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ONWARD FISHING COMPANY LIMITED FINANCIAL STATEMENTS

31ST DECEMBER, 1994

Registered number: 69212

KIDSONS IMPEY

CHARTERED ACCOUNTANTS

ABERDEEN

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KIDSONS IMPEY

ONWARD FISHING COMPANY LIMITED

FINANCIAL STATEMENTS

for the year ended 31st December 1994

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COMPANY INFORMATION

31st December 1994

CHAIRMAN

T. Taylor

OTHER DIRECTORS

Mrs. M. Taylor

SECRETARY

Allan J. Smart

REGISTERED OFFICE

Boston House St. Andrews Dock

Hull HU3 4PR

SOLICITORS

Mackinnons

21 Albert Street

Aberdeen AB9 8DA

AUDITORS

Kidsons Impey

Chartered Accountants

11 Albyn Place

Aberdeen AB1 1YE

DIRECTORS' REPORT

31st December 1994

The directors present their report and the audited financial statements for the year ended 31st December 1994.

Principal activity

The principal activity of the company is fishing.

Business review

The company has had a successful year and provided fishing opportunities continue to be available expects to do well in the future.

Profit, dividends and appropriations

The results for the year are shown in the profit and loss account on page 5. An ordinary dividend amounting to £30,000 has been paid and the balance of the profit for the year is to be transferred to reserves.

Fixed assets

Changes in fixed assets during the year are set out in notes 7 and 8 to the financial statements.

Directors

The directors of the company during the year and their interests in the shares of the company as recorded in the register of directors' interests were as follows

follows	31st December 1994 Ordinary shares	1st January 1994 Ordinary shares
T. Taylor	1,483,740	182,390
Mrs. M. Taylor	10	10

Share capital

On 1st July 1994, the company issued 1,301,350 ordinary shares of £1 each to T. Taylor at par as settlement for the acquisition of the trades of M.V. Dorothy Gray and M.V. Pisces.

Auditors

Kidsons Impey have agreed to offer themselves for re-appointment as auditors of the company.

On behalf of the board

Allaw J. Smart Secretary

Boston House, St. Andrews Dock, Hull, HU33 4PR

STATEMENT OF DIRECTORS' RESPONSIBILITIES

We are required under company law to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements we are required to:

- select suitable accounting policies and apply them consistently;
- make reasonable and prudent judgements and estimates;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

We are also responsible for:

- keeping proper accounting records;
- safeguarding the company's assets;
- taking reasonable steps for the prevention and detection of fraud.

By order of the board

16/6/95

Terence Taylor
Director

AUDITORS' REPORT

Auditors' report to the members of

Onward Fishing Company Limited

We have audited the financial statements on pages 5 to 16 which have been prepared under the accounting policies set out on pages 8 and 9.

Respective responsibilities of directors and auditors

As described on page 3, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31st December 1994 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Kidsons Impey Registered Auditors

Chartered Accountants

Kidsons hupay

Aberdeen

16 Jun 95

PROFIT AND LOSS ACCOUNT

for the year ended 31st December 1994

	Note	1994 £	1993 £
Turnover	2	4,867,879	3,443,724
Cost of sales		(3,663,155)	(2,779,029)
Gross profit		1,204,724	664,695
Administrative expenses		(250,462)	(299,379)
Other operating income		-	3,000
Operating profit	3	954,262	368,316
Interest received		4,098	-
Interest payable	5	(155,692)	(187,990)
Profit on ordinary activities before taxation		802,668	180,326
Taxation	6	(258,588)	30,899
Profit for the financial year		544,080	211,225
Dividends		(30,000)	
Retained profit for the year	17	514,080	211,225

There are no recognised gains and losses in 1994 or 1993 other than the profit for the year.

BALANCE SHEET

at 31st December 1994

		1994		1	.993
	Note	£	£	£	£
Fixed assets					
Intangible assets	7	825,	000		800,000
Tangible assets	8	5,008,	722	5,	291,180
		5,833,	722	6,	091,180
Current assets					
Debtors	9	72,510		76,803	
Cash at bank and in hand		3,524		5,781	
		76,034		82,584	
Creditors: amounts falling due within one year	10	(607,722)	(2,1	109,057)	
Net current liabilities		(531,	688)	(2	,026,473)
Total assets less current liabil	ities	5,302	034	4	,064,707
Creditors: amounts falling due after more than one year	11	(1,366	,653)	(2	,140,964)
Provision for liabilities and charges	13	(620	, 998)		(362,410)
Accruals and deferred income	14	(982	,493)	(1	,044,873)
		2,331	,890		516,460
Capital and reserves (equity)		 -			
Called up share capital	16	1,623	,750		322,400
Revaluation reserve		400	,000		400,000
Profit and loss account	17	308	,140		(205,940)
Total shareholders' funds	15	2,331	,890		516,460

