

# Registration number 48409

The Blackpool Football Club Limited

Directors' report and financial statements

for the year ended 31 May 2007

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### Company information

Directors Mr K S Oyston

Mr O J Oyston

Mrs V Oyston Wife of Mr O J Oyston

Mr G Steele

Mr V Belokon Appointed 19 June 2006 Mr N Malnacs Appointed 28 July 2006

Secretary Mr Roderick Dyer

Company number 48409

Registered office Bloomfield Road

Blackpool FY1 6JJ

Auditors A I Cherry Limited

Chartered Accountants and Registered Auditors 26 Winckley Square

Preston PR1 3JJ

Business address Bloomfield Road

Blackpool FY1 6JJ

Bankers National Westminster Bank plc

Lytham Road South Shore Blackpool FY4 IDY

Bankers HSBC Bank Plc

Oxford Square Blackpool FY4 4YH



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# Directors' report for the year ended 31 May 2007

The directors present their report and the financial statements for the year ended 31 May 2007

### Principal activity and review of the business

The principal activity of the company is that of a professional football club, which has continued throughout the year

#### Results and dividends

The results for the year are set out on page 6

The directors do not recommend payment of a final dividend

As shown in the financial statements the company made a loss of £466,211 (2006 £407,024)

#### Fair Review

Last season saw us finish in third place in League one and gain promotion to the championship via the play offs Promotion was achieved after a fantatic run of ten straight wins culminating in a 2-0 victory at the new Wembley Stadium in the League One play off final against Yeovil

In the FA Cup we progressed to the fourth round where we lost in a replay after extra time to Norwich City, in the Carling Cup and the Johnstone Paints Trophy we lost in the early rounds to Barnsley and Accrington both after penelty shoot outs

With such a great end to the season and the FA Cup run meant there were significant increases in revenue from gate receipts on the previous year of £813,817. This increase was offset by increased expenditure on players and coaching staff wages and bonuses. This gave football related losses of £872,666 which were offset by profits from Gold Bond, the conference and catering business and serviced accommodation income to give the result on page 6.

Two new directors joined the club at the start of the season and both Valery Belokon and Normunds Malnacs have made major contributions to the running of the club

Prospects for the club are good with increases in turnover expected during the 2007/2008 season from participation in the Championship

The principle risks to the business remain poor results on the football field, relegation back to League 1, poor cup runs and drops in league attendances



# Directors' report for the year ended 31 May 2007

#### Directors and their interests

The directors who served during the year and their interest in the parent company, Segesta Limited formerly known as The Blackpool Football Club (Properties) Limited are as stated below

		Class of share	31/05/07	01/06/06
Mr K S Oyston		Ordinary shares	25	25
Mr O J Oyston		Ordinary shares	1,604,694	1,604,694
Mrs V Oyston	Wife of Mr O J Oyston	Ordinary shares	1,955	1,955
Mr G Steele		Ordinary shares	-	-
Mr V Belokon	Appointed 19 June 2006	Ordinary shares	-	-
Mr N Malnacs	Appointed 28 July 2006	Ordinary shares	-	-

None of the directors held any shares in The Blackpool Football Club Limited

V B Football Assets Limited, a company owned and controlled by the director Mr V Belokon, holds 7,500 ordinary shares of £1 each in The Blackpool Football Club Limited

Zabaxe Limited, a company owned and controlled by Mr O J Oyston, holds 62,976 ordinary shares of £1 each in the parent company

#### Directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the company and of the profit or loss of the company for that year In preparing these the directors are required to

- select suitable accounting policies and apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors of a company must, in determining how amounts are presented within items in the profit and loss account and balance sheet, have regard to the substance of the reported transaction or arrangement, in accordance with generally accepted accounting principles and practice



# Directors' report for the year ended 31 May 2007

In so far as the directors are aware

- -there is no relevant audit information (information needed by the company's auditors in connection with preparing their report) of which the company's auditors are unaware, and
- -the directors have taken all the steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### **Auditors**

In accordance with Section 385 of the Companies Act 1985, a resolution proposing that A I Cherry Limited be reappointed as auditors of the company will be put to the Annual General Meeting

8th March 2008

This report was approved by the Board on and signed on its behalf by

Mr Roderick Dyer

Secretary



# Independent auditors' report to the of The Blackpool Football Club Limited

We have audited the financial statements of The Blackpool Football Club Limited for the year ended 31 May 2007 which comprise the profit and loss account, the balance sheet and the related notes. These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's shareholders, as a body in accordance with section 235 of the companies act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and the auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the statement of directors' responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.



