

Annual Report & Accounts

for the year ended

2007

APBWV4FK

31/10/2008 COMPANIES HOUSE 119

National Sheep Association, The Sheep Centre, Malvern Worcestershire. WR13 6PH

Registered Company Number: 37818 Registered Charity Number: 249255

The National Sheep Association A Company Limited by Guarantee

CONTENTS

	Page(s)
Notice and Agenda for the 115 th AGM	ii.
Trustees Report	1 to 9
Report of the Independent Auditors'	10
Statement of Financial Activities	11
Balance Sheet	12
Notes to the Financial Statements	13 to 19
The following Appendices do not form part of the statutory financial statements:	
Regions and Ram Sales Income and Expenses	Appendix 1
Minutes of the 114 th AGM held 13 th June 2007	Appendix 2

Notice is hereby given that the 115th Annual General Meeting of the National Sheep Association is to be held at The Sheep Centre, Malvern, Worcestershire on 20th August 2008 at 2.00 pm.

By Order of the Council P MORRIS – CHIEF EXECUTIVE

AGENDA

- 1. To receive apologies for absence.
- 2. To confirm the Minutes of the 114th Annual General Meeting.
- 3. To receive:
 - a. The Trustees Report to year ended 31st December 2007.
 - b. The Statement of Accounts to year ended 31st December 2007.
 - c. The adoption of (a) and (b).
- 4. To elect
 - a. Officers for the ensuing year;
 - b. Vice-President(s) for the ensuing year;
 - c. Auditors.
- 5. To consider any other relevant business.

Trustees Report For the year ended 31 December 2007

The trustees are pleased to present their report together with the financial statements of the charity for the year ending 31st December 2007

Reference and administrative details

Charity number

249255

Company number

37818

Principal Office

The Sheep Centre, Malvern, Worcestershire WR13 6PH

Names of Trustees on the date of approval of the report

Lord Plumb, H Waugh, J Barber

Names of Trustees during the year

Lord Plumb H Waugh D Raine

Chief Executive

P Morris

Auditors

Ashbys, Morton House, 9 Beacon Court, Pitstone Green Business Park, Pitstone LU7

9GY

Solicitors

Swatton Taylor Dutton, 11 High Street, Tring, Hertfordshire HP23 5AL Lloyds TSB, 48 Belle Vue Terrace, Malvern, Worcestershire WR14 4QG

Bank Lloyds

Structure, Governance and Management

Governing Document

The National Sheep Association is a company limited by guarantee governed by its Memorandum and Articles of Association dated 21st December 1892 and amended from time to time to allow for current governance, the latest occasion being on 26th May 1988. It is registered as a Private Company Limited by Guarantee without Share Capital and is a Registered Charity. In the event of the association being wound up members may be required to contribute a sum not exceeding one pound.

Trustees and appointment of new trustees

The trustees of the association are the President, Honorary Treasurer and the Chairman of Council The President and Honorary Treasurer are elected annually at the Annual General Meeting and the Chairman of Council is elected annually at the first meeting of Council after the Annual General Meeting

Trustee Induction and Training

Trustees undergo a period of orientation to brief them on their legal obligations under charity and company law, the content of the Memorandum of Articles of Association, the committee and decision making process, the business plan and recent financial performance of the charity Trustees are encouraged to attend appropriate external training events where these facilitate the undertaking of their role

Organisation

The board of trustees administers the charity. The board meets at the four meetings of Executive and at the four meetings of Council Additionally there are sub committees covering Environment and Conservation, Finance and General Purposes, Genetics and Technology Transfer, Trade and Marketing A Chief Executive is appointed by the trustees to manage the day to day operations of the charity.

Related parties

The charity communicates regularly with many organisations, some of which are allied to the sheep industry and others which have an impact on the sheep industry

Risk review and management

The Trustees confirm that the major risks to which the charity is exposed, as identified by the trustees, have been reviewed and systems have been established to mitigate those risks

Trustees Report For the year ended 31 December 2007

Objectives and activities

Summary of objects

The key objective of The Association, under the terms of the Memorandum, is fundamentally 'to encourage and improve breeding, management and promotion of the sheep as a species and as an industry in the United Kingdom and elsewhere'

In the furtherance of this relatively wide basic objective it takes a broad interpretation of 'promotion of the industry' to encompass the setting up of private and public dialogue with organisations whose vested interests might affect beneficially or adversely on the sheep industry. To this extent it engages in communication with representatives from various sectors including welfare, conservation and the environment. It is also involved on a regular basis in informing Government and non Governmental organisations, both National and European, of the effect of their policies on the ability of the industry to thrive and is the source of a collective National view on practical issues affecting the sheep industry.

There have been no material changes in the Association's pursuance of its objectives

The objects of the Association specifically preclude its involvement in the regulation of relations between workers and employers or organisations or workers and organisations of employees. Under Sections 4 and 5, the Memorandum sets out rules for the way in which the Association deals with its income and property and is reproduced as follows -

"4 The income and property of the Association shall be applied solely towards the promotion of its objects as set forth in the Memorandum of Association and no portion thereof shall be paid or transferred, directly or indirectly, by way of dividend, bonus or otherwise howsoever by way of profit, to members of the Association and no members of its Council of Management or Governing Body shall be appointed by any office of the Association paid by salary or fees or receive any remuneration or other benefit in money or money's worth from the Association

Provided that nothing herein shall prevent any payment in good faith by the Association,

- (a) of reasonable and proper remuneration of any member, officer or servant of the Association not being a member of its Council of Management or Governing Body for any services rendered to the Association,
- (b) of interest on money lent by any member of the Association or of its Council of Management or Governing Body at a rate per annum not exceeding 2 percent less than the minimum lending rate prescribed for the time being by the Bank of England, or 3 percent whichever is the greater,
- of reasonable and proper rent for premises demised or let by any member of the Association or of its Council of Management or Governing Body,
- (d) of fees, remuneration or other benefit in money or money's worth to a company of which a member of the Council of Management or Governing Body may be a member holding not more than 1/100th part of the capital of the Association
- (e) to any member of its Council of Management or Governing Body for out-of-pocket expenses
- If any member of the Association pay or receives any Dividend, Bonus or other profit in contravention of the terms of the fourth Paragraph of this Memorandum, his liability shall be unlimited."

Explanation of aims

The general aim of the charity is to ensure that sheep farmers are encouraged to improve the breeding and management of their sheep as recommended by current related bodies and that non sheep farmers are made aware of the practicalities of sheep farming and the beneficial effect of sheep and sheep farming on the environment and rural infrastructure

Trustees Report For the year ended 31 December 2007

Explanation of main objectives for the year

The main objectives for the year continue to be those outlined above under 'summary of objects' with specific attention during 2007 being given to the need for legislation regarding the identification of sheep in UK to be proportionate to risk, practical and affordable to industry and to preventing the spread of bluetongue disease within the UK

The strategies employed to achieve the charity's objectives are

- to disseminate information to sheep farmers,
- to consult with members to gain a broad view of opinion,
- to compile a considered view to convey sheep industry views to appropriate bodies

Significant activities for achieving objectives

In addition to the usual means of disseminating information to sheep farmers through publications, etc. the association held three major sheep events. These were located in The North of England, Wales and the South West of England. The events were well attended by sheep breed societies and industry trade stands, there were also seminars which provided sheep farmers with an ideal opportunity to increase their awareness of industry requirements and issues.

