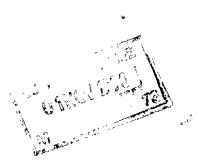
HEPWORTH REFRACTORIES (HOLDINGS) LIMITED (formerly Hepworth Refractories Limited)

31 December 1989

Company Number 54713



HEPWORTH REFRACTORIES (HOLDINGS) LIMITED (formerly Hepworth Refractories Limited)

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 1989

The directors have pleasure in presenting their report and the audited accounts for the year ended 31 December 1989.

GROUP RESTRUCTURING

On 28 February 1989 the business previously carried on by this company was sold, together with all operating assets and liabilities, to a newly formed wholly owned subsidiary. Following this sale, the company changed it name to Hepworth Refractories (Holdings) Limited with effect from 1 November 1989.

REVIEW OF THE BUSINESS

The principal activity of the group is the manufacture and sale of refractory products of all kinds. The turnover for the year was £162,288,221, an increase of £19,296,999 on the previous year. The retained profit for the year was £13,449,592 and this amount has been transferred to reserves. The company is an intermediate holding company.

DIVIDEND

Interim dividends of £8,182,000 have been paid to the holding company. No final dividend is recommended by the directors.

DIRECTORS

The following is a list of all persons who were directors of the company at any time between 1 January 1989 and the date of this report:

F. S. Thomson (Chairman)
W. A. Clark (appointed 3 April 1989)
A. Johnson (resigned 3 April 1989)
J. H. M. Stein (resigned 24 March 1989)

P. G. Whiteley

J. G. Watson

P. Thackeray

P. C. Keen

J. Casey

L. K. Hardy (appointed 1 February 1990)
J. R. Tebbett (appointed 1 March 1990)

HEPWORTH REFRACTORIES (HOLDINGS) LIMITED (formerly Hepworth Refractories Limited)

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 1989 (CONTINUED)

DIRECTORS (continued)

The interests of the directors, other than those who are also directors of the ultimate holding company, in the issued share and loan capital of group companies were as follows:

Hepworth PLC

31. December 1989

1 January 1989

Ordinary shares of 25p each

P. C. Keen

Nil

1,250

The following share options have been granted pursuant to the Hepworth Ceramic 1984 Share Option Scheme, exercisable over various dates between 1989 and 1998:

- (i) Granted 23 April 1986 at 197.5p per share:
 - P. Thackeray 19,079
 - J. G. Watson 23,564
 - P. G. Whiteley 20,903
- (ii) Granted 19 October 1987 at 280p per share:
 - P. C. Keen - 11,464
- (iii) Granted 5 May 1988 at 238p per share:
 - P. Thackeray - 4,965
 - J. G. Watson 4,395
 - P. G. Whiteley 4,713
 - P. C. Keen 5,420
 - L. K. Hardy - 14,180
- (iv) Granted 3 May 1989 at 266p per share:
 - W. A. Clark - 61,469
 - P. Thackeray 3,693

 - J. G. Watson 3,734
 - P. G. Whiteley 3,439
 - J. Casey 16,319

EMPLOYEES

The policy of the group for the employment of disabled persons is to give them equal opportunities with other employees to train for and attain any position in the group having regard to the maintenance of a safe working environment and the constraints of their disabilities.

The group continues its practice of keeping all its employees informed on matters affecting them.

RESEARCH AND DEVELOPMENT

The group continues to place great emphasis upon, and to invest in, research and in product and process development in all its operations,

HEPWORTH REFRACTORIES (HOLDING) LIMITED (formerly Hepworth Refractories Limited)

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 1989 (CONTINUED)

FIXED ASSETS

The movement in fixed assets during the year are shown in notes 10 and 11 to the accounts.

INTERESTS IN LAND

Land and buildings of the group are, in all material respects, being used for the purposes of its trading activities. Consequently, the directors do not consider that any difference between the market value and the amount at which these assets are stated in the accounts is of any practical significance.

AUDITORS

On 1 January 1990 the company's auditors changed the name under which they practise to KPMG Peat Marwick McLintock, and accordingly have signed their report in their new name. In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG Peat Marwick McLintock as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

By order of the board

P. THACKERAY

22 March 1990

Registered Office Genefax House Sheffield S10 3FJ AUDITORS' REPORT TO THE MEMBERS OF

HEPWORTH REFRACTORIES (HOLDINGS) LIMITED (formerly Hepworth Refractories Limited)

We have audited the accounts on pages 5 to 24 in accordance with Auditing Standards.

In our opinion the accounts give a true and fair view of the state of affairs of the company and the group at 31 December 1989 and of the profit and source and application of funds of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants

Sheffield 22 March 1990

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1989

	<u>Notes</u>	<u>1989</u>	<u>1988</u>
TURNOVER	2	£162,288,291	£142,991,292
COST OF SALES		(<u>126,572,708</u>)	(111,675,486)
GROSS PROFIT		35,715,583	31,315,806
DISTRIBUTION COSTS		(8,322,344)	(7,857,364)
ADMINISTRATIVE EXPENSES		(9,180,920)	(9,034,655)
OTHER OPERATING INCOME	3	9,212,353	555,820
SHARE OF PROFIT LESS LOSSES OF	J	7,212,333	333,820
RELATED COMPANIES		906,835	1,071,351
INTEREST PAYABLE	4	(512,891)	(1,991,396)
PROFIT ON ORDINARY ACTIVITIES			,
BEFORE TAXATION	5	27,818,616	14,059,562
TAX ON PROFIT ON ORDINARY ACTIVITIES	7	<u>(6.187.024</u>)	(5,386,046)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION			
MINORITY INTEREST		21,631,592	8,673,516
· · · · · · · · · · · · · · · · · · ·			(5,978)
PROFIT BEFORE EXTRAORDINARY ITEMS ATTRIBUTABLE TO MEMBERS OF THE			
HOLDING COMPANY		21,631,592	8,667,538
EXTRAORDINARY ITEMS	8	•	(81,864)
PROFIT ATTRIBUTABLE TO MEMBERS OF THE			,
HOLDING COMPANY		21,631,592	8,585,674
DIVIDENDS	9	(8,182,000)	
PROFIT RETAINED		£ 13,449,592	£ 8,585,674
			Held like their hand just heap many year language paid.
STATEMENT OF RETAINED PROFITS			
Profit and loss account at 1 January Retained profits of subsidiaries trans	1989 sferred	£12,151,199	£ 5,383,102
to the ultimate holding company Profit retained		(1,294)	
Exchange adjustments		13,449,592 1,662,534	8,585,674 (478,350)
Goodwill written off	24	(24,660)	(1,339,227)
Profit and loss account at 31 December	r 1989	£27,237,371	C10 151 100
The state of the s		12/ ₁ 23/ ₁ 3/1	£12,151,199