## Independent auditors' report to the of The Blackpool Football Club Limited continued

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements

#### **Opinion**

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice of the state of the company's affairs as at 31 May 2007 and of its profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985
- the information given in the Directors' Report is consistent with the financial statements

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A | Cherry Limited

Chartered Accountants and

Registered Auditors

26 Winckley Square

Preston

PR1 3JJ



# Profit and loss account for the year ended 31 May 2007

## **Continuing operations**

		2007	2006
	Notes	£	£
Turnover	2	4,833,459	3,925,011
Cost of sales		(915,434)	(791,460)
Gross profit		3,918,025	3,133,551
Administrative expenses		(4,563,684)	(3,520,339)
Operating loss before players' transfer fees	3	(645,659)	(386,788)
Players transfer fees	6	155,667	(13,057)
Profit/(loss) on ordinary activities before interest		(489,992)	(399,845)
Other interest receivable and			
sımılar ıncome	4	34,009	261
Interest payable and similar charges	5	(10,228)	(7,440)
Retained Loss for the year	15	(466,211)	(407,024)

There are no recognised gains or losses other than the profit or loss for the above two financial years



# Balance sheet as at 31 May 2007

		20	07	20	06
	Notes	£	£	£	£
Fixed Assets					
Intangible assets	8		137,643		12,125
Tangible assets	9		56,072		44,229
			193,715		56,354
Current Assets					
Stocks	10	42,930		61,868	
Debtors	11	926,456		403,417	
Cash at bank and in hand		1,746,385		2,679	
		2,715,771		467,964	
Creditors: amounts falling due within one year	12	(2,890,441)		(2,172,803)	
Net Current habilities			(174,670)		(1,704,839)
Total Assets Less Current Liabilities			19,045		(1,648,485)
Creditors: amounts falling due after more than one year	13		3,841,215		(3,507,474)
Capital and Reserves					
Called up share capital	14		37,500		30,000
Share premium account	15		1,860,174		67,674
Other reserves	15		2,335		2,335
Profit and loss account	15		(5,722,179)		(5,255,968)
Equity shareholders' funds	16		(3,822,170)		(5,155,959)
			19,045		(1,648,485)

The financial statements were approved by the Board on 08/03/08 and signed on its behalf by

Mr K S Oyston

Director

The notes on pages 9 to 18 form an integral part of these financial statements.



# Cash flow statement for the year ended 31 May 2007

	Notes	2007 £	2006 £
Reconciliation of operating loss to net			
cash outflow from operating activities			
Operating loss /(profit)		(489,992)	(399,845)
Amortisation of player's transfer fees		(77,517)	48,500
Depreciation of tangible fixed assets		16,952	20,085
Decrease / decrease in stocks		18,938	943
(Increase) / decrease in debtors		(523,039)	81,239
Increase / (Decrease) in creditors		1,404,088	134,389
Net cash inflow / (outflow) from operating activities		349,430	(114,689)
Cash flow statement			
Net cash inflow / (outflow) from operating activities		349,430	(114,689)
Returns on investments and servicing of finance	21	23,781	(7,179)
Capital expenditure	21	(255,791)	(19,995)
Acquisitions and disposals	21	178,995	•
		296,415	(141,863)
Financing	21	1,800,000	-
Increase / (Decrease) in cash in the year		2,096,415	(141,863)
Reconciliation of net cash flow to movement in net fu	nds (Note 22)		
Increase/(Decrease) in cash in the year		2,096,415	(141,863)
Cash inflow from decrease in debts and lease financing New finance leases and hire purchase contracts		(12,644)	(12,167)
Movement in net funds in the year		2,083,771	(154,030)
Net debt at 1 June 2006		(362,198)	(208,168)
Net funds at 31 May 2007		1,721,573	(362,198)



