## **Alfa Laval Limited**

Report and Accounts

31 December 1998

Registered No. 187261





### **DIRECTORS**

J T Bellinkx (Chairman)

L E Dahlqvist

A J Melhuish

## **SECRETARY**

S C Barker

### **AUDITORS**

Ernst & Young Apex Plaza Reading RG1 1YE

### REGISTERED OFFICE

Doman Road Camberley Surrey GU15 3DN

#### DIRECTORS' REPORT

The directors present their report and accounts for the year ended 31 December 1998.

#### RESULTS AND DIVIDENDS

Details of the results for the year are set out in the profit and loss account on page 7.

An interim ordinary dividend of £3,499,000 was declared (1997: £5,799,000). The directors do not recommend a final ordinary dividend. Preference dividends of £1,000 were also paid during the year (1997: £1,000).

#### PRINCIPAL ACTIVITIES AND REVIEW OF THE BUSINESS

Principal activities are the manufacture and sale of engineering products for industrial use.

On 1 January 1999, the assets and trade of Alfa Laval Flow Limited were transferred to Alfa Laval Limited.

#### **YEAR 2000**

As is well known, many computer and digital storage systems express dates using only the last two digits of the year and will thus require modification or replacement to accommodate the year 2000 and beyond in order to avoid malfunctions and resulting widespread commercial disruption. This is a complex and pervasive issue. The operation of our business depends not only on our own computer systems, but also to some degree on those of our suppliers and customers. This could expose us to further risk in the event that there is a failure by other parties to remedy their own Year 2000 issues.

A company-wide programme, designed to address the impact of the Year 2000 on our business, has been commissioned by the Board and is under way. Resources have been allocated and the Board receives regular reports on progress.

A significant risk analysis has been performed to determine the impact of the issue on all our activities. From this, prioritised action plans have been developed which are designed to address the key risks in advance of critical dates and without disruption to the underlying business activities. Priority is given to those systems which could cause a significant financial or legal impact on the company's business if they were to fail. The plan also includes a requirement for the testing of systems changes, involving the participation of users.

The risk analysis also considers the impact on our business of Year 2000 related failures by our significant suppliers (including computer bureaux) and customers. In appropriate cases we have initiated formal communication with these other parties.

Given the complexity of the problem, it is not possible for any organisation to guarantee that no Year 2000 problems will remain, because at least some level of failure may still occur. However, the Board believes that it will achieve an acceptable state of readiness and has also provided resources to deal promptly with significant subsequent failures or issues that might arise.

Much of the cost of implementing the action plans will be subsumed into the recurring activities of the company. The cost of modifications to our computer hardware and software has already been incurred, whilst new equipment and any further costs will be expensed as incurred.

#### DIRECTORS' REPORT

#### **DIRECTORS AND THEIR INTERESTS**

The directors during the year were as follows:-

J T Bellinkx (Belgium)

L E Dahlqvist (Sweden)

(Appointed 1 September 1998)

A J Melhuish

None of the directors held any beneficial interest in the share capital of the company.

#### **DISABLED EMPLOYEES**

The company gives full consideration to applications for employment from disabled persons where the requirements of the job can be adequately fulfilled by a handicapped or disabled person.

Where existing employees become disabled, it is the company's policy wherever practicable to provide continuing employment under normal terms and conditions and to provide training and career development and promotion to disabled employees wherever appropriate.

#### EMPLOYEE INVOLVEMENT

The company follows a policy of consultation and discussion with its employees through staff meetings and briefings. Information regarding the performance and prospects is disseminated through information bulletins, meetings and reports.

Employees are encouraged to be concerned with the general performance and efficiency of the organisation.

## POLITICAL AND CHARITABLE CONTRIBUTIONS

In the year, contributions to charitable organisations totalled £5,700 (1997 - £7,322). No political donations were made (1997 - £Nil).

#### **AUDITORS**

A resolution to reappoint Ernst & Young as auditors will be put to the members at the Annual General Meeting.