The consultation of members and compilation of views was an ongoing process through a variety of mediums and covered a broad range of industry related issues

Voluntary assistance

Many members of the association give their time and knowledge free of charge to contribute to the aims of their association

Achievements and performance

A considerable part of the association's work concentrates on ensuring that non sheep farmers are made aware of the practicalities of sheep farming and the beneficial effect that sheep and sheep farming has on the environment and rural infrastructure. There are many different issues which require input and some of these are outlined below however, by their nature, it is difficult to judge 'performance' apart from by using the measure of having conveyed a well-informed, considered opinion and influencing a decision

Identification and Movement

The organisation's concerns remained similar to those in 2006 regarding changes to the identification and movement regulations. There are still major reservations about the ability of the technology needed for electronic identification of sheep to work in field conditions. The EU inspections at the end of January had revealed that not all UK producers were implementing the ID system (single tags plus S and R tags) to the standard required by EU and consequently the UK derogation from double-tagging was lost

Sheep health issues

Foot and Mouth Disease

The sheep industry was once again devastated by an out break of Foot and Mouth Disease. The virus was accidentally 'released' in August from the Government Laboratory due to negligent maintenance of drains. The effect of stand still regulations on the industry during August, September and October was immense. In addition to low lamb prices, the inability to sell breeding stock in the autumn meant that producers had not received their expected income—this in turn had a huge knock on effect on all other areas of the industry. Even though the cost to industry, through loss of trade was huge Government would not agree to pay any compensation. NSA, through the Chief Executive, represented the sheep industry on the key Industry/Government core group which heavily influenced the policy on dealing with the outbreak.

Trustees Report For the year ended 31 December 2007

Bluetongue

The close proximity of UK to Northern Europe made it inevitable that Bluetongue would be transmitted by midges to UK livestock. Of the 24 different types of bluetongue it is strain number 8 which has arrived in GB. The industry did not have a vaccine available at that time to counteract the effects of the disease. The disease posed no threat to human health and the type 8 strain does not usually result in the animals having a blue tongue. The disease causes a high level of abortion and generally had a debilitating effect on cattle and sheep and would have a severe economic effect on farming. The first cases of Bluetongue were diagnosed during September in East Anglia and movement restrictions imposed. As the vaccine would not be available until 2008 it was hoped that the colder weather would mean decreasing midge activity and a slower spread of disease.

NSA was at the heart of the efforts to counteract the effects of bluetongue and the Chief Executive represented the sheep industry on the key Industry/Government core group. One of its main achievements was to persuade Government to underwrite the production of the vaccine to stimulate the manufacturers into mass production and in case there was insufficient uptake by industry. It would be an inactivated vaccine and could only be used in a bluetongue 'protection zone' Farmer meetings were held to raise awareness. By 21st November there were 65 confirmed cases.

Farmers in the East and South East of the country were particularly badly affected by movement restrictions caused by FMD and Bluetongue

Farm Health Planning

At the beginning of the year Defra seconded a person to NSA to develop Farm Health Planning in England The project for the sheep sector in England was to be a communications and awareness raising exercise with the aim of promoting better profits through healthy livestock. This was ongoing at the end of the year

Cost and Responsibility Sharing

Government continued with its pursuit of trying to construct a package whereby industry would share both cost and responsibility in respect of health and welfare issues. This highly contentious issue was very prominent in 2007 and will be more so in 2008 as further consultation takes place ahead of legislation possibly in 2010.

The National Scrapie Plan and Ram Genotyping

Ram Genotyping As genotyping of rams was no longer as high a priority, Government had indicated that the options for the existing scheme were either cost sharing or closure. Depending on the cost there was a general view within the industry to continue to test if an agreement could be arrived at on how to fund and operate an industry scheme.

National Scrapie Plan. At the end of the year the future of all schemes comprising the National Scrapie Plan were included for discussion within the Responsibility and Cost Sharing consultation. NSA Council agreed that as industry had invested so much in the scheme that to abandon its policies or downgrade the scheme would be a backward step for the industry, however the enormous additional cost burden to industry caused by FMD and Bluetongue would influence the decision.

Important to note that the term 'Atypical scrapie' had no connection with classical scrapie or BSE in sheep and was extremely misleading terminology

Sheep scab and sheep scab treatments

Sheep scab continued to be a major problem though out UK The withdrawal of Synthetic Pyrethroids by the Environment Agency reduced the industry's choice of treatments, leaving only OP's and injecticides, however injecticides did not give longer term protection and increased the build up of resistance to treatment in internal parasites. A product called Landguard could neutralise sheep dip but the Environment Agency still wanted the disposal licence system in place for farmers and contractors.

Trustees Report For the year ended 31 December 2007

Environmental issues

The ability of the sheep to contribute beneficially to its environment is sometimes ignored. A lack of understanding and a preference by some to concentrate on perceived negatives rather than to see the whole picture has resulted at times in criticism of sheep and the sheep industry and has, in some instances, led to an imbalanced view – allowing a small negative aspect to outweigh the positive contribution. NSA feels that it is extremely important, for the sake of the future of sheep farming, to ensure that people do not underestimate the benefit that sheep can bring to the environment – and also to highlight the damage to the environment which can result by a reduction or loss of sheep

Carbon Footprint

It was important for UK farming to be able to calculate the carbon footprint of various aspects of farming and to ensure that all factors were taken into consideration when calculations were made – both in UK and other countries – for example to include the production of input costs (feed etc) and also of transport. NSA is working with others to establish a simple, accurate and cost effective system

Grazing Animals Project (GAP) and PONT (equivalent in Wales)

Good communication continued with both these organisation in order to raise the awareness of the importance of the ability of sheep to be of benefit to the environment

Bracken

NSA continued to be extremely concerned at the spread of bracken it reduced available grazing areas and thereby contributed to the perception of overgrazing, it harboured ticks, it had extremely vigorous growth and was resistant to most attempts to control it, the spores, fronds and roots all had carcinogenic properties—the roots having the highest concentration. The ticks caused Louping ill in sheep and could cause Lymes Disease in humans. Asulox was effective against bracken but its use was unnecessarily restricted near water-courses in the mistaken belief that it was a pollutant. Efforts continue to be made, in political and other circles, to raise awareness of the problems associated with bracken.