# Notes to the financial statements for the year ended 31 May 2007

#### 1. Accounting policies

#### 1.1. Accounting convention

The financial statements are prepared under the historical cost convention

#### 1.2. Turnover

Turnover represents the total invoice value, excluding value added tax and transfer fees, of sales made during the year

#### 1.3. Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows

Computer equipment

33 1/3% Straight Line on cost

Plant, machinery and

catering equipment

10% Straight Line on cost

Motor Vehicles

- 30%

#### 1.4. Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

#### 1.5. Stock

Stock is valued at the lower of cost and net realisable value

#### 1.6. Deferred taxation

Provision is made for deferred taxation using the full provision method to take account of timing differences between the incidence of income and expenditure for taxation and accounting purposes except to the extent that the directors consider that there are sufficient taxable losses to cover potential taxable profits

#### 1.7. Going concern

The accounts are prepared on the going concern basis as the parent company has confirmed that it will make available all sufficient financial resources to support the ongoing activities of the company. The company received significant financial investment by increasing the share capital of the company in the year on issuing shares to an investor. In the opinion of the directors the investment ensures that the company will have sufficient working capital to meet its liabilities as they fall due within the next twelve months.

#### 1.8. Players' contracts

Transfer fees in respect of players' contracts are capitalised at cost and amortised over the period of the contracts



# Notes to the financial statements for the year ended 31 May 2007

#### continued

#### 1.9. Grants receivable

Football Association and Football Trust grants are recognised in the profit and loss account so as to match them with the expenditure towards which they are intended to contribute

### 2. Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK. The amount of barter transactions for advertising, in turnover, is £16,908 (2006 £3,420)

3.	Operating loss	2007 £	2006 £
	Operating loss is stated after charging		
	Depreciation and other amounts written off intangible assets	81,483	58,500
	Depreciation and other amounts written off tangible assets	24,173	20,085
	Loss on disposal of tangible fixed assets	1,775	-
	Operating lease rentals		
	- Plant and machinery	6,995	4,504
	Auditors' remuneration	8,150	8,150
	Auditors' remuneration from non-audit work	1,764	4,326
	and after crediting		
	Donations from Development Asssociation	259,400	304,300
	Grants receivable	130,000	131,862
4.	Interest receivable and similar income	2007 £	2006 £
		<b>2</b> -	ı.
	Bank interest	34,009	261
5.	Interest payable and similar charges	2007	2006
		£	£
	On bank loans and overdrafts	8,145	7,440
	Hire purchase interest	2,083	-
		10,228	7,440
			<del></del>



# Notes to the financial statements for the year ended 31 May 2007

## continued

6.	Players' transfer fees		
	The (credit)/charge for players' transfer fees comprises	2007 £	2006 £
	Amortisation of transfer fees	81,483	58,500
	Additional transfer fees received	(250,000)	(50,105)
	Transfer fee levy	12,850	4,662
		(155,667)	13,057
7.	Employees		
	Number of employees		
	The average monthly numbers of employees (including the directors) during the year were	2007	2006
	Footballers, coaches and managers	45	47
	Administrative staff	23	26
	Catering staff	36	32
		=104	105
	Employment costs	2007	2006
	• •	£	£
	Wages and salaries	3,181,170	2,232,762
	Social security costs	254,669	211,885
	Other pension costs	3,432	8,062
		3,439,271	2,452,709



# Notes to the financial statements for the year ended 31 May 2007

### continued

8.	Intangible fixed assets	Players'		
		Contracts	Total	
		£	£	
	Cost			
	At 1 June 2006	159,000	159,000	
	Additions	207,001	207,001	
	Disposals	(159,000)	(159,000)	
	At 31 May 2007	207,001	207,001	
	Provision for			
	diminution in value			
	At I June 2006	146,875	146,875	
	On disposals	(159,000)	(159,000)	
	Charge for year	81,483	81,483	
	At 31 May 2007	69,358	69,358	
	Net book values			
	At 31 May 2007	137,643	137,643	
	At 31 May 2006	12,125	12,125	



