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# **BIRMINGHAM CITY FOOTBALL CLUB PLC**

**FINANCIAL STATEMENTS** 

FOR THE YEAR ENDED 31ST AUGUST 2003

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COMPANIES HOUSE 27/02/04

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# **DIRECTORS AND OFFICERS FOR THE YEAR ENDED 31ST AUGUST 2003**

**Directors and Officers:** 

D. Gold

(Chairman)

K. Brady

(Managing Director)

D. Sullivan B. Gold R. Gold H. Brandman J.F. Wiseman

M. Wiseman

**Company Secretary:** 

R A Bannister

(appointed 24th September 2002)

Team Manager:

Steve Bruce

**Registered Office:** 

St Andrew's Stadium

BIRMINGHAM

**B9 4NH** 

Tel. No. 0121-772 0101

**Auditors:** 

Edwards

Chartered Accountants and

Registered Auditors 47 Anchor Road

Aldridge WALSALL WS9 8PT

**Principal Bankers:** 

HSBC Bank plc PO Box 66

Bennetts Hill BIRMINGHAM

B2 5RJ

**Principal Solicitors:** 

Henri Brandman & Co

46 Queen Anne Street

LONDON W1G 8HQ

**Company Number:** 

27318

# **FIVE YEAR TRADING RECORD**

	<u>2003</u>	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>
Match Receipts, F.A. and Football League Distributions	<u>£</u> 25,817,928	<u>£</u> 6,850,512	<u>£</u> 7,228,330	<u>£</u> 5,829,644	<u>£</u> 5,167,228
•	20,017,920	0,000,012	7,220,000	3,023,044	3,107,220
Commercial Activities including television and radio fees	10,662,268	8,333,524	6,058,383	4,297,094	3,988,590
INCOME	36,480,196	15,184,036	13,286,713	10,126,738	9,155,818
	<del></del>		<del></del>		
Wages Other expenses	19,736,881 6,012,984	13,206,229 4,694,072	9,263,774 4,064,873	7,772,171 3,381,875	6,227,929 3,139,750
Other expenses	———— <del>-</del>				
EXPENDITURE	25,749,865	17,900,301	13,328,647	11,154,046	9,367,679
		=====	<u></u>		
OPERATING PROFIT/(LOSS) BEFORE AMORTISATION OF					
PLAYERS AND INTEREST	10,730,331	(2,716,265)	( 41,934)	(1,027,308)	( 211,861)
		<del></del>		<del></del> =	

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST AUGUST 2003

We are delighted to present to shareholders our results for the year ended 31 August 2003, an excellent year for the Club both on and off the pitch.

Our first season in the Premier League saw us finish in 13th position, the highest placed club in the Midlands. We have continued to build upon this success in the 2003/04 season and, as we write, are currently in 9th place in the League and in the 5th round of the FA Cup.

Our principal aim as a Board is to ensure that everyone at the club remains focused on building upon our successful first season in the Premier League and, to this end, we continue to strengthen the Birmingham City FC squad and concentrate on maximising the commercial opportunities currently available to us. The Board has great confidence in Steve Bruce's ability to identify players who are able to improve the standard and performance of the team and in the ability of our management team to continue the commercial success of Birmingham City FC off the playing field.

We are fortunate to have 14 senior international and six youth international players at the Club and, for the first time in 25 years, we have a player, Matthew Upson, playing for the England first team. We also have five England Youth Internationals, for whom we have high hopes for the future.

Overall there is a strong team spirit at the club and on behalf of all shareholders we would like to thank Steve Bruce, his management team and the players for their complete commitment and effort that has ensured our continued success in the Premier League.

#### **DIRECTORS' RESPONSIBILITIES**

Company law in the United Kingdom requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing these financial statements the directors are required to:-

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable United Kingdom accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are also responsible for ensuring that the directors' report and other information included in the Annual Report is prepared in accordance with company law in the United Kingdom.

#### PRINCIPAL ACTIVITY

The principal activity of the company continues to be that of a Professional Football League Club.

#### **RESULTS AND DIVIDENDS**

The results for the year are set out in the profit and loss account on page 7.

The profit on ordinary activities before taxation was £3.34m (2002: loss £6.40m).

The company is unable to pay a dividend as it does not have available distributable reserves.

#### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST AUGUST 2003

#### **FINANCIAL AND OPERATING REVIEW**

We are delighted to report that our turnover has more than doubled to £36.5m (2002: £15.2m) and that we have made a profit before tax of £3.3m (2002: loss £6.40m).

