# DEF Investments Limited Directors' report and financial statements 30 June 2018

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#### DIRECTORS' REPORT

The directors are pleased to submit their directors' report, together with the audited financial statements for the year ended 30 June 2018.

The directors are entitled to take advantage of the small companies' exemption in not preparing a strategic report. This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006.

#### **Activities**

The principal activity of the company is to act as an investment holding company for the Diageo group ("the group").

The directors foresee no changes in the company's activities.

The company is incorporated and domiciled as a private limited company in the United Kingdom. The registered address is Lakeside Drive, Park Royal, London, NW10 7HQ

#### Going concern

The company participates in the group's centralised treasury arrangements and the parent and fellow group undertakings are expected to provide financial support for the foreseeable future. The company is not reliant on external third party financing. The only liabilities at the balance sheet date are in respect of balances due to fellow group undertakings.

The directors have no reason to believe that a material uncertainty exists that may cast significant doubt about the ability of the company to continue as a going concern. On the basis of their assessment, the company's directors have a reasonable expectation that the company will be able to continue in operational existence for the foreseeable future as a fellow group undertaking has agreed to provide financial support for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

#### Financial

The result for the year ended 30 June 2018 is shown on page 8.

The profit for the year transferred to reserves is £7,375 (2017 - loss of £388).

No dividend was paid during the year (2017 - £nil) and there is no dividend proposed to be distributed to the shareholders in respect of the financial year (2017 - £nil).

The company has adopted IFRS 9 in the year and changed from cost to fair value measurement in respect of it's investments, and this resulted a transition adjustment. The amount of the transition adjustment is £197,631 and has been recognized in opening retained earnings/accumulated deficit.

#### **DIRECTORS' REPORT (continued)**

#### Directors

The directors who held office during the year were as follows:

J M C Edmunds (appointed 8 March 2018)

E McShane (resigned 31 August 2017)

J J Nicholls (resigned 9 March 2018)

V Rao

P Viswanathan (appointed 31 August 2017)

The following director was appointed after the year end:

K E Major (appointed 1 August 2018)

The following director resigned after the year end:

D F Harlock (resigned 1 August 2018)

#### Directors' remuneration

None of the directors received any remuneration during the year in respect of their services as directors of the company (2017 - £nil).

#### Secretary

On 5 January 2018 C E Matthews resigned as secretary of the company.

On 5 January 2018 J M Guttridge was appointed, and on 20 April 2018 resigned, as secretary of the company.

#### Directors' indemnity

The Articles of Association permit qualifying third-party indemnities for the directors as defined by Section 234 of the Companies Act 2006. No such indemnity was in force during the last financial year, nor is any currently in force.

#### Internal control and risk management over financial reporting

The company operates under the financial reporting processes and controls of the group. Diageo Ple's internal control and risk management systems including its financial reporting process of Diageo plc, which include those of the company, are discussed in the Group's Annual Report 2018 on pages 66 to 67 at www.diageo.com, which does not form part of this report.

#### Auditors

Pursuant to Section 487 of the Companies Act 2006, the auditors, PricewaterhouseCoopers LLP, have been reappointed and will continue in office as auditors of the company.

### **DIRECTORS' REPORT (continued)**

#### Disclosure of information to the auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the company's auditors are unaware; and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

By order of the board

V Rao Director

Lakeside Drive Park Royal London NW10 7HQ

19 December 2018

#### Statement of directors' responsibilities in respect of the financial statements

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 101, have been followed, subject to any material departures disclosed and explained in the financial statements;
- · make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Independent auditors' report to the members of DEF Investments Limited

# Report on the audit of the financial statements

#### **Opinion**

In our opinion, DEF Investments Limited's financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2018 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Directors' report and financial statements (the "Annual Report"), which comprise: the balance sheet as at 30 June 2018; the statement of comprehensive income, the statement of changes in equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which ISAs (UK) require us to report to you when:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the company's ability to continue as a going concern.

#### Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Directors' report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

#### Directors' report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Directors' report for the year ended 30 June 2018 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Directors' report.

#### Responsibilities for the financial statements and the audit

Responsibilities of the directors for the financial statements

As explained more fully in the Statement of directors' responsibilities in respect of the financial statements set out on page 5, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

Use of this report

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

# Other required reporting

#### Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- · we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

#### **Entitlement to exemptions**

Under the Companies Act 2006 we are required to report to you if, in our opinion, the directors were not entitled to take advantage of the small companies exemption from preparing a strategic report. We have no exceptions to report arising from this responsibility.

