# Venners Limited Directors' Report and Financial Statements for the year ended 31 December 2019



# **Company Information**

Directors C A Gibson

S Hulme A Lindsay S J Mayne M W Muir J P Perry D R Prickett

C A Gibson

D B Rugg

Company Number 00194871

Registered Office Pinder House

249 Upper Third Street

Milton Keynes MK9 1DS

Auditors

Secretary

Mazars LLP The Pinnacle

160 Midsummer Boulevard

Milton Keynes MK9 1FF

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# Strategic Report

# For the year ended 31 December 2019

The Directors present their Strategic Report on the company for the year ended 31 December 2019.

#### Review of the business

Principal Activities and Business Review:

The Company's principal activity continued to be that of providing an integrated range of Stock, Consultancy, Compliance, Health & Safety and Inventory services.

#### Risks and Uncertainties:

We operate in a world with a heightened awareness of risk. In growing and developing our business we have made a conscious decision to try and minimise unrewarded risk. We have done this in the following ways:

- 1. We offer a spread of services within our business.
- 2. We have a spread of work which deliberately covers both corporate and private clients.

That stated, whilst we have endeavoured to reduce risks, we are not immune to movements in the global economy or changes in the economic or legislative environments in the countries in which we do business. In addition, such things as the psychological effect of natural disasters, terrorist attacks, banking crises, currency crises and changes in behaviour pattern due to environmental based legislation can all impact our businesses in unexpected ways. All of our activities rely on the recruitment and retention of skilled individuals.

The following could adversely affect our markets:

- changes in employee and business legislation;
- the availability of labour;
- increase in transport costs;
- trends towards a cashless society;
- technology changes affecting the hospitality sector; and
- economic slowdown.

The above list of risks is meant to highlight, in addition to any noted elsewhere in this report, those we consider relevant today and is not intended to be an exhaustive list of risks facing the business. Global and national disruptive economic events — notably the potential impact of climate change, Brexit and the Coronavirus pandemic — are not risks that are considered unique to any of the services we provide.

# Kev Performance Indicators:

The key financial performance indicators are as follows:

- Revenue growth an important part of our strategy is growing our business and is best measured by revenue growth;
- Operating profit % this is measured as operating profit as a percentage of revenue.

# Review of strategy and business model

Venners is the largest, longest-established and leading supplier of stocktaking, inventory and consultancy services and related stock-management systems to the UK hospitality sector, providing a wide range of specialist business services in the UK and Europe.

Following on from a sustained period of strong growth and a record year in 2018, 2019 was a year of consolidation where our success translated to an improved profit margin.

It was a performance which saw us strengthen our position as the industry's leading supplier of stock and profit control solutions to food and beverage operators.

The UK hospitality sector remained dynamic in 2019, with opportunities and challenges for operators. Where margins in the food and beverage sector are under pressure, the need to maximise profits and profit control makes Venners an excellent partner for investors, owners and operators wishing to identify, understand and unlock profit improvement potential that resides in their businesses.

We provide value-adding advice using knowledge built and retained over our 124 year history. To complement this, we have continued to focus on technological innovation in order to enhance our service offering.

A year ago we talked about our ongoing investment in our technology. We made considerable progress in 2019 in developing digital reporting suites that are fully adaptable to the individual needs of clients across all

divisions. When these are launched in 2020 through the Venners Online portal, they will improve the speed and precision of KPI-based records and recommendations to help customers run their businesses more profitably and compliantly.

Our successes in 2019 position us well to build further momentum in the years ahead. We are the premier choice for operators across the sector who wish to outsource their stocktaking, which was evidenced by an upswing in new business in the latter part of the year. Recognising the benefits we can bring to owners and operators in other sectors, we began focusing on targeting the Care and Franchise sectors with transferrable services.

During the year, our longest-established divisions – those focusing on stock-auditing, management and control – delivered the majority of our income. Their strength is particularly clear to see when considering our increased European presence. We have increased the volume of work we carry out in mainland Europe today, regularly completing stocktaking jobs across 8 countries and supporting clients like Moxy Hotels.

The growth of our newer divisions – Compliance, which identifies key areas of risk, and Consultancy, which address issues raised in the compliance phase – was also encouraging. We achieved combined growth in these two divisions of 12.8% in the year. This was in part due to innovative new auditing and advice solutions we introduced during the year - complementing existing services such as night-time audits, project-based investigations and support services for whistle-blowing incidents - and reflected increased demand for our services from restaurant operators.

Our Consultancy team adopt a range of tactics to add value. Operational service surveillance, in-depth analysis of control system, and complete trading business reviews can all be highly effective in identifying profit improvement areas.

The Compliance division's focus, on the other hand, is on identifying key areas of risk, improving corporate governance and safeguarding profit retention.

We created and successfully filled a number of new roles during 2019, helping us to manage growing interest in our new services. At the same time our staff retention levels improved following increased investment in our people.

We ended 2019 with the platform in place for future success. We have a strong infrastructure and a suite of services which will remain in-demand across the sectors we serve.

This report was approved by the board on 25 September 2020.

C A Gibson

Company Secretary Registration no. 00194871

Christopher Gilson

# **Directors' Report**

# For the year ended 31 December 2019

The Directors present their report and the financial statements for the year ended 31 December 2019.

#### **Results and Dividends**

The results for the year are set out in the Statement of Comprehensive Income on page 12. The Directors paid interim dividends of £500,000 (2018: £850,000). The Directors do not recommend the payment of a final dividend (2018: £nil). The operating profit for the year was £917,000 (2018: £857,000). The profit for the year before tax was £825,000 (2018: £809,000) and the total comprehensive income for the financial year was £932,000 (2018: £467,000) and this amount has been added to reserves.

# **Employees**

The Directors recognise the benefits which accrue from keeping employees informed on the progress of the business and involving them in the Company performance. The Company's parent company operates an employee share ownership scheme which provides eligible employees with the opportunity to become a shareholder in Christie Group plc and further align their own interests with those of other shareholders. In terms of employee information and updates, the Company engages with employees and workers as the Directors consider appropriate and to the extent that is permissible noting Christie Group plc's obligations to comply with the requirements of AIM and the Market Abuse Regulations.

