



Beales company report

1974 - 75

J. E. BEALE LIMITED

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ANNUAL REPORT AND ACCOUNTS
FOR THE YEAR ENDED 1st FEBRUARY, 1975

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J. E. BEALE LIMITED

**11-21 Commercial Road,
Bournemouth**

DIRECTORS :

**Norman B. Beale (*Chairman*)
Frank H. Beale
Ronald W. Beale
Anthony J. Beale
Nigel B. E. Beale
Keith Priestley**

BANKERS :

**Lloyds Bank Limited,
45-47 Old Christchurch Road,
Bournemouth**

AUDITORS :

**Malpas, Simmons & Co.,
Wootton Grange,
Wootton Mount,
Bournemouth**

SOLICITORS :

**Farrer & Co.,
66 Lincoln's Inn Fields,
London, W.C.2**

**Derek T. Wilkinson & Co.
2b Poole Road,
Bournemouth**

SECRETARY and REGISTRAR :

Keith Priestley

REGISTERED OFFICE :

**11-21 Commercial Road,
Bournemouth**

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J. E. BEALE LIMITED

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Annual General Meeting of this Company for 1975 will be held at

10/12 WHARF DALE ROAD, BOURNEMOUTH

on Saturday, 26th April, 1975, at 2.00 p.m. for the following purposes :

1. Receive the Report of the Directors and the Accounts and Balance Sheet for the year ended 1st February, 1975, and the Report of the Auditors thereon.
2. Declare a Dividend.
3. Re-elect Directors.
4. Confirm appointment of Auditors.
5. Transact any other ordinary business.

A Member entitled to attend and vote at the above meeting may appoint a proxy to attend and vote instead of him. A proxy need not be a Member of the Company.

By Order of the Board,

K. PRIESTLEY

Company Secretary

2nd April, 1975

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J. E. BEALE LIMITED

REPORT OF THE DIRECTORS
TO BE SUBMITTED TO THE MEMBERS AT THE ANNUAL GENERAL MEETING

The Directors submit their annual Report and the audited Accounts of the Company for the year ended 1st February, 1975.

The Company carries on a general retail business in three department stores, trading as Beales and Bealesons in Bournemouth and as Beales in Poole, and there have been no significant changes in its activities during the year. The Accounts show that the Company had a satisfactory trading year.

The Directors of the Company who served during the year and had interests (including family interests) in the Company's Shares were as follows :

| | Ordinary Shares of £1 each | | Management Shares of 5p each | |
|--------------------|-----------------------------|-----------------------|------------------------------|-----------------------|
| | At beginning of the year | At end of the year | At beginning of the year | At end of the year |
| Mr. N. B. Beale | 65,392 | 65,392 | 28,392 | 23,660 |
| Mr. F. H. Beale | 65,138 | 62,113 | 28,392 | 23,660 |
| Mr. R. W. Beale | 66,540 | 67,790 | 28,392 | 23,660 |
| Mr. A. J. Beale | 24,925 | 24,925 | 28,392 | 23,660 |
| Mr. N. B. E. Beale | 14,879 | 14,879 | 28,392 | 23,660 |
| Mr. K. Priestley | — | — | — | 23,660 |

The Directors recommend the payment of a final dividend on the Ordinary Shares of 4.69% (7% with the imputed tax credit). This, together with the interim dividend of 1.34% (2% with the imputed tax credit), makes a total distribution for the year of 6.03% on the Ordinary Shares, equivalent to 9% with the relevant imputed tax credits. Provision is also made for the dividend on the Management Shares at 3.35%, equivalent to 5% with the imputed tax credit.

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The Property of the Company is fully utilised in the business, and the Directors are of the opinion that a market valuation as compared with book value would not be of significance.

The average number of persons employed by the Company in each week in the year was 955 and the aggregate gross remuneration paid or payable to them for the year was £1,323,434.

The value of goods exported from the U.K. during the year amounted to £5,754.

During the financial year the Company made contributions for charitable purposes totalling £515. No contributions were made for political purposes.

