controls established to mitigate risks of fraud or non-compliance with laws and regulations;
- the matters discussed among the audit engagement team and relevant internal specialists, including tax, financial instruments and IT specialists regarding how and where fraud might occur in the financial statements and any potential indicators of fraud.

As a result of these procedures, we considered the opportunities and incentives that may exist within the organisation for fraud and identified the greatest potential for fraud in the valuation of general insurance incurred but not reported ('IBNR') claims reserves. In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override.

We also obtained an understanding of the legal and regulatory framework that the company operates in, focusing on provisions of those laws and regulations that had a direct effect on the determination of material amounts and disclosures in the financial statements. The key laws and regulations we considered in this context included the UK Companies Act, pensions and tax legislation.

In addition, we considered provisions of other laws and regulations that do not have a direct effect on the financial statements but compliance with which may be fundamental to the company's ability to operate or to avoid a material penalty. These included the company's regulatory solvency requirements regulated by the Prudential Regulation Authority (PRA) and the Financial Conduct Authority (FCA).

#### **Audit response to risks identified**

As a result of performing the above, we identified the valuation of general insurance incurred but not reported ('IBNR') claims reserves as a key audit matter related to the potential risk of fraud. The key audit matters section of our report explains the matter in more detail and also describes the specific procedures we performed in response to the key audit matter.

In addition to the above, our procedures to respond to risks identified included the following:

- reviewing the financial statement disclosures and testing to supporting documentation to assess compliance with provisions of relevant laws and regulations described as having a direct effect on the financial statements;
- enquiring of management, the audit committee and external legal counsel concerning actual and potential litigation and claims;
- performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud;
- reading minutes of meetings of those charged with governance, reviewing internal audit reports and reviewing correspondence with PRA and FCA; and
- in addressing the risk of fraud through management override of controls, testing the appropriateness of journal entries and other adjustments; assessing whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluating the business rationale of any significant transactions that are unusual or outside the normal course of business.

We also communicated relevant identified laws and regulations and potential fraud risks to all engagement team members including internal specialists and remained alert to any indications of fraud or non-compliance with laws and regulations throughout the audit.

## Report on other legal and regulatory requirements

### 12. Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the directors' report.

### 13. Matters on which we are required to report by exception

#### 13.1. Adequacy of explanations received and accounting records

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have nothing to report in respect of these matters.

#### 13.2. Directors' remuneration

Under the Companies Act 2006 we are also required to report if in our opinion certain disclosures of directors' remuneration have not been made.

We have nothing to report in respect of this matter.

### 14. Other matters which we are required to address

#### 14.1. Auditor tenure

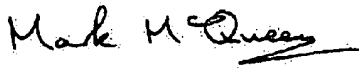
Following the recommendation of the audit committee, we were appointed by the board of directors on 20 June 2018 to audit the financial statements for the year ending 31 December 2018 and subsequent financial periods. The period of total uninterrupted engagement including previous renewals and reappointments of the firm is 4 years, covering the years ending 31 December 2018 to 31 December 2021.

#### 14.2. Consistency of the audit report with the additional report to the audit committee

Our audit opinion is consistent with the additional report to the audit committee we are required to provide in accordance with ISAs (UK).

### **15. Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Mark McQueen (Senior Statutory Auditor)

For and on behalf of Deloitte LLP

Statutory Auditor

London, United Kingdom

28 March 2022

### **Profit & Loss Account**

## Technical Account

<i>For the year ended 31 December</i>	<b>2021</b>	<b>2020</b>
	<b>£m</b>	<b>£m</b>
<i>Gross premiums written (note 5)</i>	20.0	21.5
	<b>20.0</b>	<b>21.5</b>
<i>Outwards reinsurance premiums</i>	(7.8)	(8.3)
<b><i>Net premiums written</i></b>	<b>12.2</b>	<b>13.2</b>
<i>Change in the gross provision for unearned premium</i>	0.1	0.1
<i>Change in the provision for unearned premiums, reinsurers share</i>	(0.1)	0.0
<b><i>Change in the net provision for unearned premiums</i></b>	<b>0.0</b>	<b>0.1</b>
<b><i>Earned premiums, net of reinsurance</i></b>	<b>12.2</b>	<b>13.3</b>
<b><i>Total technical income</i></b>	<b>12.2</b>	<b>13.3</b>
<i>Gross claims paid</i>	3.6	3.9
<i>Reinsurers' share</i>	(1.7)	(1.8)
<b><i>Net claims paid</i></b>	<b>1.9</b>	<b>2.1</b>
<i>Change in gross provision for claims</i>	(2.3)	(2.3)
<i>Change in reinsurers' share</i>	2.0	2.3
<b><i>Change in the net provisions for claims</i></b>	<b>(0.3)</b>	<b>0.0</b>
<b><i>Claims incurred, net of reinsurance</i></b>	<b>1.6</b>	<b>2.1</b>
<i>Net operating expenses (note 7)</i>	3.1	3.3
<b><i>Total technical charges</i></b>	<b>4.7</b>	<b>5.4</b>
<b><i>Surplus on the technical account - general business</i></b>	<b>7.5</b>	<b>7.9</b>