The notes on pages 10 to 24 form part of these accounts

CONSOLIDATED BALANCE SHEET - 31 DECEMBER 1989

ASSETS EMPLOYED	Notes	198	9	<u>198</u>	<u>8</u>
FIXED ASSETS Tangible assets Investments	10 12		£25,383,632 _3,302,198		£25,971,134 _2,806,008
CURRENT ASSETS Stocks Debtors Cash at bank and in han	15	£31,931,392 43,097,295 _2,147,771	28,685,830	£31,061,856 37,440,926 1,131,131	28,777,142
CREDITORS (falling due within one year) Loans from other group companies Bank overdraft Other creditors	16 17	15,437,018 923,829 43,182,976 59,543,823		21,535,430 1,601,169 39,016,047 62,152,646	
NET CURRENT ASSETS			17,632,635		7,481,267
TOTAL ASSETS LESS CURRE LIABILITIES CREDITORS (falling due	NT		46,318,465		36,258,409
after more than one yea Bank loans Taxation Other creditors Provisions for liabilit	18 19	4,094,149 - 181,683		3,861,102 3,978,622 252,537	
and charges	20	1,825,812	6,101,644	3,106,761	11,199,022
CAPITAL AND RESERVES			£40,216,821		£25,059,387
Called up share capital Reserves Profit and loss account	21 22		£12,000,000 979,450 <u>27,237,371</u> £40,216,821		£12,000,000 908,188 12.151.199
A	••	4 4	-		£25,059,387
Approved by the board of F. S. THOMSON W. A. CLARK	n 22 M	arch 1990 Directors	No han	h	

The notes on pages 10 to 24 form part of these accounts

HEPWORTH REFRACTORIES (HOLDINGS) LIMITED (formerly Hepworth Refractories Limited)

BALANCE SHEET - 31 DECEMBER 1989

ASSETS EMPLOYED	<u>Notes</u>	<u>1989</u>		<u>1988</u>	
FIXED ASSETS Tangible assets Investments Interest in	10 12		£ -		£18,922,692 3,304
subsidiaries	13		209,895,274		27,464,229
CURRENT ASSETS Stocks Debtors Cash at bank and in h	14 15 and	£ - 1,003	209,895,274	£22,959,100 27,313,210 137,115	46,390,225
CREDITORS (falling du within one year) Loans from other grou companies Other creditors		1,003 44,148,708 220,000 44,368,708		30,129,062 30,528,390 60,657,452	
NET CURRENT (LIABILIT	TES)		(44,367,705)		(<u>10,248,027</u>)
TOTAL ASSETS LESS CUR LIABILITIES	RENT		165,527,569		36,142,198
CREDITORS (falling duafter more than one y Taxation Provisions for liabil and charges	rear)	·	<u> </u>	3,420,000 1,713,000	
CAPITAL AND RESERVES Called up share capit Reserves Profit and loss accou	22		£165,527,569 £ 12,000,000 3,006,606 150,520,963 £165,527,569		£12,000,000 3,599,506 15,409,692 £31,009,198
Approved by the board F. S. THOMSON W. A. GLARK	d on 22 !)))	March 1990 Directors	Les the world	m. L.	

