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MK ELECTRIC LIMITED

ACCOUNTS for the 53 weeks ended 31 MARCH 1984

|Coopers |&Lybrand



Report of the directors for the 53 weeks ended 31 March 1984

The directors present herewith the audited accounts for the 53 weeks ended 31 March 1984.

Principal activities

The principal activities of the company are the manufacture of electric and electronic connection, control and circuit protection equipment.

Review of business and future developments

Both the level of business and the year end financial position were satisfactory and the directors expect that the present level of activity will be sustained for the forseeable future.

Dividends and reserves

An interim dividend of £3,318,000 has been paid during the year. proposed that the remaining profits of £1,903,000 be transferred to reserves.

Fixed assets

The company spent £5,587,000 on plant and other fixed assets during the period. The policy of the company is to revalue freehold and leasehold property every five years, the last valuation having been undertaken in 1981. In the opinion of the directors, the current open market value on an existing use basis of the freehold and leasehold property exceeded the amount of £8,205,000 at which they are included in the balance sheet at 31 March 1984 by approximately £800,000.

Directors

The directors of the company at 31 March 1984, were as follows:-

D.L.M. Robertson (Chairman)

M.J. Dowsett (Managing Director)

J.W. Bloomfield

G.R. Carr

P.E. Cooper J.J. Fallon

M.J. Hussey

E. Race

D.G. Rance

R.W. Wigg

All the directors above have been directors for the whole period with the exception of Mr. P.E. Cooper who was appointed a director on 1 August 1983.



Directors' interests in shares

7 The interests of the directors of the company at 31 March 1984 in shares of ...K. Electric Group plc, the ultimate holding company, according to the register required to be kept by section 29 of the Companies Act 1967 were as follows:-

| | Ordinary 31 March 1984 | shares fully paid 27 March 1983 or later date of appointment | Trustees un Electric G | nares held by nder the MK roup Employee rship Scheme 27 March 1983 or later date of appointment |
|------------------|------------------------------|--|---------------------------|---|
| D.L.M. Robertson | 13,200 | 13,200 | Nil | Nil |
| M.J. Dowsett | 33,200 | 33,200 | 295 | Nil |
| J.W. Bloomfield | 1,270 | 1,270 | 231 | Nil |
| G.R. Carr | Nil | Nil | 233 | Nil |
| P.E. Cooper | 1,000 | Nil | Nil | Nil |
| J.J. Fallon | 2,400 | 2,400 | 177 | Nil |
| M.J. Hussey | 2,000 | 2,000 | Nil | Nil |
| E. Race | Nil | rin | 269 | Nil |
| D.G. Rance | Nil | Nil | 231 | Nil |
| R. Wigg | Nil | Nil | 209 | Nil |

In addition to these holdings as at 31 March 1984, Mr M.J. Dowsett held 14,000 and Mr J.J. Fallon 9,500 ordinary shares 1p paid under the 1971 Share Incentive Scheme together with 15,514 and 10,527 unlisted fully paid shares respectively comprising bonus and rights issue shares with restricted rights issued in connection with the above mentioned 1971 Incentive Scheme shares. Furthermore, Mr E. Race and Mr J. W. Bloomfield held options on 1,131 and 2,784 shares (nil paíd) under the MK Electric Group Savings Related Share Option Scheme (Established 1982).

There have been no changes in the above shareholdings since 31 March 1984.

Directors interests in contracts

8 No director had any material interest during the period in any contract significant in relation to the company's business.

Research and development

The company places great emphasis on research and development activities to maintain its position as market leader in the sector of the electrical industry in which it operates. In accordance with accounting policies, costs relating to these activities totalling £2,682,000 (1983-£2,259,000), have been charged against the profit for the period.

Employee communications and involvement

The company recognises the importance of employee communications including briefing meetings, house journals and employee consultative committees.

A companywide incentive scheme exists to enhance employee awareness of the importance of their contribution to the company's efficiency and to share in the benefits achieved.

In addition the company is a participant in the MK Electric Group Employee Share Ownership Scheme, established in 1982 to encourage employee identification with the performance and aspirations of the M.K. Electric Group. An allocation of shares was made during the year to the scheme trustees in respect of eligible employees of the company.