By order of the board on

Secretary

1 3 MAY 1999

## STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE ACCOUNTS

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



## REPORT OF THE AUDITORS to the members of Alfa Laval Limited

We have audited the accounts on pages 7 to 20, which have been prepared under the historical cost convention on the basis of the accounting policies set out on pages 10 and 11.

#### Respective responsibilities of directors and auditors

As described on page 5 the company's directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

#### Opinion

In our opinion the accounts give a true and fair view of the state of affairs of the company as at 31 December 1998 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Registered Auditor

Link

Reading

1 June 1999

## PROFIT AND LOSS ACCOUNT at 31 December 1998

|   |       | 1998   | 1997         |
|---|-------|--------|--------------|
|   | Notes | £'000  | £'000        |
| TURNOVER  | 2     | 51,883 | 66,826       |
| Change in stocks of finished goods and          |       |        |              |
| in short term work in progress                  |       | 4,192  | (4,730)      |
| Other operating income                          |       | 5,001  | 4,929        |
|   | -     | 61,076 | 67,025       |
| Raw materials and consumables                   |       | 38,256 | 41,877       |
| Staff costs                                     | 6     | 7,866  | 7,775        |
| Depreciation                                    |       | 1,607  | 1,645        |
| Other external and operating charges            |       | 7,493  | 9,315        |
| Provision for losses in associated undertaking  |       | 750    | 1,650        |
|   | _     | 55,972 | 62,262       |
| OPERATING PROFIT                                | 3     | 5,104  | 4,763        |
| Exceptional profit on sale of business division | 4     | 344    | -            |
| Income from shares in group undertakings        |       | 1,000  | 2,800        |
| Interest receivable and similar income          | 7     | 123    | 169          |
| Interest payable                                | 8     | (379)  | (267)        |
|   | _     | 1,088  | 2,702        |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION   | _     | 6,192  | 7,465        |
| Tax on profit on ordinary activities            | 9     | 1,965  | 2,143        |
| PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION    | _     | 4,227  | 5,322        |
| Dividends                                       | 10    | 3,500  | 5,800        |
| RETAINED PROFIT/(LOSS) FOR THE YEAR             | _     | 727    | (478)        |
|   | =     |        | <del>=</del> |

Movements on reserves are set out in note 20.

# STATEMENT OF RECOGNISED GAINS AND LOSSES at 31 December 1998

|   | 1998<br>£'000    | 1997<br>£'000    |
|---|------------------|------------------|
| Profit attributable to the members of the company               | 4,227            | 5,322            |
| RECONCILIATION OF SHAREHOLDERS' FUNDS                           |                  |                  |
|   | 1998<br>£'000    | 1997<br>£'000    |
| Total recognised gains and losses<br>Dividends                  | 4,227<br>(3,500) | 5,322<br>(5,800) |
| Total movements during year<br>Shareholders' funds at 1 January | 727<br>27,186    | (478)<br>27,664  |
| Shareholders' funds at 31 December                              | 27,913           | 27,186           |

## BALANCE SHEET at 31 December 1998

|  |       | 1998             | 1997             |
|--|-------|------------------|------------------|
|  | Notes | £'000            | £'000            |
| FIXED ASSETS Towards Great assets  | 11    | 17.520           | 17 626           |
| Tangible fixed assets Investments  | 12    | 17,520<br>25,957 | 17,626<br>25,957 |
| mvesuments   | 12    | 23,931           | 23,931           |
|  |       | 43,477           | 43,583           |
| CURRENT ASSETS   | _     |                  |                  |
| Stock  | 13    | 11,511           | 7,705            |
| Debtors  | 14    | 20,124           | 18,189           |
| Cash at bank and in hand   |       | -                | 4,181            |
|  | _     | 31,635           | 30,075           |
| CREDITORS: amounts falling due within one year                                   | 15    | 28,769           | 27,160           |
| NET CURRENT ASSETS   | _     | 2,866            | 2,915            |
| TOTAL ASSETS LESS CURRENT LIABILITIES  |       | 46,343           | 46,498           |
| CREDITORS: amounts falling due after one year                                    | 16    | 11,078           | 12,657           |
| PROVISION FOR LIABILITIES AND CHARGES  | 18    | 7,352            | 6,655            |
|  | _     | 27,913           | 27,186           |
|  | =     |                  |                  |
| CAPITAL AND RESERVES (including non equity interests)  Called up share capital - | 19    | 11,739           | 11,739           |
| Profit and loss account  | 20    | 16,174           | 15,447           |
| 1 Total and 1055 account   |       |                  |                  |
|  |       | 27,913           | 27,186           |
|  | ==    |                  |                  |

