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153658

Appleyard Motor Company Limited

Report and Accounts

31 December 1994



Registered No. 153658

DIRECTORS

M G Williamson (Chairman)

J R Atkin

P J Chambers

G Robinson

P Taylor

A I Ward

C A Weich

J M Anderson

SECRETARY

A I Ward

AUDITORS

Ernst & Young

PO Box 61

Cloth Hall Court

14 King Street

Lccds

LS1 2JN

BANKERS

Barclays Bank PLC

28 Park Row

Leeds

LS1 1PA

Bank of Scotland

PO Box 152

110 St Vincent Street

Glasgow

G2 5EJ

SOLICITO

Jacobsens

The Outer Temple

222 Strand

London

WC2R 1DE

REGISTERED OFFICE

Windsor House

Comwall Road

Harrogate

HG1 2PW

Midland Bank PLC

Bond Court

Leeds

LS1 1LL

1 3 - 0 0 - 3 3

Appleyard Motor Company Limited

DIRECTORS' REPORT

The directors present their report and the accounts for the year ended 31 December 1994.

RESULTS AND DIVIDENDS

The profit for the year after taxation amounts to £709,000. The directors have declared the following dividends during the year ended 31 December 1994:

	1000
Ordinary dividends:	
Interim	370
Final	356
	726

PRINCIPAL ACTIVITY AND REVIEW OF THE BUSINESS

The principal activity of the company is the sale and service of motor vehicles.

The performance of the business was in line with expectations. New car volumes and margins remained under pressure, but this was offset by a strong improvement in used car sales and finance income. Overall, the directors consider that the 1994 performance was very satisfactory.

During the year the company acquired a number of new businesses: 3 dealerships from Whitworths Motor Holdings Limited; 4 dealerships from Lex Retail Group Limited; 2 dealerships from subsidiaries of Mists Group plc; a Peugeot dealership in Slough and a Citroen dealership in Bradford. The results from these businesses have been mixed, although they have now been integrated successfully and are expected to make an appropriate profit contribution in the future.

FEXED ASSETS

The changes in fixed assets during the year are summarised in notes 10 and 11.

DIRECTORS AND THEIR INTERESTS

The present directors of the company are shown on page 1. Mr C A Welch was appointed a director on 18 January 1994. Mr A I Ward was appointed a director on 23 March 1994, Mr P Taylor was appointed a director on 1 June 1994, and Mr J R Atkin was appointed a director on 14 July 1994, and Mr J M Anderson was appointed a director on 21 November 1994.

According to the register maintained as required under the Companies Act 1985, none of the directors who held office at the year end had any interest in the share capital of the company.

Mr M G Williamson, Mr P J Chambers, Mr P Taylor and Mr J R Atkin are directors of the ultimate parent undertaking, Appleyard Group PLC, and their interests in the share capital of that company are shown in its accounts.

DIRECTORS' REPORT

The interests of the other directors in the shares of Appleyard Group PLC were as follows:

	At 31 December 1994	At 1 January 1994 or subsequent date of appointment
Ordinary shares of 10p each:		
G Robinson	10,773	10,773
A I Ward	6,500	6,500
C A Welch	-	-
J M Anderson	-	5,000
Options:		
G Robinson	136,798	109,798
A I Ward	73,199	73,199
C A Welch	115,884	88,884
J M Anderson	94,112	94,112

DIRECTORS' AND OFFICERS' LIABILITY INSURANCE

The company maintains liability insurance for its directors and officers as permitted by section 310 (3) of the Companies Act 1985.

AUDITORS

Ernst & Young were appointed auditors of the company in place of retiring auditors, Coopers & Lybrand, at the Annual General Meeting of the company held on 7 July 1994,

By order of the board

A I Ward Secretary

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STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE ACCOUNTS

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- select guitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors confirm that they have complied with the above requirements.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

19-06-95

■ Ernst & Young

REPORT OF THE AUDITORS

to the members of Appleyard Motor Company Limited

We have audited the accounts on pages 6 to 19 which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and on the basis of the accounting policies set out on pages 10 and 11.

