

CO of Accounts delivered under provisions of  
Section 1(7) of the Companies Act 1976.

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*Clifford J. Gothard*

Director.

*N. J. Warner*

Secretary.

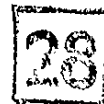
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C. P. EVINSON LIMITED

Statement of Accounts

31st December, 1977

GOTHARD & CO.,  
Chartered Accountants,  
BURTON-ON-TRENT.



G. P. EVINSON LIMITED

Directors:

Sir Clifford Gothard, D.B.E. (Chairman)  
R. T. Blackshaw (Managing Director)  
G. E. Orton  
Lady M. V. Gothard  
D. W. Bailey

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REPORT OF THE DIRECTORS

The Directors submit their report and accounts for the year ended 31st December, 1977.

TRADING RESULTS

The profit for the year after taxation amounts to £29,495.

DIVIDEND AND RETENTION

A dividend of £12,465 is recommended leaving a balance of profit of £17,030 to be added to General Reserve.

DIRECTORS

The Directors of the company during the year to 31st December, 1977 were as shown above.

No Director was beneficially interested in the company's shares during the year.

The Director retiring by rotation is D. W. Bailey who being eligible, offers himself for re-election.

PRINCIPAL ACTIVITIES

The principal activity of the company is that of Garage Proprietors and Motor Dealers.

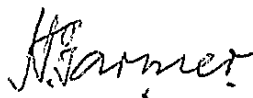
EXPORTS

Exports of goods during the year amounted to £6,225.

AUDITORS

The Auditors, Gothard & Co., have expressed their willingness to continue in office and resolutions re-appointing them and authorising the Directors to fix their remuneration will be submitted to the Annual General Meeting.

By Order of the Board,



Secretary.

10th October, 1978

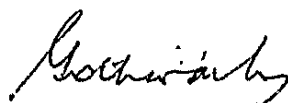
C. P. EVINSON LIMITED

REPORT OF THE AUDITORS TO THE MEMBERS OF

C. P. EVINSON LIMITED

We have examined the accounts set out on pages 3 to 9 which have been prepared under the historical cost convention including the valuation of certain fixed assets as disclosed in Note 4.

In our opinion, these Accounts give, under the accounting convention stated above, a true and fair view of the state of affairs of the company at 31st December, 1977 and of the profit and of the source and application of funds for the year ended on that date, and comply with the Companies Acts, 1948 and 1967.

  
Chartered Accountants.

2/3, St. Paul's Square,  
BURTON-ON-TRENT.

10th October, 1978

C. P. EVINSON LIMITEDPROFIT AND LOSS ACCOUNT FOR THE  
YEAR ENDED 31st DECEMBER, 1977

	NOTE	1977	1976
TURNOVER	1	<u>£ 4,936,676</u>	<u>£ 3,605,766</u>
TRADING PROFIT BEFORE TAXATION	2	161,399	114,035
Deduct : Loan Interest		9,442	3,811
Bank Overdraft Interest		<u>10,303</u>	<u>5,043</u>
		19,745	8,854
		141,654	105,181
TAXATION	3	112,159	55,274
		<u>29,495</u>	<u>49,907</u>
PROFIT AFTER TAXATION		12,465	14,778
PROPOSED DIVIDEND			
PROFIT RETAINED		<u>£ 17,030</u>	<u>£ 35,129</u>
STATEMENT OF RETAINED PROFITS/ RESERVES:	7		
Retained profit for the year		17,030	35,129
Retained profits/reserves at beginning of year:			
As previously reported		131,247	96,318
Prior year adjustment		<u>3,255</u>	<u>3,455</u>
As restated		127,992	92,863
Retained profits/reserves at end of year		<u>£ 145,022</u>	<u>£ 127,992</u>

G. F. EVINSON LIMITEDBALANCE SHEET : 31st DECEMBER, 1977

	<u>NOTE</u>	<u>1977</u>	<u>1976</u>
NET ASSETS EMPLOYED :			
FIXED ASSETS	4	265,411	237,673
CURRENT ASSETS:			
Stock	5	737,864	478,833
Deposits with Ford Motor Co. Ltd.		109,106	153,717
Debtors and Prepayments		175,043	128,387
Inter-Group Current Accounts	6	144,519	163,735
Cash in Hand		659	549
		<u>£ 1,167,191</u>	<u>£ 925,221</u>
CURRENT LIABILITIES:			
Creditors and Accruals		234,788	211,650
Loan from Ford Motor Credit Co. Ltd.	8	9,106	33,717
Interest Accrued on Loan Capital		1,866	4,331
Bank Overdraft (Secured)		437,998	278,228
Dividend Proposed		12,465	14,778
		<u>£ 696,223</u>	<u>£ 542,704</u>
NET CURRENT ASSETS		470,968	382,517
		<u>£ 736,379</u>	<u>£ 620,190</u>
FINANCED BY :			
SHARE CAPITAL:			
Authorised:		<u>£ 2,000</u>	<u>£ 2,000</u>
2,000 Shares of £1 each			
Issued and fully paid:		1,917	1,917
1,917 Shares of £1 each			
RESERVES	7	375,586	358,556
		377,503	360,473
LOANS	8	112,500	125,500
DEFERRED TAX	9	246,376	134,217
		<u>£ 736,379</u>	<u>£ 620,190</u>