Common Land

Further to the work undertaken by NSA in 2006 to influence the new legislation contained within the Commons Act 2006, a series of evening meetings had been held to explain the implications of the Act to commoners. In addition to the work through the Welsh Commons Forum links were also being created with English Federations and Councils to establish a cohesive voice for uses of commons grazing. The work with the Welsh Commons Forum had also led to closer communication with the Welsh Assembly Government and the National Trust. Although the Commons Act had been passed in 2006 it was likely to take another 12 – 18 months to get the legislation in place for the Common's Councils to be set up and a possible 8 – 10 years to see the full effect and enabling legislation put in place for the entire act

Terminology and marketing

Terminology

The correct use of terminology was very important to the sheep industry as it affected demand and price. The use of the word hogget (from 1st January) immaterial to the age of the lamb, devalued the product and provided New Zealand with the opportunity to sell their 'lamb' in place of UK product. UK auctioneers and wholesalers were asked to discontinue the use of the word 'hogget' in favour of the words lamb, new season lamb and mutton. Change would be slow because the terminology had been used for many years

Trustees Report For the year ended 31 December 2007

Marketing

The correct marketing of lamb was essential, however it was felt that the use of co-mingling (displaying lamb from UK with lamb from New Zealand) on supermarket shelves was confusing and could mislead consumers – with the example that wine from different countries was separately identified. New Zealand imports in March reached 55% which was 9% higher than the same time the previous year – the percentage of chilled and boneless products had risen significantly and was now in direct competition with fresh UK product. However New Zealand producers were also receiving a low price for their product. The low price to UK producers was undermining the industry and creating a loss of confidence. To address the situation NSA and NFU met with Meat and Wool New Zealand to discuss producers, processors, delivery etc. MWNZ agreed that the prices to NZ producers were unsustainable. The situation did of course get much worse with the FMD outbreak and Bluetongue – and the consequent movement restrictions and huge loss of income for many producers. At the end of the year a visit was arranged for NSA representatives to go to New Zealand in January to meet with producers etc.

P & O Ferries

NSA continued to make bookings on behalf of breeders exporting breeding sheep. The system continued to work well and enabled the legitimate intra-community trade of sheep to continue.

Mutton Renaissance

NSA continued to be involved with the Academy of Culinary Arts in the promotion of high quality renaissance mutton. Main sponsors were HCC and Eblex in addition to which there was a considerable degree of sponsorship in kind from key chefs and restaurant establishments which had hosted events to promote new quality mutton recipes to consumers. A report produced by an independent consultant at the end of 2007 indicated an increase in consumption of over 20% between 2005/6 and 2006/7. HRH The Prince of Wales continues to take a personal interest in the initiative and retains his position as Patron of The Mutton Renaissance club which is administered by NSA.

Disposal of Fallen Stock

The sheep industry remained concerned about the bio-security and environmental issues associated with the collection of fallen stock. However Government were not concerned about this. Other means of disposal were being researched e.g. anaerobic digesters. Disposal was a huge cost issue for the industry.

British Wool Marketing Board

A review of the functions and structure of the BWMB was undertaken by Government NSA was a key contributor to the exercise, the outcome of which was that the board continues in its present manner and structure for the foreseeable future

Flooding and Fuel costs

The extreme weather conditions during June and July made forage conservation very difficult and the severe flooding across many areas of UK also affected crops and livestock. Towards the end of the year the rise in price of fuel was also affecting costs of feed etc., and general farm transportation costs

Summary of the year

Low prices at the beginning of the year, the wet and cold 'summer', the Foot and Mouth outbreak and consequent movement restrictions preventing normal trade at the busiest time of year, the Bluetongue outbreak and its movement restrictions, and rising fuel prices—all contributed to a dreadful year for sheep farming

Trustees Report For the year ended 31 December 2007

Regions and Representation

A considerable part of the effectiveness of NSA comes from the Regional structure which allows communication between groups of sheep farmers in the different areas and the headquarters team allowing a constant flow of up to date information to be transmitted to Government and used in specialist debates

NSA representation in Scotland, Wales and Northern Ireland continues to interface with their devolved Governments. Whereas much of this representation is handled on a regional basis, there are many occasions when assistance is provided from headquarters. Meanwhile the head office at Malvern and its team retain a constant, usually daily dialogue with Defra and the Government Agencies which have to do with food and environment. In addition there were responses made to a large number of Government stimulated documents.

Sub-committees

The sub-committees continued to play a vital part in furthering NSA's views and representational role. These being 'Genetics and Technology Transfer', Environment and Conservation, Health and Welfare, Trade and Marketing

The George Hedley Memorial Award

The winner of the 2007 NSA George Hedley Memorial Award was Mr David Darke Mr Darke was awarded the prize for his contribution to the sheep industry over many years. The award would be presented at a dinner in 2008

Executive Board and Council

Due to the Foot and Mouth Outbreak the August Council meeting was cancelled. There were therefore four meetings of the Executive Board and three meetings of Council providing a direct opportunity for regional representatives and breed society representatives to discuss issues of industry concern and to agree NSA policy

Gift Aid

The association introduced Gift Aid during the year and towards the end of the year made its first claim of £5,459. It was hoped that members would respond positively to the opportunity of helping to gain the extra funding for the association

Publicity and Events

The Association continued to maintain a reasonable profile within the industry with a great deal of cover in the farming press and media and a presence at shows either with specially organised stands or else with the Carcase Display units

Main shows at which there was an NSA sheep centre presence were The Royal Highland, The Royal at Stoneleigh, The Great Yorkshire and The Royal Welsh

There were three specialist NSA sheep events held in 2007 being Northsheep, South West Sheep and Welsh sheep These were all extremely successful events creating an opportunity for members to support their regions. There were meetings, farm walks and/or conferences in most other regions

Due to the Foot and Mouth outbreak there was considerable disruption to all the NSA ram sales and some were cancelled

Shepherd Publishing continued to publish the Sheep Farmer for the 11th consecutive year as well as several issues of "Focus" to deal with specific areas of interest NSA's thanks to Shepherd Publishing are recorded for consistently producing a well-respected journal for members

Trustees Report For the year ended 31 December 2007

The ability of NSA to communicate with its members and the public has been enhanced in 2007 by a thorough overhaul of the existing NSA website which now has new sections and more information than previously 2007 also saw a considerable uptake by members in the email updates with circulation now in the region of 1,500. Through the difficult times experienced as a result of Foot and Mouth and Bluetongue the updates were going out to members almost on a weekly basis.

Policies, Organisation, Management and staff

Policies of the Association continue to be formulated by a combination of Regional Structures, Breed Societies, The Executive Board and Council The main delivery of the policies is done by The Chief Executive NSA headquarters remains at Malvern

Peter Morris continues as NSA Chief Executive John Thorley continues to work for NSA, concentrating on mutton renaissance, common land and other environmental issues. Other NSA staffing continues as Julie Jennings as Personal Assistant to both Chief Executive and John Thorley, Mags Barrow as Company Secretary, Dyana Webb as Environment Secretary and Show and Event coordinator, Barbara Chandler as Finance Secretary and Gill Callow as Membership Secretary

The Trustees also take this opportunity to record their overwhelming thanks to all who have contributed in any way to the Association and the sheep industry during the year. In particular they draw attention to the fact that the NSA would not be able to function without the help of the farmers who give up their time, free of charge, for the benefit of their fellow sheep farmers.

