REPORT AND ACCOUNTS 1990



DIRECTORS' REPORT FOR THE YEAR ENDED 31st DECEMBER 1990

DIRECTORS AND SECRETARY:

Directors:

W N Robertson, MA FCII (Chairman)

C R Barker Bennett

WH Jrok

N G Lister, FCII

T Roberts, CBE MA FCII

R A Scott

Secretary:

R A Whitaker, LLB DMS FCII

Principal Activity

The principal activity of the company is the transaction of insurance business.

Business Review

Difficult trading conditions are being experienced in US Surplus Lines and Reinsurance business (in respect of which the Company maintains a US Trust Fund of \$2.5m) and the Company istends to reduce its risk retentions on such US domiciled business. A thorough review of the marine account is also in hand and renewal business on which realistic premium increases are unobtainable is being declined.

Non US business, consisting of direct insurance written mainly in Sweden, showed a sharp deterioration in underwriting result and following a critical review of group European operations by the parent Corporation, remedial action has been taken.

Dividend and Reserves

Loss after tax amounted to £30,802. An interim dividend of £2,500,000 was paid on 31st December 1990.

Directors and their Interests

The names of the present directors are shown above.

Mr J H Boxall retired as a director of the company on 9th August 1990.

Mr R A Scott was appointed as a director of the company on 9th August 1990.

The interests of the Directors in the ordinary shares of General Accident plc including shares allocated under the provisions of the UK Employee Profit Sharing scheme are shown below. The summary does not include the Directors who were also Directors of General Accident plc at 31st December 1990..

ORDINARY SHARES

	(or on appointment if later)	31st December	1990
C R Barker Bennett	2,921*	6,770	
W H. Jack	744 *	2,236	
N G Lister	2,212*	4,118	

OPTIONS

,	1st January 1990	Options Granted during the year	Options exercised or lapsed during the year	31st December 1990
C R Barker Bennett	23,593*	8,728 509*	NIL	56,932
W H Jack	6,225*	15,271 436*	NIL	28,593
N G Lister R A Scott	6,155* NIL	14,393 14,575	NIL NIL	26,703 14,575

^{**} Ordinary shares in General Accident Fire and Life Assurance Corporation p.l.c. (GAFLAC). In terms of a Scheme of Arrangement under Section 425 of The Companies Act 1985, the effective date of which was 5 July 1990 these shares were exchanged for shares in General Accident plc (GA) on the basis of two shares in GA for each ordinary share in GAFLAC.

By order of the Board

R A Whitaker Secretary

PERTH

27th March 1991

REVENUE ACCOUNTS FOR THE YEAR ENDED 31st DECEMBER 1990

ORDINARY LONG TERM BUSINESS	Note			1990			1989	
		£	£		£	£	٤	£
Premiums Investment Income Claims paid and outstanding Commission Expenses Taxation Shareholders' share of profits	s		21,0 5 8,0 2,5 46,6	88 20 75	15,461 <u>36,334</u> 51,795		18,551 (61) 7,840 2,508 26,667	11,022 <u>32,421</u> 43,443
					78,877			55,505
Increase/(Decrease) in Fund during the year	¥		350.0	.00	(27,082)		100 054	(12,062)
Fund at beginning of year Shareholders' share of profits	1988		152,9		152,992		190,054 <u>25,000</u>	165.054
Fund at end of the year					<u>125,910</u>			<u>152,992</u>
GENERAL BUSINESS INSURANCE								
Premiums written — Gross Reinsurance Premiums Ceded Premiums Written — Net Increase in unearned premiums Premiums earned Claims incurred Reinsurance Recoverable Commission Expenses of Management Deferred Acquisition Cost Adj	1(d)	6,301,357 1,311,428 2,385,047 98,618 (229,552)	4,989 2,254		9,022,385 1,721,708 7,300,677 1,147,759 6,152,918	2,857,018 <u>164,082</u> 1,840,625 171,937 <u>(289,123)</u>	2,692,936 1.723.439	7,026,003 1,311,818 5,714,185 1,445,514 4,268,571
Underwriting Result					(1.091.124)			(147.804)
Underwriting Provisions as per Balance Sheet								
Provision for unearned premium before deduction of deferred acquisition costs At beginning of year Exchange adjustment Portfolio Transfer Increase during the year At end of year	4			2,790) - 7 <u>,758</u>			2,996,925 201,423 (1,150,859) <u>1,445,614</u> 3,493,103	
Provision for outstanding claims:	1(e)		1.484	1.607			1.050.045	

