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Newcastle United Football Company Limited

Directors' Report and Accounts for the year ended 31st July, 1981

Directors

S. Seymour, (Chairman)
R. Mackenzie, (Vice-Chairman)
F. Braithwaite, O.B.E., M.A., M.Sc., M.B., B.Chir, F.R.C.S. (Eng.), F.C.S.T.
J. Rush, A.F.C.
W. G. McKeag, B.A. (Cantab).
Sir George Bowman, Bt., J.P.
W. P. Catesby

President

Rt. Hon. Lord Westwood, F.C.I.S., J.P.

Secretary

R. Cushing

Assistant Secretary

A. J. Garvie

Team Manager

A. Cox

Registered Office

St. James' Park Newcastle upon Tyne NE1 4ST

Auditors

Deloitte Haskins & Sells Newcastle upon Tyne NE1 8BP



Notice of Meeting

NOTICE IS HEREBY GIVEN that the EIGHTY-SIXTH ANNUAL GENERAL MEETING of the Company will be held at the COUNTY HOTEL, NEVILLE STREET, NEWCASTLE UPON TYNE, on Tuesday, 15th December, 1981 at 7.30 p.m. prompt for the transaction of the following business:

- 1. To note the Minutes of the last Annual General Meeting held 8th December, 1980.
- 2. To receive the Directors' Report and Accounts for the year ended 31st July, 1981 and the Auditors' Report thereon.
- 3. To re-elect the Auditors.
- 4. To authorise the Directors to fix the remuneration of the Auditors.
- 5. To elect three Directors.
- 6. To transact any other ordinary business of the Company.

By order of the Board R. Cushing Secretary

St. James' Park Newcastle upon Tyne NE1 4ST 23rd November, 1981

A member entitled to attend and vote at the Meeting may appoint a Proxy, who need not also be a member, to attend and, on a poll, vote instead of himself.

Instruments of Proxy, to be effective, must be received at the Registered Office of the Company not later than 48 hours before the time fixed for the Meeting.

Directors' Report

The directors have pleasure in submitting their report and the audited accounts for the year ended 31st July, 1981.

Activities of the Company

The principal activity of the Company continues to be that of a professional football club.

The directors would like to record their regret over the retirement, through injury, of players Terry Hibbitt and Peter Kelly.

Results and Dividends

The results for the year are shown on page 6. The directors do not propose payment of a dividend.

The operating loss for the year gives cause for considerable concern. The Company is going through a very difficult period and your directors are making stringent economies wherever possible. Strenuous efforts are being made to raise additional revenue.

The schedules of Income and Expenditure set out on pages 15 & 16 respectively show a shortfall of Income over Expenditure of £391,362 before transfer fees. It is important to note, however, that following agreement with the Club's Landlords there is a provision in the accounts for rent due from previous years which when added to the current year's increase amounts to £39,486. Rates have also increased by £9,568 and due to the increase in overdraft facilities during the year bank interest and charges grew by £12,513. These figures together with the increase in players wages and general running expenses, coupled with a fall in income from gate receipts of £132,186 account for the deficit.

Following last years surplus of £292,000 a deficit on transfer fees this year of £486,019 demonstrates the need, not only for adoption of a more balanced attitude in this area of operation, but to produce more players from a strong youth policy.

The net income from the activities of the Development Association after the expenses borne by the club amounted to £174,619 and this taken with the transfer from the Development Reserve of £257,669 has been invaluable to the Company in the year.

The situation, difficult as it may be, is not intractable. The problems facing Newcastle United Football Club do not make it unique; many Football League Clubs face similar problems at this particular time. Your directors are fully aware of the task facing them to provide in equal measure, financial stability, and a basis to proceed in the future towards First Division status.

Directors and their interests

Mr. R. J. Rutherford and Dr. D. V. Salkeld resigned on 10th March, 1981. The Rt. Hon. Lord Westwood resigned on 16th March, 1981. These resignations were accepted with regret. The interests of the directors in the share capital of the Company were as follows:

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pointment
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During the year the Company expended £6,898 on sportswear and equipment, purchased from Stan Seymour (Newcastle) Ltd., of which Company Mr. S. Seymour, a director of this Company, is a director and shareholder. Umbro International Ltd., was a party to a contract covering part of this expenditure. All transactions have been undertaken at normal commercial rates or below.

Mr. W. G. McKeag and Mr. W. P. Catesby retire by rotation and in accordance with the Articles of Association, being eligible, offer themselves for re-election. Nominations have been received from Mr. G. Dickson, Mr. W. M. H. Dix and Mr. E. Dunn.