Clourad

Christopher Richmond (Senior Statutory Auditor) for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors London 19 December 2018

#### STATEMENT OF COMPREHENSIVE INCOME

	Notes	Year ended 30 June 2018 £	Year ended 30 June 2017 £
Operating income/(expense)	2	7,414	(354)
Finance charges	3	(39)	(34)
Profit/(loss) before taxation on ordinary activities		7,375	(388)
Taxation on profit/(loss) on ordinary activities	4		<u> </u>
Profit/(loss) for the financial year and total comprehensive income/(expense) for the year		7,375	(388)

The accompanying notes are an integral part of these financial statements.

The company had no other comprehensive income or expense during the current and previous year.

#### **BALANCE SHEET**

	Notes	30 June 2018 £	30 June 2017 £
Non-current assets			
Other investments	5	885,063	679,688
Current assets			
Cash and cash equivalents		623	953
Total assets		885,686	680,641
Current liabilities			
Trade and other payables	6 ·	(3,164)	(3,125)
Net assets		882,522	677,516
Equity			
Called up share capital	7	173,000	173,000
Share premium		579,619	579,619
Retained earnings/(accumulated deficit)		129,903	(75,103)
Total equity		882,522	677,516

The accounting policies and other notes on pages 11 to 17 form part of the financial statements.

These financial statements on pages 8 to 17 were approved by the Board on 19 December 2018 and were signed on its behalf by:

V Rao

Director

#### STATEMENT OF CHANGES IN EQUITY

#### ATTRIBUTABLE TO SHAREHOLDERS OF THE COMPANY

	Called up share	Share (a		
	capital £	premium £	deficit) £	Total £
Balance at 30 June 2016	173,000	579,619	(74,715)	677,904
Loss for the year			(388)	(388)
Balance at 30 June 2017 Adoption of IFRS 9 (Note 5)	173,000	579,619 -	(75,103) 197,631	677,516 197,631
Profit for the year			7,375	7,375
Balance at 30 June 2018	173,000	579,619	129,903	882,522

The accompanying notes are an integral part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS

#### 1. ACCOUNTING POLICIES

#### Basis of preparation

These financial statements are prepared in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework (FRS 101).

In preparing these financial statements, the company applies the recognition, measurement and disclosure requirements of International Financial Reporting Standards as adopted by the EU (IFRS), but makes amendments where necessary in order to comply with Companies Act 2006 and sets out below where the FRS 101 disclosure exemptions have been taken.

These financial statements are prepared on a going concern basis under the historical cost convention, except that certain financial instruments are stated at their fair value.

The company is a wholly owned subsidiary of Diageo plc and is included in the consolidated financial statements of Diageo plc which are publicly available.

The company has taken advantage of the following exemptions from the requirements of IFRS in the preparation of these financial statements, in accordance with FRS 101:

- · a cash flow statement and related notes;
- comparative period reconciliations for share capital and investment;
- disclosures in respect of transactions with wholly owned subsidiaries;
- the effects of new but not yet effective IFRSs;
- disclosures in respect of the compensation of key management personnel.

As the consolidated financial statements of Diageo plc include equivalent disclosures, the company has also utilised exemptions available under FRS 101 in respect of the following disclosures:

• the disclosures required by IFRS 7 Financial Instruments Disclosures.

#### Going concern

The financial statements have been prepared on a going concern basis as a fellow group undertaking has agreed to provide financial support for the foreseeable future. The only liabilities at the balance sheet date are in respect of balances due to fellow group undertakings.

#### NOTES TO THE FINANCIAL STATEMENTS (continued)

#### 1. ACCOUNTING POLICIES (continued)

#### New accounting policies

The following standard, issued by the IASB and endorsed by the EU, has been early adopted by the company from 1 July 2017:

• IFRS 9 - Financial instruments replaces IAS 39 (Financial instruments - Recognition and measurement) and addresses the classification and measurement of financial instruments, introduces new principles for hedge accounting, a new forward-looking impairment model for financial assets and fair value measurement for unquoted equity instruments ("Other investments"). The company has adopted the modified retrospective transition method in respect of other investments, recognizing the cumulative effect of initially applying IFRS 9 as an adjustment (£197,631) to the balance of retained earnings/accumulated deficit as at 1 July 2017. Previously, under IAS 39, there was an exemption which allowed to use measuring unquoted equity instruments at cost less impairment provisions for any permanent decrease in value, however, IFRS 9 eliminated this exemption and the company has changed from cost to fair value measurement in respect of other investments. All other classes of financial assets and financial liabilities had as at 1 July 2017 the same carrying values under IFRS 9 as they had under IAS 39. The new impairment model under IFRS 9 requires the recognition of allowances for doubtful debt based on expected credit losses (ECL), rather than incurred credit losses as under IAS 39. The adoption of the ECL approach did not result in any additional impairment loss for trade and other receivables as at 1 July 2017.