Employment of disabled persons

The company's policy and practice is to encourage and assist the employment of disabled people, their recruitment, training, career development and promotion, and the retention of employees who become disabled. The operation of this policy is reviewed regularly.

Close company provisions

As far as the directors are aware, the close company provisions of the Income and Corporation Taxes Act 1970, as amended, do not apply to the company. There has been no change in this respect since the end of the financial period.

Auditors

13 A resolution to reappoint the auditors, Coopers & Lybrand, will be proposed at the annual general meeting.

BY ORDER OF THE BOARD

Secretary

26 June 1984

Report of the auditors to the members of $\underline{\mathsf{M.K.}}$ ELECTRIC LIMITED

We have audited the accounts on pages 5 to 17 in accordance with approved ${\sf Auditing\ Standards.}$

In our opinion the accounts which have been prepared under the historical cost convention, as modified to allow the inclusion of certain fixed assets at a valuation, give a true and fair view of the state of affairs of the company at 31 March 1984 and of its profit and source and application of funds for the 53 weeks then ended and comply with the Companies Acts 1948 to 1981.

Coopers & dyerons

Chartered Accountants LONDON, 26 June 1984

M.K. ELECTRIC LIMITED

Profit and loss account for the 53 weeks ended 31 March 1984

| | <u>Notes</u> | 53 Weeks 1984 | 52 Weeks 1983 |
|--|-------------------|--------------------|--------------------|
| | | £'000 | £'000 |
| Turnover Net operating costs | 1 2 | 77,414 (65,367) | 70,674 (60,059) |
| Trading profit Interest payable less receivable | . 3 . 6 | 12,047 (2,844) | 10,615 (370) |
| Profit on ordinary activities before taxation | ٠. | 9,203 | 10,245 |
| Tax on profit on ordinary activities | 7 | (2,482) | (4,401) |
| Profit on ordinary activities after taxation | , | 6,721 | 5,844 |
| Extraordinary charge | 8 . | (1,500) | ₩ , |
| Profit for the financial period | | 5,221 | 5,844 |
| Dividends | | (3,318) | (5,844) |
| Retained profit for the period | | 1,903 | - |
| STATEMENT OF RETAINED PROFITS | | | |
| Retained profits at 27 March 1983 | | 3,929 | 3,929 |
| Retained profit for the period | , | 1,903 | _ |
| Retained profits at 31 March 1984 | | 5,832 | 3,929 |

The notes on pages 8 17 form part of these accounts.

Auditors' report page 4.

Balance Sheet - as at 31 March 1984

| | Notes | 1984 £'000 | £,000 | 1983 £'000 | 2'000 |
|---|--------------|--|-----------------------------|----------------------------------|-----------------------|
| FIXED ASSETS | | | | | |
| Tangible assets | 9 | | 24,312 | | 21,969 |
| CURRENT ASSETS | | | | | |
| Stocks Debtors Investments Cash at bank and in hand | 10 11 | 14,964 16,258 - 555 31,777 | | 14,746 13,914 7,927 206 | , |
| CREDITORS: amounts falling due within one year | 12 | (15,245) | | (16,868) | |
| NET CURRENT ASSETS Total assets less current liab | oilities | | 16,532 | | 19,925 41,894 |
| CREDITORS: Amounts falling due after more than one year | 13 | ; | (26,444) | , | (30,897) |
| PROVISIONS FOR LIABILITIES AND CHARGES | ., 14 | | (1,500) 12,900 ====== | | 10,997 |
| CAPITAL AND RESERVES | | | | | رقرا |
| Called up share capital Revaluation reserve Profit and loss account | 15 16 | | 901 6,167 5,832 | , | 901 6,167 3,929 |
| | | | 12,900 | | 10,997 |

The Accounts were approved by the Board of Directors on 26 June 1984 and are signed on its behalf by:-

Milael. 4. Doursett) DIRECTORS

The notes on pages 8 to 17 form part of these accounts. Auditors' report page 4.