M44 )Director

#### 1. ACCOUNTING POLICIES

### Basis of preparation

The accounts are prepared in accordance with applicable accounting standards and under the historical cost convention.

The company is not required to prepare and deliver group accounts by virtue of s228 of the Companies Act 1985, as it is included in the consolidated accounts of an EC parent. The financial statements therefore present information about the company as an individual undertaking.

#### Tangible and intangible fixed assets and depreciation

Tangible and intangible fixed assets are stated at cost or valuation less related depreciation.

No depreciation is provided on freehold land or on investment properties held at open market value. For all other tangible fixed assets, including assets held under hire purchase contracts, depreciation is calculated to write off their cost or valuation, less estimated residual value, by equal annual instalments over their expected useful lives which are considered to be:

Freehold buildings

- between 10 and 40 years

Leasehold properties

the unexpired period of the lease

Plant, equipment, fixtures and fittings

between 3 and 14 years

Motor vehicles

4 years

#### Stocks

Stock consists of raw materials and bought-out parts, manufactured components and assemblies and work in progress together with supply and installation contracts and major contracts of a long-term nature.

Stocks other than work in progress on long-term contracts are valued at the lower of cost (which includes appropriate direct overheads) and net realisable value.

Full provision is made in respect of all defective, slow moving and obsolete stocks.

Work in progress on long-term contracts (spanning two accounting periods) is valued at the cost of materials, labour and attributable overheads and is stated in the balance sheet after deducting progress payments received. Foreseeable losses are provided in full as soon as they are identified, whereas profits are not recognised until completion because the directors consider that the ultimate profit on uncompleted contracts cannot be foreseen with reasonable certainty.

#### Deferred taxation

Provision is made for taxation liabilities arising from the allocation of items to different periods for taxation and accounting purposes. The provision is made at the rate of corporation tax expected to apply in the periods in which the liability is expected to crystallise.

Full provision is made for short-term timing differences and for those timing differences resulting from capital allowances in excess of depreciation to the extent that the directors' review at the balance sheet date of past investment patterns and expected future levels of capital expenditure does not demonstrate that deferment can reasonably be foreseen on a continuing basis.

#### Translation of foreign currencies

Income and expenditure in foreign currencies is translated into sterling at the rate ruling on the date of the transaction. Monetary assets and liabilities relating to these transactions at the year end are translated at the exchange rate ruling at the balance sheet date. All exchange differences are taken to the profit and loss account.

at 31 December 1998

#### 1. ACCOUNTING POLICIES (continued)

#### Operating leases

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### Hire purchase contracts

Assets held under hire purchase contracts are recorded in the balance sheet as assets and as obligations to pay future rentals. The total finance charge for each contract is allocated to accounting periods during the lease term so as to produce a constant periodic rate of charge on the remaining balance of the obligation for each accounting period.

#### Warranties and guarantees

Provision is made for costs which, on the basis of past experience or technical complexity, may be expected to arise in rectification of goods supplied during their appropriate warranty periods.

#### **Pensions**

The company operates a defined benefit pension scheme that covers all eligible employees. The scheme's funds are administered by trustees and are independent of the company's finances.