The notes on pages 10 to 24 form part of these accounts

SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 31 DECEMBER 1989

Profit on ordinary activities before taxation 127,818,616 114,059,562 138,616 140,059,562 140,021 140,	SOURCE OF FUNDS	<u> 1989</u>	<u>1988</u>
CProfit On disposal of tangible assets (8,811,169)	Profit on ordinary activities before taxation		
Loss on transfer of dormant subsidiaries to other group companies (1,294) . Share of profits in related companies (1,294) . Companies (1,294) . 21,711,120 15,640,872 Cother Sources of Funds (1,039,734) Cother Sources			
Cother group companies	(Profit) on disposal of tangible assets	(8,811,169)	(410,021)
Share of profits in related companies		/1 1043	
OTHER SOURCES OF FUNDS Movement on capital reserve 71,262 - Provisions utilised in the year - 416,399 Net raceipt of finance debt 262,859 10,105 Loan from the holding company - 1,343,150 Disposal of subsidiaries - 56,642 Proceeds from sales of tangible assets 11,487,460 651,736 APPLICATION OF FUNDS Increase/(decrease) in working capital (see below) Additions to tangible sssets 4,182,595 3,376,221 Dividends paid 8,182,000 - Tangible fixed assets transferred from group companies 12,306 - Net group relief paid 2,337,407 - Taxation paid 4,665,034 1.083,387 FUNDS APPLIED IN TRADING OPERATIONS Acquisition of subsidiary (see below) 197,262 138,462 Repayment of loan stock 1,000,000 Increase in long term creditors 66,700 Net repayment of holding company loan 6,098,412 - Purchase of minority in subsidiary 15,914 183,245 Sundry goodwill in year - 306,878 Decrease in provisions 411,196,510			/1 030 734\
OTHER SOURCES OF FUNDS Movement on capital reserve Provisions utilised in the year Net receipt of finance debt Loan from the holding company Disposal of subsidiaries Proceeds from sales of tangible assets APPLICATION OF FUNDS Increase/(decrease) in working capital (see below) Additions to tangible assets Dividends paid Tangible fixed assets transferred from group companies Net group relief paid Taxation paid APPLIED IN TRADING OPERATIONS Acquisition of subsidiary (see below) Repayment of loan stock Increase in long term creditors Net repayment of holding company loan Net repayment of holding company loan Purchase of minority in subsidiary Edit, 146,399 71,262 71,262 71,343,150 75,664 76,732 76,740 76,787,640 77,262 78,762	t and desired companies	(330,403)	(1,039,734)
Movement on capital reserve 71,262 - Provisions utilised in the year - 416,399 Net receipt of finance debt 262,859 10,105 Loan from the holding company - 1,343,150 Disposal of subsidiaries 56,642 Proceeds from sales of tangible assets 11.487,460 651,736 f33,532,701 f18,118,904		21,711,120	15,640,872
Movement on capital reserve 71,262 - Provisions utilised in the year - 416,399 Net receipt of finance debt 262,859 10,105 Loan from the holding company - 1,343,150 Disposal of subsidiaries 56,642 Proceeds from sales of tangible assets 11.487,460 651,736 f33,532,701 f18,118,904	OTHER SOUDCES OF HINDS		
Provisions utilised in the year 262,859 10,105 10,105 10,343,150 15,343,150 15,343,150 15,343,150 15,343,150 15,343,150 15,343,150 15,343,150 15,343,150 15,343,150 15,343,150 11,487,460 651,736 11,487,460 11,487,		71 262	
Net receipt of finance debt		71,202	416 399
Loan from the holding company 1,343,150	Net receipt of finance debt	262.859	
Disposal of subsidiaries 56,642 651,736	Loan from the holding company	-	
APPLICATION OF FUNDS Increase/(decrease) in working capital (see below) Additions to tangible assets Dividends paid Tangible fixed assets transferred from group companies Net group relief paid Taxation paid Taxation paid Taxation paid FUNDS APPLIED IN TRADING OPERATIONS Acquisition of subsidiary (see below) Acquisition of subsidiary (see below) Increase in long term creditors Net repayment of holding company loan Purchase of minority in subsidiary Sundry goodwill in year Decrease in provisions FUNDS APPLIED IN TRADING OPERATIONS Acquisition of subsidiary A		-	• •
APPLICATION OF FUNDS Increase/(decrease) in working capital (see below) Additions to tangible assets Dividends paid Tangible fixed assets transferred from group companies Net group relief paid Taxation paid FUNDS APPLIED IN TRADING OPERATIONS Acquisition of subsidiary (see below) Repayment of loan stock Increase in long term creditors Net repayment of holding company loan Purchase of minority in subsidiary Decrease in provisions FUNDS APPLIED IN TRADING OPERATIONS Acquisition of subsidiary Acquisition of	Proceeds from sales of tangible assets	<u>11,487,460</u>	<u>651,736</u>
APPLICATION OF FUNDS Increase/(decrease) in working capital (see below)		£33,532,701	£18,118,904
Increase/(decrease) in working capital (see below) Additions to tangible assets Dividends paid Tangible fixed assets transferred from group companies Net group relief paid Taxation paid FUNDS APPLIED IN TRADING OPERATIONS Acquisition of subsidiary (see below) Increase in long term creditors Net repayment of holding company loan Purchase of minority in subsidiary Editor of the provisions FUNDS APPLIED IN TRADING OPERATIONS Acquisition of subsidiary (see below) Increase in long term creditors Acquisition of subsidiary Increase in long term creditors Acquisition of subsidiary Increase in long term creditors Acquisition of subsidiary Ac		Will had him him to see the him him	That had not one may hap affil belowed
(see below) Additions to tangible assets Additions to tangible assets Dividends paid Additions paid Additions paid Additions to tangible assets Figure 1, 2, 305 Below 2, 337, 407 Tangible fixed assets transferred from group companies Net group relief paid Additions 12, 306 12, 306 12, 307 12, 306 138, 387 138, 467 138, 467 138, 462 148, 198, 188 15, 148 188, 245 188, 280 188,	APPLICATION OF FUNDS		
(see below) Additions to tangible assets Additions to tangible assets Dividends paid Additions paid Additions paid Additions to tangible assets Figure 1, 2, 305 Below 2, 337, 407 Tangible fixed assets transferred from group companies Net group relief paid Additions 12, 306 12, 306 12, 307 12, 306 138, 387 138, 467 138, 467 138, 462 148, 198, 188 15, 148 188, 245 188, 280 188,	Increase/(decrease) in working capital		
Additions to tangible assets Dividends paid Tangible fixed assets transferred from group companies Net group relief paid Taxation paid EURINGS APPLIED IN TRADING OPERATIONS Acquisition of subsidiary (see below) Repayment of loan stock Repayment of holding company loan Purchase of minority in subsidiary Decrease in provisions £31,942,864 £14,196,510 EURONAL STANDALD S	(see below)	£ 5,787,640	£ (891,683)
Tangible fixed assets transferred from group companies Net group relief paid Taxation paid 2,337,407 4.665.034 1.083,387 25,166,982 3,567,925 FUNDS APPLIED IN TRADING OPERATIONS Acquisition of subsidiary (see below) Repayment of loan stock Increase in long term creditors Net repayment of holding company loan Purchase of minority in subsidiary Fundace of minority in subsidiary Sundry goodwill in year Decrease in provisions 12,306 - 10,003,387 1,083,387 197,262 138,462 10,000,000 - 10,000,000 - 183,245 306,878 15,914 183,245 306,878 15,914 183,245		4,182,595	
Section Sect		8,182,000	•
Net group relief paid Taxation paid 2,337,407 4.665.034 1.083,387 25,166,982 3,567,925 FUNDS APPLIED IN TRADING OPERATIONS Acquisition of subsidiary (see below) Repayment of loan stock Increase in long term creditors Net repayment of holding company loan Purchase of minority in subsidiary Sundry goodwill in year Decrease in provisions £31,942,864 £14,196,510			
Taxation paid 25,166,982 25,166,982 3,567,925 FUNDS APPLIED IN TRADING OPERATIONS Acquisition of subsidiary (see below) Repayment of loan stock Increase in long term creditors Net repayment of holding company loan Purchase of minority in subsidiary Sundry goodwill in year Decrease in provisions 25,166,982 3,567,925 138,462 10,000,000 - 6,098,412 - 183,245 306,878 - 183,245 306,878 - 1831,942,864 £31,942,864 £14,196,510			-
FUNDS APPLIED IN TRADING OPERATIONS Acquisition of subsidiary (see below) Repayment of loan stock Increase in long term creditors Net repayment of holding company loan Purchase of minority in subsidiary Sundry goodwill in year Decrease in provisions 25,166,982 3,567,925 138,462 10,000,000 6,700 6,098,412 15,914 183,245 306,878 277,594 £31,942,864 £14,196,510			7 002 207
FUNDS APPLIED IN TRADING OPERATIONS Acquisition of subsidiary (see below) Repayment of loan stock Increase in long term creditors Net repayment of holding company loan Purchase of minority in subsidiary Sundry goodwill in year Decrease in provisions figure 197,262 138,462 10,000,000 - 66,700 - 183,245 - 306,878 - 183,245 -		4.000.004	1,003,307
Acquisition of subsidiary (see below) Repayment of loan stock Increase in long term creditors Net repayment of holding company loan Purchase of minority in subsidiary Sundry goodwill in year Decrease in provisions 197,262 138,462 10,000,000 6,098,412 15,914 183,245 306,878 15,914 183,245 306,878		25,166,982	3,567,925
Acquisition of subsidiary (see below) Repayment of loan stock Increase in long term creditors Net repayment of holding company loan Purchase of minority in subsidiary Sundry goodwill in year Decrease in provisions 197,262 138,462 10,000,000 6,098,412 15,914 183,245 306,878 15,914 183,245 306,878	FUNDS APPLIED IN TRADING OPERATIONS		
Repayment of loan stock Increase in long term creditors Net repayment of holding company loan Purchase of minority in subsidiary Sundry goodwill in year Decrease in provisions 10,000,000 6,078 183,245 306,878 15,914 183,245 306,878	Acquisition of subsidiary (see below)	197,262	138.462
Increase in long term creditors Net repayment of holding company loan Purchase of minority in subsidiary Sundry goodwill in year Decrease in provisions f31,942,864 f14,196,510	Repayment of loan stock		
Purchase of minority in subsidiary Sundry goodwill in year Decrease in provisions 15,914 183,245 306,878 15,942 183,245 183,245 183,245 183,245 183,245 183,245 183,245 183,245 183,245 183,245 183,245 183,245		66,700	•
Sundry goodwill in year Docrease in provisions	Net repayment of holding company loan		•
Decrease in provisions		15,914	
£31,942,864 £14,196,510		007 501	306,878
THOUGHT TANKE TOURS TOURS	process th broatstons	<u>397.594</u>	-
INCREASE IN NET LIQUID FUNDS £1,589,837 £3,922,394		£31,942,864	£14,196,510
£1,589,837 £3,922,394	THERET IN NEW LIGHTS WING		
	THOUSENSE IN MET PIGOTO LANDS	£1,589,837	£3,922,394

SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 31 DECEMBER 1989 (CONTINUED)

	<u>1989</u>	<u> 1988</u>
INCREASE/(DECREASE) IN WORKING CAPITAL COMPRISES: Stocks Debtors Creditors Exchange adjustment relating to overseas subsidiaries	£ 774,552 5,489,608 85,590 (562,110) £5,787,640	
ACQUISITION OF SUBSIDIARY COMPRISES:	Fair value a book value at of acquisit	date
Tangible fixed assets Investment in related company Stock Debtors Cash Creditors Deferred taxation Goodwill	£ 81,935 (155,348) 94,984 166,761 104,143 (93,413) (10,546) 8,746	
Cash paid	£197,262	

NOTES TO THE ACCOUNTS - 31 DECEMBER 1989

1 ACCOUNTING POLICIES

Basis of presentation

The accounts have been prepared under the historical cost convention as modified by the revaluation of certain tangible assets.

<u>Consolidation</u>

The consolidated accounts incorporate the accounts of Hepworth Refractories (Holdings) Limited and all of its subsidiaries.

A separate profit and loss account dealing with the results of the company only is not presented.

Turnover

Turnover comprises the invoice value, excluding value added tax, of goods and services supplied to customers including fellow subsidiaries (and includes royalties receivable).

Depreciation and amortisation

The charge is calculated at rates appropriate to write off the net cost of the individual assets from the time they become operational by equal annual instalments over their estimated useful lives, which are principally as follows:

Buildings - 40 years

Plant and equipment - 10, 15 or 25 years

Commercial vehicles - 5 years Motor cars - 4 years

Freehold land is not depreciated.

Pensions

The expected cost of pensions is charged to the profit and loss account so as to spread the cost of pensions over the service lives of employees. Variations from the regular cost are spread over the expected service lives of current employees in the scheme. Pension costs are assessed in accordance with the advice of an actuary.