The notes on pages 8 to 10 form an integral part of these accounts

THE YORKSHIRE INSURANCE COMPANY LIMITED REVENUE ACCOUNTS
FOR THE YEAR ENDED 31st DECEMBER 1990

	Note	£	1990 £	£	1989 £
MARINE AND AVIATION INSURANCE	1(f)				
Premiums written			2,265,559		1,650,639
Claims paid		3,417,095		3,367,119	
Expenses		<u>163,601</u>	<u>3,580,696</u>	219.962	<u>3,587.081</u>
			(1,315,137)		(1,936,442)
Transferred (to)/from Profit and Loss			1.085.137		(89,489)
Decrease in fund during year			(230,000)		(2,025,931)
Fund at beginning of year			4,687,000		5,445,931
Exchange on Revaluation			<u>(599,000)</u>		1,267,000
Fund at end of year			3,858,000		4,687,000
PROFIT AND LOSS ACCOUNT					
Investment Income	1(c)		2,087,737		1,702,438
Shareholders' Long Term Profits			46,667		26,667
Underwriting results:					
General Business Insurance			(1,091,124)		(147,804)
Marine and Aviation			(<u>1.085.137</u>)		89,489
Profit before Taxation	3		(41,797)		1,670,790
United Kingdom and Overseas Taxation	5		<u>(10,995)</u>		<u>556,488</u>
Profit after Taxation			(30,802)		1,114,302
Balance forward from previous year		4,317,226		3,927,924	
Shareholders' Long Term Profits 1988		 -	4,317,226	25,000	3,952,924
			4,286,424		5,067,226
Dividend for year			2,500,000		<u>750,000</u>
Balance carried forward per Balance Sheet			1.786.424		4.317.226

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ORDINARY LONG TERM BUSINESS BALANCE SHEET AS AT 31st DECEMBER 1990

	Note	1	1990	1989	
•		£	£	£	£
Investments less Reserve	1(c)				
Fixed interest securities		164 161		360 546	
Deposits at interest		164,161 _60.000		163,546 <u>60,000</u>	
	*		224,161		223,546
Current Assets					
Debtors		4 057		0.000	
PAPEGI 2		4.857	4,857	<u>9.890</u>	9,890
			229,018		233,436
Loss Current Liabilities					
Due to fellow subsidiary company		28,467		15,973	
Due to General Business Fund		71,514		61,275	
Claims outstanding Creditors		1,680		- 2.706	
		1,447	103,108	<u>3.196</u>	_80,444
*					
Net Assets	,F		<u>125.910</u>		152,992
Representing Ordinary Long Term Business Fund			125.910		152.992