Financial review

Reserves

The level of free reserves held by the Association at the year end amounted to £542,837 of which £191,898 was represented by cash. The majority of this is held in the regions and ram sales accounts and is the equivalent of approximately 19 months of expenditure (not including expenses directly associated with the events). Reserves held in head office are sufficient to cover one month's salary costs and this is felt to be sufficient as the major costs incurred here are covered by the subscriptions income which is relatively secure. The Trustees believe that ideally the reserves in the regions and ram sales should be equivalent to 24 months of expenditure (as above) as this is the period between the major fund raising events where the income is generated. They are, however, mindful of problems in the industry over the last few years, therefore the ideal level will not be attained quickly. The Trustees are comfortable that the overall level of free reserves is appropriate to the Association's circumstances at present

The Trustees feel that the current level of reserves are appropriate for the current work of the Association – this to include head quarters work, regional activities and ram sales

The Trustees feel that the most appropriate investment for the liquid assets of the association is to use a deposit account in order to ensure accessibility

Principal funding sources

The principal funding sources are from individual members of the association, breed society affiliation fees, and breed society exhibits at NSA sheep centres at specific shows. In addition to this some regions hold regional events where payment is received from breed societies, trade stands and sheep farmers attending the events. Another source of income and service to members is the coordination of ram sales.

A high proportion of the expenditure of the association is linked to communicating with members to ascertain their views on numerous subjects regarding sheep farming and then conveying a considered perspective to the relevant, appropriate body

Trustees Report For the year ended 31 December 2007

Plans for future periods

Aims, key objectives and planned activities

The aims and key objectives of the association are to continue to disseminate relevant information to sheep farmers and to promote greater understanding of the industry to the general public and to organisations in a position to effect sheep farmers and sheep farming.

The association remains extremely concerned for the long term viability of sheep farming in UK and therefore for sheep farmers to stay in business. The plethora of rules and regulations, together with the cost of their implementation in many cases far exceeds the satisfaction of sheep farming and the financial reward. Continued low prices, uncertainty of price, a general lack of understanding of the difficulties of farming, a reliance on current and increasing quantities of sheep meat from New Zealand all contribute to a disheartened industry. The association feels that the encouragement of reliance on imported, 'cheaper' meat is a short-sighted view as future circumstances may necessitate that more food should be produced in UK for UK consumption however it is not easily possible to re-create an infra-structure, ability to farm and a desire to farm. The Trustees believe that it is an essential part of the association's work to convey these concerns and views to those in positions of authority.

Statement of Trustees' responsibilities

Company law requires the trustees to prepare financial statements that give a true and fair view of the state of affairs of the charity at the end of the financial year and of its surplus or deficit for the financial year. In doing so the trustees are required to

- select suitable accounting policies and then apply them consistently,
- make sound judgements and estimates that are reasonable and prudent; and
- ensure that meaningful financial statements are prepared

The trustees are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the charity and enables them to ensure that the financial statements comply with the Companies Act 1985. The trustees are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement as to disclosure of information to auditors

So far as the directors are aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Auditors

A resolution will be proposed at the Annual General Meeting to appoint auditors to the charity for the ensuing year

By order of the trustees

Www.

Hamish Waugh Hon Treasurer

Dated 20th August 2008

Independent Auditors Report to the Members of The National Sheep Association

We have audited the financial statements of The National Sheep Association for the year ended 31st December 2007 on pages 11 to 19 These financial statements have been prepared in accordance with the accounting policies set out therein and the Financial Reporting Standards for Smaller Entities (effective January 2007)

This report is made solely to the charity's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the charity's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of trustees and auditors

The trustees (who are also the directors of The National Sheep Association) responsibilities for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Trustees' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Trustees' Annual Report is consistent with the financial statements.

In addition, we report to you if, in our opinion, the charity has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding trustees' remuneration and other transactions is not disclosed

We read the Trustees' Annual Report and consider the implications for our report if we become aware of any apparent misstatements within it

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charity's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion

- the financial statements give a true and fair view in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, of the state of the charity's affairs at 31 December 2007 and of its incoming resources and application of resources, including its income and expenditure for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Trustees' Annual Report is consistent with the financial statements

Ashby's Registered Auditor Morton House 9 Beacon Court Pitstone Green Business Park Pitstone LU7 9GY

Date 20 Map - 57 2008

Statement of Financial Activities for the year ended 31 December 2007

	Notes	Unrestricted £	Restricted £	Total 2007 £	Total 2006 £
Incoming resources					
Voluntary					
Subscriptions		320,827	-	320,827	339,963
Guft and		5,459	-	5,459	· -
Grants	2	23,937		23,937	8,684
Total voluntary income		350,223		350,223	348,647
Activities to generate funds					
Region events	3	91,039	-	91,039	66,709
Trade stands at region events	4	97,786		97,786	40,267
Total income from activities to generate funds		188,825	-	188,825	106,976
Investment income	5	23,189		23,189	17,298
Incoming resources from charitable activities					
Ram Sales	6	95,712	-	95,712	184,548
Sheep 2006		-	-	-	129,136
Royal Shows		37,408	•	37,408	38,636
Miscellaneous income from association activities	7	52,070		52,070_	51,640
Total income from charitable activities		185,190		185,190	403,960
Total incoming resources		747,427		747,427	876,881
Resources expended					
Costs of generating funds					
Costs of generating voluntary income	10	99,645	-	99,645	98,509
Activities to generate funds	10	108,450	•	108,450	67,517
		208,095		208,095	166,026
Net resources available for charitable application		539,332		539,332	710,855
Costs of charitable activities					
Breeding improvement	10	110,477	•	110,477	132,243
Education and promotion	10	451,133	-	451,133	435,902
Membership services and enquires	10	20,115	-	20,115	19,226
Total charitable expenditure		581,725		581,725	587,371
Governance costs	10	28,552	<u> </u>	28,552	22,992
Total resources expended		818,372		818,372	776,389
Net movement in funds for the year		(70,945)	•	(70,945)	100,492
Funds brought forward		613,782	-	613,782	513,290

Balance Sheet as at 31 December 2007

		20	07	200	6
	Notes	£	£	£	£
Fixed Assets					
Tangible assets	11		264,890		266,660
Current Assets					
Stocks	12	721		757	
Debtors	13	94,284		78,279	
Cash at bank and in hand	14	319,946		339,101	
		414,951		418,137	
		414,931		410,137	
Creditors: amounts falling					
due within one year	15	(137,004)		(71,015)	
Net current assets			277,947		347,122
Net assets			542,837		613,782
Represented by					
Unrestricted funds					
Headquarters' reserve	16		193,362		270,893
Regional and ram sales reserve	16		349,475		342,889
			540.937		(12.702
			542,837		613,782

The financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective January 2007)

The financial statements were approved by the trustees on 20th August 2008 and signed on its behalf by

Trustee

Notes to the Financial Statements for the year ended 31 December 2007

1. Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective January 2007), and in accordance with the Statement of Recommended Practice 'Accounting and Reporting by Charities' (SORP 2005)

Incoming resources

All incoming resources are included in the Statement of Financial Activities when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy

Subscriptions are received by way of annual rolling subscription and are included in the Statement of Financial Activities evenly over the period of the subscription

Gift aid is recognised in the Statement of Financial Activities when the claim is made

Grants received to assist with specific expenditure are released to the income and expenditure account as the expenditure is incurred

Event income is generated from various events held throughout the year and is included in the Statement of Financial Activities when receivable

Sponsorship of events is recognised when the event being sponsored is held.