## Profit & Loss Account

### Non-Technical Account

<i>For the year ended 31 December</i>	<b>2021</b>	<b>2020</b>
	<b>£m</b>	<b>£m</b>
<i>Surplus on the Technical Account - General Business</i>	7.5	7.9
<i>Investment income (note 8)</i>	0.7	0.7
<i>Unrealised (loss) / gain on investments (note 8)</i>	(0.5)	1.2
<b><i>Profit on ordinary activities before taxation</i></b>	<b>7.7</b>	<b>9.8</b>
<i>Taxation on profits on ordinary activities (note 11)</i>	(1.4)	(1.8)
<b><i>Profit for the financial year</i></b>	<b>6.3</b>	<b>8.0</b>

All results are derived from continuing operations.

The Company has no other comprehensive income other than in the profit above, and therefore no separate statement of other comprehensive income has been presented.

## Balance Sheet

<i>Assets</i>			
<i>As at 31st December</i>		<b>2021</b>	<b>2020</b>
		<b>£m</b>	<b>£m</b>
<b>Investments</b>			
<i>Debt securities &amp; other fixed interest securities (note 13)</i>		21.4	21.0
<i>Deposits with credit institutions (note 13)</i>		9.0	7.0
<b>Other financial investments</b>		<b>30.4</b>	<b>28.0</b>
<b>Reinsurers' share of technical provisions</b>			
<i>Provision for unearned premiums</i>		0.3	0.3
<i>Claims outstanding (note 6)</i>		28.9	31.0
		<b>29.2</b>	<b>31.3</b>
<b>Debtors</b>			
<i>Due from policyholders</i>		0.1	0.1
<b>Debtors arising out of direct insurance operations</b>		<b>0.1</b>	<b>0.1</b>
<i>Other debtors</i>		0.5	0.1
		<b>0.6</b>	<b>0.2</b>
<i>Cash at bank at in hand</i>		4.6	11.2
<b>Prepayments &amp; accrued interest</b>			
<i>Accrued interest &amp; rent</i>		0.2	0.2
<b>Total assets</b>		<b>65.0</b>	<b>70.9</b>



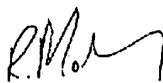
## Balance Sheet

<b>Liabilities</b>		
<i>As at 31st December</i>	<b>2021</b>	<b>2020</b>
	<b>£m</b>	<b>£m</b>
<b>Capital &amp; Reserves</b>		
<i>Called up share capital (note 15)</i>	20.0	20.0
<i>Profit &amp; loss account</i>	9.7	11.4
<b>Shareholders' funds attributable to equity interests</b>	<b>29.7</b>	<b>31.4</b>
<b>Technical provisions</b>		
<i>Provision for unearned premiums</i>	0.6	0.7
<i>Claims outstanding (note 6)</i>	32.3	34.5
	<b>32.9</b>	<b>35.2</b>
<b>Creditors</b>		
<i>Creditors arising out of direct insurance operations</i>	0.6	0.6
<i>Creditors arising out of reinsurance operations</i>	0.6	0.6
<i>Due to group undertakings</i>	0.6	2.4
	<b>1.8</b>	<b>3.6</b>
<i>Provisions and other liabilities</i>	0.0	0.1
<i>Other taxation</i>	0.6	0.6
<b>Other creditors including taxation &amp; social security</b>	<b>0.6</b>	<b>0.7</b>
	<b>2.4</b>	<b>4.3</b>
<b>Total liabilities</b>	<b>65.0</b>	<b>70.9</b>

These financial statements on pages 13 to 29 were approved and authorised for issue by the Directors on 28 March 2022 and were signed on their behalf by:



Nicholas Turner  
Chief Executive



Richard Morley  
Director

Stratford-upon-Avon, 28 March 2022  
Avon Insurance plc Registered Number 00209606

## Statement of Cash Flows

<i>For the year ended 31 December</i>	<b>2021</b>	<b>2020</b>
	£m	£m
<b>Net cash from operating activities (note 18)</b>	5.0	10.1
Interest & dividend income	0.7	0.7
Taxation paid	(1.3)	(2.8)
<b>Net cash generated from operating activities</b>	<b>4.4</b>	<b>8.0</b>
<b>Cash flow from investing activities</b>		
Purchase of debt securities and other fixed/variable interest securities	(4.8)	(4.4)
Proceeds from the sale of debt securities and other fixed/variable interest securities	3.8	4.4
Net increase in term deposits with a maturity date greater than three months	(5.0)	-
<b>Net cash used in investing activities</b>	<b>(6.0)</b>	<b>0.0</b>
<b>Cash flow from financing activities</b>		
Equity dividends paid	(8.0)	(8.0)
<b>Net cash used in financing activities</b>	<b>(8.0)</b>	<b>(8.0)</b>
<b>Net decrease in cash &amp; cash equivalents</b>	<b>(9.6)</b>	<b>0.0</b>
Cash & cash equivalents at the beginning of the year	18.2	18.2
<b>Cash &amp; cash equivalents at the end of the year</b>	<b>8.6</b>	<b>18.2</b>
Cash & cash equivalents consist of		
Cash at bank & in hand	4.6	11.2
Short term deposits with credit institutions	4.0	7.0
<b>Cash &amp; cash equivalents</b>	<b>8.6</b>	<b>18.2</b>