We currently spend 54% of our turnover on wages, but expect this percentage to increase as we continue to improve the playing squad and heighten our ambitions. The board had hoped that the current strength of the squad would result in our not having to make any major investment in players until the summer of 2004. However with injuries to key personnel we may have to review this policy. In the event that we do purchase additional playing staff this will have an immediate effect on wage costs. However, the board is well aware of the need to find the right balance between risk and reward and will continue to manage your company's risk profile accordingly.

Net operating expenses, excluding player transfer costs, have increased to £25.7m, (2002: £17.9m), the majority of which is due to the increase in player wages for the year.

During December 2002 the Board made a decision that to avoid relegation we had to invest significantly in the team. We purchased Matthew Upson, Jamie Clapham and Steven Clemence, and we loaned Christophe Duggary. These players made an instant impact on the team and we finished 13th in the Premier League. We also gained a place on the Premier League's tour of Malaysia along with Newcastle United and Chelsea. Total investment in players during the year exceeded £13m.

We currently have 22,471 season ticket holders, an increase on last season, and all boxes and corporate memberships are sold. Commercial income for the year rose to £6.4m (up 27%) and we will be looking to expand the commercial interests within the stadium for the coming season 2004/05. Merchandising sales increased by 19%, and continue to increase this year. We continue to attract and retain significant sponsorships, both locally and nationally, and now work in partnership with some of the country's most high profile blue chip companies. Thank you all for the support that you give so generously to the Club.

Overall it has been a good year for the Club both on and off the pitch and we are delighted with our progress, whilst remaining focussed on the importance of building upon this in our second year in the Premier League.

### **FIXED ASSETS**

Details of changes in fixed assets are set out in notes 10 and 11 to the financial statements.

In the opinion of the directors, the book value of freehold land and buildings included in fixed assets (note 11) is significantly less than the open market valuation.

#### **PAYMENT OF SUPPLIERS**

The company seeks the best possible terms from suppliers appropriate to its business and, in placing orders, gives consideration to quality, price and terms of payment which will be agreed with each supplier when details of each transaction are settled. The company will continue to honour its contractual and other legal obligations and to pay creditors on the dates agreed in contracts and purchase orders.

Transfer fees and similar transactions are such that any calculation of the number of creditor days inclusive of these balances would prove meaningless. However, creditor days excluding transfer fees for the company at 31st August 2003 were 56 days (2002: 52 days).

#### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST AUGUST 2003

#### DIRECTORS AND THEIR INTEREST IN THE SHARE CAPITAL

None of the directors who acted during the period had an interest in the share capital at 31st August 2002 or 31st August 2003.

Details of directors' shareholdings in the holding company, Birmingham City plc, are declared within its financial statements.

In accordance with the Articles, K Brady and D Sullivan retire by rotation and being eligible, offer themselves for re-election.

#### **DIRECTORS OF SPORT AND INTERESTS**

D Sullivan, R Gold and D Gold are all directors of Sport Newspapers Limited and have direct holdings in that company of 50 percent, 25 percent and 25 percent respectively.

#### **AUDITORS**

A resolution to re-appoint Messrs Edwards as auditors will be proposed at the Annual General Meeting.

BY ORDER OF THE BOARD

K. BRADY

**Managing Director** 

Date: 13<sup>th</sup> February 2004

#### INDEPENDENT AUDITORS' REPORT FOR THE YEAR ENDED 31ST AUGUST 2003

# Independent Auditors' Report to the Shareholders of Birmingham City Football Club plc

We have audited the financial statements on pages 7 to 27.

This report is made solely to the company's shareholders, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective Responsibilities of Directors And Auditors**

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read other information contained in the Annual Report and consider whether it is consistent with the audited financial statements. The other information comprises only the Directors' Report and the Five Year Trading Record. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

#### **Basis of Audit Opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion, the financial statements give a true and fair view of the state of affairs of the company as at 31st August 2003 and of the company's profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Edwards
Registered Auditors
Chartered Accountants
47 Anchor Road
Aldridge
WALSALL
WS9 8PT

Date: 13th February 2004

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST AUGUST 2003

		Operations excluding player	<u>2003</u> Player		<u>2002</u>
	<u>Notes</u>	amortisation and trading £000	amortisation and trading £000		<u>Total</u> £000
TURNOVER	2	36,480,196		36,480,196	15,184,036
Match and ground expenses Other operating expenses Staff costs Depreciation Player transfer costs including amortisation Amortisation of deferred capital grants (Loss)/profit on disposal of fixed assets	6 1b 3 1j	( 4,179,840) ( 1,413,317) (19,736,881) ( 475,347) 57,446 ( 1,926)	( 7,159,419)	(1,413,317)	(13,206,229) ( 446,098) ( 3,356,896) 54,088
Net operating expenses		(25,749,865)	( 7,159,419)	(32,909,284)	(21,257,197)
OPERATING PROFIT/(LOSS)	4			3,570,912	( 6,073,161)
Loss on sale of players' registrations	1e			( 81,539)	( 313,838)
PROFIT/(LOSS) BEFORE INTEREST AND TAXATION				3,489,373	( 6,386,999)
Interest receivable Interest payable	7 8			17,633 ( 165,672)	40,068 ( 53,784)
PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION				3,341,334	( 6,400,715)
Taxation on profit/(loss) on ordinary activities	es 9			( 3,350)	54,095
PROFIT/(LOSS) FOR THE FINANCIAL YEAR	20 and 21	ı		3,337,984	( 6,346,620)