The financial statements on pages 5 to 16 were approved by the board of directors

T. Taylor Leven cu Cuf C Director

CASH FLOW STATEMENT

for the year ended 31st December 1994

	£ 199	9 4 £	199 £	£
Net cash inflow from operating activities		886,953		759,925
Returns on investment and servicing of finance				
Interest received Interest paid Hire purchase interest Dividends paid	4,098 (161,020) (426) (30,000)		(177,485) - -	
Net cash outflow from returns on investments and servicing of finance		(187,348)		(177,485)
Taxation				
Corporation tax paid		(7,500)		(67,506)
Investing activities				
Payments to acquire: Intangible fixed assets Tangible fixed assets Acquisitions of businesses	(25,000) (65,235)		(407,047) (684,764)	
	(90,235)	((1,091,811)	
Receipts from sale of intangible fixed assets Receipts from sale of tangible fixed assets	170		10,000	
Net cash outflow from investing activities		(90,065)		(871,811)
Net cash inflow/(outflow) before financing		602,040		(356,877)
Financing				
Loans received Loan repayments Capital elements of hire purchase repayments	678,752 (392,675) (7,042)		100,579 (252,242) (6,682)	
Net cash inflow/(outflow) from financing		279,035		(158,345)
Increase/(decrease) in cash and cash equival	ents.	881,075		(515,222)

Further details are given in note 19.

NOTES ON FINANCIAL STATEMENTS

31st December 1994

1 Accounting policies

Basis of accounting

The financial statements have been prepared under the historical cost accounting rules modified to incorporate the revaluation of certain fishing licences.

Fishing licences

Fishing licences owned on 4th September 1992 are included at their 'current cost' which is reviewed annually. Fishing licences acquired subsequent to that date are included at historical cost. Fishing licences are not subject to amortisation.

Depreciation

Depreciation of tangible fixed assets is calculated to write off their cost less any residual value over their estimated useful lives as follows:

Fishing vessels 20 years Motor vehicles 4 years Office equipment 4 years

Government grants

Government grants on capital expenditure are credited to a deferral account and are released to revenue over the expected useful life of the relevant assets by equal annual instalments.

Leases and hire purchase contracts

Tangible fixed assets acquired under finance leases and hire purchase contracts are capitalised at the estimated fair value at the date of inception of each lease or contract. The total finance charges are allocated over the period of the lease in such a way as to give a reasonably constant charge on the outstanding liability.

Rentals paid under operating leases are charged to income as incurred.

Deferred taxation

Deferred taxation is provided on the liability method in respect of the taxation effect of all timing differences to the extent that tax liabilities are likely to crystallise in the foreseeable future.

Foreign currencies

Transactions expressed in foreign currencies are translated into sterling and recorded at rates of exchange approximating to those ruling at the dates of the transaction. Monetary assets and liabilities are translated at rates ruling at the balance sheet date. Exchange differences are included in operating profit.

NOTES ON FINANCIAL STATEMENTS

31st December 1994 (continued)

1 Accounting policies (continued)

Pensions - defined contribution scheme

Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

2 Turnover

Turnover represents the amounts derived from the provision of goods and services which fall within the company's ordinary activities, stated net of value added tax. All activities are classified as continuing. There were no acquisitions during the year.

3	Operating profit		
	•	1994	1993
		£	£
	Operating profit is stated after crediting		
	Release of provision for fishing fines Transfer from capital expenditure grants	144,084	-
	deferred credit	62,380	62,380
	Exchange adjustments	-	7,371
	Exchange adjustments		
	and after charging		
	Exchange adjustments	15,834	-
	* -		=
	Audit fees	6,500	6,500
	Leasing charges and hires	10,854	22,249
	neasing charges and nires		,
	Depreciation of tangible fixed assets		
	- owned assets	298,899	287,836
	- assets held under hire purchase agreements	5,794	3,048
		304,693	290,884
			
4	Directors and employees		
	Staff costs including directors' emoluments		
	Wages and salaries	159,405	110,033
	Social security costs	17,035	11,129
	Other pension costs	2,876	1,608
		179,316	122,770
			===
		Number	Number
	Average number employed including		
	executive directors	7	6
		=	=

The company's fishing vessels are crewed by self employed share fishermen. Share money paid to these fishermen is included in cost of sales.

