

ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 30 JUNE 2013

FOR

JEPSON & COMPANY LIMITED

SATURDAY



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**CONTENTS OF THE ABBREVIATED ACCOUNTS
FOR THE YEAR ENDED 30 JUNE 2013**

	Page
Company Information	1
Report of the Directors	2
Report of the Independent Auditors on the Abbreviated Accounts	4
Abbreviated Profit and Loss Account	5
Abbreviated Balance Sheet	6
Notes to the Abbreviated Accounts	7

JEPSON & COMPANY LIMITED
COMPANY INFORMATION
FOR THE YEAR ENDED 30 JUNE 2013

DIRECTORS:	Miss B G Jepson J Hartley Mrs P McGuire P G Jepson
SECRETARY:	Miss B G Jepson
REGISTERED OFFICE:	44 East Bank Road Sheffield S2 3QN
REGISTERED NUMBER.	00112990 (England and Wales)
AUDITORS.	Hopkins Allen Procter Limited Statutory Auditor 4th Floor St James House Vicar Lane Sheffield South Yorkshire S1 2EX

**REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 30 JUNE 2013**

The directors present their report with the accounts of the company for the year ended 30 June 2013

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of manufacturers of vehicle number plates and signs

REVIEW OF BUSINESS

We continue to be a leader and the longest established number plate manufacturer in the UK and probably the world

Our financial results this year were encouraging and broadly in line with expectations, buoyed up by a 9.2% increase in new car registrations over the year (source SMMT)

We continue to maintain a strong balance sheet with adequate reserves that enable us to evaluate and exercise a variety of strategic options

We will continue to drive the highest quality throughout the organisation and to our customers with the best products, the best service and the best value for money by continually innovating and improving our products, service, planning, processes and our people

DIVIDENDS

Interim dividends were paid during the year as follows -

Class of share	Dividend per share £	Total dividend £
A Ordinary shares	4505.90	45,059
B Ordinary shares	2000.00	80,000
		<hr/>
		125,059
		<hr/>

The directors recommend that no final dividend be paid

EVENTS SINCE THE END OF THE YEAR

Information relating to events since the end of the year is given in the notes to the accounts

DIRECTORS

The directors shown below have held office during the whole of the period from 1 July 2012 to the date of this report

Miss B G Jepson
J Hartley
Mrs P McGuire
P G Jepson

**REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 30 JUNE 2013**

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

AUDITORS

The auditors, Hopkins Allen Procter Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:



P G Jepson - Director

19 March 2014

**REPORT OF THE INDEPENDENT AUDITORS TO
JEPSON & COMPANY LIMITED
UNDER SECTION 449 OF THE COMPANIES ACT 2006**

We have examined the abbreviated accounts set out on pages five to fifteen, together with the full financial statements of Jepson & Company Limited for the year ended 30 June 2013 prepared under Section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

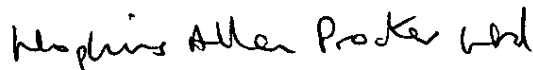
The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.



Stephen Allen (Senior Statutory Auditor)
for and on behalf of Hopkins Allen Procter Limited
Statutory Auditor
4th Floor
St James House
Vicar Lane
Sheffield
South Yorkshire
S1 2EX

19 March 2014

**ABBREVIATED PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED 30 JUNE 2013**

	Notes	2013 £	2012 £
TURNOVER	2	8,027,400	7,645,244
Cost of sales and other operating income		(5,495,435)	(5,279,400)
		<u>2,531,965</u>	<u>2,365,844</u>
Administrative expenses		(1,989,811)	(2,004,240)
OPERATING PROFIT	4	542,154	361,604
Interest receivable and similar income		<u>145,191</u>	<u>107,341</u>
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		687,345	468,945
Tax on profit on ordinary activities	5	(156,128)	(91,488)
PROFIT FOR THE FINANCIAL YEAR		<u><u>531,217</u></u>	<u><u>377,457</u></u>