Investment income is recognised on a received basis

Resources expended

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to that category

Costs of generating voluntary income are those incurred in seeking voluntary income and do not include the costs of disseminating information in support of the charitable activities. They include an element of head office costs on the basis of salary percentage in relation to collecting the voluntary proportion of subscriptions.

Governance costs are those incurred in meeting the charity's constitutional and statutory requirements. They include the audit fees and other costs linked to the strategic management of the charity.

All other expenditure has been allocated to the headings in the SOFA on the basis of salary percentage

1 2 Tangible fixed assets

Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Freehold property - 1% - straight line

Fixtures & fittings - 10 % to 25% - reducing balance

Hurdles - 15 % to 25% - reducing balance

Computer equipment - 20% - straight line

Display trailers - 25% - reducing balance

Show pavilions - 5% - reducing balance

Carcass units - 20% - reducing balance

1.3 Investments

Fixed assets investments are stated at cost less provision for diminution in value

Notes to the Financial Statements for the year ended 31 December 2007

14 Stock

Stock is valued at the lower of cost and net realisable value. Cost is computed on a first in first out basis

1.5 Pensions

The association operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the association in an independently administered fund. Contributions payable for the year are charged in the income and expenditure account.

1.6 Taxation

The charity is exempt form corporation tax on its charitable activities

2	Grant income	2007 £	2006 £
	Grant received during the year is as follows		
	UK Government		
	Department for Environment, Food & Rural Affairs	23,937	8,684
	Grant income was applied for the purposes of education and promotion		
3	Regional events	2007	2006
		£	£
	North Sheep	45,771	-
	South West Event	22,948	-
	Wales	22,320	-
	Scotsheep	-	60,033
	Output VAT reclaimed	-	6,676
		91,039	66,709
4	Trade stands at regions events	2007	2006
		£	£
	North Sheep	43,527	~
	South West Event	14,758	-
	Wales	39,501	-
	Scotsheep	-	40,267
		97,786	40,267
5	Investment income & interest	2007	2006
		£	£
	Interest on cash and deposits	17,513	11,598
	Rental income	5,676	5,700
		23,189	17,298

Notes to the Financial Statements for the year ended 31 December 2007

6	Ram Sales		2007	2006
	Wales & Border		£	£
	Eastern		87,225 1,119	173,514 3,065
	South West		5,769	3,063 7,969
	Northern Ireland		1,599	7,909
	Notificial Polaria		1,377	_
			95,712	184,548
7	Miscellaneous income from association activities		2007	2006
			£	£
	Non event regional activities		17,557	8,536
	Carcass units		13,127	8,435
	British sheep		60	183
	Promotional items		21	56
	Secretariat fees		7,992	17,478
	Postal recharge relating to Sheep Farmer (note 10)		13,313	16,032
	Room hire		-	920
			52,070	51,640
8	Staff costs		2007	2006
			No	No
	The average number of employees during the year was as follows		7	
	The nature of the work undertaken by individual staff traverses se	veral categories of		
	expenditure, therefore the following includes an element of judger	ment as to the		
	percentage of time spent on each category to allocate the costs inv	olved		
	Salaries	% of time	£	£
	Costs of generating voluntary income	34.7	64,400	59,540
	Education and promotion	56 6	105,039	97,136
	Membership service and enquiry	68	12,657	11,705
	Governance	1 9	3,489	3,223
			185,584	171,604
	Pension		1,906	1,592
		1	1,700	1,572

The gross remuneration paid to the Chief Executive in the year was £46,000 (2006 - £40,710), no other employee earned £50,000 or more during the year Pension contributions of £Nil (2006 - £Nil) were paid on behalf of the Chief Executive during the year

No remuneration was paid to the trustees during the year (2006 - £Nil)

9 Pension costs

The association operates a defined contribution pension scheme. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the association and amounted to £1,906 (2006 - £1,592). There were contributions amounting to £Nil (2006 - £Nil) outstanding at the balance sheet date. There were no contributions made on behalf of trustees.

