

*Am in the copy referred
to in the annexed certificate*

FOR AND ON BEHALF OF
THE MANCHESTER UNITED FOOTBALL CLUB LTD.

L. Clive
SECRETARY

MANCHESTER UNITED
Football Club Limited

Notice of Annual

General Meeting

Thursday, 25th September, 1975

STATEMENT OF ACCOUNTS

and

ANNUAL REPORT

for the year ended 31st May, 1975

**Manchester United
Football Club Limited**

Directors

L C Edwards (*Chairman*)
J A Gibson (*Vice-Chairman*)
W A Young
D D Haroun JP
C M Edwards
Sir Matt Busby CBE

Manager

Tommy Docherty

Secretary

Leslie Olive

Registered Office

United Road
Old Trafford
Manchester M16 0RA

Auditors

Hindle & Jepson
Chartered Accountants
10 Borough Road
Darwen BB3 1PL

Notice convening the Meeting

NOTICE IS HEREBY GIVEN that the Sixty-fourth Annual General Meeting of the Company will be held at the Registered Office, Old Trafford, on Thursday, 25th September, 1975, at 11 a.m. for the following purposes:—

To confirm the Minutes of the last Annual General Meeting.

To receive and consider the Directors' Report, the Statement of Accounts for the year ended 31st May, 1975, and the Auditors' Report thereon.

To declare a Dividend.

To elect Directors.

To fix remuneration of the Auditors.

To transact any other ordinary business of the Company.

By Order of the Board

L OLIVE

Secretary

United Road

Old Trafford

Manchester M16 0RA

2nd September, 1975

A member who is entitled to attend and vote at the Meeting is entitled to appoint a proxy to attend and vote instead of him. A proxy need not also be a Member.

Instruments of Proxy to be effective must be received at the Registered Office of the Company not later than thirty-six hours before the time fixed for the meeting.

**Manchester United
Football Club Limited**

Chairman's Remarks

I am very pleased to report that there was a big increase in profit last year which amounted to £164,826 as against £3,570 the previous year. This is very satisfactory, but it will be seen that of this figure a sum of £114,721 came from the transfer of the registration of players which makes the trading profit just over £50,000. When considered against the success of the team and the excellent support received, this shows an indication of the high cost of running a first class Club to-day and how important it is to be successful.

Your Board and everyone connected with the Club were delighted at the success of the team in winning the Second Division Championship and gaining promotion to the First Division at the first attempt. This was a first class performance and it was especially pleasing that this success was achieved by playing positive and attractive football. Our warmest congratulations are extended to Tommy Docherty, the Players and members of the Staff who all gave 100% effort right from the start of the Season.

The average attendance at our Home League matches was 48,388 which was an uplift of 5,676 on the previous year. We are again grateful to our spectators for their loyalty and magnificent support throughout a long season and ours was again the highest average attendance in any division in The Football League. We are delighted that promotion was gained to bring a little reward for the patience of our supporters over recent years. We hope that we can build on this for the future and that it will not be too long before we are in the running for major honours. We must be careful not to expect too much too soon as we have a very young side, but as experience is gained we hope this will be accompanied by good results against the very strong opposition in Division One.

In mentioning the wonderful support we have received we cannot ignore the continued activities of that section of followers who have brought the name of the Club into disrepute by their hooliganism at away matches. There is no doubt that many following our away games do not go to see the football but merely to cause trouble, and it is our earnest hope that this trouble-making will not be repeated in the First Division.

We congratulate those of our players who received International or Representative Honours and wish them continued success in the future. We also thank all members of our Staff whose hard work throughout the season supported the efforts of the playing staff so well and helped to make it a memorable season.

You will be aware that the Executive Suite has recently been completed. This is a further step in the development of the stadium and offers a first class restaurant, with Table D'Hote and A La Carte menus, lounge and bar facilities. A Grill Room has also been included to provide an alternative choice of meals and in this way we feel we have catered for all our supporters at differing price levels. The facilities are also available for private parties and banquets and we hope to make full use of the new amenities in this way.

