KELLOGG COMPANY OF GREAT BRITAIN LIMITED

REPORT OF THE DIRECTORS

and

BALANCE SHEET

and

PROFIT AND LOSS ACCOUNT

31st December, 1979

DIRECTORS

G.D. Robinson Chairman & Managing Director
J.K. Johnson Assistant Managing Director
D.W. Partington Assistant Managing Director
E. Tomlinson Assistant Managing Director

J.K.S. Fielding

J.G. Tracy K.A. Branton

SECRETARY AND REGISTERED OFFICE

J.K.S. Fielding Stretford, Manchester

AUDITORS

Price Waterhouse & Co., York House, York Street, Manchester, M2 4WS.



REPORT OF THE DIRECTORS

The Directors have pleasure in submitting their Annual Report together with the Balance Sheet of the Company as at 31st December, 1979 together with the Profit and Loss Account for the year ended on that date.

PRINCIPAL ACTIVITY

The principal activity of the Company is the manufacture and selling of cereal food products.

ACCOUNTS The turnover for 197	9 amounted to	£1000s	£:000s 110,208
	TIECTOIS DIMES		
Taxation based there	on	502	
Leaving Net Profit taking account of t	for the year after axation	5,211	
To which is added:	Balance brought forward from last year	. 24,932	
	An adjustment to prior years taxation charges ••	. 15,894	
Leaving a balance to the next accoun	to be carried forward	46,037	

DIRECTORATE

The present Directors of the Company are listed on Page 1 of this Report.

Since the last Annual General Meeting the following changes to the Directorate have taken place:-

0224	the Roard
11th December, 1979	Mr. J.K. Johnson appointed to the Board of Directors
31st December, 1979	Mr. M.H. Darling resigned from the Board of Directors
17th April, 1980	Mr. A.A. Lines retired from the Board of Directors

In accordance with the Company's Article No: 81 Mr. J.K. Johnson offers himself for re-election.

In accordance with the Company's Article No: 87 Mr. J.G. Tracy and Mr. J.K.S. Fielding retire by rotation and being eligible offer themselves for re-election.

EXPORT SALES

The value of goods exported from the United Kingdom during 1979 amounted to £7,446,187.

EMPLOYEES IN THE UNITED KINGDOM

The average weekly number of United Kingdom employees during 1979 was 3,579 and their aggregate remuneration during the year amounted to £16,255,000.

CHARITABLE DONATIONS

During the year contributions to United Kingdom organisations for charitable purposes amounted to £22,084.

SUBSIDIARIES

On 5th October, 1979, the name of the Company's subsidiary S. Reece & Sons Limited was changed to Mrs. Smith's Frozen Foods Limited.

On 12th October, 1979, the name of the Company's subsidiary W.B. Pellew-Harvey and Company Limited was changed to Kellogg Company of Ireland Limited and the company is now trading under this name.

On 20th December, 1979, the Company subscribed for a further 9,998 Ordinary Shares of £1 each in Kellogg Company of Ireland Limited.

STATE OF AFFAIRS

There are no other matters material for the appreciation of the state of the Company's affairs by its members.

AUDITORS

Messrs. Price Waterhouse & Co., having given notice that they are willing to continue in office as Auditors, a resolution will be proposed reappointing them and fixing their remuneration.

BY ORDER OF THE BOARD

18th July, 1980. Stretford, Manchester

J.K.S. Fielding Secretary

KELLOGG COMPANY OF GREAT BRITAIN LIMITED

NOTICE is hereby given that the fifty-sixth Annual General Meeting of the Shareholders of the Company will be held at the Registered Office of the Company, Stretford, Manchester on Friday, 5th September, 1980, at 12 Noon.

- 1. To receive and consider the Directors' Report and Statement of Accounts for the year ended 31st December, 1979 together with the Report of the Auditors thereon.
- 2. To re-elect Directors
- 3. To re-appoint and fix the remuneration of the Auditors
- 4. To transact any other business of an Ordinary General Meeting

Any member of the Company entitled to attend and vote at the meeting may appoint a proxy to attend and vote instead of him and the proxy need not be a member.

BY ORDER OF THE BOARD

18th July, 1980. Stretford, Manchester

K.S. Fielding

31 DECEMBER 1979

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YORK HOUSE, YORK STREET, MANCHESTER M2 4WS

AUDITORS' REPORT TO THE MEMBERS OF KELLOGG COMPANY OF GREAT BRITAIN LIMITED

We have examined the accounts set out on pages 2 to 11 which have been prepared under the historical cost convention as modified by the revaluation of fixed assets. In our opinion these accounts give, under that convention, a true and fair view of the state of affairs of the company and the group at 31 December 1979 and of the profit and source and application of funds of the group for the year then ended and comply with the Companies Acts 1948 and 1967.