The Company is committed to providing equality of opportunity to all employees and workers regardless of sex, gender, marital status, race, religion, nationality, age, disability or sexual orientation. When recruiting, the Company does so on the basis of an objective assessment of applications received and whether candidates have the appropriate skills and experience required for the role. Promotions and appointments are made on the basis of merit and should be without regard to any other factors. The Company is committed to the continual development of its employees and workers where that development is considered appropriate in enabling the better performance of an individual's role.

# Financial risk management

The Company's activities expose it to a variety of financial risks: market risk (including currency risk and interest rate risk), credit risk, liquidity risk and cash flow interest rate risk. See note 3 on pages 19 and 20.

# Health, Safety and the Environment

The Directors consider the health, safety and environmental protection aspects of the business to be of great importance, as the prevention of personal injury, the avoidance of damage to health and the protection of the environment are important business and social responsibilities. Management practices within the Company are designed to ensure so far as is reasonably practicable, the health, safety and welfare at work of employees, contractors and visitors and the implementation of environmentally aware and friendly policies.

# **Going Concern**

The Directors have considered detailed and extensive financial forecasts, produced by the Company, in light of the disruption caused by Coronavirus. Those detailed business plans cover a period up to 31 December 2021, using the information available to management at the time.

The Directors have reviewed the implications of these forecasts in terms of cashflow and the available cash resources and facilities in place. Having done so, the Group Board have satisfied themselves that there is sufficient headroom in place to ensure the Company may continue to trade as a going concern until at least 31 December 2021. Having reached this conclusion, the Directors are satisfied that they should continue to adopt the going concern basis in preparing the financial statements.

These financial forecasts were produced in June 2020 and they therefore take account of actual financial performance up to that date, with forecasts for the subsequent period up to 31 December 2021. As such, they reflect the trading disruption experienced from Covid-19 in the first half of 2020, and include appropriate modelling to reflect any financial support schemes available including, but not restricted to, the utilisation of the UK government's Coronavirus Job Retention Scheme.

These financial forecasts and going concern assessments have been shared with the statutory auditors, Mazars LLP.

# Important events since the end of the period and likely future developments

On January 30, 2020, the World Health Organization declared the outbreak of coronavirus ("COVID-19") to be a public health emergency of international concern. This coronavirus pandemic has severely restricted the level of economic activity within the United Kingdom.

In response to this coronavirus pandemic, the government has taken preventative or protective actions, such as imposing restrictions on travel and business operations and advising or requiring individuals to limit or forego their time outside of their homes. As the government required almost all our customers to close for over 3 months, the Company had a few months with negligible turnover before things started to pick up in the preparations for customer sites reopening. The Company furloughed almost all its staff during lockdown and has been utilising the Coronavirus Job Retention Scheme. The Company has undertaken a detailed review of the potential impacts of COVID-19 and continues to monitor developments closely. Stocktaking for the licenced trade has initially commenced at 40% of former pre-Covid volume. Many city-based hotels, pubs, restaurants and events locations have yet to re-open. We anticipate activity to continue to grow in future months.

Further consideration in respect of the assessment of COVID-19 impact and how this has been considered in respect of forming a conclusion in respect of the going concern assumption for the Company is set out in note 2. With the exception of these events and considerations, no other post balance sheet events affecting the financial statements or related disclosures have occurred to date.

#### **Directors**

The Directors who served during the year are detailed below.

C A Gibson

S Hulme

A Lindsay

S J Mayne

M W Muir

J P Perry

D R Prickett

D B Rugg

During the year under review and as at the date of the Directors' report, appropriate directors' and officers' insurance was in place.

#### **Auditors**

Mazars LLP was appointed in the year as auditors of the company. Mazars will be proposed for reappointment in accordance with the provisions of section 489 of the Companies Act 2006.

# Disclosure of information to Auditors

The Directors of the Company have confirmed that in fulfilling their duties as a Director:

- so far as they are each aware, there was no relevant audit information of which the auditors were unaware;
   and
- they have taken all reasonable steps that a Director ought to have taken to make himself or herself aware
  of any relevant audit information and to establish that the Company's auditors were aware of that
  information.

This information is given and should be interpreted in accordance with the provision of s.418 of the Companies Act 2006.

This report was approved by the board on 25 September 2020.

C A Gibson

Company Secretary Registration no. 00194871

Christopher Gibson

# Statement of Directors' Responsibilities

The directors are responsible for preparing the Strategic Report and the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS 101 "Reduced Disclosure Framework". Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# Independent auditor's report to the members of Venners Limited

# **Opinion**

We have audited the financial statements of Venners Limited ('the company') for the year ended 31 December 2019 which comprise of the Statement of Comprehensive Income, the Statement of Changes in Shareholders' Equity, the Statement of Financial Position and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 101 "Reduced Disclosure Framework" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

# **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Emphasis of matter – Impact of the outbreak of COVID-19 on the financial statements

In forming our opinion on the financial statements, which is not modified, we draw your attention to the directors' view on the impact of COVID-19 as disclosed on page 7, and the consideration in the going concern basis of preparation on page 15.

Since the balance sheet date there has been a global pandemic from the outbreak of COVID-19, The potential impact of COVID-19 became significant in March 2020 and is causing widespread disruption to normal patterns of business activity across the world.

The full impact following the recent emergence of COVID-19 is still unknown. It is therefore not currently possible to evaluate all the potential implications to the company and group's trade, customers, suppliers and the wider economy.

# Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that
  may cast significant doubt about the company's ability to continue to adopt the going concern basis
  of accounting for a period of at least twelve months from the date when the financial statements are
  authorised for issue.

# Other information

The directors are responsible for the other information. The other information comprises the information included in the Annual report and Accounts 2019, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

# Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements;
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

# Matters on which we are required to report by exception

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

# **Responsibilities of Directors**

As explained more fully in the directors' responsibilities statement set out on page 8, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

# Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at <a href="www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

# Use of the audit report

This report is made solely to the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body for our audit work, for this report, or for the opinions we have formed.