## Statement of Changes in Equity

For the year ended 31st December 2021

	<b>Called Up Share Capital</b>	<b>Profit &amp; Loss Account</b>	<b>Total 2021</b>	<b>Called Up Share Capital</b>	<b>Profit &amp; Loss Account</b>	<b>Total 2020</b>
	£m	£m	£m	£m	£m	£m
<b>Balance at 1 January</b>	20.0	11.4	31.4	20.0	11.4	31.4
Profit for year	-	6.3	6.3	-	8.0	8.0
Dividends	-	(8.0)	(8.0)	-	(8.0)	(8.0)
<b>Balance at 31 December</b>	<b>20.0</b>	<b>9.7</b>	<b>29.7</b>	<b>20.0</b>	<b>11.4</b>	<b>31.4</b>

# Notes to Financial Statements

For the year ended 31 December 2021

## 1 General Information

Avon Insurance plc is a public limited company limited by shares and incorporated in England within the United Kingdom. The registered address of Avon Insurance plc is: Tiddington Road, Stratford-upon-Avon, Warwickshire, CV37 7BJ.

## 2 Compliance Statement & Accounting Policies

### Statement Of Compliance

The financial statements have been prepared in accordance with the requirements of The Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 ("SI 2008/410") relating to insurance groups, and in accordance with the United Kingdom Accounting Standards, The Financial Reporting Standard applicable in the United Kingdom and Republic Of Ireland ("FRS 102") and Financial Standard 103 "Insurance Contracts" ("FRS 103") issued by the Financial Reporting Council. The financial statements comply with the provision of the Companies Act 2006.

### Basis Of Preparation

The financial statements have been prepared on a going concern basis under the historical cost convention with the exception of investments which are stated at fair value. The going concern assessment has taken into account the impact of the Coronavirus outbreak since 2020 and details can be found in the Directors' Report on page 3. These financial statements have been prepared as separate financial statements.

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### a) Translation And Conversion Of Foreign Currencies

All material assets and liabilities in foreign currencies have been translated at the rates of exchange ruling at the end of the year. Exchange differences are taken to the Profit and Loss account.

### b) General Insurance Business

Premiums written relate to business inception during the year, together with any differences between booked premiums for prior years and those previously accrued, less an allowance for cancellations. Related reinsurance premiums are accounted for when paid or payable.

The balance on the Technical Account – General Business is determined after making provision for unearned premiums, unexpired risks and outstanding claims. Unearned premiums represent the proportion of premiums written in the year that relate to unexpired terms of policies in force at the balance sheet date.

Provision for unearned premiums is calculated on a 365th inception basis. Provision for unexpired risks is maintained, when required, to cover the estimated excess of liabilities over the associated unearned premium after taking into account future investment return. Claims incurred comprise claims and related expenses paid in the year and changes in the provisions for outstanding claims, including provisions for claims incurred but not reported and related expenses, together with any other adjustments to claims from previous years. Where applicable, deductions are made for salvage and other recoveries.

### Claims provisions

Provision is made at the year end for the estimated cost of claims incurred but not settled at the balance sheet date, including the cost of claims incurred but not yet reported to the Company. The provision calculated takes account of handling costs, salvage and other known recoveries, anticipated inflation, legal costs and trends in settlement. The provision also includes the estimated excess of liabilities over the associated unearned premium after taking into account future investment return.

### Notified outstanding claims reserves

The cost of notified but not settled claims are estimated on an individual case by case basis by claims handlers using their experience of past settlements and known and expected legislative changes.

***Incurred but not reported claims reserves***

The estimation of claims incurred but not reported (IBNR) is generally subject to a greater degree of uncertainty. Classes of business, such as employers' liability, where the IBNR proportion of the total reserve is high will typically display greater variations between initial estimates and final outcomes because of the greater degree of difficulty of estimating these reserves. IBNR claims are estimated using statistical techniques, which use past trends to forecast separately the expected number of claims and the expected average cost of claims. Separate allowance is made for large claims. An allowance is made for expected changes in future trends, such as changes in Company processes, changes in the legal environment, changes in mix of business and changes in expected claims inflation. In addition, exposure based techniques are adopted to estimate reserves required for new sources of loss not significantly evident in historic data. Provisions are calculated gross of any reinsurance recoveries. A separate estimate is made of the amount that will be recoverable from reinsurers based upon the gross provisions and having due regard to collectability.