Chartered Accountants

Trice Waterhorn of 6

2 February 1980

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1979

	1978				1070
£1000s	£'000s		Note	£'000s	1979 £'000s
109,728		SALES OF FINISHED PRODUCTS AND BY-PRODUCTS LESS DISCOUNTS AND ALLOWANCES			110,208
8,505		TRADING PROFIT FOR THE YEAR BEFORE TAXATION	3		5,704
<u>(302</u>) 8,203		BANK AND OTHER INTEREST RECEIVED (after taking account of £355,590 (1978 - £478,830) paid)			<u>9</u> 5,713
52		TAXATION	4		502
8,151		PROFIT FOR THE YEAR AFTER TAXATION			5,211
		RETAINED EARNINGS BROUGHT FORWARD			
	21,167	As previously reported		24,932	
32,675 £40,826	11,508	Prior year adjustment on change in accounting policy (Note 2)		<u>15,894</u>	40,826
					£46,037

CONSOLIDATED BALANCE SHEET - 31 DECEMBER 1979

	ن د د					1979
£ <u>'000</u> 05	£ <u>,000</u> e		Note		£'000s	£'000s
- Carrier Contract	41,898	FIXED ASSETS	5			44,310
	•	CURRENT ASSETS				
19,168		Stocks	7		27,608	
6,589		Trade and sundry debtors			11,018 1,029	
1,387		Deferred charges Amounts owing by fellow			-	
81		subsidiaries Amounts owing by holding company			272	
3,028 <u>1,600</u>		Bank balances and cash			<u>5,287</u>	
31,853					45,214	
		-				
		CURRENT LIABILITIES			3,291	
3,381 2,000		Bank overdraft Bills payable			-	
467		Bank loan		3	233 16,503	
10,574		Trade creditors and accrued char Amounts owing to fellow	Res		-	
-		subsidiaries Amount owing to holding company	•		1,581 <u>5,107</u>	
		Amount owing to holding company			26,715	
16,422						18,499
	<u>15,431</u>	NET CURRENT ASSETS				62,809
	57,329 (3 <u>17</u>)	CORPORATION TAX RECOVERABLE (PAY	ABLE)			2,764
, •	 	COMPONENT CONTRACTOR				65,573
1	57,012					
		SHARE CAPITAL				
9		Authorised: 20,200 shares of 5p	each			
ı	1	Issued and fully paid: 20,060 shares of 5p each				1
1	41	SHARE PREMIUM ACCOUNT	•			41
,	16,122	CAPITAL RESERVE				16,122
	40,826	RETAINED EARNINGS				46,037
ı	56,990	SHAREHOLDERS' FUNDS				62,201
	(211)	DEFERRED TAXATION		9		3,372
,	233	BANK LOAN		8		
	57,012					65,573
1	37,012	0	•			
		DIRECTORS	£			
		GD Robinson DW Partington	- 6			
,		- angre / Chiles	1			

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KELLOGG COMPANY OF GREAT BRITAIN LIMITED

BALANCE SHEET - 31 DECEMBER 1979

	<u> 1978</u>			1979
	£1000s		<u>Note</u>	£'000s
	40,295	FIXED ASSETS	5	42,975
	2,740	INTERESTS IN SUBSIDIARIES	6	(209)
		CURRENT ASSETS	•	(20)
17,918 5,352 1,367 81 3,028 1,532 29,278		Stocks Trade and sundry debtors Deferred charges Amounts owing by fellow subsidiaries Amounts owing by holding company Bank balances and cash CURRENT LIABILITIES	7 26,26 9,79 1,01 27 <u>5,14</u> 42,48	1 0 2 - 4
3,354 2,000 467 9,555 - - 15,376		Bank overdraft Bills payable Bank loan Trade creditors and accrued charges Amounts owing to fellow subsidiaries Amounts owing to holding company	3,176 8 23 15,45 1,58 2,386 22,840	- 3 9 1 <u>9</u>
	13,902	NET CURRENT ASSETS	, in	<u>19,642</u>
	56,937 <u>(317</u>)	CORPORATION TAX RECOVERABLE (PAYABLE)		62,408 2,764
	36,620			65,172
	-			
		SHARE CAPITAL		
•	1	Authorised: 20,200 shares of 5p each Issued and fully paid: 20,060 shares of 5p each		•
	41	SHARE PREMIUM ACCOUNT		1 41
	16,008	CAPITAL RESERVE		16,007
	40,527	RETAINED EARNINGS	11	45,622
	56,577	SHAREHOLDERS' FUNDS		61,671
	(190)	DEFERRED TAXATION	9	3,501
	233	BANK LOAN	8	-
	56,620			65,172
		DIRECTORS		
		GD Robinson DW Partington 4 Alexander	one and the second seco	

SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 31 DECEMBER 1979

	1979	<u>1978</u>
	£1000s	£'000s
SOURCE OF FUNDS		
Profit for the year before taxation	5,713	8,203
Adjustment for depreciation, which does not involve the movement of funds	3,063	2,740
Generated from operations	8,776	10,943
Funds from other sources:		
Disposals of fixed assets	<u>132</u>	90
	8,908	11,033
APPLICATION OF FUNDS		
Capital expenditure	5,607	9,517
Taxation payments Working capital (see below)	(2,943)	399 <u>6,044</u>
Wolking Capiton (500 5010),	2,664	15,960
	6,244	(4,927)
Increase (decrease) in net liquid resources	0,244	====
Increase (decrease) in working capital:		
Stocks	8,440	3,968
Trade and sundry debtors and deferred charges	4,070	(1,270)
Amount owing by group companies	(9,525)	5,988
Trade creditors and accrued charges	<u>(5,928</u>)	(2,642)
	(2,943)	6,044
		

NOTES TO THE ACCOUNTS - 31 DECEMBER 1979

1 ACCOUNTING POLICIES

CONSOLIDATION

The consolidated accounts include those of Kellogg company of Great Britain Limited and its subsidiaries, made up to 31 December.

FIXED ASSETS

Fixed assets are stated at a professional valuation made on 31 December 1977 with subsequent additions at cost after deducting government grants.

Depreciation is provided in equal annual instalments calculated to amortise the assets over their estimated useful lives. The principal rates applied to revalued amounts or subsequent cost are:

Buildings		2%
Plant and equipment	6.2/3 and	10%
Motor vehicles		25%

STOCKS

Stocks are stated at the lower of cost (including appropriate production overheads) and estimated net realisable value.

TAXATION

Corporation tax is provided on the assessable profits of the company at the appropriate rates in force. Provision is made for taxation deferred at the rate in force at the balance sheet date except where it is considered with reasonable probability that the tax deferral will continue for the foreseeable future.

RESEARCH AND DEVELOPMENT

Research and development costs are charged to expense as incurred.

NOTES TO THE ACCOUNTS - 31 DECEMBER 1979 (CONTINUED)

2 CHANGE IN ACCOUNTING POLICY

Previously, deferred taxation was provided for in respect of charges, principally depreciation, allocated to different periods for accounts and taxation purposes and in respect of the tax relief on increases in stock values. Following the change in accounting policy introduced with the advent of Statement of Standard Accounting Practice No 15 to that now set out in Note 1, the results of 1978 have been re-stated to be on a consistent basis and the reserves at 1 January 1978 re-stated to take account of the provision of £11,508,000 at that date which is no longer required. Had the policy previously adopted continued, then the taxation charges included in the profit and loss accounts would have been increased by £2,533,000 in respect of 1979 and £4,386,000 in respect of 1978.

3 TRADING PROFIT

Trading profit is stated after charging (crediting) the following:

<u> 1978</u>		<u> 1979</u>
£1000s		£'000s
2,740	Depreciation of fixed assets	3,063
748	Contributions to company pension scheme	842
	Directors' emoluments (Note 10):	
-	Fees	-
225	For management services, including pension contributions	153
(133)	Interest relief grant	(78)
24	Auditors' remuneration	28

NOTES TO THE ACCOUNTS - 31 DECEMBER 1979 (CONTINUED)

,	03 4 4 5 4 FD = 0.4 5
Cs.	TAXATION

The charge for the year, at the rate of 52%, comprises:	<u>1979</u> £'000s	<u>1978</u> £'000s
Corporation tax Deferred taxation	(2,762) <u>3,326</u>	296 (<u>241</u>)
Prior year adjustments:	564	55
Corporation tax	<u>(62</u>)	<u>(3</u>)
	502	52

5 FIXED ASSETS

	Company	•	•	Group
Cost or valuation	Depreciation		Cost or valuation	Depreciation
£'000s	£1000s		£ 1000s	£'000s
74,656 310	34,361 61	At 1 January 1979 Transfers from subsidiary Additions: (after deducting	77,881	35,983
5,457	4	government grants of £710,094)	5,607	
(1,068)		Disposals and retirements	(1,097)	
	<u>2,883</u>	Depreciation		3,063
79,355	36,380	At 31 December 1979	82,391	38,081
	42,975			44,310
<u>Valuation</u>	Cost	Comprising:	Valuation	Cost
21,559	7,518	Freehold land and buildings Machinery, furniture and	21,559	8,306
33,601	10,829	equipment	35,171	11,361
158	366	Vans and automobiles	158	457
	<u>5,324</u>	Construction in progress		<u>5,379</u>
55,318	24,037		56,888	25,503
	70.055			
	79,355			82,391

NOTES TO THE ACCOUNTS - 31 DECEMBER 1979 (CONTINUED)

5 FIXED ASSETS (CONTINUED)

Substantially the whole of the fixed assets of the group were professionally valued as at 31 December 1977 at depreciated replacement cost having regard to age and estimated remaining useful lives. In all cases government grants received have been deducted.