Statement of source and application of funds for the 53 weeks ended 31 March 1984

| | 1984 | 1983 |
|--|--------------------------------------|-------------------------------------|
| SOURCE OF FUNDS | 000 ¹ 3 | £ <u>1000</u> |
| Profit on ordinary activities before taxation Adjustment for item not involving movement of funds: | 9,203 | 10,245 |
| Depreciation | 2,986 | 2,394 |
| Total from operations | 12,189 | 12,639 |
| Funds from other sources: | 8 | 1 |
| Sale of tangible fixed assets | 258 | 71 |
| Total sources of funds | 12,447 | 12,710 |
| APPLICATION OF FUNDS | , | |
| Tax paid Purchase of tangible fixed assets | (3,223) (5,587) | (3,471) (4,109) |
| | 3,637 | 5,130 |
| (INCREASE)/DECREASE IN WORKING CAPITAL | * * * | |
| Stocks Debtors Trading account with related company Creditors falling due within one year | (218) (3,484) 1,140 (882) | (2,924) 651 (1,100) 2,370 |
| , | (3,444) | (1,003) |
| Net funds generated | 193 | 4,127 |
| Movement in financing arrangements | * | |
| Amount due from holding company Investments Cash at bank and in hand Dividend paid | (4,453) 7,927 (349) (3,318) | 6,589 (7,927) (34) (2,755) |
| | (193) | (4,127) |

The notes on pages 8 to 17 form part of these accounts. Auditors' report page 4.

Accounting Policies

<u>General</u>

All accounting policies are consistent with those applied in the previous year.

Historical cost convention

The accounts are prepared under the historical cost convention, with the exception that properties are included at a valuation.

Foreign currencies

Assets and liabilities in foreign currencies are translated to sterling at the rates of exchange ruling at the balance sheet date. Gains and losses on exchange are included in the profit and loss account.

Turnover

Turnover represents net sales to customers excluding value added tax.

Tangible fixed assets

Freehold property and property held on long lease are revalued professionally on the existing use basis at five yearly intervals, the last valuation having taken place as at 28 March 1981. The surplus on revaluation is credited to reserves. Plant and other fixed assets are shown at cost less accumulated depreciation.

Depreciation

Depreciation is provided on a straight line basis calculated to write off the gross book value of the assets over their useful lives. Depreciation is provided on all fixed assets apart from land. The average life expectancies used in computing depreciation charges for the main categories of assets are as follows:

Years

| Freehold buildings Property held on long lease Plant and machinery | 50 50 15 |
|--|----------------|
| Moulds | 5 |
| Press Tools | 3 |

Deferred taxation

Provision is made for deferred taxation at the expected rate of corporation tax in the years in which the tax liability is expected to arise. No provision is made for any tax reduction which is expected to continue for the foreseeable future. The full potential liability and amounts provided are set out in note 14.

Research and development

Expenditure on research and development is charged to revenue as incurred.

Stocks

The basis of stock valuation is the lower of cost, computed on the 'first in first out' basis, and net realisable value. In the case of finished stocks and work in progress cost comprises material and direct labour costs with an appropriate addition for manufacturing overheads.

Pension funding

Contributions to the company's pension scheme are charged against profits. The scheme is reviewed regularly by actuaries and the rates of contribution are adjusted in accordance with their advice.

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Notes to the accounts

Turnover

1, A geographical analysis of turnover is as follows:-

| | | 1984 £'000 | 1983 £ 000 |
|-------|--|---|--|
| | United Kingdom Middle East Far East Africa Other | 61,933 9,480 2,434 1,227 2,340 | 52,635 12,642 2,222 838 2,337 |
| | | 77,414 | 70,674 |
| Net o | operating costs | | |
| 2. | Net operating costs are made up as follows:- | | |
| | | 1984 £ [†] 000 | 1 <u>983</u> £ [†] 000 |
| | Change in stocks of finished goods and work in progress Own work capitalised Raw materials and consumables Other external charges Employee costs (see note 5) Depreciation Share of results of related companies | (707) (315) 20,739 12,417 30,247 2,986 | (2,159) (304) 20,319 11,196 28,383 2,394 230 |
| | | 65,367 | 60,059 |
| Tradi | ing profit | | • |
| 3. | Trading profit is stated after charging:- | 1984 £ 000 | 1983 £ ⁷ 000 |
| | Auditors' remuneration Hire of plant and machinery Depreciation of tangible fixed assets Directors' emoluments (see note 4) Employee share scheme | 44 202 2,986 191 571 | 44 197 2,394 166 450 |