IBNR estimate assumptions:

- Latent claims IBNR is assessed using a frequency / severity approach, taking into account the likely reinsurance recoveries and potential future inflation.
- Given the nature of the exposure and the size and status of the book, under United Kingdom Generally Accepted Accounting Practice (UK GAAP) an appropriate level of prudence is included in the booked reserves.

***Reinsurance***

Claims outstanding and IBNR for all reinsured policies are shown gross with equal and opposite recoveries attributable to the reinsurer.

***Reinsurance recoveries***

Reinsurance recoveries in respect of estimated claims incurred but not reported are assumed to be consistent with the historical pattern of such recoveries, adjusted to reflect changes in the nature and extent of the Company's reinsurance programme over time. An assessment is also made of the recoverability of reinsurance recoveries having regard to market data on the financial strength of each of the reinsurance companies.

***c) Investment Return***

Investment return comprises investment income, including investment gains and losses and movements in unrealised gains and losses, net of investment expenses and charges. Realised gains and losses on investments carried at market value are calculated as the difference between net sales proceeds and purchase price. Movements in unrealised gains and losses on investments represent the difference between the valuation at the balance sheet date and their purchase price or, if they have been previously valued, their valuation at the last balance sheet date, together with the reversal of unrealised gains and losses recognised in earlier accounting years in respect of investment disposals in the current year. Movement in unrealised gains and losses in investments are included in the Profit and Loss Account. Gains and losses on realisation of investments are included within investment income or investment expenses in the Non-Technical Account. Unrealised gains and losses are also included within the Non-Technical Account. The longer term rate of investment return is an estimate of the long term trend investment return of the relevant category of investment having regard to past performance, current trends and future expectations.

***d) Taxation***

United Kingdom and overseas taxation charged in the Non-Technical Account is based on profits and income including realised gains and losses on all investments for the year as determined in accordance with the relevant tax legislation, together with adjustments in respect of earlier years. Deferred tax is calculated on material timing differences between taxable profits and total income as stated in the financial statements that arise from the inclusion of income and expenses in tax assessments in different years from those in which they are recognised in the financial statements. Deferred tax is calculated using the tax rates that have been enacted or substantively enacted by the balance sheet date and are expected to apply to the reversal of the timing difference.

***e) Retirement Benefits Scheme***

The Group operates the Retirement Benefit Scheme (RBS) of The National Farmers Union Mutual Insurance Society Limited which provides members with benefits on a Defined Contribution basis. The cost of providing benefits is determined using the Projected Unit Credit Method with actuarial valuations being carried out at each balance sheet date. Payments to defined contribution retirement benefit schemes are charged as an expense when paid.

#### **f) Financial Instruments**

Financial assets and financial liabilities are recognised on the Group's Balance Sheet when the Group becomes a party to contractual provisions of the instrument.

##### **Debtors**

Trade debtors are measured at initial recognition at the value transferred. Subsequent measurements are made having an appropriate allowance for estimated irrecoverable amounts.

##### **Investments**

Investments are shown at market value. Investments are recognised and derecognised on the trade date where a purchase or sale of an investment is under a contract whose terms require delivery of the investment within the timeframe established by the market concerned, and are initially measured at cost. Movements in investment value are recognised at fair value through the profit and loss non-technical account.

##### **Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand, demand deposits and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

##### **Creditors**

Trade creditors are valued at the initial value of the transaction, and derecognised at the date payment is made.

#### **g) Exemptions**

The Company has taken advantage of the exemption from disclosing the Company's key management personnel compensation, as required by FRS 102 paragraph 33.7. The Company has also taken advantage of the exemption set out in FRS 102 paragraph 33.1A, not to disclose transactions with other Group Companies.

#### **h) Use of judgements, estimates and assumptions**

In the preparation of the financial statements the Company has considered material judgements, estimates or assumptions in the process of applying the company's accounting policies as shown in note 2, principally relating to claims provisioning.

### **3 Risk Management**

The risk management strategy forms an integral part of ensuring that risks are managed in alignment with Avon Insurance plc's and the parent company, The National Farmers Union Mutual Insurance Society Limited's objectives and business strategies and to maintain the financial stability of our policyholders, our reputation, employees, and assets.

Key financial risks faced by Avon Insurance plc as a result of its activities are as follows:

#### **Market Risk**

Market risk is dealt with at Group level as well as by Avon Insurance plc. The Groups Market Risk Policy sets out the minimum principles and framework for matching liabilities with appropriate assets. Assets and liabilities for all classes of business are broadly matched in order to reduce the degree to which assets and liability values diverge when investment markets change.