Respective responsibilities of directors and auditors

As described on page 4 the company's directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

Basis of opinion

We conducted our audit in accerdance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements reade by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts,

Opinion

In our opinion the accounts give a true and fair view of the state of affairs of the company at 31 December 1994 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernst & Young

Chartered Accountants

Registered Auditor

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PROFIT AND LOSS ACCOUNT for the year ended 31 December 1994

Other income 7 - 1,699 PROFIT ON ORDINARY ACTIVITIES 1,076 1,901 Tax on profit on ordinary activities 8 367 109 PROFIT ON ORDINARY ACTIVITIES 709 1,792 AFTER TAXATION 709 1,792 Dividends 9 726 3,812			1994	1993
Continuing operations		Notes	£000	£000
Acquisitions 57,281	TURNOVER	2		
Acquisitions 57,281	Continuing operations		194,550	32,434
Cost of sales 225,971 29,071 Gross profit 25,860 3,363 Distribution costs 12,512 1,618 Administrative expenses 11,440 1,525 OPERATING PROFIT 2,436 220 Continuing operations 2,436 220 Acquisitions (528) - 3 1,908 220 Interest receivable 338 39 Interest payable 6 (1,170) (57) Other income 7 - 1,699 PROFIT ON ORDINARY ACTIVITIES 8 367 109 Dividends 9 726 3,812			57,281	
Gross profit 25,860 3,363 Distribution costs 12,512 1,618 Administrative expenses 11,440 1,525 OPERATING PROFIT Continuing operations 2,436 220 Acquisitions (528) - 3 1,908 220 Interest receivable 338 39 Interest payable 6 (1,170) (57) Other income 7 - 1,699 PROFIT ON ORDINARY ACTIVITIES 8 367 109 PROFIT ON ORDINARY ACTIVITIES 9 726 3,812			251,831	32,434
Distribution costs	Cost of sales		225,971	29,071
Administrative expenses 11,440 1,525 OPERATING PROFIT Continuing operations 2,436 220 Acquisitions (528) - Interest receivable 338 39 Interest payable 6 (1,170) (57) Other income 7 - 1,699 PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION 1,076 1,901 Tax on profit on ordinary activities 8 367 109 PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION 709 1,792 Dividends 9 726 3,812	Gross profit		25,860	3,363
OPERATING PROFIT 2,436 220 Continuing operations (528) - Acquisitions 3 1,908 220 Interest receivable 338 39 Interest payable 6 (1,170) (57) Other income 7 - 1,699 PROFIT ON ORDINARY ACTIVITIES 1,076 1,901 Tax on profit on ordinary activities 8 367 109 PROFIT ON ORDINARY ACTIVITIES 709 1,792 AFTER TAXATION 709 1,792 Dividends 9 726 3,812	Distribution costs		12,512	1,618
Continuing operations 2,436 220 Acquisitions (528) - 3 1,908 220 Interest receivable 338 39 Interest payable 6 (1,170) (57) Other income 7 - 1,699 PROFIT ON ORDINARY ACTIVITIES 8 367 109 PROFIT ON ORDINARY ACTIVITIES 8 367 109 PROFIT ON ORDINARY ACTIVITIES 709 1,792 AFTER TAXATION 709 1,792 Dividends 9 726 3,812	Administrative expenses		11,440	1,525
Acquisitions (528)				
1,908 220			•	220
Interest receivable 338 39 Interest payable 6 (1,170) (57) Other income 7 - 1,699 PROFIT ON ORDINARY ACTIVITIES 1,076 1,901 Tax on profit on ordinary activities 8 367 109 PROFIT ON ORDINARY ACTIVITIES 709 1,792 AFTER TAXATION 709 1,792 Dividends 9 726 3,812	Acquisitions		(528)	-
Interest payable		3	1,908	220
Other income 7 - 1,699 PROFIT ON ORDINARY ACTIVITIES 1,076 1,901 Tax on profit on ordinary activities 8 367 109 PROFIT ON ORDINARY ACTIVITIES 709 1,792 AFTER TAXATION 709 1,792 Dividends 9 726 3,812	Interest receivable		338	39
PROFIT ON ORDINARY ACTIVITIES 1,076 1,901 Tax on profit on ordinary activities 8 367 109 PROFIT ON ORDINARY ACTIVITIES 709 1,792 AFTER TAXATION 709 1,792 Dividends 9 726 3,812	Interest payable	6	(1,170)	(57)
BEFORE TAXATION 1,076 1,901 Tax on profit on ordinary activities 8 367 109 PROFIT ON ORDINARY ACTIVITIES 709 1,792 Dividends 9 726 3,812	Other income	7	-	1,699
Tax on profit on ordinary activities 8 367 109 PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION 709 1,792 Dividends 9 726 3,812	PROFIT ON ORDINARY ACTIVITIES			
PROFIT ON ORDINARY ACTIVITIES 709 1,792 AFTER TAXATION 9 726 3,812	BEFORE TAXATION		1,076	1,901
AFTER TAXATION 709 1,792 Dividends 9 726 3,812	Tax on profit on ordinary activities	8	367	109
Dividends 9 726 3,812	_ •			
DEFICIT FOR THE FINANCIAL YEAR (17) (2,020)	Dividends	9	726	3,812
	DEFICIT FOR THE FINANCIAL YEAR		(17)	(2,020)