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

ABBREVIATED BALANCE SHEET
30 JUNE 2013

	Notes	2013 £	2012 £
FIXED ASSETS			
Intangible assets	8	48,000	64,000
Tangible assets	9	1,214,909	1,380,802
Investments	10	175,000	175,000
Investment property	11	1,707,819	1,707,819
		<u>3,145,728</u>	<u>3,327,621</u>
CURRENT ASSETS			
Stocks	12	606,507	694,025
Debtors	13	1,817,847	2,016,603
Investments	14	497,391	290,416
Cash at bank and in hand		5,450,173	4,792,424
		<u>8,371,918</u>	<u>7,793,468</u>
CREDITORS			
Amounts falling due within one year	15	(1,017,587)	(1,027,248)
NET CURRENT ASSETS		<u>7,354,331</u>	<u>6,766,220</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		10,500,059	10,093,841
CREDITORS			
Amounts falling due after more than one year	16	(2,050,708)	(2,050,708)
NET ASSETS		<u>8,449,351</u>	<u>8,043,133</u>
CAPITAL AND RESERVES			
Called up share capital	17	10,060	10,000
Revaluation reserve	18	1,440,790	1,440,790
Capital redemption reserve	18	33,609	33,609
Profit and loss account	18	6,964,892	6,558,734
	23	<u>8,449,351</u>	<u>8,043,133</u>

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies

The financial statements were approved by the Board of Directors on 19 March 2014 and were signed on its behalf by



P G Jepson - Director

The notes form part of these abbreviated accounts

NOTES TO THE ABBREVIATED ACCOUNTS
FOR THE YEAR ENDED 30 JUNE 2013

1 ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain assets and are in accordance with applicable accounting standards

Preparation of consolidated financial statements

The financial statements contain information about Jepson & Company Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under Section 400 of the Companies Act 2006 from the requirements to prepare consolidated financial statements as it and its subsidiary undertaking are included by full consolidation in the consolidated financial statements of its parent, Jepson Holdings Ltd, a company registered in England and Wales

Financial Reporting Standard number 1

Exemption has been taken from preparing a cash flow statement on the grounds that the parent company includes the subsidiary in its published financial statements

Turnover

Turnover represents net invoiced sales of goods, excluding value added tax

Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2012, is being amortised evenly over its estimated useful life of five years

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life -

Freehold Property	4% on open market value
Plant and machinery	15% reducing balance
	33 3% on cost
Computer equipment	20% on cost
Motor vehicles	25% on reducing balance

Investment property

Investment property is shown at most recent valuation at open market value. Any aggregate surplus or deficit arising from changes in market value is transferred to a revaluation reserve. SSAP 19 is being applied as the investment assets are not held for consumption in the business operations but as investments. This is a true and fair view over-ride as the current value of these investments, and changes in that current value, are of prime importance rather than a calculation of systematic annual depreciation

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result

NOTES TO THE ABBREVIATED ACCOUNTS - continued
FOR THE YEAR ENDED 30 JUNE 2013

1 ACCOUNTING POLICIES - continued**Pension costs and other post-retirement benefits**

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

Investments

Fixed asset investments are stated at cost less provision for diminution in value.

Income from investment bonds is accounted for on an accruals basis.

2 TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below.

	2013 £	2012 £
UK Sales	6,775,245	6,457,261
Export Sales	1,252,155	1,187,983
	<u>8,027,400</u>	<u>7,645,244</u>

3 STAFF COSTS

	2013 £	2012 £
Wages and salaries	1,469,446	1,452,172
Social security costs	150,453	153,286
Other pension costs	20,288	20,941
	<u>1,640,187</u>	<u>1,626,399</u>

The average monthly number of employees during the year was as follows:

	2013	2012
Production	28	29
Management and administration	22	24
Directors	4	5
	<u>54</u>	<u>58</u>