The cost of providing benefits is charged to the profit and loss account so as to spread the cost of pensions over the employees' estimated working lives with the group. Variations from the regular cost are spread over the average remaining service lives of current employees.

#### Cash Flow Statement

A Cash Flow Statement has not been prepared for the year in accordance with the exemption offered under FRS1 (revised). The cash flows are consolidated by the ultimate parent company, whose accounts are publicly available.

#### 2. TURNOVER AND SEGMENTAL ANALYSIS

Turnover represents the total amounts invoiced to customers throughout the year after deducting trade and quantity discounts and after excluding value added tax. All turnover is attributable to the manufacture and sale of products for industrial use.

No analysis of profit before taxation by class of business has been disclosed as in the opinion of the directors, it would be seriously prejudicial to the interest of the company.

#### 3 OPERATING PROFIT

This is stated after charging/(crediting):

|                             |                      | 1998  | 1997  |
|-----------------------------|----------------------|-------|-------|
|                             |                      | £'000 | £'000 |
| Auditors' remuneration      | - audit services     | 82    | 79    |
|                             | - non-audit services | 70    | 70    |
| Depreciation of owned asse  | ts                   | 1,505 | 1,630 |
| Depreciation of assets held |                      | 662   | 641   |
| *                           | -motor vehicles      | 87    | 15    |
| Finance charges             |                      | 183   | 129   |
| Operating lease rentals     | - land and buildings | 138   | 197   |
| Property rentals received   | ū                    | (353) | (323) |
|                             |                      |       |       |

7

## NOTES TO THE ACCOUNTS

at 31 December 1998

### 4 EXCEPTIONAL ITEM

|                                     | 1998<br>£'000 | 1997<br>£'000 |
|-------------------------------------|---------------|---------------|
| Profit on sale of business division | 344           |               |

The sale of division during the year has not had a material effect on the nature and focus of the company's operations, or represents a material reduction in its operating facilities. For this reason, no analysis between continued and discontinued operations has been prepared.

There is no tax effect of this item requiring disclosure.

### 5 DIRECTORS' EMOLUMENTS

| DIRECTORS' EMOLUMENTS   |                                |             |
|---|--------------------------------|-------------|
|   | 1998                           | 1997        |
|   | £'000                          | £'000       |
| Emoluments  | 192                            | 102         |
| <del>-</del>  |                                | <u> </u>    |
| Members of defined benefit scheme   | 2                              | 1           |
| STAFF COSTS   |                                |             |
|   | 1998                           | 1997        |
|   | £'000                          | £'000       |
| Wages and salaries  | 6,874                          | 6,889       |
| Social security costs   | 654                            | 604         |
| Other pension costs   | 338                            | 282         |
| <del>-</del>  | 7,866                          | 7,775       |
| The average weekly number of employees during the year was made up as fol | llows:-<br>1998<br><i>No</i> . | 1997<br>No. |
| Selling and distribution  | 228                            | 262         |
| Administration  | 32                             | 33          |
| Production  | 25                             | 25          |
|   | 285                            | 320         |
| INTEREST RECEIVABLE AND SIMILAR INCOME                                    |                                |             |
|   | 1998                           | 1997        |
|   | £'000                          | £'000       |
| Interest on accounts with group undertakings                              | 91                             | 142         |
| Bank interest receivable  | 15                             | 17          |
| Other interest receivable   | 17                             | 10          |
|   | 123                            | 169         |
| =<br>   |                                |             |