The Board delegates authority to the Board Investment Committee by setting limits of authority for market dealing by the Group. The Board Investment Committee meets quarterly. At these, senior management meet to discuss compliance issues, matching positions, solvency, liquidity management, investment return, mix and concentration across the Group. The impact on Avon Insurance plc 's results from sensitivities to a 1% increase in the yields on fixed interest securities would be a £2.1m decrease (2020: £1.8m decrease) to profit. A 1% decrease in yields on fixed interest securities would result in a £2.6m increase (2020: £2.3m increase) to profit. The sensitivity tests the impact of a reasonably possible change in the single factor of fixed interest securities, with other assumptions left unchanged. Market values and rates can move sharply over short periods. The changes shown are designed to show the sensitivity of the balance sheet to a range of market movements. However, the exact value of the changes are purely representative and are not necessarily minimum or maximum annual changes.

The sensitivities shown are calculated assuming all other variables remain constant. In reality it should be noted that there will be a correlation between the different variables, so it is unlikely only one factor will change in isolation. It should be noted that sensitivities are non-linear and therefore larger or smaller impacts should not be interpolated or extrapolated from these results. The sensitivities used in these accounting notes do not take into consideration the active management by the Group of its assets and liabilities. The Group's Risk Management Framework incorporates levels which will trigger remedial action in order to mitigate any risk faced by the Group due to changes in market conditions.

#### **Insurance Risk**

For a portfolio of insurance contracts the principal risk that Avon Insurance plc faces is that the actual claims and benefit payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency or severity of claims and benefits are greater than estimated. Insurance events are random and the actual number and amount of claims will vary from year to year from the level established using statistical techniques. Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. Factors that aggravate insurance risk include lack of risk diversification in terms of class and amount of risk, geographical location, and type of industry covered.

Avon Insurance plc is exposed at any given time to latent risk which, by its very nature is uncertain and in many cases is only expected to emerge in the long term. Therefore, a material element of the Company's overall reserves exists in order to cover these risks. The Company assesses its exposure to latent risk regularly and uses statistical methods and specific inputs including external third party experts to estimate the value of this exposure. Uncertainty over value and timing does, however, mean that final outcomes could be significantly different from current estimates.

Avon Insurance plc manages these risks through its underwriting strategy, adequate reinsurance arrangements, and proactive claims handling. The underwriting strategy attempts to ensure that the underwritten risks are well controlled in terms of class and amount of risk, and geography.

The assessment on Avon Insurance plc's results from insurance risk remains unchanged and is mitigated through reinsurance and capital position.

#### **Operational Risk**

A Group level committee is in place whose remit is to oversee the effectiveness of operational risk management and act as an escalation point for significant operational risk issues, which covers operational risks such as Business Continuity, Compliance and Legal and Financial Crime.

#### **Interest Rate Risk**

The financial assets of Avon Insurance plc are held in fixed interest stocks and gilts and as such are sensitive to interest rate changes. The investment portfolio is considered at Group level at the quarterly Board Investment Committee meetings.

#### **Liquidity Risk**

To manage this risk cash positions are monitored closely, in addition a significant portion of the fund is held in highly liquid assets such as government bonds. As well as these sources of liquidity one advantage of being part of a group is that cash may be moved within the Group to manage short-term cash flow issues.

#### **Analysis Of Claims Development – Gross Of Reinsurance**

The table below reflects the cumulative incurred claims including both claims notified and incurred but not reported ('IBNR') for each successive accident year at each Balance Sheet date, together with the cumulative payments to date. The Company aims to maintain appropriate reserves in order to protect against adverse future claims experience and developments. A net claims triangulation hasn't been provided as the Avon General business (claims run-off from the Broker and Intermediary business) is fully reinsured through the parent company and represents the majority of the year end claims provision.

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Total
Estimate of Ultimate Claims Costs £m											
At end of Reporting Year	8.2	8.6	7.6	8.8	6.1	3.8	3.5	2.8	3.1	2.5	55.0
One year later	5.5	5.5	5.0	7.6	5.0	3.8	3.5	3.3	3.2		
Two years later	5.1	4.7	4.7	7.2	5.5	4.1	4.0	3.1			
Three years later	4.8	4.5	4.8	7.3	5.8	4.2	3.3				
Four Years later	5.2	4.6	4.5	7.1	6.0	4.0					
Five years later	5.2	4.6	4.6	7.1	6.1						
Six years later	5.2	4.7	4.6	7.2							
Seven years later	5.2	4.7	4.9								
Eight years later	5.2	4.7									
Nine years later	5.2										
Current estimate of cumulative claims	5.2	4.7	4.9	7.2	6.1	4.0	3.3	3.1	3.2	2.5	44.2
Cumulative payments to date	(5.2)	(4.7)	(4.8)	(7.1)	(6.0)	(3.7)	(3.1)	(2.4)	(2.4)	(0.7)	(40.1)
Liability Recognised in Balance Sheet	0.0	0.0	0.1	0.1	0.1	0.3	0.2	0.7	0.8	1.8	4.1
Reserve in respect of prior years											27.4
Other Reserves											0.8
Total Reserve included in the Balance Sheet											32.3
Total Reserve included in the Balance Sheet, Net of reinsurance											3.4

## 4 Capital Management Policies

Avon Insurance plc is a wholly owned subsidiary with 100% of called up share capital owned by the parent company The National Farmers Union Mutual Insurance Society Limited, and is part of the NFUM Group.