# Notes to the financial statements for the year ended 31 May 2007

### continued

			Catering		
9.	Tangible fixed assets	Computer	equipment	Motor	
		equipment	plant and	Vehicles	Total
			machinery		
		£	£	£	£
	Cost				
	At 1 June 2006	99,792	194,647	19,995	314,434
	Additions	-	9,545	39,245	48,790
	Disposals	-	-	(19,995)	(19,995)
	At 31 May 2007	99,792	204,192	39,245	343,229
	Depreciation				
	At 1 June 2006	99,792	164,303	6,110	270,205
	On disposals	-	-	(7,220)	(7,220)
	Charge for the year	-	12,161	12,011	24,172
	At 31 May 2007	99,792	176,464	10,901	287,157
	Net book values			<del></del>	<del></del>
	At 31 May 2007		27,728	28,344	56,072
	At 31 May 2006	<del></del> -	30,344	13,885	44,229
				====	

Included above are assets held under finance leases or hire purchase contracts as follows

	20	07	20	06
Asset description	Net book value £	Depreciation charge	Net book value £	Depreciation charge
Motor Vehicles	28,344	12,011	13,885	6,110
Stocks			2007 £	2006 £
Catering and bar stocks Souvenir shop stock			18,221 24,709 42,930	44,850
	Motor Vehicles  Stocks  Catering and bar stocks	Asset description  Motor Vehicles  28,344  Stocks  Catering and bar stocks	Asset description book value $\pounds$ $\pounds$ Motor Vehicles $28,344$ $12,011$ Stocks  Catering and bar stocks	Asset description  Net Depreciation Net book value charge book value £ £  Motor Vehicles  28,344 12,011 13,885  Stocks  Catering and bar stocks Souvenir shop stock  Net Depreciation Net book value charge book value £ £  £  18,221 24,709



# Notes to the financial statements for the year ended 31 May 2007

#### continued

11.	Debtors	2007	2006
		£	£
	Trade debtors	485,193	359,098
	Other debtors	20,782	4,110
	Prepayments and accrued income	420,481	40,209
		926,456	403,417
		<del></del>	

Included in other debtors is £5,873 (2006 £3,518) owed by the director Mr K Oyston The maximum balance owed by Mr Oyston during the year was £5,873 The loan is interest free and repayable on demand

12.	Creditors: amounts falling due within one year	2007 £	2006 £
	within one year		<b></b>
	Bank overdraft	-	352,709
	Net obligations under finance leases		
	and hire purchase contracts	6,621	6,578
	Trade creditors	367,484	400,569
	Amounts owed to group undertaking	422,839	422,839
	Other taxes and social security costs	289,718	248,308
	Directors' accounts and unsecured loans	· •	150,000
	Other creditors	718,752	108,983
	Accruals and deferred income	1,085,027	482,817
		2,890,441	2,172,803

The amount owed to group undertaking represents the amount due to the parent, Segesta Limited formerly known as The Blackpool Football Club Properties Limited The maximum balance outstanding during the year was £3,850,728



# Notes to the financial statements for the year ended 31 May 2007

continued

13.	Creditors: amounts falling due after more than one year	2007 £	2006 £
	•	_	
	Amounts owed to group undertakings	3,427,889	3,101,749
	Directors accounts and unsecured loans	395,136	400,136
	Net obligations under finance leases		
	and hire purchase contracts	18,190	5,589
		3,841,215	3,507,474
	Repayable in five years or more		
		-	-
			=======================================

Directors accounts and unsecured loans includes £395,136 (2006 400,136) owed to the director Mr O J Oyston The maximum balance owed to Mr Oyston was £550,136

The unsecured loan is interest free and repayable on demand

14.	Share capital	2007 £	2006 £
	Authorised equity	*	<b>~</b>
	37,500 Ordinary shares of £1 each	37,500	30,000
	Allotted, called up and fully paid equity		
	37,500 Ordinary shares of 1 each	37,500	30,000

The company issued and alloted 7,500 additional £1 00 ordinary shares in the year. The authorised share capital increased from 30,000 to 37,500 £1 00 ordinary shares during the year.