Directors' Report-continued

Charitable Donations

Charitable donations during the year amounted to £268.

Auditors

In accordance with Section 14 of the Companies Act, 1976 a resolution proposing the re-appointment of Deloitte Haskins & Sells as auditors to the Company will be put to the Annual General Meeting.

By order of the Board

S. Seymour Chairman

R. Cushing Secretary

23rd November, 1981

Auditors' Report

We have audited the accounts on pages 6 to 13 in accordance with approved Auditing Standards.

The accounts have been prepared on a going concern basis and the validity of this depends on the company's bankers continuing to provide facilities or on alternative sources of finance being available. In the absence of such support this basis would be invalid. Provision would then have to be made for any loss that might arise when the company's assets were realised.

Subject to the going concern basis being valid, in our opinion the accounts give a true and fair view of the state of the company's affairs at 31st July, 1981 and of its loss and source of application of funds for the year then ended and comply with the Companies Acts 1948 to 1980.

Our examination also included the detailed schedules of income and expenditure on pages 14 to 16. In our opinion, subject to the reservation stated above, these schedules when considered in relation to the accounts are fairly stated in all material respects.

Newcastle upon Tyne 23rd Novembar, 1981 Deloitte Haskins and Sells Chartered Accountants

Profit and Loss Account for the year ended 31st July, 1981

	Note	1987 £	£	1980 £	£ 103,726
(Loss)/Profit before taxation	2		(877,381)		100,120
Taxation	4a		(2,880)	_	3,300
(Loss)/Profit after taxation		•	(674,501)		100,426
Net income from the Development Association		239,424		252,727	
Development Association expenditure borne by the club		(64,805)		(47,954)	
			174,619		204,773
			(699,882))	305,199
Transfer from/(to) Development Reserve	9		257,669	·	(252,727)
			(442,213	3)	52,472
Geficit brought forward			(145,03	9)	(197,511)
Deficit carried forward	9		£(587,25	2) =	£(145,039)

Balance Sheet 31st July, 1981

	Note	1⁄/81 £	£	1980 £	£
Fixed Assets	5	1,5	327,077	1	,334,459
Assets set aside for ground improvemen	its				257,669
Investments	6		555		5,655
Loan					20,000
Current Assets Debtors Corporation tax recoverable Bank and cash		135,848 396 88,969 225,213	-	473,270 6,388 — 479,658	
Current Liabilities Creditors Season tickets sold for 1981/82 seas Bank overdraft (partly secured)	son 7	584,783 180,633 467,139 1,212,555		344,285 190,188 522,796 1,057,269	
Net Current Liabilities			(987,342) £340,290		(577,611) £1,040,172
Represented by: Share Capital Reserves	8 9		1,000 339,290 £340,290		1,000 1,039,172 £1,040,172
S. Seymour P. Mackenzie	J. L. Made		A		

Statement of Source and Application of Funds for the year ended 31st July, 1981

	19		1986 £	o £
	£	£	L	
(Loss)/Profit before tax		(877,381)		103,726
Adjustment for items not involving the movement of funds: Depreciation Loss on sale of fixed assets Released from assets set aside for ground improvements Total funds absorbed by operations	_	38,417 5,030 257,669 (576,265)		39,107 1,824 — 144,657
Funds from other sources: Sale of investments Development Association income for the year Proceeds of sale of fixed assets Tax repayments Repayment of loans Total net funds absorbed		5,100 174,619 11,750 8,872 20,000	-	204,773 10,391 48,545 — 408,366
Application of funds Assets set aside for ground improvements Purchase of fixed assets	(47,815)		(249,131) (88,507)	
		(47,815)		(337,638)
Net (decrease)/increase in funds		£(403,739)	=	£70,728
(Decrease)/Increase in working capital: Debtors Creditors Season ticket creditors	(220,498) (337,422) 9,555		356,785 (86,811) 39,851	
Movement in net Ilquid funds: Bank and cash	144,626		(239,097)	
Dalik and Cash		£(403,739)		£70,728

Notes to the Accounts

1. Accounting Policies

(a) Accounting

The Company prepares its accounts on the historical cost basis of accounting.