Avon Insurance plc's capital takes the form of both share capital and retained reserves, both classed as tier 1 capital. Avon Insurance plc is a regulated insurance company which from 1 January 2016 calculates its Solvency II capital requirement via the use of the Standard Formula (previously under Solvency I). Avon Insurance plc is required to hold sufficient capital to meet the Solvency II capital requirements, and has complied with all externally imposed capital requirements throughout the year.

The NFUM Group has an established Own Risk and Solvency Assessment (ORSA) process which incorporates Avon Insurance plc, and which ensures compliance with the requirements to hold adequate capital to cover all types of risk faced by the business. To support the protection of existing Own Funds, the Group has established processes and policies in specific areas such as Investment Strategy and Risk Management.

Avon Insurance plc's capital position remains strong. The Own Funds of Avon Insurance plc solely comprises of the excess of assets over liabilities represented by its accumulated retained profits and share capital, as measured under Solvency II. Own Funds available to cover the Solvency II Capital Requirement (SCR) as at 31 December 2021 is £29.1m (2020: £31.3m) which is based on the unaudited Q4 submission of Quantitative Reporting Templates to the regulator (QRT).

The effects on the value of the total equity caused by the difference in valuation and recognition methods between balance sheet and Solvency II regulatory requirements are summarised below.

	2021	2020
	£m	£m
<b>Total Equity - Statutory</b>	<b>29.7</b>	<b>31.4</b>
<i>Valuation Method adjustments</i>		
<i>Net technical reserves</i>	(0.6)	(0.1)
<b>Own Funds - Solvency II</b>	<b>29.1</b>	<b>31.3</b>

## 5 Segmental Information

All business is transacted in the UK.

### a) Gross Written Premiums, Reinsurance Balance And Profit Before Tax

The gross premium income for the year by major class of business was as follows:

	Gross Written Premiums		Reinsurance Balance		Profit Before Tax	
	2021	2020	2021	2020	2021	2020
	£m	£m	£m	£m	£m	£m
<i>Accident &amp; Health</i>	19.2	20.7	(6.2)	(6.7)	7.6	8.0
<i>Fire &amp; Other Damage to Property</i>	0.8	0.8	(2.0)	(2.1)	(0.1)	(0.1)
<i>Non-Technical Account</i>	0.0	0.0	0.0	0.0	0.2	1.9
	<b>20.0</b>	<b>21.5</b>	<b>(8.2)</b>	<b>(8.8)</b>	<b>7.7</b>	<b>9.8</b>

The reinsurance balance represents the charge to the technical account from the aggregate of all items relating to outwards reinsurance business.

### b) Gross Premium Earned

	2021	2020
	£m	£m
<b>Continuing operations</b>		
<i>Accident &amp; Health</i>	19.3	20.8
<i>Fire &amp; Other Damage to Property</i>	0.8	0.8
	<b>20.1</b>	<b>21.6</b>

### c) Gross Claims Incurred

	2021	2020
	£m	£m
<i>Accident &amp; Health</i>	2.5	2.8
<i>Fire &amp; Other Damage to Property</i>	(1.2)	(0.7)
<i>Motor</i>	(0.0)	(0.5)
	<b>1.3</b>	<b>1.6</b>



#### d) Gross Operating Expenses

	2021	2020
	£m	£m
<i>Accident &amp; Health</i>	2.9	3.1
<i>Fire &amp; Other Damage to Property</i>	0.2	0.2
	<b>3.1</b>	<b>3.3</b>

#### e) Outwards Reinsurance Premium

	2021	2020
	£m	£m
<b>Continuing operations</b>		
<i>Accident &amp; Health</i>	7.0	7.5
<i>Fire &amp; Other Damage to Property</i>	0.8	0.8
	<b>7.8</b>	<b>8.3</b>

### 6 Movement In Insurance Liabilities

A positive run off deviation of £0.3m (2020: £0.6m) for Accident and Health was experienced in the year with all other classes of business reporting a net positive deviation of £1.5m (2020: £1.1m).

	2021	2021	2021	2020	2020	2020
	Gross	Reinsurance	Net	Gross	Reinsurance	Net
	£m	£m	£m	£m	£m	£m
<b>Total at the beginning of the year</b>	34.5	31.0	3.5	36.8	33.3	3.5
<b>Movement in Liabilities;</b>						
<i>Gross arising from Current Year General Insurance Claims</i>	0.9	0.0	0.9	1.0	0.0	1.0
<i>Gross arising from Prior Year General Insurance Claims</i>	(0.7)	0.0	(0.7)	(2.9)	0.0	(2.9)
<i>Reinsured Claims Outstanding Movement</i>	0.0	0.4	(0.4)	0.0	(1.9)	1.9
<i>Claims incurred but not reported reserve movements</i>	(2.4)	(2.5)	0.1	(0.4)	(0.4)	(0.0)
<b>Total at the end of the year</b>	<b>32.3</b>	<b>28.9</b>	<b>3.4</b>	<b>34.5</b>	<b>31.0</b>	<b>3.5</b>