Licy Hampson

Lucy Hampson (Senior Statutory Auditor) for and on behalf of Mazars LLP

Chartered Accountants and Statutory Auditor The Pinnacle 160 Midsummer Boulevard Milton Keynes MK9 1FF

Date 25 September 2020

# Statement of Comprehensive Income For the year ended 31 December 2019

		2019	2018
	Note	£'000	£,000
Revenue		11,879	12,060
Employee benefit expenses	5	(7,894)	(8,399)
		3,985	3,661
Depreciation and amortisation		(295)	(132)
Other operating expenses		(2,773)	(2,672)
Operating profit		917	857
Finance costs	6	(38)	-
Pension scheme finance costs	6	(96)	(83)
Finance income	6	42	35
Net finance cost		(92)	(48)
Profit before tax	7	825	809
Taxation	8	(32)	(65)
Profit after tax		793	744
Other comprehensive income / (lesses)			
Other comprehensive income / (losses):			
Items that will not be reclassified to profit or loss Actuarial gains / (losses) on defined benefit plans		167	(334)
Income tax effect		(28)	(334)
Net other comprehensive income / (losses) not being reclassified to		(20)	
profit or loss in subsequent periods		139	(277)
Other comprehensive income / (losses) for the period, net of tax		139	(277)
Total comprehensive income for the period		932	467

All amounts derive from continuing operations.

The accompanying notes are an integral part of these financial statements.

# Statement of Changes in Shareholders' Equity

As at 31 December 2019

Balance at 31 December 2019

Attributable to the Equity Holders of the Company Share based payment Share reserve (Note Retained Total capital 15a) earnings equity £,000 £,000 £,000 £'000 103 898 Balance at 1 January 2018 50 1,051 Employee share option scheme: - value of services provided 16 16 Dividends paid (850)(850)Total comprehensive profit for the year 467 467 Balance at 31 December 2018 and 1 50 684 119 515 January 2019 Impact of IFRS 16 (38)(38) Adjusted Balance at 1 January 2019 50 119 477 646 Employee share option scheme: - value of services provided 14 14 Dividends paid (500)(500)Total comprehensive profit for the year 932 932

50

133

909

1,092

The accompanying notes are an integral part of these financial statements.

Dividends of £10 per share were paid in the year (2018: £17 per share)

# **Statement of Financial Position**

As at 31 December 2019

	Note	2019 £'000	2018 £'000
Assets	14026		2.000
Non-current assets			
Intangible assets	9	_	68
Property, plant and equipment	10	-	
Right of use assets	11	419	_
Deferred tax assets	12	604	664
		1,023	732
Current assets			
Current tax asset		76	5
Trade and other receivables	13	4,491	4,344
Cash and cash equivalents		461	749
		5,028	5,098
Total assets		6,051	5,830
equity holders Share capital Share based payment reserve Retained earnings	14 15a 15b	50 133 909	50 119 515
Total equity	1.00	1,092	684
Liabilities Non-current liabilities		.,,	
Retirement benefit obligations	16	3,267	3,651
Right of use asset liability	17	188	-
Provisions	18		. 5
		3,455	3,656
Current liabilities			
Trade and other payables	19	1,254	1,490
Right of use asset liability	17	233	-
Provisions	18	17	-
		1,504	1,490
Total liabilities		4,959	5,146
Total equity and liabilities		6,051	5,830

The accompanying notes are an integral part of these financial statements.

The financial statements of Venners Limited, registered number 00194871, were approved by the Board of Directors on & September 2020 and signed on its behalf by:

S J Mayne

**Managing Director** 

C A Gibson Finance Director

Chrologher Gibson

#### Notes to the Financial Statements

#### 1. General information

Venners Limited, is a private company, limited by shares, incorporated in the United Kingdom under the Companies Act 2006. The registered office is given on page 2. The Company's principal activity continued to be that of providing an integrated range of Stock, Consultancy, Compliance, Health & Safety and Inventory services.

# 2. Summary of significant accounting policies

# Accounting policies for the year ended 31 December 2019

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

#### 2.1 Basis of preparation

The financial statements of Venners Limited have been prepared in accordance with Financial Reporting Standard 101 'Reduced Disclosure Framework' and the Companies Act 2006. The Company financial statements have been prepared under the historical cost convention with the exception of the defined benefit pension scheme, and on a going concern basis.

The preparation of financial statements in accordance with FRS 101 requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 4.

#### **Transition to FRS 101**

The company transitioned from IFRS to FRS101 (Reduced Disclosure Framework) as at 1 January 2019. The policies applied under the previous accounting framework are not materially different to FRS 101 and as a result, no transitional adjustments were required in equity or comprehensive income as at the transition date or the year ended 31 December 2019.

The company has taken advantage of the following disclosure exemptions under FRS 101:

- a) The requirements of paragraphs 10(d), 10(f), 16, 38A, 38B, 38C, 38D, 40A, 40B, 40C, 40D, 111 and 134 to 136 of IAS 1 Presentation of Financial Statements.
- b) The requirements of paragraphs 45(b) and 46 to 52 of IFRS 2 Share-based Payment.
- c) The requirements of IAS 7 Statement of Cash Flows.
- d) The requirements of paragraphs 17 and 18A of IAS 24 Related Party Disclosures
- e) The requirements in IAS 24 Related Party Disclosures to disclose related party transactions entered into between two or more members of a group, provided that any subsidiary which is a party to the transaction is wholly owned by such a member.
- f) The requirements of IFRS 7 Financial Instruments: Disclosures.
- g) The requirement in paragraph 38 of IAS 1 Presentation of Financial Statements to present comparative information in respect of:
  - i. paragraph 73(e) of IAS 16 Property, Plant and Equipment;
  - ii. paragraph 118(e) of IAS 38 Intangible Assets

The information is included within the consolidated financial statements of Christie Group Plc as at 31 December 2019. These accounts may be obtained from the Registrar of Companies, Companies House, Crown Way, Cardiff, CF14 3UZ.

#### **Going Concern**

Having reviewed the Company's budgets, projections and funding requirements to 31 December 2021, and taking account of reasonable possible changes in trading performance over this period, particularly in light of COVID-19 risks and counter measures, the Directors believe they have reasonable grounds for stating that the Company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, the Directors continue to adopt the going concern basis in preparing these financial statements.

# New and amended standards adopted by the company

In the year ended 31 December 2019, the Company has applied IFRS 16 'Leases' for the first time.