Signed on behalf of the Board,

NORMAN B. BEALE

Chairman

2nd April, 1975

J. E. BEALE LIMITED

PROFIT AND LOSS ACCOUNT
for the year ended 1st February, 1975

| Notes | | This year | Last Year |
|-----------------|--|-------------------|-------------------|
| Turnover | | | |
| 1. | Home | 7,733,717 | 7,262,314 |
| | Export | 5,754 | 409 |
| | | <u>£7,739,491</u> | <u>£7,262,723</u> |
| | Trading Profit after charging : | 306,795 | 323,968 |
| 2. | Directors' and Past Director's Emoluments and Pensions ... | 61,134 | 45,824 |
| | Depreciation of Fixed Assets ... | 101,468 | 86,156 |
| 3. | Interest on Loans (Gross) ... | 39,283 | 46,752 |
| | Auditor's Remuneration ... | 3,000 | 3,000 |
| | | <u>£204,885</u> | <u>£181,732</u> |
| | Income from Investments | — | 161 |
| | Profit before Taxation | 306,795 | 324,129 |
| 4. | Less Taxation | 144,000 | 144,000 |
| | Profit after Taxation | 162,795 | 180,129 |
| | Transfers to Reserves | — | 26,288 |
| 5. | Dividends | 162,795 | 153,841 |
| | | 73,228 | 53,511 |
| | Unappropriated Profit | 89,567 | 100,330 |
| | Balance brought forward | 313,670 | 213,340 |
| | Balance carried to Balance Sheet | <u>£403,237</u> | <u>£313,670</u> |

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J. E. BEALE LIMITED

BALANCE SHEET as at 1st February, 1975

| Notes | Capital Employed | This Year | Last Year |
|-------|---|------------|------------|
| 6. | Share Capital | 1,217,552 | 1,217,552 |
| | General Reserve | 300,000 | 300,000 |
| | Profit and Loss Account Balance | 403,237 | 313,670 |
| | Total provided by Shareholders | 1,920,789 | 1,831,222 |
| 7. | Deferred Taxation Account | 121,000 | 27,000 |
| 8. | Provision for Future Taxation | 50,000 | 84,211 |
| 9. | Pension Funds | — | 30,000 |
| 10. | Loans | 779,780 | 784,979 |
| | Total Capital Employed | £2,871,569 | £2,757,412 |
| | Employment of Capital | | |
| | Current Assets | | |
| 11. | Stocks | 790,171 | 930,231 |
| 12. | Debtors and Prepayments | 462,850 | 585,431 |
| | Inland Revenue — for Corporation Tax repayable | 27,625 | 27,625 |
| | Loans to Staff and Others | 27,521 | 28,464 |
| | Cash Balances | 10,090 | 9,274 |
| | Bank Deposit | 304,850 | 350,000 |
| | | 1,623,107 | 1,931,125 |
| | Current Liabilities | | |
| | Bank Overdraft (Secured) | 128,739 | 420,813 |
| | Creditors | 604,074 | 600,193 |
| | Current Taxation | 42,011 | 30,495 |
| 13. | Dividends — proposed | 57,008 | 49,937 |
| | | 831,832 | 1,101,488 |
| | Net Current Assets | 791,275 | 829,637 |
| 14. | Fixed Assets | 2,002,660 | 1,867,775 |
| 15. | Investments | 60,000 | 60,000 |
| 16. | Advance Payment on Contract | 17,634 | — |
| | | £2,871,569 | £2,757,412 |

This is the copy referred to
in the annexed Certificate "B".

[Signature]

Signed on behalf of the Board of Directors,
NORMAN B. BEALE, Director
FRANK H. BEALE, Director

Director
Secretary

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J. E. BEALE LIMITED

EXPLANATORY NOTES TO ACCOUNTS
for the year ended 1st February, 1975

Notes

| | This Year | Last Year |
|--|-------------------|-------------------|
| 1. Home Turnover: Home Sales | | |
| Value added tax | 7,733,717 | 7,262,314 |
| | 598,393 | 532,580 |
| Net Sales | <u>£7,135,324</u> | <u>£6,729,734</u> |
| 2. Directors' Emoluments, etc. | | |
| (a) Directors' Emoluments | 52,476 | 38,339 |
| Directors' contributions to Pension Scheme | 7,628 | 6,825 |
| Past Directors' Pension | 1,030 | 660 |
| | <u>£61,134</u> | <u>£45,824</u> |
| (b) Particulars of Directors' Emoluments under S.6 of the Companies' Act 1967: | | |
| Chairman's Emoluments £9,906 | 1 | 1 |
| Emoluments of Directors: | | |
| Not more than £2,500 a year | - | - |
| Exceeding £2,500 but not more than £5,000 a year | - | - |
| Exceeding £5,000 but not more than £7,500 a year | 1 | 2 |
| Exceeding £7,500 but not more than £10,000 a year | 4 | 2 |
| | <u>6</u> | <u>5</u> |
| 3. Interest on Loans | | |
| (a) Bank Overdraft | 13,964 | 9,099 |
| (b) Mortgage Interest | 43,626 | 44,456 |
| | <u>57,590</u> | <u>53,555</u> |
| Less Interest received | 18,307 | 6,803 |
| | <u>£39,283</u> | <u>£46,752</u> |