Notes to the accounts - continued

Directors' emoluments

- (a) Directors' emoluments comprise emoluments (including pension contributions) for management services.
 - (b) Particulars of directors emoluments (excluding pension contributions), disclosed in accordance with sections 6 and 7 of the Companies Act 1967, are as follows:-

| | 198 <u>4</u> £'000 | 198 <u>3</u> £'000 |
|---|-----------------------------|----------------------------|
| Emoluments of the chairman | Nil | Nil |
| Emoluments of the highest paid director | 34 | 29 |
| Number of directors (including those above) whose emoluments were within the ranges:- | | |
| Nil to £5,000 £20,001 to £25,000 £25,001 to £30,000 £30,001 to £35,000 | Four Nil One Three | Five One Four Nil |

Employee information

5.(a) The average number of persons employed by the company (including executive directors) during the year was 3,846 (1983 - 3,891).

All of these were based in the United Kingdom.

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(b) Employment costs of all employees included above:-

| | <u>1984</u> | 1983 |
|--|-----------------|--------|
| | 000'3 | 2,000 |
| Gross wages and salaries Employer's national insurance and state pension contributions | 25,990 | 24,197 |
| | 2,440 | 2,385 |
| Employer's pension contributions under the company pension scheme | 1,817 | 1,801 |
| | 30,247 ===== | 28,383 |

Notes to the accounts - continued

<u>Interest payable less receivable</u>

| Income from current asset investments | (436) | (177) |
|---------------------------------------|------------------|-------|
| | 2,844 | 370 |

lax r profit on ordinary activities

7. The tax charge is based on the profit on ordinary activities for the year and comprises:-

| | 1984 £ 000 | 1983 £1000 |
|--|---------------|---------------|
| United Kingdom corporation tax at 50% (1983 - 52%) | 2,482 | 4,401 |

The charge for the year has been reduced in respect of taxation deferred by accelerated capital allowances which is not expected to become payable in the foreseeable future amounting to £1,172,000 (1983 - £851,000) and in respect of stock relief amounting to £433,000 (1983-£348,000).

Extraordinary charge

The extraordinary charge for deferred taxation of £1,500,000 arises, due to the reduced capital allowances which will be available in future years, as a consequence of the 1984 Finance Bill.

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M.K. ELECTRIC LIMITED

Notes to the accounts - continued

Tangible fixed assets

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| 9 | | | | |
|--|----------------------|-------------------------------------|----------------------------------|--------------------------|
| | Freehold property | Property on long <u>Lease</u> | Plant and <u>machinery</u> | <u>Total</u> |
| | £'000 | £'000 | £'000 | 000'3 |
| Cost or valuation (see below) At 27 March 1983 | 8,403 | 200 | 26,513 | 35,116 |
| Expenditure Disposals | · - | - | 5,587 (843) | 5,587 (843) |
| At 31 March 1984 | 8,403 | 200 | 31,257 | 39,860 |
| | | | | |
| Depreciation At 27 March 1983 | 231 | 8 | 12 ,908 | 13,147 |
| Charge for year Disposals | 155 | 4 - | 2,827 (585) | 2,986 (585) |
| | | ******* | · | |
| At 31 March 1984 | 386 | 12 | 15 ,150 ⁶ | 15 ,548 |
| | | | | |
| Net book value at 31 March 1984 | 8,017 ===== | 188. | 16,107 ===== | 24,312 |
| | | Gross | <u>Depreciation</u> | Net book <u>value</u> |
| | | £1000 | £'000 | 000'3 |
| Revalued assets: | | | , | |
| Revalued assets incl Original cost and de | preciation | 8,576 | (397) | 8,179 |
| which would have bee thereon | n calculated | 3,975 | (1,250) | 2,725 |
| Increase due to reva | luation | 4,601 | 853 | 5,454 |
| | | | | |

Notes to the accounts - continued

Stocks

| 10. | <u>1984</u> £ 000 | 1983 £ 000 |
|--|-------------------------|-------------------------|
| Raw Materials and consumables Work in progress Finished goods and goods for resale | 1,838 6,783 6,343 | 2,327 7,092 5,327 |
| | 14,964 | 14,746 |

If stocks had been determined by reference to their replacement cost rather than by reference to their historical cost the amount of the stocks shown above would be increased by £169,000 (1983 - £598,000).