The notes on pages 8 to 10 form an integral part of these accounts

THE YORKSHIRE INSURANCE COMPANY LIMITED BALANCE SHEET AS AT 33st BECEMBER 1990

•	Note		1990 £	1989	£
Investments	1(c) & 10		24,357,631		26,837,593
Subsidiary Company Shares at cost	8		100		300
Other Assets					
Agency and company balances Due from fellow subsidiary company Debtors and accrued interest Cash at bank and on deposit Due from Ordinary Long Term Fund Due from parent company Deferred Acquisition Costs		1,580,968 7,585 335,384 443,788 71,514 - 871,614	3,310,853 27,668,584	2,089,130 7,585 133,934 53,811 61,275 1,633,875 698,621	<u>4,678,231</u> 31,515,924
Less Current Liabilities (including provisions and reserves)					
Claims outstanding Balances due to other insurers Due to parent company Creditors Corporation tax		1,484,607 622,062 616,476 35,738 (71,284)	2.687.599 24,980,985	1,050,045 626,335 - 43,310 480,271	<u>2,199,961</u> 29,315,963
Insurance Funds			,,.		
General Business (See page 3) Marine and Aviation (See page 4) Ordinary Long Term Business (See page 3)		4,358,071 3,858,000 125,910	8,341,981 16,639,004	3,493,103 4,687,000 152,992	<u>8,333,095</u> 20,982,868
Long Term Fund Net Assets (See page 5)			125,910		152,992
Deferred Tax	1(g)		16,764,914 26,978		21,135,860 33,680
Net Assets			16,737,936		21,102,180
Representing Shareholders' Funds					
Capital issued and fully paid Share Premium Account Revaluation Reserve Profit and Loss Account	11	2,250,000 2,238,664 10,462,848 1,786,424		2,250,000 2,238,664 12,296,290 4,317,226	21,102,180

(6)

The notes on pages 8 to 10 form an integral part of these accounts

N G Lister

Director

THE YORKSHIRE INSURANCE COMPANY LIMITED STATEMENT, OF SOURCE AND APPLICATION OF FUNDS (EXCLUDING LONG TERM BUSINESS)

		1990 £		1989 £
,		T		T.
Source of Funds				
Profit before Tax		(41,797)		1,670,790
Shareholders Long Term Profits 1988 Adjustments to convert revenue and expenditure to a cas Increase/(Decrease) from changes in	h basis:	-		25,000
Insurance funds and outstanding claims		297,537		(670,510)
Agency and company balances		503,889		(763,392)
Other net current assets		2,031,090		1,848,061
(excluding taxation and proposed dividends)				
Total generated from operations		2,790,719		2,109,949
Application of Funds Tax paid (including tax attributable to franked investment income) Dividends paid to shareholders	547,262 2.500,000		851,376 750,000	
		3,047,262		<u>1,601,376</u>
Net funds available for investment		<u>(256,543)</u>		<u>508.573</u>
Changes in Investments and Net Liquid Funds (Net of revaluation reserve) Increase/(decrease) in				
Freehold and Leasehold Properties		(509,000)		3,515,190
Fixed interest securities		796,430		(1,120,205)
Ordinary stocks and shares		(77,911)		1,111,117
Deposits at interest		(856,039)		(2,991,430)
Cash at bank		389,977		(6.099)
		(256,543)		<u>508,573</u>

Notes on the Accounts

1. ACCOUNTING POLICIES

(a) <u>Disclosure Requirements</u>

The accounts are prepared in accordance with Chapter II Part VII of the Companies Act 1985 and also with the requirements of those Statements of Standard Accounting Practice as considered appropriate. Additional information has been disclosed in accordance with the Statement of Recommended Practice on Accounting for Insurance Business issued by the Association of British Insurers. These non-statutory requirements do not override the specific statutory exemptions presently available to insurance companies.

(b) Exchange Rates

Revenue transactions in currencies other than sterling and the assets and liabilities at 31st December have been converted at the approximate rates of exchange at that date.

(c) <u>Investments and Investment Jacome</u>

Freehold and Leacehold properties are carried in the balance sheet at current values as determined by the group's professionally qualified internal valuers and other investments are included in their middle market value. Revaluation surpluses have been credited to revaluation reserve.

Profits and losses on realization of investments, after adjusting for taxation, have been dealt with through revaluation reserve.

Investment income includes interest accrued to 31st December on fixed interest securities and deposits but no credit is taken for dividends other than those received in the year of account. Franked investment income has been shown as the sum of the dividends received and the related tax credit.

(d) <u>Unearned Premiums</u>

Unearned Premiums have been calculated on a proportional basis related to the period of insurance covered. Acquisition expenses relating to unearned premiums are deferred.

(e) Outstanding Claims

Outstanding claims have been estimated on a case basis and provision has been made for claims incurred but not reported at the end of the year. Any differences between original claims provisions and subsequent re-estimates or settlements are reflected in the underwriting results of the years in which claims are re-estimated or settled.