In order to ensure car parking space is available to support this venture and the Private Boxes, we have purchased the land formerly occupied by Cantrell and Cochrane Limited, opposite the ground, and the total cost of both these ventures is in the region of £600,000. This is a tremendous amount of money, but your Board are convinced it will be a good investment and that it will pay dividends in the future.

A good part of the cost of the Executive Suite has been paid for by the Development Association and our thanks are due to Mr. Burke and his staff for all their work throughout the season. Without this source of revenue many of the facilities which have been built in recent years would not have been possible, and we are grateful to our Agents for their excellent support in this way which has helped to make Old Trafford such a magnificent stadium.

**Manchester United
Football Club Limited**

**Report of the Directors
Year ended 31st May, 1975**

The principal activity of the Company is that of a Professional Football League Club.

The following were Directors during the Financial Year.

L. C. Edwards
J. A. Gibson
W. A. Young
D. D. Haroun, J.P.
C. M. Edwards
Sir M. Busby, C.B.E.

The turnover and profits are shown in the Accounts.

Charitable Contributions during the year amounted to £1,170. (1974, £1,035).

In the opinion of the Directors the market value of the Land and Buildings is considerably greater than the book value, and because of this, no depreciation has been charged this year. in view of the specialised nature of these Assets they are unable to fix the present day value.

Mr. L. C. Edwards and Mr. W. A. Young retire by rotation, and being eligible, offer themselves for re-election.

The Auditors, Messrs. Hindle and Jepson, will continue in office and a resolution regarding their remuneration will be proposed at the Annual General Meeting.

The Directors recommend a Dividend of 5.25% on the Preference Shares and a Dividend of 5% on the Ordinary Shares.

There is no contract between the Company and any of its Directors which is significant in relation to the Club's business.

The Directors, and their respective shareholdings, including their families, are:-

| | 1975 | | 1974 | |
|------------------------|----------|------------|----------|------------|
| | Ordinary | Preference | Ordinary | Preference |
| L. C. Edwards | 695 | 682 | 694 | 682 |
| J. A. Gibson | 1,237 | 250 | 1,237 | 250 |
| W. A. Young, | 19 | 35 | 18 | 35 |
| D. D. Haroun, J.P. | 23 | 4 | 22 | 4 |
| C. M. Edwards | 15 | 4 | 14 | 4 |
| Sir Matt Busby, C.B.E. | 60 | 5 | 59 | 5 |

As Trustees.

| | | | | |
|---------------------------------|-------|---|-------|---|
| Sir Matt Busby and D. D. Haroun | 1,500 | — | 1,500 | — |
| B. Tomlinson and J. Gorna | 500 | — | 500 | — |