There were no recognised gains or losses other than those reported above.

Historical cost losses are not materially different to those stated above. All activities are derived from continuing operations.

# **BALANCE SHEET AS AT 31ST AUGUST 2003**

	<u>Note</u>		<u>003</u>		<u>002</u>
FIXED ASSETS		£	<u>₹</u>	<u>£</u>	£
Intangible assets Tangible assets	10 11		17,268,194 12,812,588		11,500,765 12,849,805
CURRENT ASSETS			30,080,782		24,350,570
Stocks Debtors Cash at bank and in hand	12 13	216,599 3,016,003 4,476,545		179,758 3,672,645 2,229,021	
CREDITORS: Amounts falling due within one year	14	7,709,147 (26,884,306		6,081,424	)
NET CURRENT LIABILITIES			(19,175,159)		(16,351,308)
TOTAL ASSETS LESS CURRENT LIABILITIES			10,905,623		7,999,262
CREDITORS: Amounts falling due after more than one year	15		(18,792,041)		(19,166,218)
DEFERRED CAPITAL GRANT	16		( 7,886,418) ( 2,364,458)		(11,166,956) ( 2,421,904)
NET LIABILITIES			(10,250,876)		(13,588,860)
CAPITAL AND RESERVES					
Called up share capital Share premium account Capital redemption reserve Revaluation reserve Profit and loss account	19 20 20 20 20		771,338 207,096 750 312,726 (11,542,786)		771,338 207,096 750 312,726 (14,880,770)
SHAREHOLDERS' FUNDS (including non-equity)	21		(10,250,876)		(13,588,860)

The accounts were approved by the Board of Directors on 13<sup>th</sup> February 2004.

`K. Brady - Managing Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST AUGUST 2003

	<u>Note</u>	2003 £	<u>2002</u> £
CASH INFLOW FROM OPERATING ACTIVITIES	25	14,931,346	11,653,707
Returns on Investments and Servicing of Finance	26(i)	( 148,039)	( 13,716)
Taxation	26(ii)	96,494	-
Capital Expenditure	26(iii)	(12,592,916)	(10,318,639)
Cash Inflow Before Financing		2,286,885	1,321,352
Use of Liquid Resources and Management of Liquid Resources		-	-
Financing	26(iv)	( 39,361)	456,050
INCREASE IN CASH		2,247,524	1,777,402
RECONCILIATION OF NET CASH FLOW TO M	OVEMENT	N NET DERT	
	<u>Note</u>	2003 £	<u>2002</u> <u>£</u>
Increase in cash in year Cash to repay bank loan Cash to repay finance leases Bank loan	26(iv) 26(iv)	2,247,524 36,271 3,090	1,777,402 8,673 35,277 ( 500,000)
Increase in Net Funds	27	2,286,885	1,321,352
Net debt at 1st September 2002	27	(12,830,912)	(14,152,264)
Net debt at 31st August 2003	27	(10,544,027)	(12,830,912)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

#### 1. ACCOUNTING POLICIES

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

#### (a) Basis of Accounting

The financial statements have been prepared under the historical cost convention, in accordance with applicable accounting standards, as modified by the revaluation of certain freehold land and buildings.

The accounts have been prepared on a going concern basis as the directors have reasonable expectations that the company has adequate resources to continue in operational existence for the foreseeable future. In particular, Sport Newspapers Limited has indicated it will provide financial support as required.

# (b) Tangible Fixed Assets Depreciation

Depreciation has been provided to write off the cost or valuation of tangible fixed assets over their expected useful lives on a straight line basis and, in addition, where there is evidence of impairment, tangible fixed assets will be written down to their recoverable amounts. The following expected useful lives have been used:-

Freehold land - Not depreciated

Freehold property - 50 years Long leasehold property - period of lease

Fixtures and equipment - between 3 to 5 years

Motor vehicles - 5 years

#### (c) Player Transfer Costs

The costs associated with the acquisition of players' registrations are capitalised as intangible assets. An impairment review is carried out on an annual basis, and where there is evidence of impairment, players' registrations are written down to their recoverable amounts. These costs are amortised over the period of the players' initial contracts. The amortisation periods are between 1 and 5 years.