NOTES ON FINANCIAL STATEMENTS

31st December 1994 (continued)

4 Directors and employees (cont	tinued)
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	Directors	£	£
	Directors emoluments as executives	94,985	61,446
	Chairmans emoluments	44,498	<u>45,160</u>
	Highest paid director	50,487	N/A
	Other directors		
	£15,001 to £20,000	- =	1 =
5	Interest payable	£	£
	Bank loans and overdrafts and other loans wholly repayable within five years		
	- by instalments	79,646	31,304
	- others	42,559	88,423
			
		122,205	119,727
	Loans not wholly repayable within 5 years	33,061	59,247
	Interest on corporation tax	-	9,016
	Hire purchase interest	426	-
		155,692	187,990
		====	====
6	Taxation		
	Corporation tax Deferred taxation at 33%	-	(20, 000)
	Deferred taxation at 33%	258,588	(30,899)
		258,588	(30,899)
7	Intangible fixed assets		Fishing licences £
	Cost or valuation		T.
	31st December 1993		800,000
	Additions		25,000
	31st December 1994		825,000
	Whereof		
	At cost		425,000
	At valuation		400,000
			825,000

The fishing licences held at 4th September 1992 were revalued to their current cost by a firm of naval architects and ship surveyors.

NOTES ON FINANCIAL STATEMENTS

31st December 1994 (continued)

8 Tangible fixed assets

Cost	Fishing vessels £	Motor vehicles £	Office equipment £	Total £
31st December 1993	6,106,886	15,341	305	6,122,532
Additions	7,764	13,996	475	22,235
31st December 1994	6,114,650	29,337	780	6,144,767
Depreciation				
31st December 1993	826,533	4,699	120	831,352
Charge for year	298,234	6,294	165	304,693
31st December 1994	1,124,767	10,993	285	1,136,045
Net book amount				
31st December 1994	4,989,883	18,344	495 ——	5,008,722
31st December 1993	5,280,353	10,642	185 ——	5,291,180

The net book value of assets held under hire purchase agreements amounts to £17,344 (1993- £9,142).

9 Debtors

	1994 £	1993 £
Amounts falling due within one year	L	E,
Trade debtors	-	5,817
Other debtors	41,475	44,069
Corporation tax	14,943	7,443
Directors' current accounts	7,920	9,502
Prepayments and accrued income	8,172	9,972
	72,510	76,803

ONWARD FISHING COMPANY LIMITED

NOTES ON FINANCIAL STATEMENTS

31st December 1994 (continued)

10 Creditors: amounts falling due within one year		
wichim one year	1994 £	1993 £
Bank overdrafts (see notes 11 and 12)	78,330	961,662
Bank loans (see notes 11 and 12)	346,296	487,720
Other loans	-	100,579
Trade creditors	111,926	271,920
Taxation and social security	3,531	6,409
Other creditors	_	200,441
Directors loan account	-	110
Hire purchase liabilities	5,683	4,684
Accruals	61,956	75,532
	607,722	2,109,057
11 Creditors: amounts falling due		
after more than one year	1994 £	1993 £
Bank loans	1,366,653	838,573
Amounts due for acquisition (see note 17)	-	1,301,350
Hire purchase liabilities due within		
two years	-	1,041
	1,366,653	2,140,964
Bank loans are repayable as follows:		
In one year or less	346,296	487,720
Between one and two years	383,787	251,296
Between two and five years	720,366	502,587
Over five years	262,500	84,690
	1,712,949	1,326,293

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ONWARD FISHING COMPANY LIMITED

NOTES ON FINANCIAL STATEMENTS

31st December 1994 (continued)

11 Creditors: amounts falling due after more than one year (continued)

A loan amounting to £486,666 is repayable by half yearly instalments of £54,075 with interest at 7 1/2% per annum. A second loan amounting to £251,283 is repayable by half yearly instalments of £62,823 with interest at 7 1/2%. A third loan amounting to £975,000 is repayable by three quarterly instalments of £25,000 followed by twenty four quarterly instalments of £37,500 with interest at 2 3/4 % over base rates.

12 Securities granted

The bank loan amounting to £251,283 is secured by a charge over the M.V. Dorothy Gray. All other bank loans and overdrafts are secured by a floating charge over the company's assets, incorporating a fixed charge over book debts, and by charges over the fishing vessels.

13 Provision for liabilities and charges

Deferre	ď	taxa	tion
---------	---	------	------

	19 94 £	1993 £
Provision made and full potential liability Accelerated capital allowances Losses forward	630,596 (9,598)	372,008 (9,598)
	620,998	362,410
31st December 1993 On acquisition of M.V. Dorothy Gray and	362,410	-
M.V. Pisces Charge/(credit) for the year	258,588	393,309 (30,899)
31st December 1994	620,998	362,410
Accruals and deferred income		
Capital expenditure grants deferred income		
At 31st December 1993	1,044,873	1,107,253
Transfer to profit and loss account	(62,380)	(62,380)
At 31st December 1994	982,493	1,044,873

Under certain circumstances grants totalling £1,249,444 may become repayable.