#### Functional and presentational currency

These financial statements are presented in sterling (£), which is the company's functional currency.

#### Finance costs

Finance costs are recognised in the statement of comprehensive income in the year in which they are incurred.

#### Financial assets and liabilities

Financial assets and liabilities are initially recorded at fair value including, where permitted by IFRS 9, any directly attributable transaction costs. For those financial assets that are not subsequently held at fair value, the company assesses whether there is evidence of impairment at each balance sheet date. The company classifies its financial assets and liabilities into the following categories: financial assets and liabilities at amortised cost, financial assets and liabilities at fair value through profit and loss and financial assets at fair value through other comprehensive income. Where financial assets or liabilities are eligible to be carried at either amortised cost or fair value the company does not apply the fair value option.

Cash and cash equivalents Cash and cash equivalents comprise cash in hand and deposits which are readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value and have an original maturity of three months or less at acquisition, including money market deposits, commercial paper and investments.

#### NOTES TO THE FINANCIAL STATEMENTS (continued)

#### 1. ACCOUNTING POLICIES (continued)

#### Financial assets and liabilities (continued)

Other investments represent equity instruments, which are non-derivative financial assets that are either designated as such upon initial recognition or not classified in any of the other financial asset categories. Other investments are included in non-current assets as they are held not for trading. Subsequent to initial measurement, other investments are stated at fair value. In accordance with IFRS 9, gains and losses arising from the changes in fair value of other investments are recognized in the statement of comprehensive income as the company has not elected the option to recognize fair value gains and losses through other comprehensive income. Previously, under IAS 39, there was an exemption which allowed to use measuring unquoted equity instruments at cost less impairment provisions for any permanent decrease in value, however, IFRS 9 eliminated this exemption and the company has changed from cost to fair value measurement in respect of other investments.

Trade and other payables Amounts owed to other group companies are initially measured at fair value and are subsequently reported at amortised cost. Non-interest bearing trade payables are stated at their nominal value as they are due on demand.

#### Taxation -

Current tax is based on taxable profit for the year. Taxable profit is different from accounting profit due to temporary differences between accounting and tax treatments, and due to items that are never taxable or tax deductible. Tax benefits are not recognised unless it is probable that the tax positions are sustainable. Once considered to be probable, tax benefits are reviewed each year to assess whether a provision should be taken against full recognition of the benefit on the basis of potential settlement through negotiation and/or litigation. Tax provisions are included in current liabilities. Penalties and interest on tax liabilities for the year ended 30 June 2018 are included in profit before taxation. In prior years penalties and interest on tax liabilities were provided for in the tax charge.

Full provision for deferred tax is made for temporary differences between the carrying value of assets and liabilities for financial reporting purposes and their value for tax purposes. The amount of deferred tax reflects the expected recoverable amount and is based on the expected manner of realisation or settlement of the carrying amount and is based on the expected manner of recovery settlement of the carrying amount of assets and liabilities, using the basis of taxation enacted or substantively enacted by the balance sheet date. Deferred tax assets are not recognised where it is more likely than not that the asset will not be realised in the future.

#### NOTES TO THE FINANCIAL STATEMENTS (continued)

#### 1. ACCOUNTING POLICIES (continued)

#### Judgements in applying accounting policies and key sources of estimation uncertainty

The directors make estimates and assumptions concerning the future of the company. The resulting accounting estimates will, by definition, seldom equate to actual results. The company's directors are of the opinion that there are no estimates and assumptions that have a significant risk of causing a material adjustment to the carrying value of the assets and liabilities for the company within the next financial year due to the nature of the business.

The critical accounting policy, which the directors consider is of greater complexity and particularly subject to the exercise of judgements, is set out in detail in the accounting policy for other investments. A critical accounting judgement, specific to the company, is the determination of the fair value of the company's other investments (see detailed description of fair value under note 5. Other investments).

#### 2. OPERATING INCOME/(EXPENSE)

	Year ended 30 June 2018	Year ended 30 June 2017
	£	£
Other operating income/(expense)	7,414	(354)
	7,414	(354)

In the year ended 30 June 2018, the company recognized a positive fair value movement on other investments in the amount of £7,744 (2017 - £nil), as a result of the application of IFRS 9.