IFRS16 Leases replaced IAS17 Leases, with the key change being that lessee accounting will eliminate the IAS17 distinction between operating leases and finance leases, treating most leases in the same manner as finance leases under IAS17. IFRS 16 has introduced a single, on-balance sheet accounting model for lessees, eliminating the distinction between operating and finance leases.

As a result, the Company has recognised a number of right-of-use assets and corresponding lease liabilities on the balance sheet. Right of use assets are initially measured at cost, and subsequently measured at cost less any accumulated depreciation and accumulated impairment losses, if applicable. Lease liabilities are initially measured at the present value of the future lease payments discounted at the incremental borrowing rate. Lease liabilities are subsequently measured at amortised cost using the effective interest rate method.

When applying IFRS 16, the Company has applied the following practical expedients, on the date of initial application:

- applying a single discount rate of 10% to a portfolio of leases with reasonably similar characteristics;
- relying on previous assessments on whether leases are onerous as an alternative to performing an impairment review – there were no onerous contracts as at 1 January 2019.

Lease costs are recognised in the form of depreciation of the right-of-use asset and interest on the lease liability, which may impact the phasing of operating profit and profit before tax, compared to the cost profiles and presentation in the income statement under IAS17. This also impacted the classification of associated cash flows in the consolidated cash flow statement.

Short-term leases with a term not exceeding 12 months as well as leases where the underlying asset is of low value are not recognised using the option available under the standard. Venners Limited is using the option under the standard to recognise all lease and non-lease components under IFRS 16.

We have applied the modified retrospective basis when adopting the standard. Prior to the Company's adoption of IFRS 16 on 1 January 2019, leases of property, plant and equipment were classified as either finance leases or operating leases. Under IFRS 16, leases are recognised as a right-of-use asset and a corresponding lease liability at the date at which the leased asset is available for use by the Company.

Adoption of the standard has resulted in Right of Use assets of £434,000 and Right of Use liabilities of £442,000 being recognised at 1 January 2019. The opening reserves at 1 January 2019 have been reduced by £38,000 for the net effect of reclassifying the leases.

The following reconciliation of the opening balance for the lease liabilities as at 1 January 2019 is based upon the operating lease obligations as at 31 December 2018:

	1 January
	2019
<u> </u>	£'000
Operating lease obligations at 31 December 2018	509
Discounting	(67)
Lease liabilities at 1 January 2019	442

#### 2.2 Foreign currency translation

#### Functional and presentation currency

The Financial Statements are presented in pounds sterling, which is the Company's functional and presentation currency.

#### Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the Statement of Comprehensive Income.

# 2.3 Revenue recognition

To determine whether to recognise revenue, the Company follows the IFRS 15 five step process. Revenue from contracts with customers is recognised when the Company satisfies a performance obligation for a contracted service.

Revenue from principal activities are assessed using the following model:

- (1) Identify the contract
- (2) Identify performance obligations
- (3) Determine the transaction price
- (4) Allocation of the transaction price; and
- (5) Recognise revenue

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services provided in the ordinary course of the Company's activities.

#### Performance obligations

Upon approval by the parties to a contract, the contract is assessed to identify each promise to transfer either a distinct service or a series of distinct services that are substantially the same and have the same pattern of transfer to the customer.

Services are distinct and accounted for as separate performance obligations in the contract if the customer can benefit from them either on their own or together with other resources that are readily available to the customer and they are separately identifiable in the contract.

Where performance obligations require certain targets to be achieved, revenue is only recognised once the promised has been fulfilled.

#### Transaction price

At the start of the contract, the total transaction price is estimated as the fair value of consideration to which the Company expects to be entitled to for satisfying performance obligations and transferring the promised services to the customer, including expenses and excluding value added taxes and discounts.

The transaction price is generally determined by the stand-alone selling price. The total transaction price is allocated to the performance obligations identified in the contract in proportion to their relative standalone selling prices.

#### Revenue recognition

Performance obligations can be satisfied in a variety of ways through completion of specific obligations, or as services are rendered. Revenue recognised is the value allocated to the satisfied performance obligation over time or at a point in time.

Revenue derived from the Company's principal activities (which is shown exclusive of applicable sales taxes or equivalents) is recognised as follows:

#### Stock, compliance and inventory services

Fees are recognised on completion of the visit to the client's premises.

# **Consultancy and Health and Safety Services**

Income is recognised in the accounting period in which the service is rendered, assessed on the basis of actual service provided as a proportion of the total services to be provided.

Other income is recognised as follows:

# Interest income

Interest income is recognised on a time-proportion basis using the effective interest method.

# 2.4 Intangible assets

Intangible fixed assets such as software are stated at cost, net of amortisation and any provision for impairment. Amortisation is calculated to write down the cost of all intangible fixed assets to their estimated residual value by equal annual instalments over their expected useful economic lives. The expected useful lives are between one and five years. Amortisation is shown with depreciation on the face of the Statement of Comprehensive Income.

# 2.5 Property, plant and equipment

Tangible fixed assets are stated at cost, net of depreciation and provision for any impairment. Depreciation is calculated to write down the cost of all tangible fixed assets to estimated residual value by equal annual instalments over their expected useful lives as follows:

Leasehold propertyLease termFixtures, fittings and equipment5-10 yearsComputer equipment2-3 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each Statement of Financial Position date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the disposal proceeds with the carrying amount and are included in the Statement of Comprehensive Income.

#### 2.6 Leases

IFRS 16 has been adopted for the first time in 2019. Full details are included in note 2.1.

#### 2.7 Impairment of assets

Non-current assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying value exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. Value in use is based on the present value of the future cash flows relating to the asset. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units).

Any assessment of impairment based on value in use takes account of the time value of money and the uncertainty or risk inherent in the future cash flows. The discount rates applied are post-tax and reflect current market assessments of the time value of money and the risks specific to the asset for which the future cash flow estimates have not been adjusted.

## 2.8 Trade receivables

Trade receivables are recognised using the expected credit loss model, less any provision for impairment. The Company applies the IFRS 9 simplified approach to measuring forward-looking expected credit losses (ECL) which uses a lifetime expected loss allowance for all trade receivables and accrued income, including contract assets. A provision for impairment of trade receivables is assessed at both the point of initial recognition and when there is further objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows. The amount of the provision is recognised in the Statement of Comprehensive Income.