By Order of the Board

L OLIVE
Secretary

**Manchester United
Football Club Limited**

**Income and Expenditure Account
Year ended 31st May, 1975**

| Income | | 1975 | | 1974 | |
|--|---------|-----------------|---------|------------------|-----------------|
| | £ | £ | £ | £ | £ |
| Gate Receipts | | 801,050 | | | 604,470 |
| Less Share to Visiting Clubs | 74,495 | | | 65,613 | |
| Payments to Association and Clubs, re Cup Ties | 96,530 | | | 27,263 | |
| Payments to League, less repayments | 4,920 | 175,945 | | 1,539 | 94,415 |
| | | <u>£625,105</u> | | | <u>£510,055</u> |
| Programme Receipts, less Expenses | | 33,540 | | | 14,483 |
| T.V. Fees received from League | | 2,839 | | | 2,045 |
| Use of Ground, Catering Rights, Advertising, T.V. Facilities, etc. | | 47,898 | | | 32,390 |
| Use of Ground for Special Matches | | 4,028 | | | 12,605 |
| House Rents received, less Expenses | | — | | | 237 |
| Players' Transfers Fees received less paid | | 114,721 | | | — |
| | | <u>£828,139</u> | | | <u>£571,815</u> |
| Expenditure | | 1975 | | 1974 | |
| | £ | £ | £ | £ | £ |
| Wages and Bonus | 353,973 | | 327,934 | | |
| Players' Transfer Fees paid less received | — | | 6,199 | | |
| Audit | 420 | | 350 | | |
| Players' Benefits (including accruals) | 1,740 | | 2,160 | | |
| Staff Pension Scheme | 7,006 | | 5,260 | | |
| Travelling and Hotel Expenses | 86,763 | | 84,591 | | |
| Players' Outfits and Requisites | 7,332 | | 6,476 | | |
| Medical Fees | 7,478 | | 5,479 | | |
| Insurance | 20,687 | | 19,925 | | |
| National Insurance and Graduated Pension Contributions | 5,257 | | 4,335 | | |
| Match Expenses | 61,217 | 551,873 | 42,221 | 504,930 | |
| Donations and Subscriptions | | | | | |
| Subscriptions to League, Associations, etc. | 348 | | 257 | | |
| Donations | 651 | | 225 | | |
| Part Profit of Pre-Season Tour paid to Charities | 975 | | 975 | | |
| | | 1,974 | | 1,457 | |
| Establishment Charges | | | | | |
| Ground Expenses | 10,263 | | 9,147 | | |
| Gas, Water and Electricity | 10,924 | | 7,724 | | |
| Rates | 24,630 | | 16,325 | | |
| Rent | 451 | 46,268 | 464 | 33,660 | |
| General Expenses | | | | | |
| Postage and Telephone | 4,129 | | 4,264 | | |
| Bank Charges | 9,511 | | 24,864 | | |
| Washing and Cleaning | 3,593 | | 3,111 | | |
| Sundry Expenses | 256 | | 1,195 | | |
| Repairs and Renewals | 39,755 | | 5,795 | | |
| Cliff Ground Alterations and Repairs | 323 | | 1,521 | | |
| Legal Expenses | 501 | | 4,358 | | |
| Expenses, Houses, less Rents Received | 804 | 58,872 | — | 585,155 | |
| | | <u>£658,987</u> | | <u>£585,155</u> | |
| Balance, carried down | | <u>£169,152</u> | | <u>(£13,340)</u> | |

**Manchester United
Football Club Limited**

**Profit and Loss Account
Year ended 31st May, 1975**

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| | £ | 1975 | £ | 1974 | £ |
|---|---|------|----------|--------|----------|
| Profit/Loss, brought down | | | 169,152 | | (13,340) |
| Add Interest Received | | | | | |
| „ Bank Deposit Account | | 1 | | | |
| „ Interest Received on Loans to Employees | | 900 | | 2,367 | |
| „ Profit on Sale of Houses | | — | | 10,792 | |
| | | | 901 | | 13,159 |
| | | | 170,053 | | (181) |
| Less Loss on realisation of Asset | | | 5,227 | | 619 |
| Profit/Loss for Year before taxation | | | 164,826 | | (800) |
| Add Corporation Tax repaid due to losses | | | 11,288 | | 4,370 |
| Profit for year after Taxation | | | 176,114 | | 3,570 |
| Balance, Surplus from previous year | | | 26,097 | | 22,838 |
| | | | 202,211 | | 26,408 |
| Unclaimed Dividend for 1970 forfeited | | | 8 | | 8 |
| | | | 202,219 | | 26,416 |
| Less Proposed Dividend recommended by the Directors | | | 323 | | 319 |
| Balance (Surplus) carried forward | | | £201,896 | | £26,097 |