Debtors

| 11. | 1984 £ 000 | 1 <u>983</u> £ ¹ 000 |
|---|--|-------------------------------------|
| Trade debtors Amounts owed by fellow subsidiaries Trading account with related company Other debtors Prepayments and accrued income | 11,925 1,527 1,556 288 962 | 9,770 321 2,696 335 792 |
| | 16,258 | 13,914 |

All the above amounts are due within one year of the balance sheet date.

Creditors: amounts falling due within one year

| | | 15,245 | 16,868 |
|---|---|--------------------------------|----------------------------------|
| Trade creditors Amounts owed to fellow subsidiaries Taxation and social security (see below) Accruals and deferred income | ¥ | 6,393 278 7,428 1,146 | 7,265 1,045 7,517 1,041 |
| 12. | | 198 <u>4</u> £ 000 | £ ¹⁹⁸³ |

Notes to the accounts - continued

The creditor for taxation and social security includes UK corporation tax payable amounting to £3,741,000 (1983 - £4,482,000).

Creditors: amounts falling due after more than one year

| 13. | 1984 £'000 | 198 <u>3</u> £ ¹ 000 |
|--------------------------------|-----------------|------------------------------------|
| Amounts due to holding company | 26,444 ===== | 30,897 |

Provisions for deferred tax

14. The provision for deferred taxation and the full potential liability are as follows:

| | 1984 | | 1983 | | |
|--|------------|----------------------|--------------------------------|----------------------------|--------------------------------|
| | Pro mad | vision e £'000 | Full potential liability £'000 | Provision made £'000 | Full potential liability £'000 |
| Tax at 35% (1983 - 52%) on the excess of capital allowances over depreciation (Note 8) | | 1,500 | 5,450 | - | 6,861 |
| Tax that would arise on the disposal of properties at their revalued amounts | | | 2,038 | | 1,860 |
| · | • | 1,500 | 7,488 | - | 8,721 ==== |
| Called up share capital 15. | | | , | 1984 £ ¹ 000 | 1983 £ [†] 000 |
| Authorised: 1,500,000 shares of £1 each | | | | 1,500 ===== | 1,500 |
| Allotted, called up and fully paid 900,605 shares of £1 each | • | | | 901 | 901 |

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Notes to the accounts - continued

Revaluation reserve

| 16. | 1984 £ 000 | 1983 £ 000 |
|---|---------------|---------------|
| At 27 March 1983 Revaluation in the year | 6,167 | 6,167 |
| At 31 March 1984 | 6,167 | 6,167 |
| Commitments and contingent liabilities | | |
| 17. (a) <u>Capital expenditure</u> | 1984 £ 000 | 1983 £ 000 |
| Contracted but not provided in the accounts | 697 | 780 |
| Authorised but not yet contracted Approved in principle but subject | 203 | - |
| to specific authorisation | 5,148 | 6,786 |
| | 6,048 | 7,566 |

(b) Pensions

Most employees of the company are covered by the M.K. Pension Scheme which is contracted out of the state scheme. Entry to the M.K. Scheme is voluntary for employees aged over 21 and with two consecutive years service. Pensions are paid on retirement based on the contributor's final salary and number of years of service.

In addition to the pensions provided under the terms of the M.K. Scheme, it has been the company's practice to provide increases in pensions each year to offset the effects of inflation. Payments have been made to fund all increases to date.

The latest actuarial valuation at 5 April 1981 indicated that the value of assets of the Pension Fund (whose assets are independent of the company's finances) was adequate to cover the benefits of current beneficiaries and deferred pensions for current contributors on a discontinuance basis.

Notes to the accounts - continued

(c) Bank borrowing facilities

The company has given an unlimited guarantee in respect of certain of the banking facilities of the M.K. Electric Group. There were no amounts outstanding on these facilities at 31 March 1984.

Ultimate holding company

18. The ultimate holding company is M.K. Electric Group plc incorporated in Great Britain.