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J. E. BEALE LIMITED

EXPLANATORY NOTES TO ACCOUNTS
for the year ended 1st February, 1975
(continued)

Notes

4. Taxation

United Kingdom Corporation Tax at 52% based
on current profits ...
Less Relief for notional Advance Corporation
Tax ...

| This Year | Last Year |
|-----------------|-----------------|
| 50,000 | 121,000 |
| — | 4,000 |
| 50,000 | 117,000 |
| 94,000 | 27,000 |
| <u>£144,000</u> | <u>£144,000</u> |

Transfer to Deferred Taxation Account ...

- 5. (a) Dividends (net of Advance Corporation Tax)**
Interim on Ordinary Shares at 1.34%
(2.10%)
Proposed :
Second Interim on Ordinary Shares Nil
(2.10%)
Final on Ordinary Shares at 4.69%
(2.01%)
On Management Shares at 3.35%
(3.35%)

| | |
|---------------|---------------|
| 16,220 | 25,419 |
| — | 25,419 |
| 56,770 | 24,330 |
| 238 | 238 |
| <u>73,228</u> | <u>75,406</u> |

Deduct Advance Corporation Tax on final
dividend for 1973 ...

| | |
|----------------|----------------|
| | 21,895 |
| <u>£73,228</u> | <u>£53,511</u> |

- (b) With the Imputed Tax Credits the gross
rates and amounts of dividends paid and
proposed for 1974 and 1975 are :**
On Ordinary Shares

| | 1975 | 1974 |
|----------------|-----------|-----------|
| First Interim | 2% | 3% |
| Second Interim | — | 3% |
| Final | 7% | 3% |
| Total | <u>9%</u> | <u>9%</u> |

| | |
|----------------|----------------|
| 24,209 | 36,313 |
| 84,731 | 36,313 |
| <u>108,940</u> | <u>108,940</u> |

On Management
Shares

| | |
|----|----|
| 5% | 5% |
|----|----|

| | |
|-----------------|-----------------|
| 355 | 355 |
| <u>£109,295</u> | <u>£109,295</u> |

6. Share Capital

Ordinary Shares of £1 each ...
Management Shares of 5p each ...

| Authorised |
|-------------------|
| 1,212,254 |
| 7,348 |
| <u>£1,219,602</u> |

| Issued & Fully Paid | |
|---------------------|------------|
| 1,210,454 | 1,210,454 |
| 7,098 | 7,098 |
| <hr/> | <hr/> |
| £1,217,552 | £1,217,552 |

J. E. BEALE LIMITED

EXPLANATORY NOTES TO ACCOUNTS

for the year ended 1st February, 1975

(continued)

| Notes | | | This Year | Last Year |
|--|-----|-----|-----------------|-----------------|
| 7. Deferred Taxation Account | | | | |
| Balance at beginning of year | ... | ... | 27,000 | — |
| Transfer from Profits | ... | ... | 94,000 | 27,000 |
| Balance at end of year | ... | ... | <u>£121,000</u> | <u>£27,000</u> |
| 8. Provision for Future Taxation | | | | |
| United Kingdom Corporation Tax — based on current profits | ... | ... | 50,000 | 117,000 |
| Less Advance Corporation Tax paid | ... | ... | — | 32,789 |
| | | | <u>£50,000</u> | <u>£84,211</u> |
| 9. Pension Funds | | | | |
| Balance at beginning of year | ... | ... | 30,000 | 26,000 |
| Add Transfer out of profits | ... | ... | — | 26,288 |
| | | | <u>30,000</u> | <u>52,288</u> |
| Less Purchase of Annuities | ... | ... | 30,000 | 22,288 |
| | | | <u>£ —</u> | <u>£30,000</u> |
| 10. Loans | | | | |
| Mortgage at 6½% p.a. | ... | ... | 382,774 | 385,319 |
| Mortgage at 5½% p.a. | ... | ... | 337,006 | 339,660 |
| Non-trading Subsidiary | ... | ... | 60,000 | 60,000 |
| | | | <u>£779,780</u> | <u>£784,979</u> |
| 11. Stock | | | | |
| Stock has been valued at the lower of cost or replacement price on bases and methods consistently applied over many years. | | | | |
| 12. Debtors and Prepayments | | | | |
| On Extended Credit Terms | ... | ... | 172,653 | 266,860 |
| Others | ... | ... | 290,197 | 318,621 |
| | | | <u>£462,850</u> | <u>£585,481</u> |
| 13. Dividends (proposed) | | | | |
| On Ordinary Shares | ... | ... | 56,770 | 49,749 |
| On Management Shares | ... | ... | 238 | 238 |
| | | | <u>£57,008</u> | <u>£49,987</u> |