There were no recognised gains or losses other than the profit attributable to shareholders of the company of £709,000 in the year ended 31 December 1994 (1993 - £1,792,000).

PROFIT AND LOSS ACCOUNT for the year ended 31 December 1994

STATEMENT OF MOVEMENTS ON RESERVES AND RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

funds £000
6,863
1,792
(3,812)
4,843
709
(726)
(2,763)
2,063

NOTE OF HISTORICAL COST PROFITS AND LOSSES for the year ended 31 December 1994

	1994	1993
	£000	1000
Reported profit on ordinary activities before taxation	1,076	1,231
Realisation of property revaluation gains of previous years Difference between historical cost depreciation charge and the actual depreciation charge	•	1,119
calculated on the revalued amount	26	18
HISTORICAL COST PROFIT ON ORDINARY ACTIVITIES		
BEFORE TAXATION	1,102	3,038
HISTORICAL COST PROFIT/(DEFICIT) FOR THE YEAR		
AFTER TAXATION AND DIVIDENDS	9	(883)
		,

BALANCE SHEET at 31 December 1994

		1994	1993
	Notes	£000	£000
FIXED ASSETS			
Tangible assets	10	22,433	16,940
Investments	11	76	76
		22,509	17,016
CURRENT ASSETS			
Stocks	12	24.577	20.450
Debtors	12	34,577	23,153
Cash at bank and in hand	13	9,252 5,785	7,434 827
		5,785	
CDVDFFORG		49,614	31,414
CREDITORS: amounts falling due within one year	14	49,050	28,778
NET CURRENT ASSETS		564	2,636
TOTAL ASSETS LESS CURRENT LIABILITIES		23,073	19,652
CREDITORS: amounts falling due after more than one year	15	20,970	14,687
FROVISION FOR LIABILITIES AND CHARGES	16	40	122
		2,063	4,843
CAPITAL AND RESERVES			
Called up share capital	17	297	297
Share premium account	• •	8	291 8
Revaluation reserve		2.884	2,884
Profit and loss account		(1,126)	1,654
		2,063	4,843
1			

P Toylor - Director

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NOTES TO THE ACCOUNTS

at 31 December 1994

1. ACCOUNTING POLICIES

Accounting convention

The accounts are prepared under the historical cost convention as modified by the revaluation of land and buildings and in accordance with applicable accounting standards.