### 7 Net Operating Expenses

	2021	2020
	£m	£m
<i>Acquisition costs</i>	1.5	1.6
<i>Expenses</i>	1.5	1.6
<i>Reinsurance commission &amp; profit participation</i>	0.1	0.1
	<b>3.1</b>	<b>3.3</b>

## 8 Investment Return

	2021	2020
	£m	£m
<i>Income from other investments</i>	0.5	0.5
<i>Net gains on realisation of investments</i>	0.2	0.2
<i>Investment income</i>	<b>0.7</b>	<b>0.7</b>
<i>Movement in unrealised investment (losses) / gains</i>	(0.5)	1.2
<i>Investment return for the year</i>	<b>0.2</b>	<b>1.9</b>

## 9 Director and Employee Information

	2021	2020
	£k	£k
<i>Directors' aggregate emoluments</i>	23.3	25.2
<i>Retirement benefit to past NED's</i>	52.9	48.3
	<b>76.2</b>	<b>73.5</b>

Directors' aggregate emoluments in 2021 were £23,284 (2020: £25,219). Emoluments of Directors are allocated from The National Farmers Union Mutual Service Company Limited and apportioned in the year of appointment and resignation. The highest paid Director in the year received total emoluments of £9,164 (2020: £16,025). Pension contributions made in respect of the 3 serving directors in 2021 (2020: 3) were £2,757 (2020: £1,055). The employees of the Company do not have contracts of service with Avon Insurance plc but with the Group company, The National Farmers Union Mutual Service Company Limited. There is a pension commitment of £52,859 (2020: £48,329), 25% of Group total that is charged to Avon Insurance plc regarding retirement benefits to past directors.

The average monthly number of employees involved is:

	2021	2020
<i>Admin &amp; finance</i>	11	11
<i>Claims</i>	3	3
	<b>14</b>	<b>14</b>

A recharge of staff costs is made from The National Farmers Union Mutual Service Company Limited for the services of the above employees.

Staff costs were:

	2021	2020
	£m	£m
<i>Wages &amp; salaries</i>	0.5	0.5
<i>Social security costs</i>	-	-
	<b>0.5</b>	<b>0.5</b>

## 10 Profit On Ordinary Activities Before Taxation

Profit on ordinary activities before taxation is stated after:

	2021	2020
	£k	£k
<i>Fees payable to the company's auditor for audit of financial statements</i>	33.1	27.6
<i>Audit related assurance services</i>	83.2	69.3

## 11 Taxation On Profits On Ordinary Activities

The tax assessed for the year is the same as (2020: same as) the standard rate of Corporation Tax in the UK for the year ended 31 December 2021 of 19% (2020: 19%).

	2021	2020
	£m	£m
<i>Profit on ordinary activities before tax</i>	7.7	9.8
<i>Profit on ordinary activities multiplied by rate of corporation tax in the UK of 19% (2020: 19%)</i>	1.4	1.8
<b><i>Total tax charge for the year</i></b>	<b>1.4</b>	<b>1.8</b>

Since 1 April 2017 the UK Corporation Tax rate has been 19%. UK Corporation Tax rate will increase to 25% from 1 April 2023.

## 12 Dividends

	2021	2020
	£m	£m
<b><i>Equity Shares</i></b>		
<i>Dividend paid of £0.40 per share (2020 £0.40 per share)</i>	8.0	8.0

## 13 Investments

	2021		2020	
	Valuation	Cost	Valuation	Cost
	£m	£m	£m	£m
<i>Debt securities and other fixed interest securities</i>	21.4	19.6	21.0	18.6
<i>Deposits with credit institutions</i>	9.0	9.0	7.0	7.0
	<b>30.4</b>	<b>28.6</b>	<b>28.0</b>	<b>25.6</b>

## 14 Financial Instruments – Fair Value Methodology

Investments carried at fair value have been categorised using a fair value hierarchy as detailed below:

### Level 1 –

Quoted market prices in active markets. Inputs to level 1 fair value are quoted prices (unadjusted) in active markets for identical assets. An active market is one in which transactions for the asset occurs with sufficient frequency and volume to provide pricing information on an ongoing basis. Instruments included in level 1 comprise primarily FTSE or equivalent listed equity instruments.

### Level 2 –

Internal models or broker quotes with observable market parameters. Inputs to level 2 fair values are inputs other than quoted prices included within level 1 that are observable for the asset, either directly or indirectly. Level 2 includes both quoted prices for similar assets in an active market or an inactive identical market and models using observable inputs or inputs derived from or corroborated by observable market data.

Where it is determined that there is no active market, fair value is established using a valuation technique. Level 2 valuation techniques include the following:

- Quoted prices for similar assets in active markets.
- Inputs that are derived principally from, or corroborated by, observable market data by correlation or other means.