at 31 December 1998

## 8 INTEREST PAYABLE

| • |   |                |       |
|---|---|----------------|-------|
|   |   | 1998           | 1997  |
|   |   |                |       |
|   |   | £'000          | £'000 |
|   | On accounts with group undertakings               | 376            | 266   |
|   | Other interest payable                            | 3              | 1     |
|   |   |                |       |
|   |   | 379            | 267   |
|   |   | ~              |       |
| 9 | TAX ON PROFIT ON ORDINARY ACTIVITIES              |                |       |
| 7 | IAA ON FROFII ON ORDINARI ACIIVIIIES              |                |       |
|   |   | 1998           | 1997  |
|   |   | £'000          | £'000 |
|   | UK corporation tax 31% (1997 - 31.5%)             |                |       |
|   | Current   | 1,727          | 2,331 |
|   | Deferred  | , <del>-</del> | , -   |
|   |   | 1,727          | 2,331 |
|   | Under/(Over) provision in respect of prior years: | 1,727          | 2,551 |
|   | Current   | 238            | (188) |
|   | Outline   |                | (100) |
|   |   | 1,965          | 2,143 |
|   |   |                |       |
|   |   |                |       |

The accounts have been prepared based on the assumption that the group relief will be paid for.

## 10 DIVIDENDS

|  | 1998<br>£'000      | 1997<br>£'000 |
|--|--------------------|---------------|
| Ordinary: interim - paid<br>Preference: paid | 3, <b>499</b><br>1 | 5,799<br>1    |
|  | 3,500              | 5,800         |

## 11 TANGIBLE FIXED ASSETS

|                                       | F 4.11   | Plant & equipment | <b>1</b> 6. | Plant<br>held under | Motor Vehicles<br>held under |        |
|---------------------------------------|----------|-------------------|-------------|---------------------|------------------------------|--------|
|                                       | Freehold | fixtures          | Motor       | finance             | finance                      |        |
|                                       | property | & fittings        | vehicles    | leases              | leases                       | Total  |
|                                       | £'000    | £'000             | £'000       | £'000               | £'000                        | £'000  |
| COST OR VALUATION                     |          |                   |             |                     |                              |        |
| At 31 December 1997                   | 18,263   | 5,915             | 1,327       | 8,743               | 236                          | 34,484 |
| Additions                             | _        | 944               | 44          | 972                 | 476                          | 2,436  |
| Disposals                             | -        | (534)             | (320)       | (111)               | (25)                         | (990)  |
| At 31 December 1998                   | 18,263   | 6,325             | 1,051       | 9,604               | 687                          | 35,930 |
| DEPRECIATION                          |          |                   |             |                     |                              |        |
| At 31 December 1997                   | 5,536    | 3,919             | 878         | 6,510               | 15                           | 16,858 |
| Provided in the year                  | 668      | 615               | 222         | 662                 | 87                           | 2,254  |
| Disposals                             | -        | (377)             | (308)       | (17)                | -                            | (702)  |
| At 31 December 1998                   | 6,204    | 4,157             | 792         | 7,155               | 102                          | 18,410 |
| NET BOOK VALUE                        |          |                   |             |                     |                              |        |
| At 31 December 1998                   | 12,059   | 2,168             | 259         | 2,449               | 585                          | 17,520 |
| NET BOOK VALUE<br>At 31 December 1997 | 12,727   | 1,996             | 449         | 2,233               | 221                          | 17,626 |
| :                                     |          |                   |             |                     |                              | _====  |

### 12 INVESTMENTS

The company's investment in subsidiary and associated undertakings comprises:-

| 35,987 |
|--------|
| 10,030 |
| 25,957 |
|        |

In the opinion of the directors the value of the investments in subsidiary undertakings (including amounts owed by them) is not less than the amount at which they are stated in the accounts.

at 31 December 1998

## 12 INVESTMENTS (continued)

The proportions of ordinary shares held by Alfa Laval Limited in the principal subsidiary and associated undertakings, which unless otherwise stated are incorporated in Great Britain and registered in England and Wales, are as follows:-