4
£
604,470

94,415
£510,055
14,483
2,045
32,390
12,605
237
—
£571,815

585,155
£13,340

**Manchester United
Football Club Limited**

**Balance Sheet
as at 31st May, 1975**

| | 1975 | | 1974 | |
|--|---------|-----------------|---------|----------------|
| | £ | £ | £ | £ |
| Fixed Assets (see Note 1) | | 744,014 | | 555,364 |
| Current Assets | | | | |
| Sundry Debtors and Prepayments | 92,794 | | 52,503 | |
| Value Added Tax recoverable | 2,034 | | 5,025 | |
| Advanced Corporation Tax | 548 | | 295 | |
| National Westminster Bank Limited, Dividend Account | 55 | | 49 | |
| Cash at Bank—Deposit Account | 10 | | 10 | |
| Cash In Hand | 1,449 | | 672 | |
| | | 96,890 | | 58,554 |
| | | 840,904 | | 613,918 |
| Less Current Liabilities | | | | |
| Sundry Creditors and Accruals | 73,373 | | 122,423 | |
| Amounts received from 1975-76 Season Tickets | 8,490 | | 30,937 | |
| Unclaimed Dividends | 55 | | 49 | |
| Bank Overdraft (secured by Mortgage) | 507,905 | | 384,021 | |
| Provision for proposed Dividend | 323 | | 319 | |
| | | 590,146 | | 537,749 |
| Net Assets | | £250,758 | | £76,169 |
| Subscribed Capital | | | | |
| 1,725 7½% Cumulative Preference Shares of £1 each, fully paid | 1,725 | | 1,725 | |
| 4,644 Ordinary Shares of £1 each, fully paid | 4,644 | | 4,644 | |
| | | 6,369 | | 6,369 |
| Reserve Account | | | | |
| Amount Paid by Development Association towards cost of New Stand | | 34,823 | | 34,823 |
| Revenue Reserves | | | | |
| Reserve for Accrued Benefits | 7,670 | | 8,880 | |
| Profit and Loss Account—Surplus | 201,896 | | 26,097 | |
| | | 209,566 | | 34,977 |
| | | £250,758 | | £76,169 |

**Manchester United
Football Club Limited**

Notes
forming part of, and to be read in conjunction
with, the Accounts to 31st May, 1975

| 1. Fixed Assets | Land, Stands, Buildings and Equipment | | New North and East Stands and Executive Suite | | Dwelling Houses | |
|---|--|-----------------|---|-----------------|--------------------|---------------|
| | 1975 | 1974 | 1975 | 1974 | 1975 | 1974 |
| Cost, 1st June, 1974 | £ 273,675 | £ 258,671 | £ 371,654 | £ 372,404 | £ 8,083 | £ 50,697 |
| Additions, during the year | 169,062 | 16,523 | 27,214 | (750) | — | — |
| | <u>442,737</u> | <u>275,194</u> | <u>398,868</u> | <u>371,654</u> | <u>8,083</u> | <u>50,697</u> |
| Less Cost of Assets sold during year | 7,626 | 1,519 | — | — | — | 42,614 |
| Cost of Assets owned 31st May, 1975 | 435,111 | 273,675 | 398,868 | 371,654 | 8,083 | 8,083 |
| Less Accumulated Depreciation to 31st May, 1972 | 92,037 | 92,837 | — | — | 5,211 | 5,211 |
| Net Book Value, 31st May, 1975 | <u>£342,274</u> | <u>£180,838</u> | <u>£398,868</u> | <u>£371,654</u> | <u>£2,872</u> | <u>£2,872</u> |

Total as per Balance Sheet, £744,014 (1974 = £555,364)

Note: Assets purchased before 17th June, 1947, are brought into account at the book value thereof at that date.

All properties are freehold, the Chief Rents having been purchased during the year.

- The Authorised Share Capital is 7,500 7½% Cumulative Preference Shares of £1 each, and 7,500 Ordinary Shares of £1 each.
- Turnover is based on actual receipts including amounts accrued due.
- Neither the Chairman nor any Director received any emoluments in 1974 or 1975.
- The number of employees receiving more than £10,000 (excluding pension scheme contributions) were in the following brackets:-

| | 1975 | 1974 |
|--------------------|------|------|
| £10,001 to £12,500 | 5 | 3 |
| £12,501 to £15,000 | 1 | — |
| £15,001 to £17,500 | 1 | 1 |
- Benefits paid to Players amounted to £2,950 (1974, £1,600) and the amount charged to Revenue is £1,740 (1974, £2,160), therefore decreasing the provision for accrued benefits from £8,880 (1974, £8,320) to £7,670 (1974, £8,880)
- Future Capital Expenditure authorised and contracted for at Balance Sheet date amounted to £60,000 (1974, nil).
- Although the Company is a Close Company under the provisions of the Income and Corporation Taxes Act, 1970, the Directors consider that there will be no assessment on Shortfall under Section 289.
- Tax Losses amounting to approximately £475,000 (1974, £600,000) are available to be set off against future Profits. Any Tax Relief is dependant upon there being sufficient future profits.
- By virtue of the Finance Act 1972, Dividends paid after 5th April, 1973 on the 7½% Cumulative Preference Shares were payable at the rate of 5.25% without deducting tax.
- There is a contingent liability of £10,000 in respect of Players' Transfers Fee.