#### (d) Signing-On Fees

Signing-on fees are due to players if they are still in the service of the Club on future dates specified in their contracts. They are charged to the profit and loss account in the accounting period in which payment is made.

Instalments due in the future on continued service are not provided but are noted as contingent liabilities within note 24b.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

### 1. ACCOUNTING POLICIES (continued)

## (e) Profit on Sale of Players' Registrations

The profit on sale of players' registrations represents the proceeds of sale less the net book value of the registration and any direct costs.

# (f) Stock

Stock is stated at the lower of cost or net realisable value.

#### (g) Turnover

Turnover represents match receipts, executive box rentals, sponsorship and other income associated with the continuing principal activity of running a professional football club, and excludes Value Added Tax. Season ticket and sponsorship income received during the year, for the following season, is deferred to the next year. Income received for internet rights is credited to the profit and loss account based on the number of hits on, and income generated from, the Club's website.

#### (h) Deferred Taxation

The payment of taxation is deferred or accelerated because of timing differences between the treatment of certain items for accounting and taxation purposes. Full provision for deferred taxation is made under the liability method, without discounting, on all timing differences that have arisen but not reversed by the balance sheet date, unless such provision is not permitted by FRS19. Deferred tax assets are recognised to the extent that it is regarded more likely than not that they will be recovered.

In accordance with FRS19, deferred tax is not provided for:

- (a) revaluation gains on land and buildings, unless there is a binding agreement to sell them at the balance sheet date;
- (b) gains on the sale of non-monetary assets, if the taxable gain will probably be rolled over.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

# 1. ACCOUNTING POLICIES (continued)

#### (i) Leased Assets

Assets held under finance leases are included in the balance sheet and depreciated in accordance with the Company's normal accounting policies. The present value of future rentals is shown as a liability. The interest element of rental obligations is charged in the profit and loss account over the period of the lease in proportion to the balance of capital repayments outstanding.

Rentals payable under operating leases are charged to the profit and loss account as incurred.

# (j) Grants

Grants and donations received in respect of safety work and ground developments are credited to deferred capital grants and are released to the profit and loss account over the anticipated useful life of the assets to which they relate. Football Trust grants received towards revenue expenditure are released to the profit and loss account as the related expenditure is incurred.

#### (k) Pensions

Eligible employees of the company are members of the Football League Limited Pensions and Life Assurance scheme. The company does not make contributions to the scheme. The assets and liabilities of the scheme are managed independently of the company and do not form part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

2.	TURNOVER	<u>2003</u> £	2002 £
	Turnover which arises in the UK comprises:- Match receipts, F.A. and League distributions Television and radio coverage Commercial activities	25,817,928 4,223,899 6,438,369	6,850,512 3,273,023 5,060,501
		36,480,196	15,184,036
3.	PLAYER TRANSFER COSTS INCLUDING AMORTISATION		
		2003 £	<u>2002</u> £
	Amortisation of transfer fees Net additional (income)/costs for player appearances	7,253,242 ( 93,823)	3,336,694 20,202
		7,159,419	3,356,896
4.	OPERATING PROFIT/(LOSS)		
	Operating profit/(loss) is stated after charging/(crediting):-	<u>2003</u> £	<u>2002</u> <u>£</u>
	Aggregate directors' emoluments Auditors' remuneration:	212,926	242,773
	Audit services Non-audit work	12,500 8,495	12,500 14,050
	Depreciation of tangible fixed assets – owned Depreciation of tangible fixed assets – financed Release of deferred income from Football Trust Grants	475,347 - ( 57,446)	425,416 20,682 (54,088) 14,979
	Equipment leased under operating leases Premises leased under an operating lease	10,748 84,000	84,000
5.	DIRECTORS' REMUNERATION (Excluding Pension Contr	ibutions)	
		<u>2003</u> £	<u>2002</u> £
	Aggregate directors' remuneration	212,926	242,773
	Highest paid director	209,000	204,000
	There is no directors' pension scheme.		