NOTES ON FINANCIAL STATEMENTS

31st December 1994 (continued)

15	Reconciliation of movements i	n sharehold	ers' fi	unds		
					994	1993
					£	£
	Profit for the financial year			544,		211,225
	Dividends			(30,	000) 	-
				514,		211,225
	New share capital subscribed		-	1,301,	350 ——	
	Net addition to shareholders'	funds	:	1,815,	430	211,225
						•
	Opening shareholders' funds		_	516,	460 ——	305,235
	Closing shareholders' funds			2,331,		516,460
			=			
1 .	6.13 . 1					
16	Called up share capital	19	994		19	993
		Number of			Number of	_
		shares		£	shares	£
	Authorised					
	Ordinary shares of £1 each	3,000,000		0,000	3,000,000	3,000,000
	Allotted called up and fully paid					
	Ordinary shares of £1 each	1,623,750	1,62	3,750	322,400	322,400
						
17	Profit and loss account					1994
						£
	1st January 1994					(205,940)
	Retained profit for the year					514,080
	31st December 1994					308,140

18 Acquisitions

On 1st January 1993 Onward Fishing Company Limited acquired the trades of M.V. Dorothy Gray and M.V. Pisces from T. Taylor. The formal documentation in respect of the acquisition was not completed until 1st July 1994 at which time 1,301,350 ordinary shares were issued in settlement of the acquisition cost.

5,781 (961,662) (955,881)

(883,332) (881,075)

(78,330) (74,806)

2,257

3,524

ONWARD FISHING COMPANY LIMITED

NOTES ON FINANCIAL STATEMENTS

31st December 1994 (continued)

19 C

31st December 1993

31st December 1994

Net cash inflow for year ended 31st December 1994

(continued)			
Cash flow statement			
(a) Reconciliation of operating profit to net cash inflow from operating			
activities	1994		1993
	£		£
Operating profit	954,262	3	368,316
Depreciation charges	304,693	2	290,884
Amortisation of grants	(62,380)	(62,380)	
Gain on sale of fixed assets	(170)		_
Decrease in debtors	11,793	=	L05,867
(Decrease)/increase in creditors	(321,245)	_	57,238
	886,953	- - -	759,925
(b) Analysis of changes in cash and cash			
equivalents as shown in the balance sh		Bank	
	Cash	overdrafts	
	£	£	£
1st January 1993	1,755	(442,414)	(440,659)
Net cash outflow for year			
ended 31st December 1993	4,026	(519,248)	(515,222)

(c) Analysis of changes in financing during the year

	Hire Purchase £	Loans £	Total £
1st January 1993	-	1,075,960	1,075,960
Changes during the year ended 31st December 1993			
New hire purchase contracts	12,407	-	12,407
Acquisitions	_	502,575	502,575
Cash outflow from financing	(6,682)	(151,663)	(158,345)
31st December 1993	5,725	1,426,872	1,432,597
Changes during the year ended 31st December 1994			
New hire purchase contracts	7,000	_	7,000
Cash (outflow)/inflow from financing	(7,042)	286,077	279,035
31st December 1994	5,683	1,712,949	1,718,632

NOTES ON FINANCIAL STATEMENTS

31st December 1994 (continued)

19 Cash flow statement (continued)

(d) Acquisitions

(a) wodarpreroup		
	1994	1993
Net assets acquired	£	£
Intangible fixed assets	-	410,000
Tangible fixed assets	-	2,656,725
Debtors	_	16,725
Cash at bank and in hand	_	592
Creditors	-	(201,452)
Bank loans	-	(502,575)
Bank overdrafts	-	(685,356)
Deferred tax	-	(393,309)
	_	
		1,301,350
	=	
Satisfied by :		
Loan received	-	1,301,350
	=	
(e) Analysis of net outflow of cash and c equivalents in respect of acquisition		
_	1994	1993
	£	£
Bank and cash balances of		
acquired businesses	_	592
Bank loans and overdrafts of		
acquired businesses	-	(685,356)
	_	
	-	(684,764)
		

(f) Major non-cash transactions

The consideration for acquisition of the trades of M.V. Dorothy Gray and M.V. Pisces in 1993 was met by the issue of 1,301,350 £1 shares. The formal documentation was not completed until 1994 and consequently the amount due was upheld as a liability at 31st December 1993. The liability was settled by the issue of shares in 1994.

20 Leasing commitments

Financial commitments under non-cancellable operating leases will result in payments falling due in the year ended 31st December 1995 amounting to £13,775 in respect of leases for equipment expiring within one year.