The Company applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The expected loss rates are based on the payment profiles of sales over a period of the 12 months preceding 31 December 2019. The historical loss rates do not lead to any material adjustment.

# 2.9 Cash and cash equivalents

Cash and cash equivalents are recognised initially at fair value and subsequently measured at amortised cost. Cash and cash equivalents comprise cash in hand, deposits held at call with banks, other short-term, highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are included within borrowings in current liabilities on the Statement of Financial Position.

# 2.10 Taxation including deferred tax

Tax on company profits is provided for at the current rate applicable in each of the relevant territories. Deferred tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, if the deferred tax arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss, it is not accounted for. Deferred tax is determined using tax rates (and laws) that have been enacted or substantially

enacted by the Statement of Financial Position date and are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised. This is reviewed annually.

#### 2.11 Share capital and share premium

Ordinary shares are classified as equity.

#### 2.12 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Company's financial statements in the period in which the dividends are approved by the Company's shareholders. In respect of interim dividends, which are paid prior to approval by the Company's shareholders they are recognised on payment.

# 2.13 Employee benefits

# **Pension obligations**

The Company has both a defined benefit and defined contribution scheme. A defined benefit scheme is a pension scheme that defines the amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and remuneration. A defined contribution scheme is a pension scheme under which the Company pays fixed contributions into a separate entity. The schemes are generally funded through payments to insurance companies or trustee-administered funds, determined by periodic actuarial calculations.

#### Pension obligations - defined benefit schemes

The liability recognised in the Statement of Financial Position in respect of defined benefit pension schemes is the present value of the defined benefit obligation at the Statement of Financial Position date less the fair value of scheme assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension liability.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

Past-service costs are recognised immediately in the income statement.

# Pension obligations – personal pension plan

The Company contributes towards a personal pension scheme for participating employees. These employees are currently entitled to such contributions after a qualifying period has elapsed. Payments to the scheme are charged as an employee benefit expense as they fall due. The Company has no further payment obligations once the contributions have been paid.

# Share based compensation

The fair value of employee share option schemes, including Save As You Earn (SAYE) schemes, is measured by a Black-Scholes pricing model. In accordance with IFRS 2 'Share-based Payments' the resulting cost is charged to the Statement of Comprehensive Income over the vesting period of the options. The value of the charge is adjusted to reflect expected and actual levels of options vesting. No expense is recognised in respect of share options granted before 7 November 2002 and that vested before 1 January 2005.

Christie Group plc operates an equity-settled, long term incentive plan designed to align management interests with those of shareholders. The Company participates in this scheme. For share options granted after 7 November 2002 and vested after 1 January 2005 the fair value of the employee's services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed over the vesting period is determined by reference to the fair value of the options granted, excluding the impact of any non-market vesting conditions (for example, profitability and sales growth targets). Non-market vesting conditions are included in assumptions about the number of options that are expected to become exercisable. At each Statement of Financial Position date, the entity revises its estimates of the number of options that are expected to become exercisable. It recognises the impact of the revision of original estimates, if any, in the Statement of Comprehensive Income, and a corresponding adjustment to equity. The proceeds received net

of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised.

#### Commissions and bonus plans

The Company recognises a liability and an expense for commissions and bonuses, based on formula driven calculations. The Company recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

#### 3. Financial risk management

The Company uses a limited number of financial instruments, comprising cash, short-term deposits, bank loans and overdrafts and various items such as trade receivables and payables, which arise directly from operations. The Company does not trade in financial instruments.

#### 3.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, and interest rate risk), credit risk, liquidity risk and cash flow interest rate risk. The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Company's financial performance.

#### a) Market risk

# Foreign exchange risk:

The Company operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the Euro. Foreign exchange risk arises from future commercial transactions, recognised assets and liabilities.

At 31 December 2019, if sterling had strengthened by 10% against the Euro, with all other variables held constant, the post tax profit for the year would have been £3,000 lower (2018: £2,000 lower) mainly as a result of foreign exchange gains/losses on translation of Euro denominated trade receivables, cash and cash equivalents, and trade payables.

#### b) Credit risk

The Company has no significant concentrations of credit risk and has policies in place to ensure that sales are made to customers with an appropriate credit history.

#### c) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and available funding through an adequate amount of committed credit facilities. The Company ensures it has adequate cover through the availability of bank overdraft and loan facilities.

At 31 December 2019 total borrowings by the company amounted to £nil (2018: £nil).

Cash and cash equivalents comprise cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less. Total cash and cash equivalents held by the company at 31 December 2019 were £461,000 (2018: £749,000).

# d) Cash flow and interest rate risk

The Company finances its operations through a mix of cash flow from current operations together with cash on deposit and bank and other borrowings. Borrowings are generally at floating rates of interest and no use of interest rate swaps has been made. Overall the Company's operations are normally cash generative.

The company's interest rate risk arises from cash balances and borrowings subject to variable interest rates. For the year ended 31 December 2019, assuming all other variables remained equal but interest rates were either 0.25% higher or lower throughout the year, the impact on post tax profit would be a maximum increase or decrease of  $\mathfrak{L}7,000$  (2018:  $\mathfrak{L}7,000$ ).

# 3.2 Fair value estimation

The nominal value less impairment provision of trade receivables and payables are assumed to approximate to their fair values.

# 4. Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

# 4.1 Critical accounting estimates and assumptions

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

# (a) Retirement benefit obligations

The assumptions used to measure the expense and liabilities related to the Company defined benefit pension plan are reviewed annually by professionally qualified, independent actuaries, trustees and management as appropriate. The measurement of the expense for a period requires judgement with respect to the following matters, among others:

- the probable long-term rate of increase in pensionable pay;
- the discount rate; and
- the estimated life expectancy of participating members.

The assumptions used may differ materially from actual results, and these differences may result in a significant impact on the amount of pension expense recorded in future periods. In accordance with IAS 19, all actuarial gains and losses are recognised immediately in other comprehensive income.

# (b) Deferred Taxation

Deferred tax assets are recognised to the extent that the Company believes it is probable that future taxable profit will be available against which temporary timing differences and losses from previous periods can be utilised. Deferred tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the Statement of Financial Position date and are expected to apply when the related deferred tax asset is realised.