Consolidated financial statements

The company is exempt under Section 228 of the Companies Act 1985 from the requirement to prepare consolidated figancial statements since it and its subsidiary undertakings are included in the consolidated financial statements of its ultimate parent company, Appleyard Group PLC.

Goodwill

Goodwill arising on acquisition, being the excess of the consideration over the fair value of the separable net assets acquired, is written off immediately to reserves in the period in which it arises.

Depreciation

Interests in freehold and long leasehold property are stated at a periodic professional valuation using an open market value for existing use basis. Surpluses arising on revaluation are credited to the revaluation reserve. Additions to property since the last valuation and other tangible fixed assets are stated at cost. Where appropriate, interest on funds used to finance property developments is included in cost.

Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost or valuation less estimated residual value of each asset evenly over its expected useful life as follows:

Freehold and long leasehold properties

80 years

Short leasehold properties

for the period of the lease

Motor vehicles

4 years

Plant and equipment

7 years

Investments

Investments in subsidiary undertakings are stated at cost less provision for any reduction in the value of net assets. Other investments are stated at cost unless in the opinion of the directors there has been a permanent diminution in the book value of the investments.

Stocks

Stocks are stated at the lower of cost incurred in bringing each product to its present location and condition after making due allowance for obsolete and slow moving items. Net realisable value is based on estimated selling price less further costs expected to be incurred to completion and disposal.

Vehicles on consignment

The company has adopted Financial Reporting Standard No. 5 and vehicles held on consignment from manufacturers are included in the balance sheet where it is considered that the company enjoys the benefits and carries the risk of ownership. The 1993 balance sheet has been amended accordingly.

Deferred taxation

Deferred taxation is provided using the liability method on all timing differences which are expected to reverse in the future without being replaced, calculated at the rate at which it is estimated that the timing differences will reverse.

NOTES TO THE ACCOUNTS

at 31 December 1994

1. ACCOUNTING POLICIES (continued)

Cash flow statement

The company is a wholly owned subsidiary undertaking of Appleyard Group PLC and the cash flows of the company are included in the consolidated cash flow statement of Appleyard Group PLC. Consequently the company is exempt under the terms of Financial Reporting Standard No. 1 from publishing a cash flow statement.

Pension costs

The company participates in group pension arrangements operated by Appleyard Group PLC. Contributions and pension costs are based on pension costs across the group as a whole. Pension costs are accounted for on the basis of charging the expected costs of providing pensions over the period during which the company benefits from the employees' services. The effects of variations from regular costs are spread over the expected remaining working lifetime of members of the scheme after making suitable allowances for future withdrawals. The company provides no other post retirement benefits to its employees.

Leasing commitments

Rentals paid under operating leases are charged to income on a straight line basis over the period of the lease. Assets held under finance leases and hire purchase contracts are capitalised and depreciated over their expected useful lives. The corresponding leasing commitments are shown as obligations to the lessor. The finance costs are charged to the profit and loss account using the sum of the digits method.

2. TURNO, ER

Turnover, which is stated net of discounts and value added tax, comprises the total amounts receivable from the sale and service of motor vehicles.

All turnover was earned within the United Kingdom.

Turnover of continuing operations in 1994 includes £150,328,000 in respect of businesses acquired on 31 December 1993. Operating profit on these businesses in 1994 amounted to £2,901,000.

3. OPERATING PROFIT

This is stated after charging:

	 land and buildings 	819	147
Operating lease rentals	 plant and machinery 	8	3
purchase contracts		116	-
Depreciation of fixed asset	ets held under finance leases and hire		
Depreciation of owned fi		853	134
Auditors' remuneration		36	16
		£000	£000
		1994	1993

Auditors' remuneration for provision of non-audit services to the company was £21,000 (1993 - £Nii) of which £8,000 was paid to the company's former auditras.