Research and development

All expenditure except that incurred on buildings and plant is charged against income as it is incurred.

Patents and trade marks

All expenditure is charged against income as it is incurred.

Deferred taxation

Provision is made at current rates for deferred taxation unless there is a reasonable probability that no payment will be made in the foreseeable future.

Goodwill

Goodwill arises where the purchase consideration exceeds the values attributed to the net tangible assets at acquisition and is charged separately against retained profits as it arises.

NOTES TO THE ACCOUNTS - 31 DECEMBER 1989 (CONTINUED)

1 ACCOUNTING POLICIES (CONTINUED)

Interest in subsidiaries

Shares in subsidiaries acquired after 31 December 1986 are stated in the accounts of the company at cost whilst those acquired prior to that date are stated at the value attributed to the net tangible assets of the subsidiary concerned at the date of acquisition.

Leasing of equipment

Assets acquired under finance leases are included in the balance sheet as fixed assets and depreciation is charged in accordance with the accounting policy described above. The capital element of future lease payments is included in the balance sheet as obligations under finance leases and interest thereon is charged to the profit and loss account over the term of the lease. Payments under operating leases are charged wholly to the profit and loss account in the year in which they are incurred.

Related companies

Those companies in whose commercial and financial policy decisions the group participates and in which the group holds at least 20% of the equity, though not a controlling interest, are treated as related companies. Shares in these companies are stated at the value attributed to the proportion of the net assets acquired, after writing off goodwill.

Stocks

Stocks are stated at the lower of cost and estimated net realisable value. Cost includes appropriate overheads and is determined on the 'first in first out' (or average cost) basis.

Rates of exchange

Assets and liabilities expressed in foreign currencies are translated into sterling at rates ruling at the year end and trading results at average rates applicable during the year. Exchange gains and losses of a trading nature are dealt with in arriving at the profit before taxation. Other gains and losses and translation differences are shown separately as a movement on retained profits.

2	TURNOVER	<u>1989</u>	<u>1988</u>
	United Kingdom Rest of the World	£ 65,862,029 _96,060,079	£ 63,278,247 _79,320,042
	Group companies in the United Kingdom	161,922,108 366,183	142,598,289 393,003
		£162,288,291	£142,991,292

All the above turnover derives from the one class of business undertaken, and the profits attributable thereto are shown in the profit and loss account.

NOTES TO THE ACCOUNTS - 31 DECEMBER 1989 (CONTINUED)

3	OTHER OPERATING INCOME	<u>1989</u>	1988
	Property and fixed asset disposals Rental income Other income	£8,811,169 126,377 274,807	£ 14,032 103,616 438,172
		£9,212,353	£555,820
4	INTEREST PAYABLE	1989	1988
	Interest payable on: Bank loans and overdrafts Group loans	£587,626	£ 768,390 1.351.537
	Interest receivable	587,626 <u>(74,735</u>)	2,119,927 _(128,531)
		£512,891	£1,991,396
5	PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATIO	N	
	Profit on ordinary activities is arrived at the following:	after charging/	(crediting)
	and rounding.	1989	1988

6 DIRECTORS AND EMPLOYEES

Rents receivable

Depreciation

Auditors' remuneration

Hire of plant and equipment

Profit on sale of tangible assets

The emoluments of the directors of the company were as follows:

		£422,117	£367,356
Management remuneration Directors' fees	£422,117	£363,756 3,600	
		<u>1989</u>	<u> 1988</u>

£ 101,453

(1,488,129)

3,263,370

447,189

(33,498)

£ 107,468

(410,021)

381,608

(198,495)

3,031,065

NOTES TO THE ACCOUNTS - 31 DECEMBER 1989 (CONTINUED)

6	DIRECTORS AND EMPLOYEES (CONTINUED)		
	Directors' emoluments, excluding pension contributions, were as follows:	<u>1989</u>	<u>1988</u>
	Chairman	£NIL	£NIL
	Highest paid director	£87,344	£86,802
	Other directors £0 - £5,000	<u>Number</u>	<u>Number</u>
	£10,001 - £15,000	1	2 1
	£25,001 - £30,000	-	1
	£35,001 - £40,000 £40,001 - £45,000	-	1.
	£45,001 - £45,000 £45,001 - £50,000	1	-
	£50,001 - £55,000	3	3 1
	£55,001 - £60,000	2	-
	Staff costs	<u>1989</u>	1988
	Wages and salaries	£34,162,323	£30,112,739
	Social security costs	4,958,943	4,203,993
	Other pension costs	418,662	199,914
		£39,539,928	£34,516,646
	The average number of persons employed by		
	the group during the year was:	Number	Number
	Production and distribution	2,652	2,262
	Administration, accounting and computing	88	77
	Sales and marketing	213	161
	Research and development	104	75
	Others	5	26
		3,062	2,601
		Per me une mu non	All the later than
	IIII.		

The remuneration of UK employees of the Group who received in excess of £30,000 fell within the following scale;

	<u>1989</u>	<u> 1988</u>
£30,001 · £35,000 £35,001 - £40,000	12 1	3
£40,001 - £45,000	1	•

NOTES TO THE ACCOUNTS - 31 DECEMBER 1989 (CONTINUED)

7	TAXATION	<u> 1989</u>	<u> 1988</u>
	Based on profit on ordinary activities for the year	<u>1909</u>	1988
	Corporation tax at 35% (1988 - 35%) Deferred tax Overseas tax payable	£4,885,886 (4,000) <u>1,864,140</u>	£3,820,093 231,178 632,869
	Adjustments in respect of prior years	6,746,026 <u>(941,436</u>)	4,684,140 <u>320,493</u>
	Share of related companies' taxation	5,804,590 <u>382,434</u>	5,004,633 <u>381,413</u>
		£6,187,024	£5,386,046

The amounts provided for deferred taxation and the full potential liability, calculated on the liability method are set out below.