# (c) Leases - Estimating the incremental borrowing rate

The Company cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR therefore reflects what the Company 'would have to pay', which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease.

The Company estimates the IBR using observable inputs when available and is required to make certain entity-specific estimates

# 5. Employee benefit expenses

·	2019	2018
Staff costs for the Company during the year	£'000	£'000
Salaries and short term employee benefits	6,775	7,081
Social Security expense	632	659
Other benefits	226	445
Post employment benefits	247	198
Cost of employee share schemes	14	16
	7,894	8,399
Average number of people (including executive directors)	2019	2018
employed by the Company during the year was	Number	Number
Operational	219	230
Administration and support staff	38	39
	257	269
5.1 Directors' emoluments		
	2019	2018
	£'000	£'000
Remuneration and other emoluments	478	483
Pension contributions*	50	46
	528	529

<sup>\*</sup> This represents the Company contributions paid to the defined benefit pension scheme and the personal pension plan in respect of Directors.

The services of P K Sarwal in 2018 were non-executive in nature and his emoluments in respect of these services were borne by the parent company and recharged. Accordingly the above details include the amounts recharged for the services rendered in respect of the aforementioned Director.

The services of C A Gibson are executive in nature and his emoluments in respect of these services are borne by a fellow subsidiary and recharged. Accordingly the above details include the amounts recharged for the services rendered in respect of the aforementioned Director.

The emoluments of D R Prickett and D B Rugg are borne by the ultimate parent company and are considered primarily attributable to their services to the ultimate parent company. Where appropriate, elements of this cost are recovered by Christie Group plc through management charges raised from Christie Group plc to Venners Limited in order to reflect services provided to Venners Limited.

	2019 Number	2018 Number
Number of Directors to whom relevant benefits are accruing under a		
defined benefit scheme	2	2
Number of Directors who exercised share options	1	2
Highest paid Director	2019	2018
Amounts included above:	£'000	£'000
Emoluments and other benefits	130	126
Pension contributions	29	28
	159	154
Amounts accrued under a defined benefit pension scheme:		
Accrued pension	26	25

The highest paid director did not exercise share options during 2019 (2018: did).

# 6. Finance income and costs

	2019	2018
	2'000	£,000
Interest Payable on Right of Use Assets	(38)	-
Pension scheme finance costs	(96)	(83)
Total Finance costs	(134)	(83)
Intercompany interest receivable	42	35
Total Finance income	42	35
Net finance cost	(92)	(48)

# 7. Profit before tax

	2019	2018
	£'000	£'000
Profit before tax is stated after charging / (crediting):	***************************************	
Depreciation of property, plant and equipment		
<ul> <li>owned assets</li> </ul>	-	48
Amortisation of intangible fixed asset	68	84
Depreciation of Right of Use Assets	227	N/A
Short term lease expense	113	N/A
Impairment of trade receivables	-	15
Loss on the disposal of property, plant and equipment	•	4
Loss on foreign exchange	3	-

# Services provided by the Company's auditor

During the year the Company obtained the following services from the Company's auditors as detailed below:

	2019 £'000	2018 £'000
Audit services	2 000	2.000
- statutory audit	12	10

The 2018 figure relates to the previous auditor.

# 8. Taxation

	2019	2018
	3000°3	£'000
Current tax		
UK Corporation tax at 19% (2018: 19%)	-	42
Adjustment in respect of prior years	-	(5)
Total current tax	•	37
Deferred tax		
Origination and reversal of timing differences	32	28
Total deferred tax charge	32	28
Tax charge on profit	32	65

The tax on the Company's profit before tax differs from the theoretical amount that would arise using the standard rate of corporation tax in the UK of 19% as follows:

	2019	2018
	£'000	£,000
Profit before tax	825	809
Tax at standard rate of UK corporation tax of 19% (2018: 19%) Effects of:	157	154
utilisation of tax losses and other deductions	(108)	(75)
<ul> <li>net income not deductible for tax purposes</li> </ul>	(13)	(9)
<ul> <li>adoption of IFRS 16</li> </ul>	(4)	-
<ul> <li>over provision of prior year tax</li> </ul>	-	(5)
- Total tax charge	32	65

# 9. Intangible assets

	Software £'000
Cost	
At 1 January and 31 December 2019	529
Accumulated amortisation	
At 1 January 2019	461
Charge for the year	68
At 31 December 2019	529
Net book amount at 31 December 2019	-

# 10. Property, plant and equipment

	Fixtures, fittings and computer equipment
	£'000
Cost	
At 1 January 2019	119
Disposals	(28)
At 31 December 2019	91
Accumulated depreciation	
At 1 January 2019	119
Eliminated on disposal	(28)
At 31 December 2019	91
Net book amount at 31 December 2019	•

# 11. Right of Use Assets

	Motor		
	Vehicles	Property	Total
	£'000	£,000	£'000
Cost			
At 1 January 2019		-	-
Impact from the adoption of IFRS 16	856_	137	993
Adjusted balance at 1 January 2019	856	137	993
Additions	212	-	212
Disposals	(196)	_	(196)
At 31 December 2019	872	137	1,009
Accumulated depreciation			
At 1 January 2019		-	-
Impact from the adoption of IFRS 16	470	89	559
Adjusted balance at 1 January 2019	470	89	559
Charge for the year	199	28	227
Eliminated on disposal	(196)	-	(196)
At 31 December 2019	473	117	590
Net book amount at 31 December 2019	399	20	419

# 12. Deferred tax

Deferred tax assets have been recognised in respect of tax losses and other temporary differences giving rise to deferred tax assets where it is probable that these assets will be recovered.

The movements in deferred tax assets and liabilities (prior to the offsetting of balances within the same jurisdiction as permitted by IAS 12) during the year are shown below. Deferred tax assets and liabilities are only offset where there is a legally enforceable right of offset and there is an intention to settle the balances net.