NOTES TO THE ACCOUNTS

at 31 December 1994

4. DIRECTORS' REMUNERATION

		£000	£000
Emolume	ents (including pension contributions)	282	85
			====
Directors	emoluments, excluding pension contributions, fell	within the following rang	es:
	•	1994	1993
		No.	No.
£Nii	- £ 5,000	6	3
£10,001	- £15,000	-	1
£65,001	- £70,000	-	1
£80,001	- £85,000	1	-
£150,001	- £155,000	1	-

1994

1993

The emoluments, excluding pension contributions, of the chairman were £Nil (1993 - £Nil) and those of the highest paid director were £153,000 (1993 - £69,000).

5. STAFF COSTS

		2
	16,666	2,360
Other pension costs	407	19
	1,542	235
Social security costs	•	•
Wages and salaries	14,717	2,106
	£000	£000
	1994	1993

The average weekly number of employees during the year was 960 (1993 - 149).

6. INTEREST PAYABLE

	1994	1993
	£000	£000
Bank loans and overdrafts wholly repayable within five years	758	95
Stock finance charges	389	57
Interest payable on finance leases and hire purchase contracts	23	-
	1,170	152
Less: interest capitalised	•	(95)
	1,170	57
	F	Secretary Sections

NOTES TO THE ACCOUNTS at 31 December 1994

7.	CYPTITED	INCOME

	OTHER INCOME		
		1994	1993
		£000	£000
	Dividends received from subsidiary undertakings	•	1,699
	•		
8.	TAX ON PROFIT ON ORDINARY ACTIVITIES		
	The tax charge is made up as follows:		
	·	1994	1993
		£000	£000
	Based on the profit for the year:		
	Cosporation tax at 33% (1993 - 33%)	436	126
	Deferred taxation	(22)	
		414	126
	Adjustments relating to prior years:	414	120
	Corporation tax	13	(17)
	Deferred taxation	(60)	` -
	•	367	109
_			====
9.	DIVIDENDS		
		1994	1993
		£000	£000
	Ordinary - interim paid of £1.25 per share (1993 - £1.74)	370	2,061
	- final paid of £1.20 per share (1993 - £1.48)	356	1,751
		726	3,812
		,	J,012

NOTES TO THE ACCOUNTS at 31 December 1994

10. TANGIBLE FIXED ASSETS

	Land and buildings	Plant and vehicles	700 . 4
	2000	£000	Total £000
Cost or valuation: At 1 January 1994 Additions	16,137 107	3,858	19,995
Arising on acquisitions Disposals	7,345 (2,842)	724 1,121 (79)	831 8,467 (2,921)
At 31 December 1994	20,748	5,624	26,372
Depreciation: At 1 January 1994 Provided during the year Disposals	568 186 (46)	2,487 783 (39)	3,055 969 (85)
At 31 December 1994	708	3,231	3,939
Net book value: At 31 December 1994	20,040	2,393	22,433
At 1 January 1994	15,569	1,371	16,940
			

Included in the freehold land and buildings is land valued at £1,274,000 which is not depreciated.

Within plant and machinery are assets held under finance leases and hire purchase contracts with a net book value of £72,000 (1993 - £Nil).

Cost or valuation at 31 December 1994 is represented by:

	Land and buildings £000	Plant and vehicles £000	Total £000
At valuation on 31 December 1989 At cost	3,163 17,585 5,624	3,163 23,209	
	20,748	5,624	26,372

If land and buildings had not been revalued, they would have been included at the following amounts:

	1994 £000	1993 £000
Cost Cuizulative depreciation based on cost	17,864 661	13,253 493
Net book value based on cost	17,203	12,760