PENSION COSTS

	2013 £	2012 £
Contributions payable by the company for the year		
Staff	20,288	20,941
Directors	1,831	5,124
	<u>22,119</u>	<u>26,065</u>

NOTES TO THE ABBREVIATED ACCOUNTS - continued
FOR THE YEAR ENDED 30 JUNE 2013

4 OPERATING PROFIT

The operating profit is stated after charging/(crediting)

	2013	2012
	£	£
Depreciation - owned assets	240,382	327,873
Loss on disposal of fixed assets	9,086	19,875
Goodwill amortisation	16,000	16,000
Auditors' remuneration	15,000	7,500
Foreign exchange differences	(20,939)	2,776
	<u>284,294</u>	<u>369,117</u>

Directors' remuneration	<u>284,294</u>	<u>369,117</u>
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The number of directors to whom retirement benefits were accruing was as follows

Money purchase schemes	<u>1</u>	<u>-</u>
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Information regarding the highest paid director is as follows

	2013	2012
	£	£
Emoluments etc	<u>109,840</u>	<u>138,892</u>

5 TAXATION**Analysis of the tax charge**

The tax charge on the profit on ordinary activities for the year was as follows

	2013	2012
	£	£
Current tax		
UK corporation tax	156,128	91,488
	<u>156,128</u>	<u>91,488</u>
Tax on profit on ordinary activities	<u>156,128</u>	<u>91,488</u>

NOTES TO THE ABBREVIATED ACCOUNTS - continued
FOR THE YEAR ENDED 30 JUNE 2013

5 TAXATION - continued**Factors affecting the tax charge**

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below

	2013 £	2012 £
Profit on ordinary activities before tax	<u>687,345</u>	<u>468,945</u>
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 22.786% (2012 - 21.931%)	156,618	102,844
Effects of		
Non deductible expenses	133	-
Depreciation	54,773	71,906
Capital allowances	(46,997)	(75,982)
Loss on Disposal of Assets	2,070	4,359
Investment property capital allowances	(3,681)	(4,770)
Intangible fixed assets		
Research and development	(12,296)	(8,135)
Legal fees	<u>5,508</u>	<u>1,266</u>
Current tax charge	<u>156,128</u>	<u>91,488</u>

6 DIVIDENDS

	2013 £	2012 £
A Ordinary shares of £1 each Interim dividend	45,059	-
B Ordinary shares of £1 each Interim dividend	80,000	-
	<u>125,059</u>	<u>-</u>

7 INCOME FROM FIXED ASSET INVESTMENTS

The company receives rental income on the investment properties and the total income for the year of £64,620 (2012 - £62,683) is shown in the trading and profit and loss account

NOTES TO THE ABBREVIATED ACCOUNTS - continued
FOR THE YEAR ENDED 30 JUNE 2013

8 INTANGIBLE FIXED ASSETS

	Goodwill £
COST	
At 1 July 2012	
and 30 June 2013	80,000
AMORTISATION	
At 1 July 2012	16,000
Amortisation for year	16,000
At 30 June 2013	32,000
NET BOOK VALUE	
At 30 June 2013	48,000
At 30 June 2012	64,000

The goodwill arose on the purchase of Framptons Classic Number Plates

9 TANGIBLE FIXED ASSETS

	Freehold property £	Plant and machinery £	Computer equipment £	Motor vehicles £	Totals £
COST OR VALUATION					
At 1 July 2012	810,000	2,418,934	323,872	272,720	3,825,526
Additions	-	1,930	14,711	78,884	95,525
Disposals	-	-	-	(53,149)	(53,149)
At 30 June 2013	810,000	2,420,864	338,583	298,455	3,867,902
DEPRECIATION					
At 1 July 2012	64,797	2,116,095	151,298	112,534	2,444,724
Charge for year	32,400	107,815	56,816	43,351	240,382
Eliminated on disposal	-	-	-	(32,113)	(32,113)
At 30 June 2013	97,197	2,223,910	208,114	123,772	2,652,993
NET BOOK VALUE					
At 30 June 2013	712,803	196,954	130,469	174,683	1,214,909
At 30 June 2012	745,203	302,839	172,574	160,186	1,380,802