Contracts for capital expenditure at 31 December 1979, for the company and for the group, amounted to £237,000 (1978 - £1,985,000). In addition capital expenditure authorised by the directors but not contracted for amounted to £2,804,000 (1978 - £2,600,000).

6 INTERESTS IN SUBSIDIARIES

	<u>1979</u> £'000s	<u>1978</u> £'000s
Shares at cost less amounts provided for losses Owing by subsidiaries Owing to subsidiaries	297 380 <u>(886</u>)	297 2,892 <u>(449</u>)
	(209)	2,740
		

All subsidiaries are wholly owned and incorporated in England. Those subsidiaries trading are Askeys Limited, Favorite Food Products Limited, PH Foods Ltd, Mrs Smiths Frozen Foods Ltd and Cereal Packaging Limited.

7 STOCKS

Those commut	· · · · · · · · · · · · · · · · · · ·	Company	-	Group
These comprise:	<u> 1979</u>	1978	<u>1979</u> ^	1978
Raw materials Goods in process Finished goods Manufacturing supplies	£'000s	£'000s	£'000s	£'000s
	20,583 265 4,409 <u>1,008</u>	10,310 233 6,506 869	20,930 284 5,351 1,043	10,703 264 7,317 884
	26,265	17,918	27,608	19,168

NOTES TO THE ACCOUNTS - 31 DECEMBER 1979 (CONTINUED)

8 BANK LOAN

This loan, on which interest is payable at the rate of 2% above Midland Bank Base Rate, is repayable during 1980.

9 DEFERRED TAXATION

The potential liability to deferred taxation at 31 December at a rate of 52% comprises:

	•	Company	····	Group
	1979	<u> 1978</u>	<u> 1979</u>	1978
	£1000s	£ 000s	£'000s	£ 1000s
Accelerated capital allowances Stock appreciation relief Other	12,075 8,852 (277)	9,479 5,773 (190)	12,214 9,092 <u>(406</u>)	9,756 6,014 (211)
	20,650	15,062	20,900	15,559
				
Of this amount, the balance sheet provi	ision comp	rises:		
Stock appreciation relief Other timing differences	3,778 <u>(277</u>)	<u>(190</u>)	3,778 <u>(406</u>)	(<u>211</u>)
	3,501	(190)	3,372	(211)
		PART 100	•	-

10 DIRECTORS' EMOLUMENTS (Excluding pension contributions)

The chairman and two other directors (1978 - 2) did not receive any emoluments from the company. Their emoluments were paid by the ultimate holding company which made a charge to this company. For the purposes of S196 of the Companis Act 1948 the amounts required to be shown are:

	<u> 1979</u>	<u> 1978</u>
	£1000s	£'000s
Chairman and highest paid director	43	40
Other directors within the following ranges:	*****	===
£0 - £5,000	1	-
£5,001 - £10,000	-	1.
£10,001 - £15,000	1	1

NOTES TO THE ACCOUNTS - 31 DECEMBER 1979 (CONTINUED)

10 DIRECTORS' EMOLUMENTS (CONTINUED)

Directors remunerated by the company	<u> 1979</u>	<u> 1978</u>
£5,001 - £10,000	1	-
£10,001 - £15,000	-	1
£15,001 - £20,000	1	2
£20,001 - £25,000 £25,001 - £30,000	2	3
123,001 - 230,000	2	1

11 RETAINED EARNINGS

THE THE PARTY NAMED IN THE PARTY		
		Company
	<u> 1979</u>	<u> 1978</u>
e	£ 1000s	£'000s
As previously reported	24,932	21,167
Prior year adjustment on change in	·	, , , , , ,
accounting policy (Note 2)	<u>15,595</u>	10,958
Retained earnings for the year	40,527	32,125
Recained earnings for the year	<u>5,095</u>	8,402
	45,622	40,527

12 ULTIMATE HOLDING COMPANY

The company's ultimate holding company is Kellogg Company, Battle Creek, incorporated in the United States of America.