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

6.	STAFF COSTS	<u>2003</u>	<u>2002</u>
	Staff costs during the year were made up as follows:-	<u>£</u>	£
	Wages, salaries, signing on fees Social Security costs Other pension costs	17,846,068 1,885,509 5,304	12,007,635 1,195,057 3,537
		19,736,881	13,206,229
	The average number of persons employed by the company during the year was as follows:-		
		<u>2003</u> <u>No</u> .	<u>2002</u> <u>No</u> .
	Playing staff Training staff Training ground staff Commercial and fund raising Shop Administration and other	60 17 14 15 9 21	57 17 14 12 7 17
		136	124 ———
7.	INTEREST RECEIVABLE		
		<u>2003</u> <u>£</u>	<u>2002</u> £
	Bank interest receivable Other interest receivable	17,633 - ———	38,061 2,007
		17,633	40,068
8.	INTEREST PAYABLE		
		2003 <u>£</u>	<u>2002</u> <u>£</u>
	Hire purchase interest Bank loans and overdrafts Interest payable to ultimate parent undertaking Other interest payable	152,003 6,984 6,685	2,086 40,483 11,215
		165,672	53,784

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

9.	TAXATION	<u>2003</u> <u>£</u>	<u>2002</u> £
	Corporation Tax charge for 2003 (2002 credit) Corporation Tax refund at 30% (2002 - 30%)	3,350	( 293) (53,802)
		3,350	(54,095)

The 2002 credit of £53,802 relates to the surrender of losses to Sport Newspapers Limited, the ultimate parent undertaking.

The tax losses not utilised at 31st August 2003 amount to approximately £6.0m (2002 - £10.0m).

# Factors affecting the current tax charge for the year

The tax charge for the year is lower than the standard rate of corporation tax for the reasons set out below:

Current tax reconciliation:	<u>2003</u> <u>£</u>	<u>2002</u> £
Profit/(loss) on ordinary activities before taxation	3,341,334	(6,400,715)
Profit/(loss) on ordinary activities multiplied by standard rate of Corporation Tax in the UK of 30% (2002 - 30%)	1,002,400	(1,920,214)
Expenses not deductible for tax purposes Depreciation for the year in excess of capital allowances Use of tax losses brought forward (2002 tax losses	6,369 120,349	20,864 114,603
carried forward) Player registration timing differences	(1,155,086) 31,258	1,691,165 93,582
Adjustment to charge in respect of previous periods Reduction in tax due to lower rate of 19% applied	( 1,940)	( 54,095)
Actual current tax charge/(credit)	3,350	( 54,095)
Factore that may affect future tay charges	<del></del>	

#### Factors that may affect future tax charges

The company expects to continue to be able to claim capital allowances in excess of depreciation in future years, and expects to be able to continue to utilise brought forward losses in future years.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

# 10. INTANGIBLE FIXED ASSETS

	Players' <u>Registrations</u> <u>£</u>
Cost:	
At 1st September 2002 Additions Disposals	19,802,448 13,169,414 (3,695,345)
At 31st August 2003	29,276,517 ————
Accumulated Amortisation:	
At 1st September 2002 Charge for the year Eliminated on disposals	8,301,683 7,253,242 (3,546,602)
At 31st August 2003	12,008,323
Net Book Value:	
At 31st August 2003	17,268,194
At 31st August 2002	11,500,765

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

# 11. TANGIBLE FIXED ASSETS

	Freehold Land and <u>Buildings</u> £	Long Leasehold Land and <u>Buildings</u>	Fixtures and <u>Equipment</u> £	Motor <u>Vehicles</u> £	<u>Total</u> <u>£</u>
Cost or Valuation:					
At 1st September 2002 Additions Disposals	12,833,316 2,143 -	1,232,163 193,039 -	2,239,109 197,323 -	63,755 64,779 (51,215)	16,368,343 457,284 ( 51,215)
At 31st August 2003	12,835,459	1,425,202	2,436,432	77,319 ————	16,774,412
Depreciation:					
At 1st September 2002 Charge for the year Disposals	1,596,992 256,682	16,642 27,085 -	1,872,544 178,001 -	32,360 13,579 (32,061)	3,518,538 475,347 ( 32,061)
At 31st August 2003	1,853,674	43,727	2,050,545	13,878	3,961,824
Net Book Value:					
At 31st August 2003	10,981,785	1,381,475	385,887	63,441	12,812,588
At 31st August 2002	11,236,324	1,215,521	366,565	31,395	12,849,805

The net book value of tangible fixed assets includes £Nil (2002 - £10,342) in respect of assets held under finance leases.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

# 11. TANGIBLE FIXED ASSETS (continued)

Land and building comprises:-	Freehold <u>Properties</u> £
Cost and valuation 1991 Additions at cost 1991 to 2003	1,153,807 11,681,652
Depreciation	12,835,459 ( 1,853,674)
At 31st August 2003	10,981,785
At 31st August 2002	11,236,324

The freehold buildings occupied by the company were revalued on an existing use basis by Messrs Chestertons, Chartered Surveyors. If the properties had not been revalued, they would have been included in the balance sheet at the following amounts:-

	<u>2003</u> £	<u>2002</u> <u>£</u>
Cost Accumulated depreciation	12,522,733 ( 1,796,805)	12,520,590 ( 1,541,333)
		<del></del>
	10,725,928	10,979,257
	<del></del>	

It is not the company's intention to revalue the freehold property on an ongoing basis and the existing 1991 valuation has been rolled forward as permitted under the transitional provisions of FRS15.