(b) Development Association

In consequence of a decision to apply the revenue from the Development Association for revenue purposes rather than to cover Capital Expenditure by the Company, it has been decided to consolidate the current assets generated by the Development Association and passed over to the Company or retained by the Association with the ordinary net assets of the Company. In previous years such assets were shown separately in the Balance Sheet as earmarked for Capital Expenditure and an equivalent amount was shown in development reserve. In consequence of this change of policy, the balance on development reserve at 1st August, 1980 has been transferred into the Profit and Loss Account and the net income generated by the Development Association during the year to date has been credited to Profit and Loss Account and not thereafter transferred into development reserve. Since this change of policy has not affected the method of calculating the net Profit or Loss of the Company but only affects the way in which the assets and liabilities are disclosed in the Balance Sheet, it is not appropriate to restate any of the previous year's figures in these accounts.

(c) Depreciation

The rates of depreciation applied are calculated to write off assets over their estimated useful lives by equal annual instalments as follows:

1/6th

Residential properties and Benwell Sports Hall-(included in Land and

1/60th

Buildings—freehold) Ground erections and equipment

(included in Land and Buildingslong leasehold)

Ground development (included in

Land and Buildings-long lease-

Over the period of the lease of St. hold) James' Park. 1/6th Fixtures and fittings

1/4th Motor vehicles No depreciation has been charged on the freehold sports ground (included in Land and Buildings).

(d) Transfer Fees and Loyalty Bonuses Transfer fees payable and receivable are charged or credited to the Profit and Loss Account. Loyalty bonuses are charged according to the due date for payment and those instalments due in the future on continued service are not provided for but noted as contingent liabilities at note 10.

(e) Deferred Taxation

Deferred taxation calculated on the liability method represents corporation tax at the rate of 52 per cent on the excess of net book value of fixed assets over their corresponding taxation written down value after setting off unutilised taxation losses.

(f) Expenditure under the Safety of Sports Grounds Act, 1975

Expenditure required under the Safety of Sports Grounds Act, 1975 is charged to the Profit and Loss Account. Grants from the Football Grounds Improvement Trust based on this expenditure are also dealt with in the Profit and Loss Account as and when received.

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Notes to the Accounts-continued

2. (Loss)/Profit before Taxation	1981 £	1980 £
After crediting: Income from investments—Listed —Unlisted Bank deposit interest Income from property Net transfer fees received Grant received in respect of Safety of Sports Grounds Act, 1975	46 531 5,965 322 —	50 632 7,671 328 292,000 41,958
After charging: Depreciation Interest on bank overdraft and short term loans Auditors' remuneration Expenditure required by the Safety of Sports Grounds Act, 1975 Rent payable for previous years following review Net transfer fees paid	38,417 67,098 3,500 335 24,986 486,019	39,107 53,604 3,500 3,472 ————————————————————————————————————
3. Particulars of Directors' and Employees' remuneration In accordance with Rule 47(vi) of the Football Association the Director Details of employees' remuneration in accordance with Section 8 of the		
Details of superferences	Number of 1981	employees 1980
£20,001—£25,000 £25,001—£30,000 £30,001—£35,000 £35,001—£40,000 £40,001—£45,000 £45,001—£50,000	3 1 2 1 —	2 2 1 — 1
4. Taxation	1981 £	1980 £
(a) Profit and Loss Account Corporation tax based on the results of the year at 40% Corporation tax provided in prior year but not now due	(2,880) £(2,880)	3,300 £3,300
(b) Deferred taxation Capital allowances and depreciation Less: Unutilised taxation losses	53,379 53,379	56,975 56,975
	£ –	£ –

In addition to the unutilised taxation losses used in reducing the deferred taxation liability, there are further taxation losses of £1,053,000 (1980 £82,700) available to reduce future taxation liabilities.

Notes to the Accounts-continued

5. Fixed Assets

Land & Buildings	Fixture* & Fittings	Motor Vehicles	Total
£ 1,371,055 12,800	£ 77,716 2,681	£ 50,661 32,334	£ 1,499,432 47,815
1,383,855 2,019	80,397	82,995 29,444	1,547,247 31,463
1,381,836	80,397	53,551	1,515,784
97,801 2,009	46,669	20,503 12,674	164,973 14,683
95,792 16,425			
112,21	7 57,404	19,08	6 188,707
£1,269,61	9 £22,99	3 £34,46	65 £1,327,077
£1,273,25	54 £31,04 ======	.7 £30,1	58 £1,334,459 =======
1,105,7	20		
	£1,371,055 12,800 1,383,855 2,019 1,381,836 97,801 2,009 95,792 16,425 112,21 £1,269,61 £1,273,25 £163,8 1,105,7	### Endings & Fittings 1,371,055	Buildings & Fittings Vehicles 1,371,055 77,716 50,661 12,800 2,681 32,334 1,383,855 80,397 82,995 2,019 29,444 1,381,836 80,397 53,551 97,801 46,669 20,503 2,009 12,674 95,792 46,669 7,829 16,425 10,735 11,257 112,217 57,404 19,080 £1,269,619 £22,993 £34,46 £1,273,254 £31,047 £30,19 £ 163,899 1,105,720