The National Sheep Association

Schedule of Expenditure for the year ended 31 December 2007

Ann state deterported	10 Total consumers		Regions &	• •	Costs of generating voluntary	Activities to generate	Breeding	Education &	Membership services &	Governance
also direct expenses 2, 14, 97,649 147,753 2, 14, 97,649 147,753 2, 14, 97,649 147,753 2, 14, 97,649 147,753 2, 14, 97,649 147,753 2, 14, 97,649 1, 2289 2, 4, 162 2, 1, 289 2, 1, 289 2, 1, 289 2, 1, 289 2, 2, 1, 299 2, 2, 1, 299 2, 2, 1, 299 2, 2, 1, 299 2, 2, 1, 299 2, 2, 1, 299 2, 2, 2, 2, 2, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3,	to total tesources expenden	tread Onice	KAIII SAICS	10181 £	income	funds	improvement	promotion	enquirles	costs
shows and regronal event expenses 2.114 97,649 149763 97,649 2.1114 97,649 149763 97,649 2.1114 97,649 149763 97,649 2.1114 97,649 149763 97,649 2.1114 97,649 179,649 2.1114 97,649 179,649 179,649 2.1114 97,649 179,649 2.1114 97,649 179,649 2.1114 97,649 179,649 2.1114 97,649 179,649 1	Ram sales direct expenses	•	699.16	91.669		·	91 669		4	H.
content regional activities 25,288 25,288 25,288 const creating 12,289 24,162 24,162 25,288 const creating 3,977 3,977 3,977 3,977 classification and public relations 1,281 24,162 2,288 2,288 critical planning costs 3,462 1,281 3,588 3,588 3,588 straig (recluding saff (reclument) 3,588 3,361 3,581 3,581 3,581 straig (creding saff (reclument) 3,581 3,581 3,581 3,581 3,581 straig (creding saff (reclument) 3,581 4,48 1,583 3,581 3,581 straig (creding saff (reclument) 3,581 4,48 1,562 3,581 3,581 straig (contain and refreshitments) 6,244 6,448 1,562 1,582 1,281 straig (contain and refreshitments) 1,582 4,584 1,562 1,582 1,582 1,582 strain of critical activities 1,582 4,284 1,582 2,591 <td>Royal shows and regional event expenses</td> <td>52,114</td> <td>97,649</td> <td>149,763</td> <td>•</td> <td>97.649</td> <td>•</td> <td>52.114</td> <td></td> <td></td>	Royal shows and regional event expenses	52,114	97,649	149,763	•	97.649	•	52.114		
state of content 12.289 1.2.289	Non event regional activities	•	25,288	25,288	•	•	•	25.288	•	•
Post State St	Carcass unit costs	12,289		12,289	•	•	•	12.289	•	• •
1, 24, 162 24, 162 1, 26, 24, 162 1, 26, 24, 162 1, 26, 24, 162 1, 26, 24, 162 1, 26, 24, 162 1, 26, 24, 162 1, 26, 24, 162 1, 26, 24, 162 1, 26, 24, 162 1, 26, 24, 162 1, 26, 24, 162 1, 26, 24,	SAMB costs	3,977		3.977	•	•	•	3 977		1 ,
15.962 15.962 15.962 15.962 15.962 15.962 15.962 15.962 15.962 15.962 15.962 15.861 1.282 1.282	Farm Health Planning costs	24,162		24,162	•	1	•	24 162		
1,281	Costs of Sheep Farmer (all reimbursed - note 7)	15,962	•	15,962	•	•	•	15.962	•	•
reting promotion 33,558	Advertising (including staff recruitment)	1,281	•	1,281	•	•	٠	1,281	•	•
39 39 39 39 39 39 39 39	Membership promotion	33,558	•	33,558	•	•	•	33.558	•	,
1,361 3,361	Representation and public relations	39	•	39	•	•	•	39	•	•
ling expenses and subsistence 43,442 6,416 49,858 . . 40,888 . . 40,888 . . 40,888 . . . 40,888 . <td>Conferences</td> <td>3,361</td> <td>•</td> <td>3,361</td> <td>•</td> <td>•</td> <td>•</td> <td>3.361</td> <td>•</td> <td>•</td>	Conferences	3,361	•	3,361	•	•	•	3.361	•	•
state croms and refreshments 6,234 6,448 12,682 . 12,682 . accitation on display equipment 3,285 7,516 10,801 . 10,801 .	Travelling expenses and subsistence	43,442	6,416	49,858	•	1	•	49.858	•	•
and following computers 3.285 7,516 10,801 .	Committee rooms and refreshments	6,234	6,448	12,682	•	1	•	12.682	•	•
any fees 47,019 47,019 7,019 - 18,584 - 18,584 64,026 - 18,885 12,991 sts 1,906 4,181 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,198 - - 1,098 - - 1,198 - - 1,198 - - 1,199 - - 1,198 - - 1,198 - - 1,198 - - - <	Depreciation on display equipment	3,285	7,516	10,801	•	10,801	•	•	•	•
185,584 - 185,584 - 185,584 - 194,855 1,291 1,906 4,181 6,087 - - 6,087 - - 6,087 - 1,906 4,181 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,087 - - 6,199 - - 6,199 - - 6,087 - - 6,199 - - 6,199 - - 6,199 - - 6,199 - - 6,199 - - 6,199 - - 6,199 - - 6,199 - - - - <td>Secretary fees</td> <td>•</td> <td>47,019</td> <td>47,019</td> <td>•</td> <td></td> <td>18,808</td> <td>28,211</td> <td>•</td> <td></td>	Secretary fees	•	47,019	47,019	•		18,808	28,211	•	
Is and donations 1,906 4,181 6,087 - 6,087 - 6,087 - 6,087 - 6,087 - 6,087 - 6,087 - 6,087 - 6,087 - - 4,790 578 - 2,119 2.58 - 2,119	Salaries	185,584	•	185,584	64,026	•	•	104.855	12,991	3 712
state we week week that the week week we week we week week week w	Awards and donations	906'1	4,181	6,087	•	•	•	6,087	•	'
3,653 1,278 1,278 2,119 256 4)02 4,396 1,238 4,304 2,119 256 4)02 4,396 1,238 4,304 2,113 861 button to other bodies 3,385 2,385 2,385 2,385 2,385 button to NSA regions 13,000 13,000 13,000 13,000 13,300 168 ciation of firmiture and equipment 658 684 1,342 470 2,717 1,333 168 ciation of firmiture and equipment 658 882 5,478 1,918 2,717 333 168 ciation of omputers 4,656 822 5,478 1,918 2,717 3,329 402 ciation of omputers 4,849 1,698 2,608 2,812 3,329 402 ciation of omputers 4,849 1,698 2,777 2,579 2,008 2,612 3,329 402 ciation of fine and fees 1,715 1,717 2,148 4,718 <td>Computer & Website</td> <td>8,259</td> <td></td> <td>8,259</td> <td>2,891</td> <td>•</td> <td>•</td> <td>4 790</td> <td>578</td> <td>•</td>	Computer & Website	8,259		8,259	2,891	•	•	4 790	578	•
al office expenses 7,902 4,396 12,298 4,304 - 7,133 861 and tons to other bodies 5,385 - 5,385 - 5,385 - 5,385 - button to NSA regions 13,000 - 13,000 - 13,000 - 13,000 - 13,000 - 13,900 - 13,900 - 13,900 - 13,900 - 13,900 - 13,900 - 13,900 - 13,900 - 13,900 - 13,900 - 13,900 - 13,900 - 13,900 - 13,900 - 13,900 - 13,900 - 13,900 - 13,900 - - 13,900 - - 13,900 - - 13,900 - - 1,900 - - - 1,900 - - - - - - - - - - - - -	Photocopying (including rental)	3,653	•	3,653	1,278	•	•	2,119	256	
puttons to other bodies 5,385 - 5,385 - 5,385 - 5,385 - 5,385 - 5,385 - 5,385 - 5,385 - 5,385 - 5,385 - 5,385 - 1,3000 - 1,300 - - 1,300 - - 1,300 - - 1,300 - - 1,300 - - - 1,300	General office expenses	7,902	4,396	12,298	4,304	•	•	7,133	861	
button to NSA regions 13,000 - 13,000 - 13,000 - 13,000 - 13,000 - 13,000 - 13,000 - 13,000 - 13,000 - 13,93 168 - 13,93 168 - 13,93 168 - 13,93 168 - 13,93 - 13,93 168 - 13,93 168 - 13,93 177 38,3 33,9 402 33,17 38,3	Subscriptions to other bodies	5,385	•	5,385	•	•	•	5,385	•	
ciation on freehold property 2,401 - 2,401 840 1,393 168 ciation of furniture and equipment 658 684 1,342 470 1,393 168 ciation of furniture and equipment 4,656 822 5,478 1,918 2,812 3177 383 ciation of computers 4,849 4,849 1,698 2,812 339 402 and heat 5,739 4,849 1,698 2,812 339 402 syload lees 2,550 892 2,812 339 402 stonal fees 3777 21,502 2,550 892 1,479 179 syrremuneration 18,725 2,777 21,502	Contribution to NSA regions	13,000	•	13,000	•	•	•	13,000	•	
cistion of furniture and equipment 658 684 1,342 470 - 778 94 cistion of computers 4,656 822 5,478 1,918 - 777 3177 383 custion of computers 4,849 - 4,849 1,698 - 2,812 339 and heat - 4,849 1,698 - 2,812 339 3nd heat - 4,849 1,698 - 2,812 339 4,849 - 2,739 2,008 - 2,680 - 2,179 179 stonal fees 3 remuneration 18,725 2,777 21,502 -	Depreciation on freehold property	2,401	•	2,401	840	•	•	1,393	168	•
cuation of computers 4,656 822 5,478 1,918 - 3,177 383 and heat 4,849 - 4,849 1,698 - 2,812 339 ty repairs at head office 5,739 - 5,739 2,008 - 2,812 339 stonal fees 2,550 - 2,550 - 1,479 179 stonal fees 3,725 2,777 21,502 - - 1,479 179 stream unteration 18,725 2,777 21,502 - - - - - charges - - 1,479 1,79 179 starges -	Depreciation of furniture and equipment	859	684	1,342	470	•	•	778	94	•
and heat 4,849 1,698 - 2,812 339 ty repairs at head office 5,739 - 5,739 - 2,650 - 2,650 - 2,650 - 2,650 - 1,479 179 179 stonal fees 2,550 - 2,550 - 2,550 - 1,479 179 179 stonal fees 2,560 7,777 21,502 - - 1,479 179 179 charges - 2,602 736 3,338 -	Depreciation of computers	4,656	822	5,478	1,918	•	•	3,177	383	•
ty repairs at head office 5,739 - 5,739 - 3,329 402 stonal fees 2,550 - 2,550 - 1,479 179 179 ors remuneration 18,725 2,777 21,502 - - - - 2 charges - <td>Light and heat</td> <td>4,849</td> <td></td> <td>4,849</td> <td>1,698</td> <td>•</td> <td>•</td> <td>2,812</td> <td>339</td> <td>•</td>	Light and heat	4,849		4,849	1,698	•	•	2,812	339	•
stonal fees 2,550 - 2,550 892 - 1,479 179 ovs remuneration 18,725 2,777 21,502 - - - - 2 charges - 7,602 736 3,338 - - - - - 2 sig and stationery 4,080 9,400 13,480 4,718 - 7,818 944 none (including rental) 8,995 2,090 11,085 3,880 - - 6,429 776 p; and dispatching 17,119 - 17,119 5,992 - 9,929 1,198 p; and dispatching 2,652 928 - 1,538 186 - p; and dispatching 10,843 19 10,862 3,802 - 6,300 760	Property repairs at head office	5,739	•	5,739	2,008	•	•	3,329	402	
18,725 2,777 21,502 - <td>Professional fees</td> <td>2,550</td> <td>•</td> <td>2,550</td> <td>892</td> <td>•</td> <td>•</td> <td>1,479</td> <td>179</td> <td></td>	Professional fees	2,550	•	2,550	892	•	•	1,479	179	
charges 2,602 736 3,338 -	Auditors remuneration	18,725	2,777	21,502	•	•	•	•	•	21.502
and dispatching 4,080 9,400 13,480 4,718 - 7,818 944 ione (including rental) 8,995 2,090 11,085 3,880 - - 6,429 776 ic and dispatching 17,119 - 17,119 5,992 - 9,929 1,198 2,652 - 2,652 928 - 1,538 186 - nice 10,843 19 10,862 3,802 - 6,300 760	Bank charges	2,602	736	3,338	•	•	•	•	•	3,338
to and dispatching (10,84) (10	Printing and stationery	4,080	9,400	13,480	4,718	•	•	7,818	944	
; e and dispatching 17,119 - 17,119 - 9,929 1 2,652 - 2,652 928 - - 1,538 nice 10,843 19 10,862 3,802 - 6,300	Telephone (including rental)	8,995	2,090	11,085	3,880	•	•	6,429	176	•
2,652 - 2,652 928 - 1,538 nce 10,843 19 10,862 3,802 - 6,300	Postage and dispatching	17,119	•	17,119	5,992	•	•	9,929	1,198	
10,843 19 10,862 3,802 - 6,300	Rates	2,652	•	2,652	928	•	•	1,538	186	
	Insurance	10,843	19	10,862	3,802	•	•	6,300	160	٠