# 12. STOCK

	<u>2003</u> £	<u>2002</u> £
Club Shop stock	216,599	179,758
	<del></del>	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

13. <b>DEBTORS</b>			
		<u>2003</u> £	<u>2002</u> £
	Trade debtors Other debtors Prepayments	2,402,380 54,283 559,340	3,086,667 102,406 483,572
		3,016,003	3,672,645

Included within debtors is  $\Sigma Nil$  (2002 -  $\Sigma Nil$ ) not due until after more than one year

Included within trade debtors is £Nil (2002 - £48,971) in respect of transfer fees receivable.

# 14. CREDITORS: Amounts falling due within one year

·	<u>2003</u> <u>£</u>	<u>2002</u> £
Obligations under finance leases and hire purchase contracts Bank loan	36,683 —————	3,090 32,689
Debt due within one year Trade creditors Other creditors Corporation Tax Taxation and social security costs Accruals and deferred income	36,683 5,804,797 80,326 3,350 2,854,671 18,104,479	35,779 4,681,570 71,561 1,798,797 15,845,025
	26,884,306	22,432,732

Included within creditors is £2,568,334 (2002 - £1,761,778) in respect of transfer fees payable.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

# 15. CREDITORS: Amounts falling due after more than one year

	<u>2003</u> <u>£</u>	<u>2002</u> £
Amount due to holding company Bank loan	14,565,516 418,373	14,565,516 458,638
Net debt due after more than one year Accruals and deferred income	14,983,889 3,808,152 ————	15,024,154 4,142,064
	18,792,041	19,166,218

The bank loan is secured on the land and buildings and by a guarantee from Sport Newspapers Limited, the ultimate holding company.

Included within bank loans is £231,688 (2002 - £286,488) due after more than five years repayable in equal instalments by 2012.

# **Borrowings Analysis**

Due within one year:	<u>2003</u> <u>£</u>	<u>2002</u> <u>£</u>
Bank loan Obligations under finance leases and	36,683	32,689
hire purchase contracts	<del>-</del>	3,090
	36,683	35,779 ————
Due in one to two years:		
Bank loan	40,678	36,684
Due in two to five years:		
Bank loan	146,007	135,466
Due in more than five years:		
Bank loan	231,688	286,488

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

<u>2003</u> <u>£</u>	<u>2002</u> £
2,421,904	2,308,142 167,850
2,421,904 ( 57,446)	2,475,992 ( 54,088)
2,364,458	2,421,904
	£ 2,421,904 - 2,421,904 t ( 57,446)

As a result of the substantial redevelopment of the stadium, the Directors have reviewed the allocation of grants received. The amount of £2,364,458 relates to those assets remaining at the balance sheet date.

The grants and donations received in respect of safety work and ground developments are shown as liabilities in the balance sheet in accordance with Statement of Standard Accounting Practice Number 4. However, Football Trust Grants are only repayable if the facility which attracted the grant ceases to be used or is sold.

#### 17. **DEFERRED TAXATION**

At 31st August 2002 and 2003 there was an unrecognised deferred taxation asset amounting to £2,270,000. £424,000 relating to accelerated capital allowances and £1,846,000 to tax losses carried forward. (2002 £3,338,000. £337,000 relating to accelerated capital allowances and £3,001,000 to tax losses carried forward.)

#### 18. FINANCIAL INSTRUMENTS

The company's financial instruments comprise borrowings, cash and liquid resources, and various items such as trade debtors and trade creditors that arise directly from its operations. The main purpose of the financial instruments is to finance the company's operations.

It is, and has been throughout the year under review, the company's policy that no trading in financial instruments shall be undertaken.

### **Short Term Debtors and Creditors**

Short term debtors and creditors (all of which are denominated in sterling) have been excluded from the following disclosures.

# **Interest Rate Risk Profile**

The interest rate risk profile of the company's financial liabilities at 31st August was:

	<u>Total</u>	Floating Rate Financial <u>Liabilities</u>	Fixed Rate Financial <u>Liabilities</u>	Non interest Bearing Financial <u>Liabilities</u>
Sterling	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
At 31st August 2003	15,020,572	-	455,056	14,565,516
	<del></del>			
At 31st August 2002	15,059,933		494,417	14,565,516
			_	

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

#### 18. FINANCIAL INSTRUMENTS (continued)

All of the company's creditors falling due within one year (other than loans and obligations under finance leases and hire purchase contracts), trade creditors due after more than one year and non-equity shares, are not included in the above table either due to the exclusion of short-term items or because they do not meet the definition of a financial liability, such as tax balances.