	2019	2018
	£'000	£'000
Deferred income tax assets comprises:		
Provisions (disallowed but expected to crystallize)	5	2
Pensions	2	2
Employee benefits	23	20
Fixed asset timing differences	16	19
IFRS 16 reserves adjustment	3	-
Deferred tax asset	49	43
Deferred tax asset on pension	555	621
At 31 December	604	664

	2019	2018
	£'000	£,000
At 1 January	664	635
Transfer from the statement of comprehensive income	(32)	(28)
Transfer (from) / to the statement of other comprehensive income	(28)	57
At 31 December	604	664

In the Spring Budget 2020, the Government announced that from 1 April 2020 the corporation tax rate would remain at 19% (rather than reducing to 17%, as previously enacted). This new law was substantively enacted on 17 March 2020. As the proposal to keep the rate at 19% had not been substantively enacted at the balance sheet date, its effects are not included in these financial statements. However, it is likely that the overall effect of the change, had it been substantively enacted by the balance sheet date, would be to reduce the tax expense for the period by £71,000 and to increase the deferred tax asset by £71,000.

#### 13. Trade and other receivables

	2019	2018
·	£'000	£,000
Current		
Trade receivables	1,367	1,615
Less: Provision for impairment of receivables	(40)	(69)
Amounts owed by group undertakings	2,938	2,569
Other debtors	17	16
Prepayments and accrued income	209	213
	4,491	4,344

The fair values of trade and other receivables approximates to the carrying value as detailed above.

All trade and other receivables are denominated in UK sterling.

Amounts owed by group undertakings are at an interest rate of 1.5% and repayable on demand.

Concentrations of credit risk with respect to trade receivables are limited due to the Company's customer base being large and diverse. Due to this, management believe there is no further credit risk provision required in excess of the normal provision for doubtful receivables.

# Trade receivables analysis

Net trade receivables	1,327	1,546
Less: Provision for impairment of trade receivables	(40)	(69)
Trade receivables	1,367	1,615
	€.000	£'000
	2019	2018

The following summarises the movement in the provision for impairment of trade receivables.

At 31 December	40	69
Amounts written off in year	(52)	(40)_
Impairment of trade receivables during the year	23	15
At 1 January	69	94
	£'000	£'000
	2019	2018

#### 14. Share capital

		2019		2018
Ordinary shares of £1 each	Number	£'000	Number	£,000
Allotted and fully paid:				
At 1 January and 31 December	50,000	50	50,000	50

The Company has one class of ordinary shares which carry no right to fixed income.

#### Share based payments

Certain employees hold options to subscribe to shares in the ultimate holding Company, Christie Group plc.

Under the Share Option Scheme the Christie Group plc Remuneration Committee can grant options over shares to employees of the company. Options are granted with a fixed exercise price equal to the market price of the shares under option at the date of the grant. The contractual life of an option is 10 years. Awards under the Share Option Scheme are generally reserved for employees at senior management level. Options granted under the Share Option Scheme will become exercisable on the third anniversary of the date of the grant. Exercise of an option is subject to continued employment.

The ultimate holding company, Christie Group plc, also operates a Save As You Earn (SAYE) scheme which was introduced in 2002 and in which Company employees participate. Under the SAYE scheme eligible employees can save up to £500 per month over a three or five year period and use the savings to exercise options granted at the market price of the shares under option at the date of the grant. The weighted average share price at the date of exercise for share options exercised during the period was 64.45p. The options outstanding at 31 December 2019 had a weighted average exercise price of 107.79p, and a weighted average remaining contractual life of 7.13 years.

#### 15. Reserves

# 15a. Share Based Payment Reserve

	Share based
	payment reserve
	£'000
At 1 January 2019	119
Movement in respect of employee share scheme	14
At 31 December 2019	133

	Share based
	payment reserve
	2'000
At 1 January 2018	103
Movement in respect of employee share scheme	<u>16</u>
At 31 December 2018	119

Share based payments – the balance on the share based payments reserve represents the value of the services provided in relation to employee share ownership schemes.

#### 15b. Retained Earnings

Retained earnings include the realised gains and losses made by the Company.

# 16. Retirement benefit obligation

The Company participates in a defined benefit scheme providing benefits on final pensionable pay. The contributions are determined by qualified actuaries on the basis of triennial valuations using the projected unit method.

When a member retires, the pension and any spouse's pension is either secured by an annuity contract or paid from the managed fund.

	2019 £'000	2018 £'000
Present value of obligations	20,883	19,059
Fair value of plan assets	(17,616)	(15,408)
Liability in the Statement of Financial Position	3,267	3,651
The principal actuarial assumptions used were as follows:	2019 %	2018 <u>%</u>
Discount rate	2.05	2.80
Inflation rate	2.95	3.30
Future salary increases	2.00	2.00
Future pension increases	3.30	3.00 to 3.50

Assumptions regarding future mortality experience are set based on advice from published statistics and experience. The average life expectancy in years of a pensioner retiring at age 65 is as follows:

	2019	2018
	Years	Years
Male	21.3	21.8
Female	23.2	23.7
The movement in the defined benefit obligation is as follows:	•	
	2019	2018
	5,000	£,000
At 1 January	19,059	20,009
Interest cost	527	490
Current service cost	97	114
Past service cost	•	10
Benefits paid	(483)	(959)
Actuarial gains on experience	(16)	(63)
Change in actuarial assumptions	1,699	(542)
At 31 December	20,883	19,059
Attributable to:		
Present value of funded obligations	17,616	15,408
Present value of unfunded obligations	3,267	3,651
	20,883	19,059

The movement in the fair value of plan assets is as follows:

	2019 £'000	2018 £'000
At 1 January	15,408	16,488
Interest income	431	407
Employee contributions	23	27
Employer contributions	387	384
Benefits paid	(483)	(959)
Return on plan assets less interest income	1,850	(939)
At 31 December	17,616	15,408

The amounts recognised in the Statement of Comprehensive Income are as follows:

	2019	2018
	£,000	£'000
Current service cost	(97)	(114)
Past service cost	-	(10)
Total included in employee benefit expenses	(97)	(124)
Interest cost	(96)	(83)
Total included in finance costs	(96)	(83)
Net actuarial gain / (loss) recognised in year	167	(334)
Total included in other comprehensive income / (losses)	167	(334)
Total amount recognised in total comprehensive losses	(26)	(541)

Plan assets are comprised as follows:

			2019			2018
	Quoted *	Unquoted	Total	Quoted *	Unquoted	Total
	2'000	£,000	£'000	£,000	£,000	£'000
Equity	•	6,019	6,019	-	5,277	5,277
Debt	-	5,261	5,261	-	4,558	4,558
Property**	•	948	948	-	811	811
Other	-	5,388	5,388	-	4,762	4,762
	-	17,616	17,616	-	15,408	15,408

<sup>\*</sup>Plan assets are held in unit trusts.