Notes to the Accounts—continued

6. Investments

Investments	1981 £	1980 £
Listed—British Government Securities at cost less amount written off Unlisted—Building Society deposit	355 200 £555	355 5,300 £5,655
Market value of listed investments	£375	£442

The bank has a mortgage on the freehold land and buildings, the net book value of which is £163,899. 7. Bank Overdraught

8. Share Capital

Share Capital	1981 £	1980 £
Authorised, issued and fully paid 2,000 ordinary shares of 50p each	£1,000	£1,000

Notes to the Accounts—continued

9. Reserves

Wesai 409	1981 £	1980 £
Capital Reserves Development reserve General capital reserve	926,542	257,669 926,542
Profit and loss account	926,542 (587,252)	1,184,211 (145,039)
	£339,290	£1,039,172
Development reserve—movement	1981 £ £	1980 £ £
At 1st August, 1980 Net income for the year	257,669 	8,538 252,727
Less: Transfer to general capital reserve Transfer to profit and loss account	257,669 257,669	3,596 ————————————————————————————————————
	257,669	3,596
At 31st July, 1981	<u> </u>	£257,669

10. Contingent Liabilities

- (a) No provision has been made in the accounts for professional fees claimed relating to plans for ground improvements amounting to approximately £14,000.
- (b) Transfer fees of £9,000 are contingent upon future appearances of certain players, and loyalty bonuses of £37,000 are contingent upon certain players completing their contracts with the club.
- (c) No provision has been made in the accounts for a claim made against the club in respect of parking fees for the Leazes car park.

Detailed Profit and Loss Account for the year ended 31st July, 1981

	1981 £	1980 £
	838,527	880,828
Income—as shown on page 15	1,229,889	1,069,102
Expenditure—as shown on page 16	(391,362)	(188,274)
	(486,019)	292,000
(Deficit)/Surplus on transfer fees	£(877,381)	£103,726
Operating (Loss)/Profit		

Schedule of Income for the year ended 31st July, 1981

Season tickets	1981 £ 217,406	£	1980 £ 266,375	£
Gate receipts First team Reserve team	311,042 3,889	532,337 -	397,773 375	664,523
Cup ties and friendlies—net of expenses except bonuses		57,627		43,220
Share of cup pools (Association and League) Share of gates		19,492 65,110		18,493 59,848
Percentages from Association and League—net of payments		15,988 690,554		9,217 795,301
Deduct: Share of gates to visiting clubs		90,371		705,507
Compensation insurance Ground advertising Profit on sale of programmes Broadcasting and television fees Catering Sundry receipts Income from investments Bank deposit interest Interest on tax repayment	111,309 35,773 11,230 29,557 8,803 32,945 577 5,965 2,185	238,344 £838,527	•	175,321 £880,828

Schedule of Expenditure for the year ended 31st July, 1981

	1981		198	10
	£	£	£	£
Players wages, bonuses, signing-on levies and transfer expenses Junior team and Benwell ground expenses Travelling, hotel and entertaining expenses Medicai, legal and professional expenses Referees, linesmen, gatemen and security charges Police	504,956 36,943 65,443 16,321 21,487 35,878	680,128 –	476,780 34,045 .60,493 9,758 20,043 30,477	631,596
Salaries and pensions of managerial and administrativ staff, trainers and groundsmen Outfitting Rent, rates and insurance National insurance contributions Repairs and upkeep of ground, laundry and cleaning Light and heat Association and league fees and signing-on levies Bank interest and charges Printing, stationery, advertising and telephone Sundry expenses Donations Audit fee Depreciation Loss on sale of fixed assets Loan interest Property (net of income)	151,799 10,783 130,885 49,826 32,867 15,172 (1,129) 68,615 33,566 6,760 268 3,500 38,417 5,030 2,115 951	549,426 -	128,385 14,229 84,177 44,049 41,773 13,241 8,229 56,102 28,074 11,639 706 3,500 39,107 1,824 — 957	475,992
Expenditure required by Safety of Sports Grounds Act, 1975 Less: Grant received	335	335 £1,229,889	3,472 (41,958)	(38,486) £7,069,102