*Clifford F. G. Smith*

Directors

C. P. EVINSON LIMITEDNOTES TO THE ACCOUNTS31st DECEMBER, 1977

The accounting policies on which the accounts have been prepared are disclosed under the relevant notes.

1. TURNOVER

This represents the net amount exclusive of Value Added Tax and Car Tax and inter-group sales.

2. PROFIT BEFORE TAXATIONNOTE19771976

The following items have been taken into account in arriving at the Trading Profit.

- a) Directors Emoluments  
b) Auditors Remuneration  
c) Depreciation

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£ 40,260£ 26,523£ 1,500£ 1,500£ 14,541£ 10,5663. TAXATION19771976

- a) Deferred Tax : Current Year

£ 112,159£ 55,274

Deferred Taxation is provided in full by the liability method for the excess of Taxation allowances over the charge for depreciation of fixed assets, for taxation deferred by relief for stock appreciation, and for other timing differences.

- b) No provision is made in respect of potential tax liabilities which might arise in the event of realisation of revalued properties.

4. FIXED ASSETS

Freehold  
Land and  
Buildings

Plant and  
Equipment

Motor  
Vehicles

TOTAL

Cost or Valuation:

At 31st December, 1976

204,390

87,420

21,049

312,859

Additions

3,690

25,448

13,474

42,612

Disposals

-

(3,010)

(3,010)

At 31st December, 1977

£ 208,080£ 112,868£ 31,513£ 352,461

Depreciation:

At 31st December, 1976

59,580

8,825

68,405

Prior year adjustment

6,781

-

6,781

Charge for year

7,677

6,864

14,541

On disposals

-

(2,677)

(2,677)

At 31st December, 1977

£ 74,038£ 13,012£ 87,050

Net Book Value:

31st December, 1977

£ 208,080£ 38,830£ 18,501£ 265,411

31st December, 1976

£ 204,390£ 21,059£ 12,224£ 237,673

C. P. EVINSON LIMITEDNOTES TO THE ACCOUNTS31st DECEMBER, 1977(continued)4. FIXED ASSETS (continued)

Cost or valuation of properties comprises:

Valuation 1971	200,000
Cost of subsequent additions	8,080
	<u>£ 208,080</u>

Depreciation is provided to write off the cost of the assets other than Freehold property over their effective normal lives.

The method of writing off depreciation has been reviewed and it is now provided on a straight line basis instead of the reducing instalment system. The rates have also been revised. This has resulted in additional depreciation for past years which is shown on the Accounts as a prior year adjustment.

5. STOCKS

Stocks are valued at the lower of cost or net realisable value.

6. INTER-GROUP CURRENT ACCOUNTS

	<u>1977</u>	<u>1976</u>
Due from fellow subsidiaries	181,798	176,702
Due to fellow subsidiaries	<u>161,130</u>	<u>135,709</u>
	20,668	40,993
	<u>123,851</u>	<u>122,742</u>
Due from parent company	<u>£ 144,519</u>	<u>£ 163,735</u>

7. RESERVES

	<u>1977</u>		<u>1976</u>	
<u>RESERVES</u>	<u>Capital Reserves</u>	<u>Revenue Reserves</u>	<u>Capital Reserves</u>	<u>Revenue Reserves</u>
Balance at 31st December, 1976	230,564	131,247	230,564	96,318
Retained profit for the year		17,030		35,129
Prior year adjustment		(3,255)		(3,455)
Balance at 31st December, 1977	<u>£ 230,564</u>	<u>£ 145,022</u>	<u>£ 230,564</u>	<u>£ 127,992</u>
Total Reserves at 31st December, 1977		<u>£ 375,586</u>		<u>£ 358,556</u>

8. LOANS

Secured:

Interest at 12% repayable wholly within five years

Interest at variable rates not repayable wholly within five years

Unsecured:

Interest at 0% not repayable wholly within five years

	<u>1977</u>	<u>1976</u>
	-	3,000
	97,500	107,500
	15,000	15,000
	<u>£ 112,500</u>	<u>£ 125,500</u>

G. P. EVINSON LIMITEDNOTES TO THE ACCOUNTS31st DECEMBER, 1977  
(continued)

	<u>1977</u>	<u>1976</u>
8. <u>LOANS (continued)</u>		
Secured (Ford Motor Credit Co. Ltd.):		
Interest at variable rates repayable		
wholly within five years	<u>£ 9,106</u>	<u>£ 33,717</u>
9. <u>DEFERRED TAX</u>	<u>1977</u>	<u>1976</u>
Taxation deferred re stock appreciation relief	257,124	133,263
Taxation deferred by accelerated capital allowances	25,673	14,770
	(29,005)	(10,074)
Tax losses		
Taxation deferred by accelerated capital allowances:		
Prior year adjustment	(3,526)	(3,742)
Other timing differences	(3,890)	-
	<u>£ 246,376</u>	<u>£ 134,217</u>
10. <u>DIRECTORS EMOLUMENTS</u>	<u>1977</u>	<u>1976</u>
Emoluments (including pension scheme contributions):		
For services as directors	3,500	3,500
For Management services	36,760	23,023
	<u>£ 40,260</u>	<u>£ 26,523</u>
The emoluments (excluding pension scheme contributions) of the Chairman amounted to	<u>£ 1,500</u>	<u>£ 1,500</u>
The emoluments (excluding pension scheme contributions) of the highest paid director (who was not the Chairman) amounted to	<u>£ 21,189</u>	<u>£ 13,539</u>
Emoluments of all Directors (excluding pension contributions):	<u>1977</u>	<u>1976</u>
£0 - £2,500	3	3
£2,501 - £5,000	-	-
£5,001 - £7,500	-	-
£7,501 - £10,000	-	1
£10,001 - £12,500	1	-
£12,501 - £15,000	-	1
£15,001 - £17,500	-	-
£17,501 - £20,000	-	-
£20,001 - £22,500	1	-

11. HOLDING COMPANY

The Company's ultimate holding company is The Portland Motor Group Limited, a company incorporated in England.



C. P. EVINSON LIMITEDNOTES TO THE ACCOUNTS31st DECEMBER, 1977(continued)12. CLOSE COMPANY

The Company is a close company within the terms of the Corporation Taxes Act, 1970.

13. GUARANTEES

- 1) The Company, together with its parent company and fellow subsidiaries, has entered into a cross debenture and guarantee to secure the net overdraft of the Group with Barclays Bank Limited.
- 2) The Company has also entered into further charges on certain of its assets and joint and several cross guarantees with fellow subsidiaries to secure loans made to Blackton Garage Limited and East Midlands Truck Centre Limited (fellow subsidiaries) by Ford Motor Credit Company Limited.

14. CAPITAL COMMITMENTS

Contracted for

	<u>1977</u>	<u>1976</u>
	<u>£ NIL</u>	<u>£ 13,000</u>

E. P. EVINSON LIMITEDSTATEMENT OF SOURCE AND APPLICATION OF FUNDS  
FOR THE YEAR ENDED 31st DECEMBER, 1977

	<u>1977</u>	<u>1976</u>
<u>SOURCE OF FUNDS</u>		
Funds from trading operations:		
Trading profit before taxation	141,654	105,181
Adjustments for items not involving the movement of funds:		
Depreciation	14,541	10,566
Profit on disposal of fixed assets	(742)	(784)
Funds from non-trading operations:		
Proceeds from disposal of fixed assets	1,075	3,692
Repayment of tax	-	7,524
	<u>£ 156,528</u>	<u>£ 126,179</u>
<u>APPLICATION OF FUNDS</u>		
Purchase of fixed assets	42,612	27,335
Net decrease in loans	13,000	10,000
Dividend paid	14,778	13,436
Increase in working capital:		
Increase/(Decrease) in stock	259,031	130,182
Increase/(Decrease) in Bulk Deposits with Ford Motor Company Limited	(44,611)	33,657
Increase/(Decrease) in debtors	46,656	24,588
Increase/(Decrease) in Inter-company accounts	(19,216)	(9,664)
(Increase)/Decrease in creditors	(23,138)	(30,284)
(Increase)/Decrease in loan from Ford Motor Credit Company Limited	24,611	56,343
(Increase)/Decrease in loan interest accrued	2,465	156
Increase/(Decrease) in liquid funds:		
Bank balances and cash	(159,660)	(129,570)
	<u>86,138</u>	<u>75,408</u>
	<u>£ 156,528</u>	<u>£ 126,179</u>