In 1988 deferred taxation was provided in full. Following the purchase of the minority interest in the group from British Steel plc in October 1988 partial provision for deferred tax is now made in accordance with Hepworth PLC group policy.

Group	198	39	1988 Amount
	Amount provided	<u>Full</u> potential liability	<pre>provided and full potential liability</pre>
Capital allowances Unutilised losses brought	£1,755,469	£3,510,938	£3,881,611
forward Other timing differences	(761,830)	(<u>1,536,938</u>)	(11,088) (<u>1,997,529</u>)
	£ 993,639	£1,974,000	£1,872,994
Company	19	89	1988 Amount
	Amount provided	<u>Full</u> potential liability	provided and full potential liability
Capital allowances Other timing differences	£ -	£ -	£3,674,602 (<u>1,961,602</u>)
	£ -	£ ~	£1,713,000

NOTES TO THE ACCOUNTS - 31 DECEMBER 1989 (CONTINUED)

8	EXTRAORDINARY IT	rems		<u>1989</u>	1988
	Loss on sale of	business		£ -	£81,864
				Sec executed	
_					
9	DIVIDENDS			<u>1989</u>	<u>1988</u>
	Interim dividend	is paid		£8,182,000	£ -
10	MANATRI AGORDO				
10	TANGIBLE ASSETS		Plant,		
			<u>equipment</u>	Assets in	
		Land_and	and	course of	
		<u>buildings</u>	vehicles	construction	<u>Total</u>
	Group				
Cost					
At 1 J	anuary 1989	£13,937,053	£62,624,362	£1,292,663	£77,854,078
Reclas	sifications	(273,990)	1,944,630	(1,670,640)	-
Additi	ons	175,077	2,480,749	1,526,769	4,182,595
Group	transfers in	-	20,475	-	20,475
Brough	t in on acquisit	ion 18,783	223,630	_	242,413
Dispos		(381,907)	(861,575)	-	(1,243,482)
	transfers out	(2,424,030)	-	-	(2,424,030)
Exchan	ge adjustments	<u>1,166,784</u>	<u>2,501,828</u>	<u>10,746</u>	<u>3,679,358</u>
At 31	December 1989	£12,217,770	£68,934,099	£1,159,538	£82,311,407
Deprec	iation				
At 1 J	anuary 1989	£7,453,491	£44,429,453	£ -	£51,882,944
Reclas	sifications	(235, 951)	235,961	-	
Charge	for year	247,960	3,015,410	•	3,263,370
Deprec	iation brough?				
	n acquisition	14,921	145,557	•	160,478
-	transfers in	-	8,169	•	8,169
Dispos		(136,299)	(738,935)	*	(875,234)
	transfers out	(115,987)	-	•	(115,987)
Exchan	ge adjustments	<u>782,428</u>	1,821,607	ter .	2,604,035
At 31	December 1989	£8,010,553	£48,917,222	£ -	£56,927,775
		-		***************************************	
Net am	ounts				
	December 1989	£4,207,217	£20,016,877	£1,159,538	£25,383,632
		and the statement of the sequence page			
& ⊢ 31	December 1988	£6,483,562	£18,194,909	£1,292,663	£25,971,134
			Market Market Market 1909	414676,000	raj,9/1,134

NOTES TO THE ACCOUNTS - 31 DECEMBER 1989 (CONTINUED)

10 TANGIBLE ASSETS (CONTINUED)

Assets held under finance leases are included above at a net book amount at 31 December 1989 of £3,831 (1988 - £11,401). The depreciation charge for the year on these assets is £7,570.

<u>Company</u>	Land a buildi		<u>equi</u> <u>a</u>	ant, pment nd icles	Assets course construc	of	,	<u> Fotal</u>	
Cost or valuation At 1 January 1989 Additions Inter company transfers Disposals	(3,066,	190	3 (46,0	88,812 35,296 73,275) 50,833)	£1,230 (1,230	-		,123, 337, ,370, (89,	486 861)
At 31 December 1989	£	-	£	-	£	-	£		-
			·		·				
Depreciation At 1 January 1989 Inter company transfers Charge for year Disposals	£822, (839, 17,		(30,7	77,963 31,196) 97,969 44,736)	£	- - -		,200, ,570, 415, (44,	857) 024
At 31 December 1989	£	-	£	-	£	c	£		-
Net amounts At 31 December 1989	î	-		£ -	£		<u></u>	£	
At 31 December 1988	£2,280,	866	-	10,849	£1,230	977	£18	,922,	69 <u>%</u>
Freehold land inc	luded હો	,ove a	mounts	to:	1989	<u>9</u>		198	<u>8</u>
Group					£780,3	L65	4	£780,	165
Company					£	-		£780,	165

NOTES TO THE ACCOUNTS - 31 DECEMBER 1989 (CONTINUED)

10 TANGIBLE ASSETS (CONTINUED)

Land and buildings include long and short leaseholds, the amounts of which at 31 December 1989 are:

Group Long leasehold	£26,936	£21,544	£5,392	£4,306
Short leasehold	22,188	<u>19,349</u>	2,839	3,150
	£49,124	£40,893	£8,231	£7,456

11 CAPITAL COMMITMENTS

No provision has been made in these accounts for the following capital expenditure:

	<u>Group</u>		Company	
	<u> 1989</u>	<u>1988</u>	<u>1989</u>	1988
Contracts placed to a total value of Expenditure authorised by the board, contract		£ 413,500	£ -	£ 388,100
for which had not been placed		2,452,498	watasa √.	1,259,065
Total before deducting Government grants	£3,074,339	£2,865,998	£ -	£1,647,165

NOTES TO THE ACCOUNTS - 31 DECEMBER 1989 (CONTINUED)