1998

1997

|    |   | 1990        | 1337  |
|----|---|-------------|-------|
|    | SUBSIDIARY UNDERTAKINGS                                 |             |       |
|    | Industrial  |             |       |
|    | Owned by the company                                    |             |       |
|    | Alfa Laval Engineering Limited (registered in Scotland) | 100%        | 100%  |
|    | Alfa Laval Flow Limited                                 | 100%        | 100%  |
|    | Alfa Laval Separation Limited                           | 100%        | 100%  |
|    | Alfa Laval Saunders Limited                             | 100%        | 100%  |
|    | Alfa Laval Oilfield Limited                             | 100%        | 100%  |
|    | Alfa Laval Pumps Limited                                | 100%        | 100%  |
|    | Alfa Laval Thermal Limited                              | 100%        | 100%  |
|    | Alfa Laval Automation Limited                           | 100%        | 100%  |
|    | Corporate   |             |       |
|    | Owned by the company                                    |             |       |
|    | Alfa Laval Finance Limited                              | 100%        | 100%  |
|    | ASSOCIATED UNDERTAKINGS                                 |             |       |
|    | Industrial  |             |       |
|    | Rolls Laval Heat Exchangers Limited                     | 50%         | 50%   |
| 13 | STOCK   |             |       |
|    |   | 1998        | 1997  |
|    |   | £'000       | £'000 |
|    | Raw materials and consumables                           | 285         | 671   |
|    | Manufacturing work in progress                          | 9,215       | 5,274 |
|    | Finished goods  | 2,011       | 1,760 |
|    |   | 11,511      | 7,705 |
|    |   | <del></del> |       |

| 14  | DEBTORS  |             |        |
|-----|--|-------------|--------|
| - • |  | 1998        | 1997   |
|     |  | £'000       | £'000  |
|     | Trade debtors  | 8,330       | 8,748  |
|     | Amounts owed by parent undertakings and fellow subsidiary undertakings | 2,918       | 7,645  |
|     | Other debtors  | 1,136       | 144    |
|     | Prepayments and accrued income   | 7,740       | 1,652  |
|     |  | 20,124      | 18,189 |
|     |  | <u> </u>    |        |
| 15  | CREDITORS: amounts falling due within one year                         | 1000        | 100#   |
|     |  | 1998        | 1997   |
|     |  | £'000       | £'000  |
|     | Bank overdraft   | 2,207       | -      |
|     | Advances from customers  | 11,482      | 7,881  |
|     | Trade creditors  | 5,283       | 3,645  |
|     | Amounts owed to group undertakings                                     | 3,198       | 9,867  |
|     | Amounts due under finance leases (Note 17)                             | 1,849       | 632    |
|     | Corporation tax  | 1,714       | 1,662  |
|     | Other taxation and social security                                     | 272         | 256    |
|     | Other creditors  | 2,477       | 2,465  |
|     | Accruals and deferred income   | 287         | 752    |
|     |  | 28,769      | 27,160 |
| 16  | CREDITORS: amounts falling due after one year                          |             |        |
| ••  | Oldbrid anious saming due alter one your                               | 1998        | 1997   |
|     |  | £'000       | £'000  |
|     | Amounts owed to subsidiary undertakings                                | 9,959       | 10,846 |
|     | Amounts due under finance leases (Note 17)                             | 1,119       | 1,811  |
|     |  | 11,078      | 12,657 |
|     |  | <del></del> |        |
| 17  | OBLIGATIONS UNDER FINANCE LEASES                                       | 1000        |        |
|     | The maturity of these amounts is as follows:-                          | 1998        | 1997   |
|     |  | £'000       | £'000  |
|     | Amounts payable:   | 2.025       | 711    |
|     | Within one year  | 2,035       | 744    |
|     | Within two to five years   | 1,259       | 1,982  |
|     |  | 3,294       | 2,726  |
|     | Less finance charges allocated to future periods                       | (326)       | (283)  |
|     |  | 2,968       | 2,443  |
|     | •  | <del></del> |        |