Determining whether a market is active requires the exercise of judgement and is determined based upon the facts and circumstances of the market for the instrument being measured. The techniques above maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. The relative weightings given to differing sources of information and the determination of non-observable inputs to valuation models can require the exercise of significant judgement.

### Level 3 –

Internal models with significant unobservable market parameters. Inputs to level 3 fair values are based on unobservable inputs for the assets at the last measurement date. If all significant inputs required to fair value an investment are observable then the instrument is included in level 2, if not it is included in level 3. Avon Insurance plc does not hold any investments that have been categorised as level 3.

	2021 £m			2020 £m		
	Level 1	Level 2	Total	Level 1	Level 2	Total
<i>Debt Securities &amp; other fixed/variable income securities</i>	5.5	15.9	21.4	4.8	16.2	21.0
	5.5	15.9	21.4	4.8	16.2	21.0

## 15 Called Up Share Capital

The authorised capital at 31st December 2021 was £100m (2020: £100m) divided into shares of £1 each, of which £20m (2020: £20m) were issued and fully paid.

## 16 Reserves Within Equity

### *Share Capital*

The share capital of Avon Insurance plc is wholly owned by NFU Mutual Management Company (MANCO), with the ultimate parent company being The National Farmers Union Insurance Society Limited. There were no share issues during 2021.

### *Profit and Loss Account*

The profit and loss account is a reserve to record the cumulative balance of retained profits or losses and any dividends that are paid.

## 17 Retirement Benefit Schemes

The National Farmers Union Mutual Insurance Society Limited operates the NFU Mutual Retirement Benefit Scheme (RBS) which provides membership with benefits on a Defined Benefits and Defined Contribution basis that covers all material obligations to provide pensions to retired and current employees. The Defined Benefit Scheme is closed to new employees. The Defined Benefit scheme closed to future accrual with effect from 31 December 2016, but retains salary linkage for active members. The assets of the two sections of the scheme are held in separate trustee-administered funds and cover all material obligations to provide pensions to retired and current employees.

New starters have the option of joining the Defined Contribution scheme. As the NFU Mutual Retirement Benefit Scheme admits new members in a Defined Contribution basis and not a Defined Benefit basis, the current service cost in respect of Defined Contribution members will typically increase (as a percentage of pensionable pay) as the average age of the active membership increases.

The most recent valuation carried out was at 31 December 2020. At this date the assets of both schemes were in excess of the amount required to cover the benefits that had accrued to members after allowing for future increases in earnings. Following ongoing consultations with the trustees of the RBS and the Group, the Group agreed to commence contributions to the scheme with effect from 1 January 2016. Prior to this date it was agreed that contributions would be suspended. Funding levels are monitored on an annual basis and are not expected to change in 2022. The current surplus of the scheme, calculated by the independent firm of actuaries, is £168.7m (2020: £6.4m deficit) and is accounted for by The National Farmers Union Mutual Insurance Society Limited.

## 18 Cash Flow Statement

### **a) Reconciliation of Profit before Tax to Net Cash Inflow from Operating Activities**

	2021	2020
	£m	£m
<b>Profit for the financial year</b>	6.3	8.0
<i>Adjustments for</i>		
<i>Interest &amp; dividend income</i>	(0.7)	(0.7)
<i>Tax charge on ordinary activities</i>	1.4	1.8
<b>Operating profit</b>	<b>7.0</b>	<b>9.1</b>
<i>Decrease / (Increase) in debtors, prepayments and accrued income</i>	(0.4)	(0.1)
<i>(Decrease) / Increase in creditors, accruals and deferred income</i>	(1.9)	2.4
<i>Decrease in net technical provisions</i>	(0.2)	(0.1)
<i>Unrealised investment loss / (gain)</i>	0.5	(1.2)
<b>Net cash inflow from operating activities</b>	<b>5.0</b>	<b>10.1</b>

## b) Analysis of changes in cash and cash equivalents

	As at 1 January 2021 £m	Cash Flow 2021 £m	As at 31 December 2021 £m
Cash at bank and in hand	11.2	(6.6)	4.6
Short term deposits with credit institutions	7.0	(3.0)	4.0
<b>Total cash and cash equivalents</b>	<b>18.2</b>	<b>(9.6)</b>	<b>8.6</b>

## 19 Related Parties

The Company has taken advantage of the exemption set out in FRS 102 paragraph 33.1A, not to disclose transactions with other Group Companies.

## 20 Ultimate Parent Company

The immediate parent company is NFU Mutual Management Company Limited, which is incorporated in England and Wales. The Company's ultimate controlling undertaking and parent company is The National Farmers Union Mutual Insurance Society Limited, which is incorporated in England and Wales. The National Farmers Union Mutual Insurance Society Limited is the only parent undertaking to consolidate these financial statements at 31 December 2021. The consolidated financial statements of the National Farmers Union Mutual Insurance Society Limited are available from the Company Secretary at the following address:  
Tiddington Road, Stratford-upon-Avon, Warwickshire, CV37 7BJ.