7.2 INVESTMENTS

	Rela	Related companies					
Group	<u>Shares</u>	<u>Loans</u>	Share of retained profit	<u>Trade</u> <u>investments</u>	<u>Total</u>		
<u>Cost</u>							
At 1 January 1989	£1,764,808	£15,246	£642,231	£383,723	£2,806,008		
Dividend	-	-	(348,432)	· -	(348, 432)		
Share of profit							
during year	-	-	524,401	-	524,401		
Conversion to subsidiary Exchange adjust-	(8,018)	-	(147,330)	-	(155,348)		
ments	-		367,522	108,047	475,569		
At 31 December							
1989	£1,756,790	£15,246	£1,038,392	£491,770	£3,302,198		

The related companies are listed below:

	<pre>% held</pre>	Country of incorporation
United Moler ApS	50	Denmark
S.A.R.L. Distrisol	26	France
Rotary Nozzle Internationial S.A.	50	Belgium

The principal activity of these companies is the manufacture and sale of refractory products.

The trade investments of the group, which include listed investments of f192 are stated at cost less provisions for diminution in value and they are valued by the directors at f491,770 (1988 - f383,723).

Company

The company has no trade investments (1988 - £3,304).

NOTES TO THE ACCOUNTS - 31 DECEMBER 1989 (CONTINUED)

13 INTEREST IN SUBSIDIARIES

Company	Shares	<u>Dividends</u> receivable	<u>Total</u>
At 31 December 1988 Transfers to other group	£ 27,478,464	£1,249	£ 27,479,713
companies Additions Transfers from other group	(27,478,464) 195,000,000	(1,249)	(27,479,713) 195,000,000
companies	14,895,274		14,895,274
At 31 December 1989	209,895,274	-	209,895,274
Provision for losses in subsidiaries			
At 31 December 1988 Transfers to other group	15,484	-	15,484
companies	(<u>15,484</u>)		(<u>15,484</u>)
At 31 Pecember 1989	-	-	*
No.		······	
Net amounts At 31 December 1989	£209,895,274	£ -	£209,895,274
At 31 December 1988	£27,462,980	£1,249	£27,464,229

Principal trading subsidiaries are shown below; other subsidiaries are not listed and will be shown on the next annual return to the Registrar of Companies. The principal activity of all group companies is the manufacture and sale of refractory products.

Co	mn	anv	
UU.	шь	CILEY	

Hepworth Refractories Limited
Coolee, Limited
The Meltham Silica Fire Brick Co Limited
GR-Stein Deutschland GmbH
Thomas Marshall (Loxley) Limited
Marshall Leasing (Loxley) Limited
Thomas Marshall Overseas Investments
Limited
Moler Products Limited
Hepworth Refractories (Belgium) SA
(formerly Societe Mosane de
Refractaires SA)

Country of incorporation or registration

Great Britain
Great Britain
Great Britain
Federal Republic of Germany
Great Britain
Great Britain
Great Britain
Great Britain

Belgium

NOTES TO THE ACCOUNTS - 31 DECEMBER 1989 (CONTINUED)

13 INTEREST IN SUBSIDIARIES (CONTINUED)

CMCARA

Company	or registration
Marshall Foundry Products Limited Hepworth Refractories Italiana Sri Hepworth Refractories (Canada) Limited	Great Britain Italy
(formerly Thomas Marshall (Canada) Ltd) Furmol Kompagniet A/S	Canada Denmark

On 29 December 1989, Societe Belge des Produits Refractaires S.A. was absorbed by Societe Mosane de Refractaires SA with retroactive effect to 31 October 1989. Societe Mosane de Refractaires SA changed its name to Hepworth Refractories (Belgium) SA at that date.

In May 1989 Thomas Marshall (Canada) Limited increased its holding in Marshall Currie Refactories Limited from 49% to 100%. On 1 January 1990, Thomas Marshall (Canada) Limited and Marshall Currie Refractories Limited amalgamated to form Hepworth Refractories (Canada) Limited.

With the exception of Marshall Foundry Products Limited which is 75% owned, each subsidiary is wholly owned with ordinary shares only in issue, and operates in its country of incorporation or registration.

In the opinion of the directors, the aggregate value of the investment in the company's subsidiaries is not less than the aggregate of the amount at which those assets are stated in the balance sheet.

14	STOCKS	Gre	<u>oup</u>	<u>c</u>	Company
	•	<u> 1989</u>	1988	1989	1988
	Stores and				
	consumables	£ 3,475,677	£ 3,134,976	£ -	£2,056,710
	Raw materials	9,912,739	10,458,743		8,283,618
	Work in progress	4,020,393	3,669,378		1,639,448
	Finished goods	14,522,583	13,798,759		10,979,324
		£31,931,392	£31,061,856	£ -	£22,959,100
		P1 25 41 11 14 ar ps 41 41 42		100 ME 100 ME 114	Person provide decarram um sais paj
15	DEBTORS	Cu.			•
10	PEDIOKO		oup		ompany
		<u>1989</u>	<u>1988</u>	<u> 1989</u>	<u>1988</u>
	Trade debtors	£39,447,676	£34,815,507	£ -	£25,190,311
	Other debtors Prepayments and	1,305,417	775,655	•	250,215
	accrued income Amounts owed by	1,954,953	941,076	•	907,100
	group companies	389.249	908.688		965.584
		£43,097,295	137,440,926	£ -	£27,313,210
		<u>ے۔ سیسے حرحہ ت</u>	-	-	

NOTES TO THE ACCOUNTS - 31 DECEMBER 1989 (CONTINUED)

16 LOANS FROM OTHER GROUP COMPANIES

An amount of £21,535,430 (1988 - £21,535,430) is due to the company's holding company. This is repayable on demand.