Note 27 sets out the analysis of the movement in net debt during the year.

The fair values of the fixed rate financial liabilities at 31st August 2003 was also approximately £455,000 (2002 £494,000). The fair value has been calculated using market interest rates at the balance sheet date.

The weighted average interest rate of the fixed rate financial liabilities is 5.5% (2002 – 5.5%).

The weighted average period for which the interest rate is fixed is four years (2002 – five years).

The floating rate financial liability comprises a sterling denominated bank overdraft that bears interest at normal commercial rates.

The maturity of the financial liabilities are set out at note 15.

The interest rate risk profile of the company's financial assets at 31st August 2003 was:

Sterling At 31st August 2003	Total £	Cash at Bank and in hand £	Short-term <u>Deposits</u> £
- non-interest bearing - floating rate	4,476,545 -	4,476,545 -	-
	4,476,545	4,476,545	-
Sterling At 31st August 2002			
<ul><li>non-interest bearing</li><li>floating rate</li></ul>	2,229,021	2,229,021	-
	2,229,021	2,229,021	-

Cash at bank and in hand at 31st August 2003 and 2002 is made up of uncleared funds and cash requirements which could not be placed on deposit.

Surplus cash and deposits are placed with banks on periods from overnight to monthly, depending on forecast cash flow requirements and earn interest at prevailing rates in the money market.

#### Maturity of borrowing facilities

The company has an overdraft facility of £5.00 million (2002 £5.00 million) due for review in June 2004. The undrawn committed facilities available at 31st August 2003 in respect of which all conditions precedent had been met at that date were £5 million (2002 £5 million).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

# 18. FINANCIAL INSTRUMENTS (continued)

# **Currency risk**

The company has no significant exposures to foreign currencies.

# Liquidity risk

The maturity profiles of the company's borrowings are set out at note 15.

### 19. SHARE CAPITAL

<b>U</b>		2003		<u>2002</u>	
(a)	Authorised	<u>No</u>	£	<u>No</u>	<u>£</u>
	4.2% redeemable cumulative preference shares of 50p each Ordinary shares of 50p each	40,000 5,000,000	20,000 2,500,000	40,000 5,000,000	20,000 2,500,000
		5,040,000	2,520,000	5,040,000	2,520,000
(b)	Allotted, Called Up and Fully Paid				
	4.2% redeemable cumulative preference shares of 50p each Ordinary shares of 50p each	37,000 1,505,676	18,500 752,838	37,000 1,505,676	18,500 752,838
		1,542,676	771,338	1,542,676	771,338

(c) The company may redeem cumulative preference shares at par any time upon giving not less than three months previous notice in writing to the holders of the cumulative preference shares. On an earlier winding up, the cumulative preference shares carry priority over the ordinary shares to the extent of their par value plus any arrears of dividends (which are cumulative for a period of three years). The preference shares carry no votes except on a winding up or on variations of their rights.

# 20. RESERVES

	Share <u>Premium</u> <u>£</u>	Capital Redemption <u>Reserve</u> <u>£</u>	Revaluation Reserve £	Profit and Loss <u>Account</u> £
At 1st September 2002 Retained profit	207,096	750 -	312,726	(14,880,770) 3,337,984
At 31st August 2003	207,096	750	312,726	11,542,786 

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

# 21. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	<u>2003</u> <u>£</u>	<u>2002</u> £
Profit/(loss) for the financial year New share capital subscribed	3,337,984 - —	(6,346,620)
Net (reduction)/addition to shareholders' funds Opening shareholders' funds	3,337,984 (13,588,860)	(6,346,620) (7,242,240)
Closing shareholders' funds	(10,250,876)	(13,588,860)
Non-equity preference shares Unpaid preference dividends	18,500 2,331	18,500 2,331
Non-equity shareholders' funds Equity shareholders' funds	20,831 (10,271,707)	20,831 (13,609,691)
	(10,250,876)	(13,588,860)

#### 22. RELATED PARTY TRANSACTIONS

Goods and services to the value of £17,500 (2002 - £15,000) have been supplied by the Club to Gold Group International which is owned by D Gold and R Gold (directors).

Goods and services to the value of £20,185 (2002 - £15,000) have been supplied by the Club to Betta plc of which Paul Richardson is a director.

Henri Brandman & Co (Henri Brandman - Director) acted as Solicitors on behalf of the Club during the year with fees amounting to £48,000 (2002 - £17,250).