15.	Equity Reserves	Share premium account	Profit and loss account	Capital redemption reserve	Total
		£	£	£	£
	At 1 June 2006	67,674	(5,255,968)	2,335	(5,185,959)
	Premium on issue of shares	1,792,500			1,792,500
	Loss for the year	-	(466,211)		(466,211)
	At 31 May 2007	1,860,174	(5,722,179)	2,335	(3,859,670)



# Notes to the financial statements for the year ended 31 May 2007

#### continued

Reconciliation of movements in shareholders' funds	2007 £	2006 £
Profit/(loss) for the year	(466,211)	(407,024)
Net proceeds of equity share issue	1,800,000	-
Net addition to shareholders' funds	1,333,789	(407,024)
Opening shareholders' funds	(5,155,959)	(4,748,935)
Closing shareholders' funds	(3,822,170)	(5,155,959)
	Profit/(loss) for the year Net proceeds of equity share issue Net addition to shareholders' funds Opening shareholders' funds	Profit/(loss) for the year (466,211)  Net proceeds of equity share issue 1,800,000  Net addition to shareholders' funds (5,155,959)  Opening shareholders' funds

#### 17. Transactions with directors

The following directors had interest free loans during the year. The movements on these loans are as follows

	Amoun	Amount owing		
	2007	2006	in year	
	£	£	£	
Mr K S Oyston	5,873	3,519	5,873	

### 18. Commitments under operating leases and guarantees.

At 31 May 2007 the company had annual commitments under non-cancellable operating leases as follows

	Ou.	ler
	2007	2006 £
	£	
Expiry date:		
Within one year	1,484	2,968
Between one and five years	-	1,484
	1,484	4,452
	====	

# Notes to the financial statements for the year ended 31 May 2007

2007

2006

continued

Related party transactions

19.

	£	£
The following income was charged by the company to the foll	owing related parties	
Oystons Limited	2,563	
Denwis Limited	11,620	8,236
Ridings Publishing Company Limited	370	2,592
During the year the company was charged £642 00 by Denwis Limit controlled by the director Mr O J Oyston	ted, a company owned and	
From April 2002 Denwis Limited occupied an office in the football annum	stadium for a fee of £8,40	0 per
The following amounts are included in trade debtors (note 11)		

Denwis Limited	6,251	2,793
Natfarm Limited	-	2,484
Oystons Limited	1,234	-

The following amounts are included in trade creditors (note 12)

Denwis Limited 46 80

The director, Mr O J Oyston is a director and majority shareholder of Natfarm Limited and Denwis Limited Mr O J Oyston is also a majority shareholder of Ridings Publishing Company Limited and Oystons Limited

### 20. Ultimate parent undertaking

The company is a subsidiary of Segesta Limited, a company incorporated in England & Wales, which held 76 3% (2006 95 3%) of the issued share capital of the company at 31 May 2007 Segesta Limited (formerly known as The Blackpool Football Club Properties Limited) is controlled by the director Mr O J Oyston



# Notes to the financial statements for the year ended 31 May 2007

continued

#### 21. Gross cash flows

22.

			2007 £	2006 £
Returns on investments and servicing of fin	iance			
Interest received			34,009	261
Interest paid			(10,228)	(7,440)
			23,781	(7,179)
			<del></del>	
Capital expenditure				/* 0 000\
Payments to acquire intangible assets			(48,001)	(10,000)
Payments to acquire tangible assets			(28,795)	(19,995)
			(76,796)	(29,995)
			====	
Financing				
Issue of ordinary share capital			1,800,000	
Analysis of changes in net funds				
-	Opening	Cash	Other	Closing
	balance	flows	changes	balance
	£	£	£	£
Cash at bank and in hand	2,679	1,743,706		1,746,385
Overdrafts	(352,709)	352,709		-
	(350,030)	2,096,415		1,746,385
Finance leases and hire purchase contracts	(12,167)	-	(12,644)	(24,811)
Net (debt) / funds	(362,197)	2,096,415	(12,644)	1,721,574

Transfer fees paid are included under capital expenditure in the cashflow statement and transfer fees received are included in operating profit