Cost or valuation at 30 June 2013 is represented by

	Freehold property £	Plant and machinery £	Computer equipment £	Motor vehicles £	Totals £
Valuation in 2002	211,589	-	-	-	211,589
Valuation in 2010	290,144	-	-	-	290,144
Cost	308,267	2,420,864	338,583	298,455	3,366,169
	810,000	2,420,864	338,583	298,455	3,867,902

**NOTES TO THE ABBREVIATED ACCOUNTS - continued
FOR THE YEAR ENDED 30 JUNE 2013**

9 TANGIBLE FIXED ASSETS - continued

If freehold land and buildings had not been revalued they would have been included at the following historical cost

	2013 £	2012 £
Cost	<u>308,267</u>	<u>308,267</u>

Freehold land and buildings were valued on an open market basis on 6 September 2010 by Hale Saunders Chartered Surveyors

The freehold land and buildings valued on 6 September 2010 is located at 44 East Bank Road, Sheffield, S2 3QN

The freehold property at West Midlands, 124a King William Street, Amblecote, DY8 4EU was valued at £90,000 in July 2009 by The Lee Shaw Partnership, Land & Estate Agents Chartered Surveyors

The Directors are not aware of any material change in value and therefore the valuation has not been updated

10 FIXED ASSET INVESTMENTS

The company has 100% shareholdings in both Degron Ltd and Kenric Plastics Ltd who are dormant companies

The aggregate capital and reserves of the companies are Degron Ltd £225,466 (2012 - £225,466) and Kenric Ltd £200 (2012 - £200)

Jepson & Co invested £175,000 in 2012 into Hills Numberplate Holdings Ltd for 1,000,000 shares which equates to 5% of their share capital

11 INVESTMENT PROPERTY

	Total £
COST OR VALUATION	
At 1 July 2012 and 30 June 2013	<u>1,707,819</u>
NET BOOK VALUE	
At 30 June 2013	<u>1,707,819</u>
At 30 June 2012	<u>1,707,819</u>

NOTES TO THE ABBREVIATED ACCOUNTS - continued
FOR THE YEAR ENDED 30 JUNE 2013

11 INVESTMENT PROPERTY - continued

The investment properties of the company were valued individually on an open market basis on -

On 16 June 2008 Unit 2 Meynell Road, Darlington, DL3 0YQ was valued by Carver Commercial Chartered Surveyors & Property Consultants

On 5 July 2010 Unit 1, Gateway Business Park, London, SE28 0BA was valued by Hindwoods Chartered Surveyors

On 5 September 2010 Flat 6, Golden Gates, 1 Ferry Way, Sandbanks, Poole, BH13 7QN was valued by Godley Kennedy Estate Agents, Valuers, Land Consultants

On 27 October 2010 39A Pine Road, Winton, Bournemouth BH9 1LT was valued by Nettleship Sawyer

The investment property 1022 Dumbarton Road, Whiteinch, Glasgow, G14 9UL has been valued by the directors based on advice given by professional agents Ross and Liddell

The Directors have reviewed the Investment Properties held by the company and having discussed the valuations with the Surveyors and Agents, the Directors are confident that these valuations are still relevant and that the properties are carried at market value

12 STOCKS

	2013	2012
	£	£
Raw materials	481,546	568,920
Finished goods	124,961	125,105
	<u>606,507</u>	<u>694,025</u>

13 DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2013	2012
	£	£
Trade debtors	1,741,404	1,911,134
Other debtors	4,909	58,132
Prepayments and accrued income	71,534	47,337
	<u>1,817,847</u>	<u>2,016,603</u>