Notes to the Financial Statements for the year ended 31 December 2007

11 Tangible fixed assets

•	Freehold Property £	Fixtures and Fittings £	Hurdles £	Computer Equipment	Display Trailers £	Royal Welsh Pavilion £	Royal Show Pavilion £	Carcass Units E	Total £
Cost			-		_				_
Brought forward - cost	240,069	43,145	87,629	64,208	18,813	54,430	31,614	20,283	560,191
Brought forward - grant	-	•	-	-	•	(13,883)	(11,994)	-	(25,877)
At 1 January 2007	240,069	43,145	87,629	64,208	18,813	40,547	19,620	20,283	534,314
Additions	•	2,980	2,680	· •	6,970	· •	, <u>-</u>	5,622	18,252
At 31 December 2007	240,069	46,125	90,309	64,208	25,783	40,547	19,620	25,905	552,566
Depreciation									
At I January 2007	19,207	39,050	73,433	58,730	13,954	28,454	15,114	19,712	267,654
Charge for the year	2,401	1,117	6,000	5,478	2,957	505	225	1,239	20,022
At 31 December 2007	21,608	40,167	79,433	64,208	16,911	29,059	15,339	20,951	287,676
Net book value									
At 31 December 2007	218,461	5,958	10,876		8,872	11,488	4,281	4,954	264,890
At 31 December 2006	220,862	4,095	14,196	5,478	4,859	12,093	4,506	571	266,660

There was no capital expenditure contracted for at the year end (2006 - none)

All assets are used for charitable purposes except the freehold property which is also partly used for investment purposes generating rental income of £5,676 (2006 - £6,950)

12	Stocks	2007 £	2006 £
	Stock held in regions and ram sales	76	112
	Stocks of books and promotional items	645	645
		721	757
13	Debtors	2007	2006
		£	£
	At headquarters		
	Trade debtors	38,478	34,750
	Other debtors and prepayments	44,556	6,860
	At regions and ram sales		
	Other debtors and prepayments	11,250	36,669
		94,284	78,279
14	Cash at bank and in hand	2007	2006
		£	£
	At headquarters	25,132	51,178
	At regions and ram sales	294,814	287,923
		319,946	339,101

Notes to the Financial Statements for the year ended 31 December 2007

15	Creditors. amounts falling due within one year		2007	2006
			£	£
	At headquarters			
	Bank overdraft		-	-
	Trade creditors		13,713	2,334
	Other taxes and social security		-	2,061
	Other creditors and accruals		78,173	47,633
	At regions and ram sales			
	Other creditors and accruals		45,118	18,987
			137,004	71,015
			Regions and	Total
16	Movement in funds	Headquarters	Ram Sales	Funds
	Unrestricted funds	£	£	£
	At I January 2007	270,893	342,889	613,782
	Incoming resources	433,731	313,696	747,427
	Resources expended	(511,262)	(307,110)	(818,372)
	At 31 December 2007	193,362	349,475	542,837
	Analysis between net assets and reserves			
	Tangible fixed assets	176,437	88,453	264,890
	Fixed asset investments	•	-	-
	Net current assets	16,925	261,022	277,947
		193,362	349,475	542,837
17	Deferred income			
			£	
	Balance at 1 January 2007		8,879	
	Income deferred during the year		-	
	Balance at 31 December 2007		8,879	

Deferred income is made up of subscriptions paid in advance

18 Related parties

There were no transactions with trustees during the year (2006 - none)

The association reimbursed travel expenses of £11,806 (2006 - £2,153) to four of the trustees (2006 - two) during the year

Notes to the Financial Statements for the year ended 31 December 2007

19 Auditors Remuneration

Fees paid to the auditor's totalling £18,725 (2006 - £16,077) consisted of £10,019 (2006 - £5,400) that related to audit work and £8,706 (2006 - £10,677) that related to non-audit work

20 Controlling interest

For the whole year, control of the association was vested in The Council of Management

21 Contingent asset

The association is continuing to correspond with HM Revenue and Customs regarding the reclaim of VAT amounting to £11,577. The recovery of this VAT would result in the association's income (attributable to regions) increasing by £11,577.