NOTES TO THE ACCOUNTS at 31 December 1994

10.	TANGIBLE FIXED ASSETS (continued)			
	Land and buildings at net book value comprise:			
	•		1994	1993
			£000	1000
	Freehold			
	Long leasehold		16,936	14,006
	Short leasehold		2,662 442	1,102
			442	461
			20,040	15,569
11.	INVESTMENTS			Add to the same of
		-		
		Subsidiary	Other	
		undertakings	investments	Total
	_	£000	£000	£000
	Cost:			
	At 1 January 1994 and 31 December 1994	76	112	188
	Provisions for diminution in value:			
	At 1 January 1994 and 31 December 1994		110	
			112	112
	Net book value:			
	A. 1 January 1994 and 31 December 1994	76	_	76
	The company and 100%			7 (11), 11, 11, 11, 11, 11, 11, 11, 11, 11,
	The company owns 100% of the ordinary share of which are registered in England and Wales.	apital of the follow	wing subsidiary	undertakings, all
	Name of company	Description	of shares held	Principal activity
	City Motors (Oxford) Limited	• • •		•
	Oxford Motors Limited	Ordinary sha	res of £1 each	Non-trading
	Chiltern Forecourts Limited	Ordinary sna:	res of £1 each res of £1 each	Non-trading
	Home Countles Finance Corporation Limited	Ordinary sha	res of £1 each	Non-trading Non-trading
12.	STOCKS	•		1 ton-training

			1994	1993
	****		£000	£000
	Vehicles on consignment		14,376	10,047
	New vehicles		4,335	4,100
	Used and depot vehicles Parts and other stocks		12,505	6,899
	with and Atticl SIOCK?		3,361	2,107
			34,577	23,153

Vehicles on consignment not included on the balance sheet amount to £5,637,000 (1993 - £2,832,000).

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15.

Appleyard Motor Company Limited

NOTES TO THE ACCOUNTS at 31 December 1994

47		
	DERTORS	

DEBTORS		
	1994	1993
	£000	1000
Trade debtors	E 477.6	2 501
Amounts owed by group undertakings	5,476	3,781
Amounts owed by subsidiary undertakings	72	127
Amounts owed by associated undertaking	2,789	2,789
Corporation tax recoverable	40	9
Other debtors	74	74
Prepayments and accrued income	126	240
a top-system and decided income	675	414
	9,252	7,434
The amounts owed by subsidiary undertakings fall due after more	than one year (1993	- £2,789,000).
CREDITORS: amounts falling due within one year	, (====	, , , , , , , , , , , , , , , , , , ,
S and year	1994	1993
	£000	£000
Dealstonn	20017	1000
Bank loans and overdrafts	1,081	_
Payments on account	1,978	704
Trade creditors	19,937	14,570
Vehicles on consignment	14,376	10,047
Obligations under finance leases and hire purchase contracts	67	10,047
Amounts owed to group undertakings	6,532	211
Amounts owed to associated undertaking	957	813
Current corporation tax	453	623
Other taxes and social security costs	1,590	335
Other creditors	81	13
Accruals	1,998	1.462
	49,050	28,778
CDEDITORS omounts follow the st		20,770
CREDITORS: amounts falling due after more than one year		
	1994	1993
	£000	£000
Other loans	17	
Amounts owed to group undertakings	20,932	14 407
Obligations under finance leases and hire nurchase contracts	20,932	14,487
Accruals and deferred income	41	-
···-	-	200

The obligations under finance leases and hire purchase contracts fall due between two and five years.

14,687

20,970

NOTES TO THE ACCOUNTS at 31 December 1994

16. PROVISION FOR LIABILITIES AND CHARGES

Deferred taxation provided in the accounts and the amounts not provided are as follows:

Capital allowances in advance of	1994 £000	Provided 1993 £000	1994 £000	Not provided 1993 £000
depreciation Other timing differences	1 39	120 2	•	-
Taxation on valuation surplus Realised gains deferred	40	122	215	236
5 5	40	122	548 763	663