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J. E. BEALE LIMITED

EXPLANATORY NOTES TO ACCOUNTS
for the year ended 1st February, 1975
(continued)

| Notes | | | This Year | Last Year |
|--------------------------------|-----|-------------------------------|----------------------------|-------------------|
| 14. Fixed Assets | | | | |
| | | Freehold & Leasehold Property | Vehicles, Plant & Fittings | Total |
| At Cost | | | | |
| At 27th January, 1974 | ... | 880,131 | 1,361,516 | 2,741,647 |
| Additions in the year | ... | 291 | 237,067 | 237,358 |
| Disposals in the year | ... | | (8,495) | (8,495) |
| At 1st February, 1975 | ... | <u>£880,422</u> | <u>£2,090,088</u> | <u>£2,970,510</u> |
| Depreciation | | | | |
| At 27th January, 1974 | ... | | 873,872 | 873,872 |
| Charge for the year | ... | | 101,468 | 101,468 |
| Adjustment on disposals | ... | | (7,490) | (7,490) |
| At 1st February, 1975 | ... | <u>Nil</u> | <u>£967,850</u> | <u>£967,850</u> |
| Net Book Value | | | | |
| At 1st February, 1975 | .. | <u>£880,422</u> | <u>£1,122,238</u> | <u>£2,002,660</u> |
| At 26th January, 1974 | ... | <u>£880,131</u> | <u>£987,644</u> | <u>£1,867,775</u> |
| 15. Investments (Unquoted) | | | | |
| J. E. Beale (Eastbourne) Ltd — | | | | |
| 30,000 £1 Ordinary Shares | ... | ... | <u>£60,000</u> | <u>£60,000</u> |

Note : The Company holds 100% of the nominal value of the issued shares in J. E. Beale (Eastbourne) Ltd. This Company is a non-trading subsidiary incorporated in the United Kingdom.

16. Advance Payment on Contract

Represents 30% of the value of a contract with Otis Elevator Co. Ltd. to automate the lifts at Beales Store, Bournemouth.

17. Capital Commitments

- (a) The estimated amount of capital expenditure contracted for, but not provided for, amounts to £48,000.
- (b) The estimated amount of capital expenditure authorised by the Directors, but not contracted for, amounts to £7,000.

These commitments relate to general improvements to the two Bournemouth Stores.

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J. E. BEALE LIMITED

EXPLANATORY NOTES TO ACCOUNTS
for the year ended 1st February, 1975
(continued)

18. Other items relating to the Balance Sheet

(a) The Company is a close Company within the meaning of Schedule 18 of the Finance Act 1965.

(b) Group Accounts, incorporating the Company's Subsidiary, J. E. Beale (Eastbourne) Ltd., are not submitted, as that Subsidiary has not traded during the year, and the Directors of the Holding Company consider that a Consolidated Balance Sheet would not be informative. There has been no income from this unquoted investment during the year.

AUDITORS' REPORT TO THE MEMBERS OF J. E. BEALE LIMITED

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We have examined the Balance Sheet together with the annexed Profit and Loss Account.

In our opinion, the Balance Sheet and Profit and Loss Account have been properly prepared in accordance with the provisions of the Companies' Acts 1948 and 1967 and give a true and fair view of the state of affairs as at 1st February, 1975, and of the profit for the year ended on that date.

MALPAS, SIMMONS & CO.

Auditors

Wootton Grange,
Wootton Mount,
Bournemouth
2nd April, 1975.