Other operating expenses include bank charges of £330 (2017 - £354).

The auditors' remuneration of £2,500 was paid on behalf of the company by a fellow group undertaking (2017 - £2,500). There were no fees payable to the auditors in respect of non-audit services (2017 - £nil).

The company did not employ any staff during either the current or prior year.

None of the directors received any remuneration during the financial year in respect of their services as directors of the company (2017 - £nil).

#### 3. FINANCE CHARGES

	Year ended 30 June 2018 £	Year ended 30 June 2017 £
Interest charge from fellow group undertakings		
Diageo Finance plc	(39)	(34)
Finance charges	(39)	(34)

# NOTES TO THE FINANCIAL STATEMENTS (continued)

#### 4. TAXATION

	Year ended 30 June 2018 £	Year ended 30 June 2017 £
(a) Analysis of taxation for the year		
Current tax		-
Deferred tax	· -	
Taxation on loss on ordinary activities	-	-
	Year ended 30 June 2018 £	Year ended 30 June 2017 £
(b) Factors affecting total tax for the year		
Profit/(loss) on ordinary activities before taxation	7,375	(388)
Taxation on profit/(loss) on ordinary activities at UK corporation tax rate of 19% (2017 - 19.75%)	(1,401)	77
Items not chargeable for tax purposes	1,471	-
Group relief surrendered for nil consideration	(214)	(271)
Other tax effects for reconciliation between accounting profit and tax expense	144	194
Total tax for the year	-	-

The UK tax rate is 19% effective from 1 April 2017 which is applied for year ended 30 June 2018. A further reduction to 17% (effective from 1 April 2020) was enacted in September 2016.

#### NOTES TO THE FINANCIAL STATEMENTS (continued)

#### 5. OTHER INVESTMENTS

Shares in other investments

			Other investments £
At 30 June 2017			679,688
Adoption of IFRS 9			197,631
Fair value movement in the year			7,744
At 30 June 2018			885,063
Name of investment  Notes	Country of incorporation (or residence)	Proportion of ownership interest	
Direct Holdings	,	%	
Other investment			
Diageo Treasury Australia LLP	United Kingdom, Lakeside Drive, Park Royal, NW10 7HQ, London	0.01%	
Diageo Eire Finance & Co	United Kingdom, Lakeside Drive, Park Royal, NW10 7HQ, London	4.77%	

The investments represent equity instruments, which are non-derivative financial assets that are either designated as such upon initial recognition or not classified in any of the other financial asset categories. They are included in non-current assets. Subsequent to initial measurement, the investments are stated at fair value. The company values its investments using unobservable inputs for the asset (Level 3). Gains and losses arising from the changes in fair value of the investments are recognized in the statement of comprehensive income.

The fair value of the investment in Diageo Treasury Australia LLP was nil at 30 June 2018, as Diageo Treasury Australia LLP had a net liability position at 30 June 2018 and 2017.

The fair value of the investment in Diageo Eire Finance & Co is £885,063 at 30 June 2018. The gain on revaluation at 30 June 2018 was £7,744. The total fair value movement on the investment in Diageo Eire Finance & Co was £205,375, including the transition adjustment (£197,631) due to the initial application of IFRS 9. The transition adjustment was recognised in opening retained earnings/accumulated deficit.

#### NOTES TO THE FINANCIAL STATEMENTS (continued)

#### 6. TRADE AND OTHER PAYABLES

		30 June 2018	30 June 2017
Amounts owed to fellow gro	oup undertakings		<b>~</b>
Diageo Finance Plc		3,164	3,125
	· · · · · · · · · · · · · · · · · · ·	3,164	3,125

Amounts owed to fellow group undertakings bear interest at floating rates, are unsecured and repayable on demand.

#### 7. SHARE CAPITAL

Allotted, called up and fully paid:

30 June 2018 £

17,300 (2017 - 17,300) ordinary shares of £10 each

173,000

#### 8. IMMEDIATE AND ULTIMATE PARENT UNDERTAKING

The immediate parent undertaking of the company is Diageo Overseas Holdings Limited, a company incorporated and registered in England.

The ultimate parent undertaking of the company is Diageo plc which is the ultimate controlling party of the group. Diageo plc is incorporated and registered in England. The consolidated financial statements of Diageo plc can be obtained from the registered office at Diageo, Lakeside Drive, Park Royal, London, NW10 7HQ.