17. SHARE CAPITAL

	1994	Authorised 1993	Alla 1994	otted, called up and fully paid 1993
	No.	No.	£000	1000
Ordinary shares of 25p each	1,640,000	1,640,000	297	297
ACCTTCCCC		THE OWNER OF THE OWNER, WHEN		

18. ACQUISITIONS

During the year the company acquired the trade and assets of a number of motor dealerships. The fair values attributable to the net tangible assets acquired were:

	Book value £000	Fair value adjustments £000	Provision for reorganisation £000	Fair value to the company £000
Tangible fixed assets Stock Debtors Trade and other creditors	8,285 6,784 2,538 (4,595)	182 (61) (24) (33)	(474)	8,467 6,723 2,514 (5,102)
Net assets acquired Acquisition costs	13,012	64	(474)	12,602
Goodwill				(830) 2,763
Cash consideration	•			14,535

19.

Appleyard Motor Company Limited

NOTES TO THE ACCOUNTS

at 31 December 1994

18. ACQUISITIONS (continued)

Operating costs may be analysed between continuing operations and acquisitions as follows:

			7	LOHO,
	Continuing		1994	1993 Continuing
	operations	Acquisitions	Tota!	
	£000	£000		operations
	2000	2000	£009	£000
Cost of sales	173,839	52,132	225,971	29,071
Distribution costs	0.531			
Administrative expenses	9,521	2,991	12,512	1,618
remarking expenses	8,754	2,686	11,440	1,525
				1 pr (44,1
	18,275	5,677	23,952	2 1 42
	All Printers and Publishers		•	3,143
			Make a Comment of	
CAPITAL COMMITMENTS				
			1994	1993
			£000	£000
Comb			2000	1000
Contracted			500	
			566	-
				Continues de la constitución de la
Authorised by the directors but	not contracted			
	nor contractou		550	239

20. PENSION COMMITMENTS

The company participates in a group pension scheme arrangement operated by Appleyard Group PLC. The pension scheme is a defined benefit final salary scheme which is funded at rates advised by an independent actuary on the assumption that investments returns will be 2% per annum higher than pay growth.

The pension cost is arrived at in accordance with SSAP 24 using the projected unit method and is determined by the scheme's actuary on the assumptions that annual investment returns will be 2.5% higher than pay growth, 4.5% higher than future dividend growth and 6.5% higher than increases to pensions in payment.

The latest actuarial valuation of the scheme was carried out as at 5 April 1992 and has been adjusted to take account of both the changes to advance corporation tax introduced in the March 1993 Budget. At 5 April 1992, using the assumptions adopted for SSAP 24, the market value of the asset and the recent experience in the pattern of early retirements, allowing for the effect of the above adjustments represented 108% of the value of the accrued benefits.

There is a charge to the profit and loss account for the year of £407,000 (1993 - £19,000). The pension prepayment has been included in the balance sheet of Appleyard Group PLC.

NOTES TO THE ACCOUNTS at 31 December 1994

21. OTHER FINANCIAL COMMITMENTS

Annual commitments under non-cancellable operating leases are as follows:

	1994 £000	Land and buildings 1993 £000	1994 £000	Other 1993 £000
Operating leases which expire: within one year between two and five years after more than five years	33 72 1,200	42 55 729	7 13	46 26
	1,305	826	20	72

22. CONTINGENT LIABILITY

The company has given guarantees in respect of the bank borrowings of fellow subsidiary undertakings.

The amount outstanding at 31 December 1994 which was covered by these guarantees was £12,827,000 (1993 - £8,587,000).

23. PARENT UNDERTAKING AND ULTIMATE PARENT COMPANY

The parent undertaking of the group of undertakings for which group accounts are drawn up and of which the company is a member is Appleyard Group PLC, registered in England and Wales, which is also the company's ultimate parent company.

Copies of the financial statements of Appleyard Group PLC may be obtained from The Secretary, Appleyard Group PLC, Windsor House, Cornwall Road, Harrogate HG1 2PW.