18

## NOTES TO THE ACCOUNTS at 31 December 1998

## 17 OBLIGATIONS UNDER FINANCE LEASES (continued)

| Anal  | vsed | as:- |
|-------|------|------|
| Allai | yscu | 43   |

|   |                 |             | 1998                                    | 1997       |
|---|-----------------|-------------|---|------------|
|   |                 |             | £'000                                   | £'000      |
| Current obligations                                 |                 |             | 1,849                                   | 632        |
| Non-current obligations                             |                 |             | 1,119                                   | 1,811      |
|   |                 | <del></del> | 2,968                                   | 2,443      |
|   |                 | ==          |   |            |
| Analysis of changes in finance leases during the cu | rrent and previ | ous years:- |   |            |
|   |                 |             | 1998                                    | 1997       |
|   |                 |             | £'000                                   | £'000      |
| At 1 January  |                 |             | 2,443                                   | 1,565      |
| Lease contracts                                     |                 |             | 1,448                                   | 1,891      |
| Rental payments and lease settlements               |                 |             | (923)                                   | (1,013)    |
|   |                 |             | 2,968                                   | 2,443      |
| PROVISIONS FOR LIABILITIES AND CHAR                 | RGES            |             | <del></del>                             | <u> </u>   |
|   | -               |             | 1998                                    | 1997       |
|   |                 |             | £'000                                   | £'000      |
| Deferred taxation                                   |                 |             | (429)                                   | (429)      |
| Other provisions                                    |                 |             | 7,781                                   | 7,084      |
|   |                 |             | 7,352                                   | 6,655      |
| (i) Deferred taxation                               |                 | <del></del> | ======================================= |            |
|   |                 | Provided    |   | Unprovided |
|   | 1998            | 1997        | 1998                                    | 1997       |
|   | £'000           | £'000       | £'000                                   | £'000      |
| Capital allowances in advance of depreciation       | 357             | 357         | -                                       | -          |
| Other timing differences                            | (786)           | (786)       | (171)                                   | (171)      |
|   | (429)           | (429)       | (171)                                   | (171)      |
|   | <del>=</del>    | ====        |   | ====       |

at 31 December 1998

## 18 PROVISIONS FOR LIABILITIES AND CHARGES (continued)

| Provision for deferred taxation | 1998<br>£'000 | 1997<br>£'000 |
|---------------------------------|---------------|---------------|
| At 1 January Credit in the year | (429)         | (429)         |
| At 31 December                  | (429)         | (429)         |

Full provision is made for short-term timing differences and for those timing differences resulting from capital allowances in excess of depreciation where deferment cannot be reasonably foreseen.

| (ii) Other provisions Other provisions consist of the following amounts: | 1998<br>£'000      | 1997<br>£'000 |
|--|--------------------|---------------|
| (a) A manuta will time to fictions and an investment and                 |                    |               |
| (a) Amounts relating to future costs on guarantee work  1 January        | 2,638              | 1,776         |
| Charge in the year   | 2,038              | 862           |
| Charge in the year   |                    |               |
| At 31 December   | 2,706              | 2,638         |
|  | <del>==_=</del> == |               |
|  | 1998               | 1997          |
|  | £'000              | £'000         |
| (b) Pension costs provisions   |                    |               |
| At 1 January   | 617                | 672           |
| Credit in the year   | (42)               | (55)          |
| At 31 December   | 575                | 617           |
|  |                    |               |
|  | 1998               | 1997          |
|  | £'000              | £'000         |
| (c) Provision for losses in associated undertaking.                      |                    |               |
| At 1 January   | 3,750              | 2,100         |
| Charge in the year   | 750                | 1,650         |
| At 31 December   | 4,500              | 3,750         |
|  |                    |               |
|  | 1998               | 1997          |
| (1) D - 1 - 6 - 1 - 1  | £'000              | £'000         |
| (d) Provision for lease costs  | 79                 | 95            |
| At 1 January Credit in the year  | (79)               | (16)          |
| Credit iii the year  | (19)               | (10)          |
|  | -                  | 79            |
|  | 7,781              | 7,084         |
|  | 7,701              | 7,004         |
|  |                    |               |

at 31 December 1998

#### 19 SHARE CAPITAL

|   | 1998   | 1997   |
|---|--------|--------|
|   | £'000  | £'000  |
| AUTHORISED:                             |        |        |
| 12,000,000 preference shares of £1 each | 12,000 | 12,000 |
| 10,000 ordinary shares of SwFr 10 each  | 39     | 39     |
| ALLOTTED, CALLED UP AND FULLY PAID      |        |        |
| 11,700,000 preference shares of £1 each | 11,700 | 11,700 |
| 10,000 ordinary shares of SwFr 10 each  | 39     | 39     |
|   | 11,739 | 11,739 |
|   |        |        |