**Manchester United
Football Club Limited**

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Report of the Auditors

In our opinion, the accounts set out on pages 4 to 6, with the Information set out on page 7, together give a true and fair view of the state of affairs at 31st May, 1975, and of the Profit for the year ended on that date, and comply with the Companies Acts 1948 and 1967.

HINDLE & JEPSON
Chartered Accountants
10 Borough Road
Darwen, BB3 1PL
14th August, 1975

**Manchester United
Football Club Limited**

**Minutes of Sixty-third Annual General Meeting
held at the Registered Office, Warwick Road North,
Manchester, on Thursday, 3rd October, 1974 at 11 a.m.**

PRESENT *Directors: L. C. Edwards (Chairman), J. A. Gibson (Vice-Chairman), W. A. Young,
D. D. Haroun, JP, C. M. Edwards, Sir Matt Busby, CBE.
In Attendance: T. Docherty (Manager), L. Olive (Secretary),
10 Shareholders, J. Jepson (Accountant and Auditor)*

APOLOGIES Apologies were received from Mr. D. Brotherton and Mr. R. Heatley.

NOTICE OF MEETING The Notice convening the meeting was read by the Secretary.

MINUTES The Minutes of the Sixty-Second Annual General Meeting held at the Registered Office on the 9th October, 1973, having been circulated were, with the consent of the meeting, taken as read, confirmed and signed as a true and correct record.

DIRECTORS' REPORT AND STATEMENT OF ACCOUNTS The printed Directors' Report and Statement of Accounts having been circulated to the Members were with the consent of the meeting taken as read.

The Chairman called upon Mr. Jepson to read the Auditors' Report.

Mr. L. C. Edwards having previously circulated his comments then proposed:

That the Directors' Report and Statement of Accounts be received, approved and adopted and a dividend as recommended namely 5.25% on the Preference Shares, less income tax and 5% on the Ordinary Shares, free of tax, be paid for the year ended 31st May, 1974.

This was seconded by Mr. J. Fitzsimmons. Mr. Edwards then asked if there were any questions on the accounts. After answering a question about the transfer of shares the Proposition was then put to the meeting and carried unanimously.

ELECTION OF DIRECTORS Mr. D. D. Haroun, J.P. and Sir Matt Busby, C.B.E. retired and offered themselves for re-election. There being no further nominations Mr. Carris proposed and Mr. Fitzsimmons seconded that Mr. D. D. Haroun, J.P., and Sir Matt Busby, C.B.E., be and are hereby re-elected as Directors of the Company. The proposition was then put to the meeting and carried unanimously. Mr. Haroun and Sir Matt Busby expressed suitable thanks for their re-election and paid tribute to the wonderful support the Club had received in difficult times.

AUDITORS' REMUNERATION It was proposed by Mr. J. Gorna and seconded by Mr. R. Dixon and agreed that the Auditors' Remuneration be left in the hands of the Directors.

ANY OTHER BUSINESS The Chairman called upon the Manager to address the meeting. Mr. Docherty said that this was a happier meeting than last year and at the moment of speaking he was delighted with the position of the Club. He thanked the Directors for their support and help at the end of last season when things were very difficult indeed. He then said that when people talked of signings everyone immediately thought of players but in his opinion the best signing the Club had made for years was that of Manager of the Youth Team. Mr. Frank Blunstone, and that as in the time of Sir Matt Busby we are now building our Club on Youth Policy. He went on to say that he was sure there was a bright future ahead for the Club and given a "reasonable rub of the green" we would soon begin to rise again.

After Mr. Docherty had replied to a question regarding the Club's playing strength and the Chairman to questions regarding the hooligan element and the P.A. System, Mr. Carris proposed a Vote of Thanks to the Chairman for the way he had conducted the meeting and to the Directors for their service throughout the year. This was received with acclamation.

There being no further business the meeting was closed.