Sport Newspapers Limited, the parent undertaking, carried out certain administrative and accounting duties during the year for which it charged £70,000 (2002 - £52,000). Sport Newspapers Limited also charged interest to the Club amounting to £6,984 (2002 - £11,215) on short-term loans provided and repaid during the year.

All transactions were at arm's length. There were no balances owing at 31st August 2003.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

#### 23. CONTINGENT LIABILITIES AND POST BALANCE SHEET EVENTS

Under the terms of certain contracts with other football clubs in respect of player transfers, additional amounts would become payable if certain specific performance conditions are met. The maximum that could be payable in respect of transfers to 31st August 2003 is £5,919,375 (2002 - £1,262,500). Since the year end and to the date of approval of these accounts, £630,000 of this amount has crystallised and additional transfer fee payables have amounted to £1,562,500, with transfer receivables of £1,150,000.

#### 24. CAPITAL AND OTHER FINANCIAL COMMITMENTS

# (a) Capital Commitments

	<u>2003</u> £	<u>2002</u> <u>£</u>
Contracted but not provided for	121,927	231,890
	<del></del> _	

#### (b) Signing-On Fees Payable

The maximum possible commitments in respect of deferred signing-on fees due to players under contracts at the year-end and including contracts renegotiated since the year-end, which are payable on future dates specified in their contracts, and not provided in the accounts, amounted to £1,027,500 (2002 - £1,502,750).

# (c) Lease Commitments

The company had annual commitments under operating leases for plant and equipment and leasehold land and buildings as follows:-

er Samu	<u>2003</u> £	<u>2002</u> <u>£</u>
Expiring: Within one year	<u>-</u>	_
Between two and five years	10,748	10,748
Over five years	84,000	84,000
·		
	94,748	94,748

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

25.	RECONCILIATION OF OPERATING PROFIT/(LOSS) TO NET CASH (OUTFLOW)/INFLOFROM OPERATING ACTIVITIES			FLOW)/INFLOW
	, , , ,	on Engine Activities	<u>2003</u>	2002 <u>£</u>
			<u>£</u>	<u>£</u>
		rating profit/(loss) after amortisation of players	3,570,912	(6,073,161)
		er transfer costs including amortisation reciation	7,159,419 475,347	3,356,896 446,098
		/(profit) on sale of assets	1,926	( 10,000)
		rtisation of deferred income	( 57,446)	( 54,088)
		ease)/decrease in stocks	( 36,841)	2,041
		rease/(increase) in debtors ease in creditors	511,177	(1,758,766)
	HICIE	ease in creditors	3,306,852	15,744,687 ————
	Net	Cash Inflow from Operating Activities	14,931,346	11,653,707
26.	GPC	OSS CASH FLOWS		
20.	unc	Jos Cash Flows	<u>2003</u> <u>£</u>	<u>2002</u> £
	(i)	Returns on Investments and Servicing of Finan	ice	
		Interest received	17,633	40,068
		Interest received Interest paid (note 8)	(165,672)	( 53,784)
			<del></del>	
			(148,039)	( 13,716)
	(ii)	Taxation	-	
		Corporation Tax received	96,494	_
	(iii)	Capital Expenditure		
		Payments to acquire tangible fixed assets	( 457,284)	(1,256,740)
		Grant received towards fixed asset additions	-	167,850
		Receipts from sales of tangible fixed assets Payments for purchases of players' contracts	17,228	10,000 (9,525,973)
		Receipts from sales of players' contracts	(12,269,035) 116,175	(9,525,973) 286,224
		Noodiple from dates of players definated		
			(12,592,916)	(10,318,639)
	(iv)	Financing		
		Receipt of loan from holding company	2,300,000	1,000,000
		Repayment of loan from holding company	(2,300,000)	(1,000,000)
		Capital repayment of bank loan Capital element of finance lease payments	( 36,271) ( 3,090)	( 8,673) ( 35,277)
		Bank loan	( 0,000)	500,000
			(39,361)	456,050

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 2003

#### 27. ANALYSIS OF CHANGES IN NET DEBT

	01.09.02 £000	Cash Flows £000	31.08.03 £000
Cash in hand and at bank	2,229,021	2,247,524	4,476,545
			<u> </u>
Loans Finance leases	(15,056,843) ( 3,090)	36,271 3,090	(15,020,572)
	<del></del>		
Borrowings	(15,059,933)	39,361	(15,020,572)
	•	<del></del>	
Net (Debt)	(12,830,912)	2,286,885	(10,544,027)

# 28. ULTIMATE PARENT UNDERTAKING

The ultimate parent undertaking is Sport Newspapers Limited, a company registered in England and Wales, number 1994074. The accounts of the company can be obtained from 840 Melton Road, Thurmaston, Leicester, LE4 8BE.