Cumulative preference dividends of 0.01% per annum are payable in priority to dividends for other classes of shares. The preference shares have no voting rights, but have priority on winding up, after payment of the liabilities of the company.

#### 20 MOVEMENTS ON RESERVES

|   |             | Profit and |         |
|---|-------------|------------|---------|
|   | Revaluation | and loss   |         |
|   | reserve     | account    | Total   |
|   | £'000       | £'000      | £'000   |
| At 1 January 1997                                   | 473         | 15,452     | 15,925  |
| Profit for the year                                 | -           | 5,323      | 5,323   |
| Write-back of revaluation reserve on sale of assets | (473)       | 473        | -       |
| Dividend  | -           | (5,801)    | (5,801) |
| At 1 January 1998                                   |             | 15,447     | 15,447  |
| Profit for the year                                 | -           | 4,227      | 4,227   |
| Dividend  | -           | (3,500)    | (3,500) |
| At 31 December 1998                                 | -           | 16,174     | 16,174  |
|   |             |            |         |

£11,700,000 of shareholders' funds are attributable to non-equity interests.

#### 21 OTHER FINANCIAL COMMITMENTS

At 31 December 1998 the company had annual commitments under non-cancellable operating leases as set out below.

|                                |       | Land & Buildings |
|--------------------------------|-------|------------------|
|                                | 1998  | 1997             |
|                                | £'000 | £'000            |
| Operating leases which expire: |       |                  |
| In over five years             | 138   | 136              |
|                                |       |                  |

#### 22 CONTINGENT LIABILITIES

At 31 December 1998 the company has contingent liabilities in respect of bank and other guarantees arising in the ordinary course of business from which it is anticipated no material liability will arise.

The company has also undertaken similar commitments on behalf of fellow subsidiary undertakings.

The company together with other group undertakings participates in a cash management scheme which affords Midland Bank plc a right to set-off monies held to the account of participating companies against any overdrawn balances of other participating companies.

#### 23 PENSIONS

The charge to the profit and loss account in respect of pensions was £337,728 (1997 - £282,567).

The scheme is a funded, defined benefit group scheme.

The latest actuarial valuation of the scheme was carried out at 1 September 1995 by a qualified actuary of The Legal and General Assurance Society Limited, using the projected unit method. Acting on the advice of this actuary, contributions will be made at 13% of pensionable earnings, inclusive of members contributions.

The main actuarial assumptions were that the rate of return on investments would be 9% per annum, and the increase in salaries would be 7% per annum plus promotional increase.

At the valuation date, the actuarial value of the assets on the funding basis was sufficient to cover 115% of the benefits that had accrued to members, after allowing for expected future increase in pensionable salaries. The market value of the scheme's assets at 1 September 1995 was £31.5m.

#### 24 RELATED PARTY TRANSACTIONS

As a wholly owned subsidiary undertaking of a parent undertaking whose accounts are publicly available, the company has taken advantage of the exemption in FRS 8 from disclosing transactions with its parent and fellow subsidiary undertakings.

#### 25 ULTIMATE PARENT UNDERTAKING

The company is a member of Alfa Laval Holdings, an unlimited company registered in England & Wales.

The directors consider that the ultimate parent undertaking is Yora Holding BV, a company incorporated in the Netherlands.

The parent undertaking of the largest and smallest groups of undertakings of which the company is a member and for which group accounts are drawn up is Yora Holding BV and accounts would be publicly available from 1079 LH Amsterdam, Amsteldijk 166, Netherlands.