17 OTHER CREDITORS (falling due within one year)

	Gr	oup	Cor	Company		
	<u>1989</u>	<u>1.988</u>	<u>1989</u>	1988		
Trade creditors	£12,354,322	£16,203,110	£ -	£11,133,840		
Bills of exchange	70/ 550					
payable Payments received	734,552	~	-	=		
on account	504,354	2,565,678	_	1,982,302		
Taxation	7,143,993	3,018,853	220,000	2,702,509		
Other creditors	1,396,203	860,365		449,621		
Accruals and deferre	ed	•		•		
income	17,231,204	12,855,601	-	11,798,328		
Social security and						
others	2,649,723	2,511,407	-	995,853		
Amounts due to group						
companies	392,362	258,737	-	1,465,937		
Bank loans	776,263	736,313	-	•		
Leases		5,983				
	£43,182,976	£39,016,047	£220,000	£30,528,390		
		THE THE PERSON NAMED IN COLUMN TWO	=======================================			

18 BANK LOANS (falling due after more than one year)

	Gro	<u>up</u>	Company		
	<u> 1989</u>	<u>1988</u>	<u>1989</u>	<u> 1988</u>	
Secured liabilities repayable within five years Secured liabilities repayable after more than five	£3,233,958	£2,533,542	£ -	£ -	
years	860,191	1.327.560			
	£4,094,149	£3,861,102	£	£ -	

The loans, which are secured on the assets of Hepworth Refractories (Belgium) S.A. are at interest rates varying between 8.25% and 11.25%.

NOTES TO THE ACCOUNTS - 31 DECEMBER 1989 (CONTINUED)

OTHER CREDITORS (falling due after more than one year)

	Gro	<u>up</u>	Company			
	<u>1989</u>	<u>1988</u>	1989	<u>1988</u>		
Accruals and deferred income Trade creditors Other creditors Leases	£135,012 46,671	£ 120,979 127,403 4,155	£	£ - -		
20000	<u>-</u> _	4,155				
	£181,683	£252,537	£ -	£ -		

20 PROVISIONS FOR LIABILITIES AND CHARGES

Group	<u>Deferred</u> <u>taxation</u>	<u>Performance</u> <u>guarantees</u>	<u>Others</u>	<u>Total</u>
Balance at 1				
January 1989	£1,872,994	£278,724	£ 955,043	£3,106,761
On acquisition of				
subsidiaries	10,546	-	-	10,546
Charge for the year	(892,610)	271,777	1,260,658	639,825
Utilised during the				
year	(1.291)	(<u>148,236</u>)	(<u>1,781,793</u>)	(1.931.320)
Balance at 31				
December 1989	£ 989,639	£402,265	£ 433,908	£1,825,812

Company

21 CALLED UP SHARE CAPITAL 1989 1988

Authorised, allotted and fully paid: Ordinary shares of fl each

£12,000,000 £12,000,000

NOTES TO THE ACCOUNTS - 31 DECEMBER 1989 (CONTINUED)

22 RESERVES

Group	<u>Share</u> premium	<u>Capital</u> reserve	Revaluation reserve	<u>Total</u>	
At 1 January 1989 Arising in year	£828,739	£ 79,449 _ <u>71,262</u>	£ -	£908,188 _ <u>71,262</u>	
At 31 December 1989	£828,739	£150,711	£ -	£979,450	
Company At 1 January 1989 and 31					
December 1989 Realised on disposal to	£828,739	£2,177,867	£592,900 £	3,599,506	
group company	-	-	(<u>592,900</u>)	(592,900)	
At 31 December 1989	£828,739	£2,177,867	£ -	£3,006,606	

23 PROFIT AND LOSS ACCOUNT

As permitted by Section 228(7) of the Companies Act 1985, Hepworth Refractories (Holdings) Limited has not presented its own profit and loss account. The amount of the consolidated profit for the financial year dealt with in the profit and loss account of the holding company is shown below:

At 1 January 1989	£15,409,692
Loss for the year	(4,717,104)
Release of general provisions no	(1,7/=1,1=1,7
longer required	12,220,042
Extraordinary profit on the sale of business to a new wholly	, .,
owned subsidiary	127,015,433
Revaluation reserve realised	592,900
At 31 December 1989	£150,520,963

24 GOODWILL

Group

All acquisitions have been accounted for in accordance with group accounting policies. The net goodwill arising on acquisition of £24,660 has been charged against retained earnings. Of this amount £15,914 arose on the acquisition of the remaining minority in Societe Belge des Produits Refractaires SA. A further £8,746 arose on the acquisition of the remaining 51% holding in Marshall Currie Refractories Limited by Thomas Marshall (Canada) Limited.

NOTES TO THE ACCOUNTS - 31 DECEMBER 1989 (CONTINUED)

25 PENSION COMMITMENTS

The company participates in the Hepworth PLC Group pension schemes covering the majority of its employees including the executive directors. These schemes are funded defined benefit schemes and are financed through separate trustee administered funds. Contributions to these funds, which are charged against profits, are based upon actuarial advice following the most recent valuation of these funds and based upon pension costs across the group as a whole. Details of the actuarial valuation can be found in the accounts of Hepworth PLC. The group's Belgian subsidiary operates a defined contribution scheme for certain of its employees.

26 OBLIGATIONS UNDER FINANCE LEASES

At 31 December 1989 the group had net obligations under finance leases as follows:

	Group			Company			
	***		<u>1988</u>	<u>1989</u>		<u>1988</u>	
Within one year Within two to five years	£	<u>-</u>	£ 5,983 _4,155	£		£	<u>.</u>
	£	-	£10,138	£	-	£	-
		74.34			7 St. 100	-	= w_ = 1

27 ULTIMATE HOLDING COMPANY

The ultimate holding company is Hepworth PLC, a company incorporated in Great Britain.