The National Sheep Association

Regions and Ram Sales Income and Expenses for the year ended 31 December 2007

					Reg	Regions						Ram Sales			
	Scottish	Northern f	North Sheep	Wales	Wales Event	Central	Eastern £	South West Region	South West Event	Northern Ireland	Wales & Border Ram	South West Ram	Eastern Ram	Total 2007	Total 2006
Incoming resources. Voluntary	1	ı	ı	•	ı	ł	ł	4	4	4	4	4	4	H.	÷ł
Donations	' }	383	,	•	• 60	•	' į	' ;	• ;	' !	•	•	•	383	•
Sponsorship Charitable Activities	266	004	17,644	•	14,000		974	250	14,755	1,597	6,500		•	56,386	68,083
Promotional events and activities	125	ı	71,654	968	47,821	1,201	•	•	22,924	833	80,725	5,769	1,119	233,067	353,410
Investment income	476	1,242		1,375			. 89	219		. 163	4,679	1,688		10,562	8,524
Other incoming resources	6,000		•	3,500	•	•	•	20	28	2,750	•	•	1,000	13,298	10,027
Total incoming resources	6,867	2,025	89,950	5,771	61,821	1,201	1,042	489	37,707	5,343	91,904	7,457	2,119	313,696	440,044
Recourses expended.															
Cost of regional shows	1	$\cdot $	56,172	1	27,916			1	13,561			1	!	97,649	110,715
Charitable activities Event expenses and publicity	19.623	1.022	•	2316	•	430	1 000	370	•	1 527	80.051	\$ 697	1 241	114 177	141 153
Motor, travel and haulage	'	3,662	•	·	•	368	'	· ·	•	429	1,957			6,416	15,530
Catering	í	Ì	•	•	•	•	•	٠	•	•	3,780	•	•	3,780	4,989
Prizes	•	•	•		400	•	•	•	•	•	•	•	78	478	319
Donation	• ;	•	•	• ;	•	•		350	•	•	•	•	•	350	
Sponsorship	1,500	•	•	629	•	•		•	1	•	1,224	•	•	3,353	2,205
First and cover	•	•	•	•	•	•	•	•	•	•	356	•	•	326	152
Subscriptions	' Ç	• 09'	•	• 000	•	•		•	•	•	, 64.0	•	•	, ,,,	1,945
Manufacture	5	211		067	•	•		٠,	•	•	704.0		•	770'6	7,700
Miscellancous	350	311	•		•	•	871	'n	•	•	631	•	•	1,203	1,178
	21,306	5,264		3,243	400	798	1,128	723		1,956	97,301	5,697	1,319	139,135	175,231
Management and administration		7 007		3100		* 70	Š	799	6	6	600	é		•	
Office expenses		5	. ,			· •		0.0,1	000,5	0001.7	2.824	,		2.824	8.198
Meeting expenses	460	639	•	1,281	•	454	755	1,159	•	220	1,196	284	•	6,448	5,393
Printing, postage and stationery	716	7176	1,414	730	•	106	359	36	842		3,327	408	485	9,400	21,024
Insurance	•	61 5		•	•	•		•		•	•	•	•	19	61
Telephone	• ;	691		• ;	•	•	•	•	•	• ;	1,921	•	•	2,090	1,292
Bank charges and interest	35	<u>~</u>	4	309	•	•	•	•	Ī	76	294	٠ <u></u>	•	736	1,102
Accountancy	75	375	550	. 27		. 88		452		300	750	135		2,777	3,137
	1,286	7,201	1,968	11,710		890	2,041	3,297	3,842	3,346	33,620	1,640	485	71,326	86,376
											İ				
Total resources expended	22,592	12,465	58,140	14,953	28,316	1,688	3,169	4,020	17,403	\$,302	130,921	7,337	1,804	308,110	372,322
Net movement in funds for the year	(15,725)	(10,440)	31,810	(9,182)	33,505	(487)	(2,127)	(3,531)	20,304	41	(39,017)	120	315	5,586	67,722

This page does not form part of the statutory financial statements

The National Sheep Association A Company Limited by Guarantee

Minutes of the last meeting held 13th June 2007

The 114th Annual General Meeting of the National Sheep Association was held on Wednesday, 13th June 2007 at The Sheep Centre, Malvern, Worcestershire

PRESENT:

Mr H Waugh

Honorary Treasurer

Mr D Raine

National Chairman

TOGETHER WITH.

29 members of the National Sheep Association as listed in the Attendance Register.

- 1. The Chief Executive read the notice convening the meeting.
- 2.
- 3. Apologies for absence were received from President (Lord Plumb), and twenty-three members.
- 4. The Minutes of the 113th Annual General Meeting were confirmed and signed
- 3a To receive The Trustee's Report to year ended 31st December 2006.

Chairman referred members to the Trustees Report and drew attention to the many different issues which impinged on the sheep industry and the responses which NSA had made He thanked all staff for their continued efforts on behalf of the organisation

3b The Statement of Account to year ended 31st December 2006

Chairman said that the work load of the association continued to rise each year and with it the costs to meet the additional expenses The Annual Subscription had not been raised in 2007 and membership recruitment would be a priority again during the year

- 3c. The adoption of (a) the Trustees Report and (b) the Statement of Accounts was proposed by Mr D Eglin, seconded by Mr M Oxley and unanimously supported.
- 4 To elect
- Officers for the ensuing year

President

Lord Plumb

Proposed by:

Mr J Brigg

Seconded by.

Mr G Horne

Hon Treasurer

Mr H Waugh

Proposed by:

Mr J Coke

Seconded by:

Mr D Eglin

b Vice-Presidents for the ensuing year

Mr D Eglin proposed that Messrs P Bolam, J Brigg, G Hughes, J Johnston, K McDougall, D Raine, D Smith and J Stoddart should be re-elected as Vice-Presidents. This was seconded by Mr M Oxley All agreed.

Noted that nominations for new Vice-Presidents needed to be put to Council and Executive for recommendation to the AGM.

- c. Auditors Ashbys of Tring, Hertfordshire on a proposal by Mr Bolam, seconded by Mr D Eglin
- 5 Any other business There were no other relevant questions

There being no further business Chairman thanked members for attending and closed the meeting.