(f) Marine and Aviation Business

The result of an underwriting year is determined after a period of two years from the end of the year of account, after making dug allowance for the estimated cost of all remaining liabilities attributable to that year. Underwriting years prior to their closure are augmented, when necessary, by transfer from profit and loss account,

(g) Deferred Taxation

Deferred taxation has been provided at current rates on all timing differences other than those considered likely to continue in the foreseeable future. No detailed breakdown under the categories concerned is given as the amounts involved are immaterial.

No provision has been made for taxation which would arise if Investments were sold at the revaluation referred to under (c) above as this contingency is considered to be remote.

2. HOLDING COMPANY

The Company's ultimate holding company is General Accident plc which is incorporated in Great Britain.

3. PROFIT BEFORE TAXATION

The profit for the year is arrived at after charging the following items:

	1990	1989
a) Remuneration of auditors	£6,440	£6,000
b) Diractors' emoluments	Nil	Nil
Chairman's emoluments	Nil	Nil

4. UNEARNED PREMIUMS

An adjustment has been made to the opening provision in order to reflect changes in certain foreign exchange rates.

5. TURNOVER

Turnover of £11,705,828 (1989 £9,110,705) is represented by net premium income and investment income appearing in the revenue and profit and loss accounts.

G. TAXATION

The net charge in the profit and loss account in respect of U.K. corporation and income taxes and overseas taxes, computed in accordance with current legislation applicable to insurance companies and based on the results of the year, is made up as follows:

	1990	1989
U.K. Corporation Tax @ 35%	£(202,265)	£441,146
Tax attributable to U.K. dividends received	107,133	96,079
Overseas taxation	79,172	30,513
Deferred taxation	(6,702)	(11,250)
Tax attributable to long term business profit	11,667	MA
	£(10,995)	£556.488

The taxation credit for 1990 was calculated before the 1991 budget announcement.

7. MITUAL GUARANTEES

With the approval of the Department of Trade, General Accident Fire and Life Assurance Corporation p.l.c. and each of its U.K. subsidiary companies transacting general insurance business, of which The Yorkshire Insurance Companies Limited is one, have mutually guaranteed all liabilities attaching to their respective policies in force.

8. SUBSIDIARY COMPANY

The Directors are of the opinion that consolidation of N.L. Nominees Ltd., a wholly owned subsidiary company which is not trading, would be of no real value to the members of the company in view of the insignificant amounts involved.

9. ASSOCIATED COMPANY

At 31st December 1990 the Company held an interest of 20% of the ordinary share capital of the Alborz Insurance Company (S.A.), a company incorporated in Iran. The results of this company which might be deemed to be an associated company, have not been incorporated in the accounts as the directors are of the opinion that their inclusion would involve expense and delay out of proportion to the value to the members of the company.

10. INVESTMENTS

Details of the General Business Fund Investments appear below:

	1990	1989
Freehold and leasehold properties Fixed interest securities Ordinary stocks and shares Deposits at interest	3,676,800 11,915,643 7,978,962 <u>786,326</u>	4,185,800 11,811,818 9,197,610 1,642,365
	€24 357.731	£26.837.593

11. SHARE CAPITAL

Authorised 10,000,000 Ordinary Shares of 25p each	19°0 £2,500,000	1989 <u>£2,500,000</u>
Issued and fully paid 9,000,000 Ordinary Shares of 25p each	£2,250,000	£2,250,000

Approved by the Board

W N Robertson Chairman C R Barker Bennett

Director

27th March 1991

REPORT OF THE AUDITORS, KPHG Poat Harwick McLintock,
TO THE MEMBERS OF THE YORKSHIRE INSURANCE COMPANY LIMITED

We have audited the accounts set out on pages 3 to 10 in according with Auditing Standards.

In our opinion the accounts have been properly manner authorised for an insurance company.

 $_{\rm AB}$ $_{\rm AB}$ accordance with the Companies Act 1985 in the

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KPMG Peat Marwick McLintock
Chartered Accountants

24 Blythswood Square Glasgow G2 4QS

27th March 1991