14 CURRENT ASSET INVESTMENTS

	2013	2012
	£	£
Investments in Bonds	<u>497,391</u>	<u>290,416</u>

15 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2013	2012
	£	£
Trade creditors	613,163	660,035
Tax	131,783	89,716
Social security and other taxes	172,195	169,005
Other creditors	13,696	7,238
Accruals and deferred income	86,750	101,254
	<u>1,017,587</u>	<u>1,027,248</u>

NOTES TO THE ABBREVIATED ACCOUNTS - continued
FOR THE YEAR ENDED 30 JUNE 2013

16 CREDITORS. AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2013 £	2012 £
Amounts owed to group undertakings	<u>2,050,708</u>	<u>2,050,708</u>

17 CALLED UP SHARE CAPITAL

Allotted, issued and fully paid

Number	Class	Nominal Value	2013 £	2012 £
10,000	Ordinary shares	£1	10,000	10,000
10	A Ordinary shares	£1	10	-
40	B Ordinary shares	£1	40	-
10	C Ordinary shares	£1	10	-
			<u>10,060</u>	<u>10,000</u>

The following shares were allotted and fully paid for in cash at par during the year

10 A Ordinary shares of £1 each
 40 B Ordinary shares of £1 each
 10 C Ordinary shares of £1 each

99.4% of the share capital is held by Jepson Holdings Limited, a company incorporated in Great Britain, which is the ultimate holding company

18 RESERVES

	Profit and loss account £	Revaluation reserve £	Capital redemption reserve £	Totals £
At 1 July 2012	6,558,734	1,440,790	33,609	8,033,133
Profit for the year	531,217			531,217
Dividends	(125,059)			(125,059)
At 30 June 2013	<u>6,964,892</u>	<u>1,440,790</u>	<u>33,609</u>	<u>8,439,291</u>

19 CONTINGENT LIABILITIES

The company has given unlimited guarantees to Lloyds TSB Bank plc in respect of Jepson Holdings Limited, Jepson Signs Limited, Regis Specialised Accessories Limited, Degron Limited, NP Screws Limited and Kenric Plastics Limited, these companies being within the Jepson Holdings Limited group. There is an omnibus letter of set off between the group companies.

The bank holds unlimited debentures incorporating a legal charge on all freehold and leasehold property owned by the company.

There is no liability at the year end.

**NOTES TO THE ABBREVIATED ACCOUNTS - continued
FOR THE YEAR ENDED 30 JUNE 2013**

20 RELATED PARTY DISCLOSURES

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 8 Related Party Disclosures, not to disclose related party transactions with wholly owned subsidiaries within the group

21 POST BALANCE SHEET EVENTS

On the 29th July 2013 one of the freehold properties was sold, 124a King William Street, Amblecote, Stourbridge for £61,500 At 30 June 2013 this property had a net book value of £79,200

On 3rd October 2013 the Company acquired the shares of National Numbers Limited for £4 84m

22 ULTIMATE CONTROLLING PARTY

The controlling party is Jepsons Holdings Ltd, a company incorporated in England & Wales

The ultimate control is exercised by the Trustees of the G E Jepson Discretionary Settlement and the G E Jepson 1982 Settlement who control all the voting ordinary share capital of that company

23 RECONCILIATION OF MOVEMENTS IN RESERVES

	2013 £	2012 £
Profit for the financial year	531,217	377,457
Dividends	(125,059)	-
New share capital subscribed	60	-
Net addition to reserves	<u>406,218</u>	<u>377,457</u>
Opening reserves	8,043,133	7,665,676
Closing reserves	<u><u>8,449,351</u></u>	<u><u>8,043,133</u></u>

24 DIVIDENDS

The company has adopted FRS 21 Events after the balance sheet date and replaces SSAP 17 Post balance sheet events This means that equity dividends declared after the year end will not be recognised as a liability in the balance sheet but are disclosed in this note There is a dividend proposed of £nil which will be paid after the balance sheet date