Through its defined benefit pension plans, the group is exposed to a number of risks, the most significant of which are detailed below:

Asset volatility - The plan liabilities are calculated using a discount rate set with reference to corporate bond yields; if plan assets underperform this yield, this will increase the current scheme deficits but, by contrast, if plan assets outperform this yield the scheme deficits will be reduced. The group's pension schemes currently hold a significant proportion of equities, which are expected to outperform corporate bonds in the long-term while providing volatility and risk in the short-term. As the plans mature, it is probable that the schemes' trustees will seek to reduce the level of investment risk by investing more in assets that better match the liabilities. Currently, the group believes that due to the long-term nature of the plan liabilities and the strength of the supporting group, a level of continuing equity investment is an appropriate element of the group's long term strategy to manage the plans efficiently.

Changes in bond yields - A decrease in corporate bond yields will increase the present value of plan liabilities, although this will be partially offset by an increase in the value of the plans' bond holdings.

Inflation risk - Some of the group's pension obligations are linked to inflation, and higher inflation will lead to higher liabilities. However, for most such liabilities there are inflation cap mechanisms in place which

<sup>\*\*</sup>Property assets include Whitefriars House a leasehold property owned by Carmelite Property Limited and leased by Christie Group plc, the parent company of Venners Limited.

significantly reduce this risk. The majority of the plan's assets are not directly affected by inflation although may be correlated to the impacts that inflation may have on macro economic factors, such as increases in interest rates which might be used if monetary policy were employed to reduce inflation.

Life expectancy - The majority of the plans' obligations are to provide benefits for the life of the member, so increases in life expectancy will result in an increase in the plans' liabilities.

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

		Impact on defined	benefit obligation
	Change in	Increase in	Decrease in
	assumption	assumption	assumption
Discount rate	0.50%	(7.8%)	8.8%
Salary growth rate	0.50%	0.3%	(0.3%)
Pension growth rate	0.25%	1.1%	(1.1%)
·		Increase by 1	Decrease by 1
		year in	year in
		assumption	assumption
Life expectancy		4.7%	(4.7%)

The above sensitivity analyses are based on a change in assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit pension obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension liability recognised within the Statement of Financial Position. Salary growth assumption sensitivity recognises the enactment of an appropriate indexation cap on future pensionable salary increases.

Expected contributions by the Company to the Venners plc retirement benefit scheme for the year ending 31 December 2020 are £116,000.

The weighted average duration of the defined benefit obligation is 16 years (2018: 16 years).

Expected maturity analysis of undiscounted pension benefits:

	Less than a	Between 1-	Between 2-	Over 5	Total
	year	2 years	5 years	years	
As at 31 December 2018	£,000	£'000	£,000	£,000	£'000
Pension benefits	459	700	2,000	26,194	29,353

The movement in the liability recognised in the Statement of Financial Position for the scheme is as follows:

	2019	2018
	£'000	£,000
Beginning of the year	(3,651)	(3,521)
Net expenses included in Income Statement	(170)	(180)
Actuarial gains / (losses) included in Statement of Comprehensive Income	167	(334)
Employer contributions	387	384
End of the year	(3,267)	(3,651)

# 17. Right of Use Liabilities

At 31 December 2019 the Company has liabilities under lease agreements for the right of use assets disclosed in note 11. The maturity of these liabilities is as follows:

	£'000
Undiscounted lease liabilities	
Due within 1 year	236
Due between 1 and 5 years	244
Total undiscounted lease payments	480
Interest component	(59)
Right of Use Liabilities	421
Current	233
Non-current	188

The total cash outflow for leases in the year was £271,000.

#### 18. Provisions

Dilapidations	2019 £'000	2018 £'000
At 1 January	5	-
Charged to the income statement	12	5
At 31 December	17	5
	2019	2018
	2'000	£,000

£'000	£,000
-	
-	5
17	-
	17

Provision was held in respect of potential dilapidations arising on leasehold premises over the length of the lease in accordance with the lease terms.

# 19. Trade and other payables

	2019	2018
	2'000	£,000
Trade payables	98	106
Amounts owed to group undertakings	36	31
Other taxes and social security	308	320
Other creditors	100	91
Accruals	712	942
	1,254	1,490

All trade and other payables are denominated in UK sterling.

Amounts owed to group undertakings are interest free and repayable on demand.

# 20. Contingent liabilities

The Company is party to composite cross guarantees between the bank, its ultimate parent undertaking and fellow subsidiaries. The Company's contingent liability under these guarantees at the year end was £3,182,000 (2018: £4,468,000).

# 21. Related parties

# 21.1 Ultimate parent undertaking

The Company's immediate and ultimate parent undertaking is Christie Group plc, a company registered in England and Wales. Consolidated financial statements incorporating the results of the Company are prepared by Christie Group plc. Copies of the consolidated financial statements may be obtained from the Registrar of Companies, Companies House, Crown Way, Maindy, Cardiff, CG14 3UZ.

# 21.2 Transactions with Group companies

The Company has taken advantage of the exemption in FRS 101 from disclosing relating party transactions entered into between two or more members of a Company, provided that any subsidiary which is a party to the transaction is wholly owned by a member of that Group.

Outstanding balances between Group entities as at the Statement of Financial Position date are disclosed within notes 13 and 19 above.

#### 21.3 Transactions with directors

Key management are those persons having authority and responsibility for planning, directing and controlling the activities of the company. In the opinion of the board, the company's key management comprises the directors and information regarding their emoluments stated in accordance with IFRS is set out below:

	2019	2018
	£'000	£'000 .
Directors Remuneration	528	529
Directors' National Insurance Contributions	59	60
	587	589

<sup>1</sup> director exercised share options in the year (2018: 2).

#### 22. Post Balance Sheet Event

Post year end the COVID-19 pandemic was declared across the World and has been treated as a non-adjusting post balance sheet event. This has had no impact on any balances as at 31 December 2019 and any potential impact on the going concern status of the Company has been assessed in the going concern section within the directors' report.